

Estimate Changes

May 9, 2011

AQUA AMERICA INC. (WTR)

Rating: Current Price: Target Price:	NEUTRAL \$22.56 NA						I	E: gshmo	ois@longl	T: 216	rik Shmois 5-525-8414 earch.com
Industry: Water Utili Fiscal Year: Dec	ties			1Q11A	2Q11E	3Q11E	4Q11E	FY11E	Valuation Multiple	FY12E	Valuation Multiple
Market Cap (\$MM):		3,097	EPS: Prior:	\$0.19 \$0.18	\$0.23 \$0.25	\$0.35 -	\$0.22	\$0.99 \$1.00		\$1.09 \$1.10	20.7x
Net Debt (\$MM):		1,535	Consensus:	\$0.18	\$0.24	\$0.32	\$0.23	\$0.97	23.3x	\$1.06	21.3x
Enterprise Value (\$N	1M):	4,632	Last Year:	\$0.16	\$0.22	\$0.32	\$0.21	\$0.90			
Shares - FD (MM):		137.3									
			EBITDA:	\$0.67	\$0.76	\$0.95	\$0.75	\$3.13	10.8x	\$3.36	10.0x
Dividend:		\$0.58	Growth:	10%	6%	7%	7%	7%		7%	
Yield:		2.6%									
Beta:		0.69	Revenue:	\$171	\$194	\$228	\$188	\$783	5.9x	\$836	5.5x
Rel. P/E (FY2011E):		175%	Growth:	7%	9%	10%	5%	8%		7%	

WTR: 1Q11 Recap; Maintain NEUTRAL

SUMMARY

- WTR reported adjusted 1Q11 EPS of \$0.19 (vs. 1Q10 of \$0.16), ahead of both our and the consensus \$0.18 estimate. Results exclude a \$0.04/share positive state income tax benefit associated with bonus depreciation allowance.
- Revenues increased 7% y/y vs. our 11% forecast, most of which was attributed to rate increases. Demand was flat to down slightly on a consolidated basis due to wet weather. We were expecting flat demand. Consumption reportedly increased moderately in the company's southern markets, whereas it declined modestly in most northern markets. The results are mostly in line with our recent survey results which pointed to strength in TX offsetting mixed results in PA and weakness in NJ. Regarding its end markets, both industry and commercial consumption increased during the quarter, whereas residential construction was down due to weather and conservation.
- The company sees continued acquisition opportunities and expects to close on 15-20 small deals this year, not to mention the asset swap with AWK later this quarter. It also is expanding its presence in the Marcellus Shale in PA and could entertain energy-play opportunities in TX down the road.
- Cash flow remains strong and management guides that operating cash flow will exceed its ~\$325M capex budget this year. This should lead to 100bp in its equity/capital ratio this year which currently stands at ~43%.
- Management indicated that the First Call mean FY11 estimates of \$0.97/share look reasonable and cautioned that 2Q will be hurt by tough weather related comps, not to mention a wet start to the quarter. We have revised our 2Q11E EPS to \$0.23 (-\$0.02) and our FY11E EPS to \$0.99 (-\$0.01) as the 2Q revision offsets the 1Q beat. Given the company's recent ability to control costs to drive earnings beats, we think its FY11 guidance could prove modestly conservative.
- We are maintaining our NEUTRAL rating, mainly on valuation as the shares are trading at 22.8x our FY11E EPS of \$0.99 and 20.7x our FY12E EPS of \$1.09.



INVESTMENT THESIS

We continue to rate WTR shares NEUTRAL. While we are encouraged by the potential for earnings growth from improved ROEs under systems that were acquired in the southern states in 2003-04, as well as the resumption of acquisition activity, we believe the shares are fairly valued at these levels. The shares are currently trading at 22.8x our FY11E EPS of \$0.99 and 20.7x our FY12E EPS of \$1.09, which is a slight discount to the company's historical 23x average. While we believe WTR should be valued at a premium given the company's size and operational efficiency (the O&M ratio is currently industry leading), we see less upside potential given that valuations are reflecting historically in-line multiples.

DISCUSSION OF DETAILS

WTR reported adjusted 1Q11 EPS of \$0.19 (vs. 1Q10 of \$0.16), ahead of both our and the consensus \$0.18 estimate. Results exclude a \$0.04/share positive state income tax benefit associated with bonus depreciation allowance. Sales of \$171M increased 7% y/y vs. our 11% forecast.

	WTR Summary 1Q11									
FY Ends December 31	1Q10A	1Q11A	y/y act.	LBR 1Q11	y/y est.	Actual/LBR				
Total Revenue	160.5	171. <mark>3</mark>	7%	177.8	11%	-4%				
Operations & Maintenance	67.6	67.3	0%	73.4	9%	-8%				
Depreciation and Amortization	29.4	29.2	-1%	31.2	6%	-6%				
General Taxes	12.9	13.8	7%	13.3	4%	3%				
Total Expenses	109.8	110.3	0%	118.0	7%	-6%				
Income from Operations	50.7	61.0	20%	59.8	18%	2%				
Other Income & Expenses (net)	3.5	2.1	-40%	1.9	-46%	11%				
EBIT	54.2	63.1	16%	61.7	14%	2%				
Interest Expense	18.4	19.9	8%	19.8	7%	1%				
Income Before Taxes	35.7	43.1	21%	41.9	17%	3%				
Provision for Income Taxes	14.2	17.1	20%	16.8	18%	2%				
Net Income	21.5	26.1	21%	25.2	17%	4%				
EPS (fully diluted)	0.16	0.19	21%	0.18	16%	4%				

Source: Company Reports, LBR Estimates

O&M Expenses: Operations and Maintenance expenses increased 3% y/y, excluding the impact of a utility system in Texas. Including the impact, O&M expenses would have declined 0.4% y/y. Excluding the impact of the asset sale, the company's O&M ratio declined 140bp y/y to 40.7%. We note that WTR already has the highest efficiency ratio among the large publicly traded water utilities and margins exceeded our 41.3% forecast. Management noted that chemical costs have remained largely stable throughout the course of the year and that bad debt expense remains at a manageable 0.6%. The company's focus on cost controls helps its cash flows and reduces its reliance on outside funding for its capital programs.

Rate Cases: WTR received \$11.5M in rate awards and infrastructure surcharges in 1Q11 in IN and OH. The company has \$26M of rate cases pending before seven state regulatory bodies, including statewide rate cases in NC, FL, and IL which are largely based on the recovery of capital spending. Additionally, the company expects to seek rate relief by filing cases in seven states later in FY11 that are expected to impact FY12 results, including a filing in PA, which accounts for ~52% of total revenues.

