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September 27, 2010

### Via Electronic Filing

Rosemary Chiavetta, Secretary PA Public Utility Commission PO Box 3265 Harrisburg, PA 17105-3265

Re:

Joint Application of West Penn Power Company d/b/a Allegheny Power, Trans-Allegheny Interstate Line Company and FirstEnergy Corp. for a Certificate of Public Convenience under Section 1102(a)(3) of the Public Utility Code approving a change of control of West Penn Power Company and Trans-Allegheny Interstate Line Company, Docket Nos. A-2010-2176520 and A-2010-2176732

Dear Secretary Chiavetta:

On behalf of Direct Energy Services, LLC, enclosed for filing please find the original of Direct Energy's Motion Requesting Leave to Present an Additional Witness along with the electronic filing confirmation page. Copies have been served in accordance with the attached Certificate of Service.

Very truly yours,

Deanne M. O'Dell, Esq.

Jame M. Olll

DMO/lww Enclosure

cc: Hon. Wayne Weismandel, w/enc.

Hon. Mary Long, w/enc. Cert. of Service w/enc.

#### **CERTIFICATE OF SERVICE**

I hereby certify that this day I served a copy of Direct Energy's Motion Requesting Leave to Present an Additional Witness upon the persons listed below in the manner indicated in accordance with the requirements of 52 Pa. Code Section 1.54.

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Dated: September 27, 2010

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Joint Application of West Penn Power

Company d/b/a Allegheny Power, TransAllegheny Interstate Line Company and
Docket No. A-2010-2176520
Docket No. A-2010-2176732

FirstEnergy Corp. for a Certificate of Public

Convenience under Section 1102(a)(3) of the Public Utility Code approving a change of control of West Penn Power Company

And Trans-Allegheny Interstate Line Company :

# DIRECT ENERGY SERVICES, LLC'S MOTION REQUESTING LEAVE TO PRESENT AN ADDITIONAL WITNESS

Pursuant to 52 Pa. Code § 5.103 and the Scheduling and Briefing Order of June 23, 2010, Direct Energy Services, LLC ("Direct Energy") hereby requests that Your Honors grant leave to Direct Energy to present the testimony of two additional witnesses, Jim Beckett and Chad Bohnert, for the reasons set forth as follows:

- 1. The June 23, 2010, Scheduling and Briefing Order in the above captioned matter ("Scheduling Order") stated that "on or before Friday, July 30, 20 10, all parties and intervenors shall serve a list of witnesses they intend to have sponsor written testimony in the above-captioned case. Persons not identified by July 30, 2010, will not be allowed to appear as witnesses except for good cause."
- 2. Direct Energy is requesting leave to add as a witnesses (1) Jim Beckett,
  Independent Consultant formerly employed by ATCO Ltd.; and, (2) Chad Bohnert, Chief
  Marketing Officer at Zogby International. Each of these witnesses would provide surrebuttal
  testimony in direct response to issues raised in the rebuttal testimony of Michael Schnitzer (Joint
  Applicants St. 9-R) and Barbara Alexander (OCA St. 2-R) in opposition to Direct Energy's
  proposals in this matter.

- 3. Regarding the impact of Direct Energy's plan on consumers, Mr. Schnitzer testified that implementation of Direct Energy's proposal "could seriously harm Mass Market customers." Joint Applicants St. No. 9-R at 5. Similarly, Ms. Alexander testified that Direct Energy's proposal would lead to "confusion" and other "potential adverse consequences" and "potential risks" for consumers. OCA St. No 2-R at 4-5.
- 4. Regarding the mechanics of how Direct Energy's proposal could be structured and implemented, Mr. Schnitzer makes the claim that "[m]ost jurisdictions, including Pennsylvania, continue to have the EDC function as the DSP." Joint Applicants St. No. 9-R. Similarly, Ms. Alexander claims that Direct Energy has not provided any "factual basis" to show that its plan "will either work as proposed or result in benefits to residential customers." OCA St. No. 2-R at 13.
- 5. All of these arguments were raised in rebuttal testimony filed on September 13, 2010, which was well after the July 30, 2010, deadline for designating witnesses. While Direct Energy may have been able to anticipate opposition to its proposal, Direct Energy could not have reasonably anticipated the precise arguments that have been made by Mr. Schnitzer and Ms. Alexander.
- 6. To respond to the rebuttal testimony of Mr. Schnitzer and Ms. Alexander, Direct Energy proposes to offer the testimony of Mr. Beckett and Mr. Bohnert. In their testimony, Direct Energy intends to submit evidence that directly refutes the assertions made by both Mr. Schnitzer and Ms. Alexander regarding how Direct Energy's proposal could work in fact and the effect of the proposal on consumers. Each of these witnesses have specific knowledge relevant to responding to the claims raised by Mr. Schnitzer and Ms. Alexander that cannot be offered by the other Direct Energy witnesses who have submitted testimony. By permitting the testimony

of these witnesses, the Commission will have a more full record upon which to consider the

proposals of Direct Energy in this matter.

Further, both Mr. Beckett and Mr. Bohner will be available for cross-examination 7.

about their testimony thus other parties will not be harmed by permitting them to submit written

testimony. On the other hand, not permitting the testimony will negatively impact the ability of

Direct Energy to directly contest specific arguments raised in opposition to its proposal for the

first time in rebuttal the precise nature of which it could not have reasonably anticipated sooner.

WHEREFORE, Direct Energy requests that Your Honors and the Pennsylvania Public

Utility Commission:

grant this motion; (1)

accept the identification of Jim Beckett, Independent Consultant and Chad (2)

Bohnert, Chief Marketing Officer at Zogby International as a witnesses for Direct

Energy sponsoring surrebuttal testimony; and

grant any other relief deemed appropriate. (3)

Respectfully submitted,

Daniel Clearfield, Esq.

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Carl Shultz, Esq.

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Dated: September 27, 2010

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