LONGBOW Research

Revenue Growth: Revenues increased 7% y/y vs. our 11% forecast, most of which was attributed to rate increases and surcharges as the company indicated that consumption was flat to down slightly on a consolidated basis due to wet weather. Consumption reportedly increased moderately in the company's southern markets, whereas it declined modestly in most northern markets. Regarding its end markets, both industry and commercial consumption increased during the quarter, whereas residential construction was down due to weather and, naturally, conservation. We were forecasting flat consumption.

The company also discussed a number of interesting developments in rural parts of Pennsylvania adjacent to the Marcellus Shale project and other such natural gas fields throughout the state. In that hydraulic fracking requires nearly 1M gallons of water annually per well, WTR has set up a number of "water stations" in areas surrounding the drills in order to provide the necessary water to the drillers. The company noted that the price it can charge drillers is unregulated and, as such, carries higher margins (with added risk) than the water provided in the company's normal course of business. Management believes this business opportunity can add $\sim 0.3-0.4\%$ of annual growth to the topline and is expected to expand in FY12-13 as additional wells are commissioned in the state. The overall EPS contribution is currently minimal but there could be modest upside going forward. Furthermore, WTR noted that there is an opportunity to export a similar business model to Texas, where the company already maintains regulated operations. We are a bit surprised that WTR has not pursued this opportunity sooner given its initial success in PA.

Capex: WTR has invested \$60M in capex thus far in 1Q11 and expects to invest more than \sim \$325M in capex this year, on par with FY10 levels. In addition, the company expects to construct three solar plants that are expected to produce 2,000 kilowatts of electricity as a means to reduce purchased energy costs. The company estimates that the solar plants will reduce its purchased power costs by \$300,000 annually.

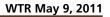
No Need for External Financing: Given that WTR is generating $\sim 98\%$ of its cash internally, the company does not see an immediate need to issue equity to fund the company's robust capex program. Indeed, management noted that cash flow from operations will likely exceed its capex budget and, as a result, the company has abandoned planned borrowings in FY11, with the exception of a \$65M loan at sub-2% interest rates. Consequently, management expects its equity/capital ratio to improve ~ 100 bp in FY11. The company has \$88M in available capacity under its existing line of credit and has an average weighted cost of fixed-rate long-term debt of 5.35%.

Acquisition Outlook: WTR reported that its asset swap transaction with AWK (BUY, \$32TP) will likely close in mid-2H11. As a reminder, AWK agreed to sell its regulated Texas operations to WTR and simultaneously purchase WTR's regulated Missouri operations, leading to greater operation efficiencies and economies of scale for both companies. In addition, the company reported that it will likely announce a number of smaller acquisitions in NC, TX and PA, all key markets, in the coming quarter. In sum, the company expects to close 15-20 smaller acquisitions this year, compared to the 23 completed in FY10. The company expects 1% growth through customer acquisitions this year, in line with the historical average.

ESTIMATE REVISIONS

The company indicated that the Street's consensus estimate of \$0.97 for FY11E appears reasonable despite a worse-than-expected start to 2Q11 amid torrential rains in the southeast and cold weather in its northern markets. Management noted that its guidance excludes the impact of the one-time tax benefit during the quarter and the expected \$0.01-0.02/share positive impact each quarter throughout the course of FY11.

Furthermore, WTR expects to generate EBITDA of \sim \$420-425M in FY11. We are modeling EBITDA of \$435M and think that given its cost control success, we can see upside to its guidance. That said, our 2Q11E EPS comes down by \$0.02 to \$0.23 on lower demand due to the weather as we are now looking for low-to-mid-single-digit consumption declines vs. flat previously. Our FY11E EPS is \$0.99 (-\$0.01) primarily on the lower 2Q offsetting the 1Q beat. For FY12E, we are modeling EPS of \$1.09 (-\$0.01). We expect 8% and 7% revenue growth over the next two years, respectively.



· LONGBOW Research

VALUATION

WTR shares closed Friday at \$22.56 which is 22.8x our FY11E EPS of \$0.99 and 20.7x our FY12E EPS of \$1.09. The shares are trading at a discount to the company's historical 23x average, although within the normalized range of 20-30x forward P/E.

RISKS

Potential downside risks to our investment thesis and estimates include, but are not limited to: 1) a delay in rate case processing or lower rate increases by the regulators than our expectations, 2) a significant revenue loss from lower water demand caused by weather or economic conditions, 3) a significant increase in input costs, including electricity, fuel, chemical and purchase water prices, and 4) large acquisition(s) at excessive valuation(s) (significantly above the rate base).

Potential upside risks to our investment thesis and estimates include, but are not limited to: 1) favorable rate case approvals above our expected ROE, 2) weather conditions leading to near-term revenue increases, and 3) a pullback in input costs.



Aqua America (WTR)

Quarterly Earnings Statement (dollars in millions, except per share data)

FY ends December 31	Mar-08 1Q08	Jun-08 2Q08	Sep-08 3Q08	Dec-08 4Q08	Mar-09 1Q09	Jun-09 2Q09	Sep-09 3Q09	Dec-09 4Q09	Mar-10 1Q10	Jun-10 2Q10	Sep-10 3Q10	Dec-10 4Q10	Mar-11 1Q11	Jun-11 2Q11E	Sep-11 3Q11E	Dec-11 4Q11E	Mar-12 1Q12E	Jun-12 2Q12E	Sep-12 3Q12E	Dec-12 4Q12
Total Operating Revenue	139.3	150.8	177.1	159.8	154.5	167.3	180.8	167.9	160.5	178.4	207.8	179.3	171.3	194.4	228.4	188.3	191.2	208.1	238.4	198.3
Operation & Maintenance	64.3	65.1	66.7	65.9	67.0	68.5	68.5	66.0	67.6	69.3	73.0	70.1	67.3	75.6	81.8	71.6	78.0	80.3	84.6	75.4
Depreciation	21.5	20.6	22.8	23.9	26.4	25.0	25.4	26.2	26.2	26.8	27.5	27.6	27.3	27.5	27.7	31.1	31.3	31.5	84.0 31.7	24.8
Amortization	1.2	1.0	1.8	1.5	20.4	3.1	3.0	3.1	3.2	3.3	3.6	27.0	27.3	3.4	3.4	3.4	3.4	31.3	3.4	3.4
General Taxes	12.1	10.8	11.2	10.6	11.6	11.9	12.4	12.2	12.9	12.9	14.2	13.0	13.8	15.6	16.0	13.2	14.3	14.6	14.3	13.9
Recovery of restructuring costs		10.0	11.2	10.0	11.0	11.5			12.0	12.5	22	10.0	15.0	10.0	10.0	1012	1.110	1.110	1 110	1010
Total Expenses	99.1	97.6	102.5	102.0	107.7	108.5	109.4	107.5	109.8	112.4	118.2	113.6	110.3	122.1	128.9	119.2	127.0	129.8	134.0	117.4
Income from Operations	40.2	53.1	74.6	57.9	46.8	58.9	71.5	60.4	50.7	66.1	89.6	65.7	61.0	72.4	99.6	69.1	64.1	78.3	104.4	80.9
Operating Margin (%)	28.9%	35.2%	42.1%	36.2%	30.3%	35.2%	39.5%	36.0%	31.6%	37.0%	43.1%	36.7%	35.6%	37.2%	43.6%	36.7%	33.6%	37.6%	43.8%	40.8%
All. for Borrowed Funds Used in Const.	1.0	1.1	1.0	0.6	0.6	0.6	0.7	0.9	1.5	1.5	1.1	1.0	2.0	1.4	1.4	1.4	1.5	1.4	1.4	1.5
Gain (loss) on sale of other assets		0.6	0.5	0.5	0.1	0.1	0.2	0.1	1.9	0.1	0.3	0.3	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Other																				
EBIT	41.2	54.8	76.1	59.0	47.5	59.5	72.4	61.4	54.2	67.6	90.9	67.0	63.1	73.9	101.1	70.7	65.9	79.9	106.0	82.5
EBIT (%)	29.6%	36.3%	43.0%	36.9%	30.8%	35.6%	40.0%	36.6%	33.7%	37.9%	43.8%	37.3%	36.8%	38.0%	44.3%	37.5%	34.5%	38.4%	44.5%	41.69
Interest Expense	17.1	17.1	17.0	17.4	16.6	16.8	17.3	17.9	18.4	18.5	19.2	19.6	19.9	20.1	20.3	21.1	21.3	21.5	21.7	20.7
Income Before Taxes	24.0	37.7	59.1	41.7	30.9	42.7	55.1	43.5	35.7	49.1	71.8	47.4	43.1	53.8 9%	80.8 6%	49.6 8%	44.5 7%	58.4 7%	84.3 7%	61.8 -29
Provision for Income Taxes	9.7	15.2	23.7	16.0	12.5	16.9	21.6	16.8	14.2	19.3	28.1	18.5	17.1	21.5	32.3	19.3	17.8	23.4	33.7	24.1
Implied Tax Rate	40.4%	40.2%	40.1%	38.4%	40.5%	39.5%	39.3%	38.7%	39.8%	39.3%	39.1%	39.1%	39.6%	40.0%	40.0%	39.0%	40.0%	40.0%	40.0%	39.0%
Net Income before extraord. Item	14.3	22.6	35.4	25.7	18.4	25.9	33.5	26.7	21.5	29.8	43.7	28.9	26.1	32.3	48.5	30.2	26.7	35.1	50.6	37.7
Comprehensive Income	14.3	22.7	35.2	25.7	18.4	26.1	33.3	26.8	21.1	29.8	43.7	28.9	26.1	32.3	48.5	30.2	26.7	35.1	50.6	37.7
Diluted Net Income Per Share	0.11	0.17	0.26	0.19	0.14	0.19	0.25	0.20	0.16	0.22	0.32	0.21	0.19	0.23	0.35	0.22	0.19	0.25	0.36	0.2
Weighted Avg. Shares	134.0	134.1	135.3	135.6	135.9	135.9	136.3	136.5	136.8	137.3	137.4	137.9	137.8	138.6	139.1	139.5	138.2	138.6	139.1	139.5
Financial Summary (values in %)																				
Revenue Growth	1.4%	0.1%	7.0%	7.2%	10.9%	11.0%	2.1%	5.0%	3.9%	6.6%	14.9%	6.8%	6.7%	9.0%	9.9%	5.0%	11.6%	7.0%	4.4%	5.39
Operations & Maintenance/Revenue	46.2%	43.2%	37.7%	41.2%	43.4%	41.0%	37.9%	39.3%	42.1%	38.8%	35.1%	39.1%	39.3%	38.9%	35.8%	38.0%	40.8%	38.6%	35.5%	38.09
EBIT (% of rev.)	29.6%	36.3%	43.0%	36.9%	30.8%	35.6%	40.0%	36.6%	33.7%	37.9%	43.8%		36.8%	38.0%	44.3%	37.5%	34.5%	38.4%		41.69
General taxes as % of revenue	8.7%	7.2%	6.3%	6.7%	7.5%	7.1%	6.9%	7.3%	8.0%	7.3%	6.8%		8.0%	8.0%	7.0%	7.0%	7.5%	7.0%	6.0%	7.09
EBITDA	63.8	76.4	100.7	84.4	76.7	87.5	100.8	90.7	83.5	97.8	122.0	97.5	92.3	104.8	132.2	105.2	100.5	114.8	141.1	110.7
Net Income Growth	-15.0%	-5.0%	19.9%	3.0%	28.3%	14.6%	-5.4%	3.9%	17.1%	15.5%	30.6%	8.2%	21.1%	8.1%	10.9%	4.8%	2.6%	8.6%	4.3%	24.69

Source: Aqua America and Longbow Research Garik Shmois

216-525-8414

WTR May 9, 2011

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Aqua America (WTR)

Annual Earnings Statement

(dollars in millions, except per share data)

Income Statement	FY04A	FY05A	FY06A	FY07A	FY08A	FY09	FY10	FY11E	FY12E
Total Operating Revenue	442.0	496.8	533.5	602.5	627.0	670.5	726.1	783	836
Operation & Maintenance	178.3	203.1	219.6	253.1	262.1	270.1	280.0	296.3	318.3
Depreciation	54.6	60.7	70.9	83.2	88.8	103.0	108.2	113.6	119.2
Amortization	4.3	4.7	4.1	4.8	5.5	11.9	13.0	12.2	13.6
General Taxes	27.6	31.7	33.3	45.4	44.7	48.1	53.0	58.5	57.1
Total Expenses	264.8	300.3	327.9	386.5	401.2	433.1	454.1	480.5	508.2
Income from Operations	177.2	196.5	205.6	216.0	225.8	237.5	272.0	302.0	327.8
Operating Margin (%)	40.1%	39.6%	38.5%	35.9%	36.0%	35.4%	37.5%	38.6%	39.2%
Allow. for Borrowed Funds Used in Const.	2.3	2.4	3.9	3.0	3.7	2.9	5.1	6.1	5.8
Gain (loss) on sale of other assets	1.3	1.2	1.2	3.5	1.6	0.5	2.6	0.1	0.8
Other	-	-	-	-	110	0.5	2.0	• • •	0.0
EBIT	180.8	200.1	210.7	222.5	231.1	240.8	279.6	308.9	334.4
EBIT (%)	40.9%	40.3%	39.5%	36.9%	36.9%	35.9%	38.5%	39.5%	40.0%
Interest Expense	48.7	52.1	58.4	66.9	68.6	68.6	76.3	81.6	85.3
Income Before Taxes	132.1	148.1	152.3	155.5	162.5	172.2	203.4	227.3	249.1
Provision for Income Taxes	52.1	56.9	60.2	60.5	64.6	67.8	80.1	90.3	99.0
Implied Tax Rate	39.4%	38.4%	39.6%	38.9%	39.7%	39.4%	39.4%	39.7%	39.8%
Net income	80.0	91.2	92.0	95.0	97.9	104.4	123.3	137.0	151.1
Comprehensive Income	78.1	89.8	95.3	94.8	97.9	104.7	122.0	137.0	151.1
Diluted Net Income Per Share	0.64	0.71	0.70	0.71	0.73	0.77	0.90	0.99	1.09
Weighted Avg. Shares	125.7	129.2	131.8	133.6	134.7	136.1	137.3	138.7	138.8
Financial Summary (values in %)									
Revenue Growth	20.4%	12.4%	7.4%	12.9%	4.1%	6.9%	8.3%	7.8%	6.8%
Operations & Maintenance/Revenue	40.3%	40.9%	41.2%	42.0%	41.8%	40.3%	38.6%	37.9%	38.1%
Dep/Net Fixed Asset	3.0%	2.9%	3.1%	3.3%	3.2%	3.4%	3.4%	3.3%	3.3%
Depreciation Growth	12.5%	11.3%	16.7%	17.3%	6.7%	16.0%	5.0%	5.0%	5.0%
General taxes as % of revenue	6.2%	6.4%	6.2%	7.5%	7.1%	7.2%	7.3%	7.5%	6.8%
Interest Exp/ Average Net Debt	5.6%	5.3%	5.8%	5.9%	5.2%	5.0%	5.0%	4.8%	4.9%
Interest Expense/Revenue	11.0%	10.5%	11.0%	11.1%	10.9%	10.2%	10.5%	10.4%	10.2%
EBITDA	239.7	265.6	285.7	310.5	325.4	355.7	400.8	434.6	467.2
Net income growth	13.0%	13.9%	0.9%	3.3%	3.1%	6.6%	18.1%	11.2%	10.2%
Average ROE	11.4%	11.7%	10.6%	10.0%	9.6%	9.6%	10.8%	11.4%	11.8%
EPS Growth (exspecial items and FAS 123)	7.0%	10.9%	-1.0%	1.9%	2.2%	5.5%	17.1%	10.0%	10.2%

Source: Aqua America and Longbow Research Garik Shmois 216-525-8414

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WATER INDUSTRY PEER VALUATION

(\$ in millions, except per share data)

U.S. WATER NWR Dec. Neutral S33.65 S39.44 S12.4 S 61 S 424 2.02 2.03 1.53 1.57 3.3% 0.9 AMERSTATSWARK AWR Dec. BUY S32.25 S32.99.1 S19.44 S 5.19 S 2.09.3 1.53 1.72 1.88 17.0e 15.6x 3.0% 1.1 AMERICANWARTER WORKS AWR Dec. Neutral S32.65 S32.79 S16.52 S 0.99 1.09 1.09 1.08 1.70e 1.56 3.0% 1.1 1.72 1.88 17.0e 1.57 3.3% 0.0 7.0 1.57 1.3% 1.07e 1.15 1.09 1.07e 1.15 1.57 1.3% 1.07e 1.15 1.57 1.3% 1.0 1.12 1.25 1.07e 1.07e <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>52 \</th> <th>Veek</th> <th></th> <th></th> <th></th> <th>Earnings per Shar</th> <th>e</th> <th>P/</th> <th>E</th> <th>Dividend</th> <th>Price/</th>								52 \	Veek				Earnings per Shar	e	P/	E	Dividend	Price/
AMBE Multin S33.65 S39.46 S12.44 S 43.41 S 43.44 S 42.91 S 12.9	Company	Ticker	FY End	Rating	Target	% Upside	Share Price	Hi	Lo	Mkt Cap	Revenue Last	Last FY	Current FY	Next FY	Current FY	Next FY	Rate	Book
AMBIG AWK Dec. BUY \$2,2 9% \$2,93 \$19,41 \$2,03 1,31 1,72 1,88 1,70 1,56 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,88 1,70 1,85 1,70 1,75 1,70 1,75 1,75 1,70 1,75 1,70 1,75 1,70 1,75 1,70 1,75 1,70 1,75 1,70 1,75 1,70 1,75 1,70 1,70 1,75 1,70 <t< td=""><td>U.S. WATER UTILITIES</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	U.S. WATER UTILITIES																	
AQUA ADMERICA WTR Dec. Neutral S22.56 S23.79 S16.52 S1.995 S 726 0.90 0.99 1.99 22.8k 0.7k 2.8k 0.7k 2.8k 0.7k 0.8k 3.8k 3.8k 3.763 3.400 1.12 0.40 2.22 1.7k 0.6k 3.8k 3.8k 3.8k 3.6k 3.8k 3.6k 1.01 1.07 1.15 1.7k 0.7k 0.6k 3.8k <	AMER STATES WATER	AWR	Dec.	Neutral			\$33.65	\$39.44	\$31.24	\$ 631	\$ 434	2.02	2.00	2.15	16.8x	15.7x	3.3%	0.9x
CALFORNIA WATER CWT Dec. Neutral S38.69 S39.53 S38.18 S 07 S.8.0 1.81 2.04 2.22 1.7.8 1.6.7.4 4.6.8 4.5.8 CONNECTOUTWATER CTWS Dec. NR S28.27 S20.0 S21.7 S 10.3 S 0.5 1.25 2.07. 1.9.8 A.7.8 4.5.8 5.0.5 Digate A.7.8 2.2.8 1.9.8 Digate A.7.8 Digate A.7.8 Digate A.7.8 Digate A.7.8 Digate	AMERICAN WATER WORKS	AWK	Dec.	BUY	\$32	9%	\$29.28	\$29.91	\$19.41	\$ 5,119	\$ 2,093	1.53	1.72	1.88	17.0x	15.6x	3.0%	1.1x
ATTEMA RESOURCES ATT M Dec. NR 519.15 519.99 51.43 5 65 1.01 1.07 1.15 1.79 1.67 4.06 M CONNECTICUT WITER NEK Doc. NR 522.00 520.00 521 510.00 0.94 0.95 1.05 1.02 1.95 3.74 2.26 MIDDLESK WATER NEK Dec. NR 518.20 519.11 514.74 2.21 516 0.95 0.95 1.02 2.28 2.07 3.74 7.86 1.8 1.07 2.18 1.03 2.24 2.47 2.26 6.76 1.8 2.21 1.00 2.28 2.05 3.36 1.8 2.24 2.05 1.38 2.24 2.05 3.36 1.8 2.14 3.38 1.8 4.8 2.24 1.26 1.26 1.28 1.27 3.46 1.27 1.24 3.45 1.5 3.397 5.30.15 5.30.15 5.30.15 1.25 1.26 1.26 1.28 1.28 2.24 1.26 1.26 1.28 1.28 1.28	AQUA AMERICA	WTR	Dec.	Neutral			\$22.56	\$23.79	\$16.52	\$ 3,095	\$ 726	0.90	0.99	1.09	22.8x	20.7x	2.8%	2.6x
CONNECTCUTWATER FTW Dec. NR S24.87 S20.87 S20.07 S20.87 <td>CALIFORNIA WATER</td> <td>CWT</td> <td>Dec.</td> <td>Neutral</td> <td></td> <td></td> <td>\$36.49</td> <td>\$39.53</td> <td>\$33.81</td> <td>\$ 763</td> <td>\$ 460</td> <td>1.81</td> <td>2.04</td> <td>2.22</td> <td>17.9x</td> <td>16.4x</td> <td>3.4%</td> <td>1.8x</td>	CALIFORNIA WATER	CWT	Dec.	Neutral			\$36.49	\$39.53	\$33.81	\$ 763	\$ 460	1.81	2.04	2.22	17.9x	16.4x	3.4%	1.8x
MDDELEXY WATER MSE Dec. NR S132.0 S13.1 S1.47.4 S 281 S 103 0.94 0.95 0.95 19.2x 1.92x 1.9x 1.1x 1.5x SIW SIW Dec. NR S12203 S2253 S2100 S22253 S210 0.76 0.77 2.21x 2.12x 3.14x 2.4 Arerage VORW Dec. NR S18.00 S12.23 S.214 S.39 0.71 0.76 0.79 2.21x 2.12x 2.12x 3.14x 2.4 Arerage VORW Dec. PUR S5 155 S18.00 S12.23 S.01 2.00 2.44 2.62 150.5x 1.55 2.60 1.55 2.60 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 5.50 2.41 5.30 5.00 1.50 2.42 1.50 1.50 2.24 1.50	ARTESIAN RESOURCES	ARTNA	Dec.	NR			\$19.15	\$19.99	\$16.43	\$ 143	\$ 65	1.01	1.07	1.15	17.9x	16.7x	4.0%	1.5x
PENNUCK PRN Dec. NR S28.40 52.80 52.97 51.33 5.36 0.85 1.10 22.84 20.75 51.33 5.36 0.85 0.85 1.10 22.84 20.75 51.31 5.96 0.85 0.85 0.89 1.10 22.84 20.75 51.31 5.28 20.75 51.31 20.75 22.14 5.39 0.71 0.76 0.79 22.1k 21.2k 31.35 2.4 Average V Dec. NR S16.76 S18.00 S12.83 S 30.31 2.00 2.44 2.82 16.0x 13.9x 2.1k 1.7 WATTS MATTER CH WTS Dec. NU N NR S36.22 S40.57 S27.51 S 1.44 S 1.25 1.60 1.68 2.24 2.16.0x 16.2x 1.25 1.60 1.68 2.14 2.13x 1.51 3.63.51 1.61 3.63 S0.01 1.55 3.62 43.31 S1.5.5 1.52 1.62	CONNECTICUT WATER	CTWS	Dec.	NR			\$24.87	\$28.27	\$20.00	\$ 217	\$ 66	1.13	1.2	1.25	20.7x	19.9x	3.7%	2.1x
SIW Six S22.53 S28.00 S22.55 S 10 S 216 0.93 0.99 1.10 22.88 20.5K 3.1% 1.9 2.1 3.1% 1.9 2.1 3.1% 1.9 2.1 3.1% 1.9 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 2.1 1.8 2.1 3.1% 1.8 2.1 3.1% 1.8 1.8 1.8 1.8 1.8 1.8 1.8 1.8 </td <td>MIDDLESEX WATER</td> <td>MSEX</td> <td>Dec.</td> <td>NR</td> <td></td> <td></td> <td>\$18.20</td> <td>\$19.31</td> <td>\$14.74</td> <td>\$ 281</td> <td>\$ 103</td> <td>0.94</td> <td>0.95</td> <td>0.95</td> <td>19.2x</td> <td>19.2x</td> <td>4.1%</td> <td>1.6x</td>	MIDDLESEX WATER	MSEX	Dec.	NR			\$18.20	\$19.31	\$14.74	\$ 281	\$ 103	0.94	0.95	0.95	19.2x	19.2x	4.1%	1.6x
YORK WATER CO (THF) YORK DEC. NR \$16.76 \$18.00 \$12.83 \$ 21.4 \$ 39 0.71 0.76 0.79 22.18 21.2x 21.2x 21.2x 21.2x 21.2x 21.2x 33% 1.8 Average 21.3x 19 1x 3.3% 1.8 3.3% 1.8 2.13x 19 1x 3.3% 1.8 EQUIPMENT/FITRATION/TREATMENTSECTOR PMN Dec. BUY \$45 15% \$39.07 \$20.75 \$2.9.11 \$3.837 \$3.031 2.00 2.44 2.82 16.0x 13.9x 2.1% 1.7 WATTS MAYTER TECH WTS Dec. NR \$35.07 \$52.25 \$54.34 \$3.031 2.00 2.44 2.82 15.6x 13.8x 1.1X BAGE MMETER BMN Dec. NR \$35.25 \$54.45 \$3.938 \$546 \$2.71 1.88 1.67 2.01 2.19 1.51x 1.52 1.22 1.25x 1.55 1.52 1.52 <	PENNICHUCK	PNNW	Dec.	NR			\$28.40	\$28.60	\$20.77	\$ 133	\$ 36	0.85	0.8	1.15	35.5x	24.7x	2.6%	1.8x
Average 21.3x 19.1x 3.3% 1.8 EQUIPMENT/FILTRATION/TREATMENT SECTOR PENTAIR PR Dec. BUY 545 15% 538.07 540.57 528.41 53,837 53,031 2.00 2.44 2.82 16.0x 13.9x 2.1% 1.7 WATTS WATTS WATTS WATTS MMR 567.07 582.52 540.75 527.51 51,344 51,275 1.60 1.68 2.24 2.16x 16.2x 1.2X 1.1X AMERONINT AMN Nov. NR 536.59 555.42 5 61.3 5 50.3 5.10 1.55 3.62 43.3x 18.5x 1.8X 1.1X AMERON RCCVEWEY ERII Dec. NR 51.73 5 897 5 482 0.75 0.82 0.98 21.1x 17.7x 0.0% 2.5 ENEROYRECOVERY ERII Dec. NR 538.80 527.04 5 988 5 71.4 1.94 2.39 2.82 18.0x 1.5x 1.2% 2.2x	SJW	SJW	Dec.	NR			\$22.53	\$28.00	\$22.25	\$ 419	\$ 216	0.93	0.99	1.10	22.8x	20.5x	3.1%	1.9x
CUIPMENT/FILTRATION/TREATMENT SECTOR PENTAIR PNR Dec. BUY \$45 15% \$39.07 \$40.57 \$29.41 \$3,837 \$3,031 2.00 2.44 2.82 16.0x 13.9x 2.1% 1.7 WATE WATER TCH WTS Dec. Butural \$36.22 \$40.57 \$29.41 \$5,3031 2.00 2.44 2.82 16.0x 13.9x 2.1% 1.7 WATES WATER TCH WTS Dec. Neutral \$36.22 \$40.57 \$29.51 \$1,344 \$1,275 1.60 1.62x 1.2% 1.5 BADGE METER BM Dec. NR \$31.32 1.51 3.93 \$ \$42.0 0.75 3.82 1.8% 1.67 2.01 2.13x 1.7% 0.0% 1.6 CLGON CARDON CCC Dec. NR \$24.20 \$17.32 \$18.43 \$27.14 \$19.88 \$7.14 1.94 1.93 2.32 18.0 1.57 1.2% 1.2% 1.7% 1	YORK WATER CO (THE)	YORW	Dec.	NR			\$16.76	\$18.00	\$12.83	\$ 214	\$ 39	0.71	0.76	0.79	22.1x	21.2x	3.1%	2.4x
PENT AR PRR Dec. BUV \$45 15% \$33.07 \$40.75 \$27.41 \$1.387 \$1.01 2.00 2.44 2.22 16.0x 11.39x 2.1% 1.7 WATTS WATER TECH WTS Dec. Neutral \$56.22 \$40.75 \$27.51 \$1.34 \$1.275 1.60 1.68 2.24 21.6x 1.62x 1.28x	Average														21.3x	19.1x	3.3%	1.8x
PENT R PUR Dec. BUV \$45 15% \$33.07 \$40.75 \$27.11 \$1.837 \$1.01 2.00 2.44 2.22 16.0x 13.9x 2.1% 1.7 WATS WATER TECH WTS Dec. Neutral \$36.22 \$40.75 \$27.51 \$1.344 \$1.275 1.60 1.68 2.24 21.6x 16.0x 1.28x 1.																		
WATE WATE HECH WTS Dec. Neutral \$36.22 \$0.75 \$27.51 \$1,244 \$1,275 1.60 1.68 2.24 21.6x 16.2x 1.2% 1.5 AMERON NNTL AMN Nov. NR \$567.07 \$552.5 \$55.42 \$613 \$503 5.10 1.55 3.62 433.x 18.5x 1.6% 3.2 CALGON CARBON CCC Dec. NR \$37.32 \$11.82 \$1.75 \$987 \$482 0.75 0.82 0.98 21.1x 17.7x 0.0% 1.6 FRANKIN LUCTRIC FEIE Jan. NR \$2.17 \$4.88 \$2.175 \$2.255 4.00 \$6.2 0.98 21.1x 1.7x 0.0% 1.6 FRANKIN LUCTRIC FEIE Jan. NR \$30.00 \$2.823 \$27.04 \$988 \$71.4 1.94 2.39 2.82 18.0x 1.5x 1.25 1.25 1.25 1.25 1.25 1.25 1.25 1.25 <td< td=""><td>EQUIPMENT/ FILTRATION/ TREAT</td><td>MENT SECTOR</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	EQUIPMENT/ FILTRATION/ TREAT	MENT SECTOR																
AMRON INTL AMN Nov. NR \$67.07 \$85.25 \$55.42 \$613 \$5.03 5.10 1.55 3.62 43.3x 18.5x 1.8% 1.1 BADE RMETR BM Dec. NR \$33.69 \$44.94 \$33.98 \$546 \$277 1.88 1.67 2.01 21.9x 18.2x 1.5% 3.9 CALGON CARBON CC Dec. NR \$57.12 \$48.49 \$52.71 \$482 0.75 0.82 0.98 21.1 17.7x 0.97 0.62 NM NM 0.0% 2.5 ENRERY RECOVERY FRI Dec. NR \$52.71 \$48.83 \$27.04 \$988 \$7.14 1.94 2.39 2.80 NM NM 0.0% 1.25 GORMAN-RUPP GRC Dec. NR \$52.98 \$78.45 \$50.76 \$2,157 \$2,265 4.00 4.23 4.25 1.25x 0.0% 1.6 LAYNE CHRISTENSEN LAYN JAN NR \$22.02 \$38.00 \$22.45 \$1,026 1.54 1.55 J.24	PENTAIR	PNR	Dec.	BUY	\$45	15%	\$39.07	\$40.57	\$29.41	\$ 3,837	\$ 3,031	2.00	2.44	2.82	16.0x	13.9x	2.1%	1.7x
BADGER METER BMI Dec. NR \$36,59 \$45,49 \$33,98 \$56,6 \$ 277 1.88 1.67 2.01 21.9x 18.2x 1.5% 3.9 CALGON CARBON CCC Dec. NR \$27.1 \$48.2 \$17.32 \$18.2v \$17.32 \$18.2v \$17.32 \$18.2v \$15.2v \$12.4v \$12.4v \$2.2v \$15.2v \$12.4v \$2.4v \$2.4v \$2.4v \$14.4v \$2.39 \$2.8z \$15.2v \$12.4v \$2.4v \$2	WATTS WATER TECH	WTS	Dec.	Neutral			\$36.22	\$40.75	\$27.51	\$ 1,344	\$ 1,275	1.60	1.68	2.24	21.6x	16.2x	1.2%	1.5x
CALGON CARBON CCC Dec. NR \$17.32 \$18.20 \$11.75 \$987 \$482 0.75 0.82 0.98 21.1x 17.7x 0.0% 25.55 ENERGY RECOVERY ERI Dec. NR \$2.71 \$4.88 \$52.84 \$152 \$46 -0.08 (0.13) 0.02 NM NM 0.0% 1.6 FRANKLIN ELCTRIC EFEI Jan. NR \$38.83 \$40.75 \$24.00 \$666 \$2.37 1.53 1.80 2.08 21.6x 18.7x 1.2% 2.7 GORMAN-RUPP GRC Dec. NR \$38.83 \$40.75 \$24.00 \$6.66 \$2.97 1.53 1.80 2.08 21.6x 18.7x 1.2% 2.7 ITRIN Dec. NR \$25.298 \$78.45 \$50.76 \$2.157 \$2.265 4.00 4.23 4.25 12.5x 12.5x 12.6x 0.0% 1.7% 12.8x 12.4x 17.7x 0.0% 12.5x 12.6x 12.5x 12.6x 12.5x 12.6x 12.5x 12.6x 12.5x <th< td=""><td>AMERON INT'L</td><td>AMN</td><td>Nov.</td><td>NR</td><td></td><td></td><td>\$67.07</td><td>\$85.25</td><td>\$55.42</td><td>\$ 613</td><td>\$ 503</td><td>5.10</td><td>1.55</td><td>3.62</td><td>43.3x</td><td>18.5x</td><td>1.8%</td><td>1.1x</td></th<>	AMERON INT'L	AMN	Nov.	NR			\$67.07	\$85.25	\$55.42	\$ 613	\$ 503	5.10	1.55	3.62	43.3x	18.5x	1.8%	1.1x
ENRGY RECOVERY ERII Dec. NR \$2,71 \$4,88 \$2,84 \$152 \$46 -0.08 (0.13) 0.02 NM NM 0.0% 1.6 FRANKLIN ELECTRIC FELE Jan. NR \$38.83 \$40.75 \$24.00 \$646.6 \$277 1.53 1.80 2.08 18.0x 15.2x 1.2% 2.2 GORMAN-RUPP GRC Dec. NR \$52.98 \$78.45 \$50.76 \$2,157 \$2,265 4.00 4.23 4.25 12.5x 12.5x 0.0% 1.6 LAYNE CHRISTENSEN LAYN Jan. NR \$22.02 \$24.94 \$14.62 \$2,205 \$4.00 4.23 4.25 12.5x 10.% 0.0% 0.6 NUPLLEK WATER PRODUC MWA Sept. NR \$42.30 \$52.92 \$21.45 \$6.602 \$2,402 2.12 3.00 3 18.3x 18.4x 0.0% 0.9 PALL PLL Jul. NR \$54.99 \$59.50 \$31.84 \$6.602 \$2,402 2.12 3.00 3 18.3x	BADGER METER	BMI	Dec.	NR			\$36.59	\$45.49	\$33.98	\$ 546	\$ 277	1.88	1.67	2.01	21.9x	18.2x	1.5%	3.9x
FRANKLIN ELECTRIC FELE Jan. NR \$43.00 \$48.23 \$27.04 \$988 \$714 1.94 2.39 2.82 18.0x 15.2x 1.2% 2.2 GORMAN-RUPP GRC Dec. NR \$38.3 \$40.75 \$24.00 \$646 \$297 1.53 1.80 2.08 21.6x 18.7x 1.2% 2.2 GORMAN-RUPP GRC Dec. NR \$52.98 \$78.45 \$50.76 \$2,157 \$2,265 4.00 4.23 4.25 12.5x 12.5x 0.0% - IIRON ITRI Dec. NR \$28.02 \$38.00 \$22.97 \$548 \$1,026 1.54 1.55 1.92 18.1x 14.6x 0.0% - MUELLEW WATER PRODUC MWA Sept. NR \$22.02 \$24.94 \$1.62 \$200 \$387 -0.16 0.68 1.34 32.4x 1.64x 0.0% - MUELLEW WATER PRODUC MWA Sept. NR \$42.01 \$45.80 \$29.24 \$1.910 \$2.026 2.87 2.09 2.44	CALGON CARBON	CCC	Dec.	NR			\$17.32	\$18.20	\$11.75	\$ 987	\$ 482	0.75	0.82	0.98	21.1x	17.7x	0.0%	2.5x
GORMAN-RUPP GRC Dec. NR \$38.83 \$40.75 \$24.00 \$ 646 \$ 297 1.53 1.80 2.08 21.6x 18.7x 1.2% 2.7 ITRO ITR Dec. NR \$52.98 \$78.45 \$50.76 \$ 2,157 \$ 2,265 4.00 4.23 4.25 12.5x 10.0% 1.6 LAVNE CHRISTENSEN LAVN Jan. NR \$22.92 \$ 548.5 \$ 1,026 1.54 1.55 1.92 13.x 14.6x 0.0% 1.6 MUELLER WATER PRODUC MWA Sept. NR \$ 52.02 \$ 52.49 \$ 51.62 \$ 1,026 1.54 1.55 1.92 1.8.1x 1.4.6x 0.0% - MUELLER WATER PRODUC MWA Sept. NR \$ 52.02 \$ 54.21 \$ 56.66 \$ 1.338 -0.16 0.68 1.34 32.4x 16.4x 0.0% 0.9 SMITH (A.O.) AOS Dec. NR \$ 52.09 \$ 51.84 \$ 6.402 \$ 2.402 2.12 3.00 3 18.3x 18.3x 13.3x 13.7 1.13x<	ENERGY RECOVERY	ERII	Dec.	NR			\$2.71	\$4.88	\$2.84	\$ 152	\$ 46	-0.08	(0.13)	0.02	NM	NM	0.0%	1.6x
ITR0 ITR Dec. NR \$52.98 \$78.45 \$50.76 \$2,157 \$2,265 4.00 4.23 4.25 12.5x 12.5x 0.0% 1.6 LAYN LCRRISTENSEN LAYN Jan. NR \$28.02 \$38.00 \$52.97 \$548 \$1,026 1.54 1.55 1.92 18.1x 14.6x 0.0% - MUELLER WATER PRODUC MWA Sept. NR \$28.02 \$28.22 \$2.21 \$656 \$1,338 -0.19 0.01 0.15 NM NM 1.7% 1.2 MORTHWEST PIPE NVPX Dec. NR \$22.02 \$24.49 \$14.62 \$2.002 \$2.42 \$1.910 \$2.026 2.87 2.09 2.44 20.1x 17.2x 1.3% 3.7 SMITH (A.O.) AOS Dec. NR \$252.49 \$30.00 \$18.52 \$9.88 \$915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 Average - - A.5x 22.04 \$51.90 \$31.8 \$66.85 \$31.0 \$31.83	FRANKLIN ELECTRIC	FELE	Jan.	NR			\$43.00	\$48.23	\$27.04	\$ 988	\$ 714	1.94	2.39	2.82	18.0x	15.2x	1.2%	2.2x
LAYNE CHRISTENSEN LAYN Jan. NR \$28.02 \$38.00 \$22.97 \$48 \$1,026 1.54 1.55 1.92 18.1x 14.6x 0.0% 0.0 MUELLER WATER PRODUC MWA Sept. NR \$4.23 \$5.22 \$2.21 \$656 \$1,338 -0.19 0.01 0.15 NM NM 1.7% 1.2 NORTHWEST PIPE NWPX Dec. NR \$52.02 \$24.94 \$14.62 \$200 \$387 -0.16 0.68 1.34 32.4x 16.4x 0.0% 0.9 PALL PUL Jul. NR \$54.99 \$59.50 \$31.84 \$6,402 \$2,402 2.12 3.00 3 18.3x 18.3x 13.4% 37.3%	GORMAN-RUPP	GRC	Dec.	NR			\$38.83	\$40.75	\$24.00	\$ 646	\$ 297	1.53	1.80	2.08	21.6x	18.7x	1.2%	2.7x
MUELLER WATER PRODUC MWA Sept. NR \$4.23 \$5.22 \$2.21 \$6565 \$1,338 -0.19 0.01 0.15 NM NM 1.7% 1.2 NORTHWESTPIPE NWPX Dec. NR \$22.02 \$24.94 \$14.62 \$200 \$387 -0.16 0.68 1.34 32.4x 16.4x 0.0% 0.9 PALL PLL Jul. NR \$54.99 \$59.50 \$31.84 \$6,402 \$2,402 2.12 3.00 3 18.3x 18.3x 1.3% 3.7 SMITH (A.0.) AOS Dec. NR \$42.01 \$45.80 \$29.24 \$1,910 \$2,026 2.87 2.09 3 18.3x 18.3x 13.3% 3.7 Average 20.1x 16.1x 0.7% 2.0 WATER RESOURCES/ INSITUFORM TECH INSU Dec. NR \$25.49 \$30.00 \$18.52 \$988 \$915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 INSITUFORM TECH INN Aug. NR <th< td=""><td>ITRON</td><td>ITRI</td><td>Dec.</td><td>NR</td><td></td><td></td><td>\$52.98</td><td>\$78.45</td><td>\$50.76</td><td>\$ 2,157</td><td>\$ 2,265</td><td>4.00</td><td>4.23</td><td>4.25</td><td>12.5x</td><td>12.5x</td><td>0.0%</td><td>1.6x</td></th<>	ITRON	ITRI	Dec.	NR			\$52.98	\$78.45	\$50.76	\$ 2,157	\$ 2,265	4.00	4.23	4.25	12.5x	12.5x	0.0%	1.6x
NORTHWEST PIPE NWPX Dec. NR \$22.02 \$24.94 \$14.62 \$ 200 \$ 387 -0.16 0.68 1.34 32.4x 16.4x 0.0% 0.9 PALL PLL Jul. NR \$54.99 \$59.50 \$31.84 \$ 6,402 \$ 2,402 2.12 3.00 3 18.3x 18.3x 1.3% 3.7 SMITH (A.O.) AOS Dec. NR \$42.01 \$45.80 \$29.24 \$ 1,910 \$ 2,026 2.87 2.09 2.44 20.1x 17.2x 1.3% 2.1 Average 20.1x 16.1x 0.7% 2.0 WATERESOURCES/ INFRASTRUCTURE INSID Dec. NR \$ 25.49 \$ 30.00 \$ 18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.30 0.0% 1.7 INSIDUFORM TECH INN Aug. NR \$ 25.49 \$ 30.00 \$ 18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.34 0.0% 1.7 INNSU PCCH INN <t< td=""><td>LAYNE CHRISTENSEN</td><td>LAYN</td><td>Jan.</td><td>NR</td><td></td><td></td><td>\$28.02</td><td>\$38.00</td><td>\$22.97</td><td>\$ 548</td><td>\$ 1,026</td><td>1.54</td><td>1.55</td><td>1.92</td><td>18.1x</td><td>14.6x</td><td>0.0%</td><td>-</td></t<>	LAYNE CHRISTENSEN	LAYN	Jan.	NR			\$28.02	\$38.00	\$22.97	\$ 548	\$ 1,026	1.54	1.55	1.92	18.1x	14.6x	0.0%	-
PALL PLL Jul. NR \$54.99 \$59.50 \$31.84 \$ 6,402 \$ 2,402 2.12 3.00 3 18.3x 18.3x 1.3% 3.7 SMITH (A.O.) AOS Dec. NR \$42.01 \$45.80 \$29.24 \$ 1,910 \$ 2,026 2.87 2.09 2.44 20.1x 17.2x 1.3% 2.1 Average 20.1x 16.1x 0.7% 2.0 WATER RESOURCES/ INFRASTRUCTURE INSTU Dec. NR \$25.49 \$30.00 \$18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 21.0x 0.5% 20.0x 1.7 21.3% 0.0% 1.7 LINDSAY LNN Aug. NR \$23.46 \$21.40	MUELLER WATER PRODUC	MWA	Sept.	NR			\$4.23	\$5.22	\$2.21	\$ 656	\$ 1,338	-0.19	0.01	0.15	NM	NM	1.7%	1.2x
SMITH (A.O.) AOS Dec. NR \$42.01 \$45.80 \$29.24 \$1,910 \$2,026 2.87 2.09 2.44 20.1x 17.2x 1.3% 2.1 Average 20.1x 16.1x 0.7% 2.0 WATER RESOURCES/ INSTRUCTURE INSU Dec. NR \$25.49 \$30.00 \$18.52 \$988 \$ 915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 LINDSAY LNN Aug. NR \$25.49 \$30.00 \$18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 LINDSAY LNN Aug. NR \$ 565.06 \$ 85.87 \$ 30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TETRA TECH TTEK Sept. NR \$ 23.46 \$ 27.16 \$ 18.00 \$ 1,409 \$ 2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 1.00 <td>NORTHWEST PIPE</td> <td>NWPX</td> <td>Dec.</td> <td>NR</td> <td></td> <td></td> <td>\$22.02</td> <td>\$24.94</td> <td>\$14.62</td> <td>\$ 200</td> <td>\$ 387</td> <td>-0.16</td> <td>0.68</td> <td>1.34</td> <td>32.4x</td> <td>16.4x</td> <td>0.0%</td> <td>0.9x</td>	NORTHWEST PIPE	NWPX	Dec.	NR			\$22.02	\$24.94	\$14.62	\$ 200	\$ 387	-0.16	0.68	1.34	32.4x	16.4x	0.0%	0.9x
Average 20.1x 16.1x 0.7% 2.0 WATER RESOURCES/ INFRASTRUCTURE INSU Dec. NR \$25.49 \$30.00 \$18.52 \$988 \$915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TETRA TECH TTEK Sept. NR \$ 23.46 \$ 27.16 \$ 18.00 \$ 1,409 \$ 2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 14.5x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 1.22 1.40 1.64 16.5x 0.6% 2.2 Dow Jones Industrials DJ30 \$12,595.00 \$1,334.50 \$1,334.50 \$1,334.50 \$1,334.50 \$1	PALL	PLL	Jul.	NR			\$54.99	\$59.50	\$31.84	\$ 6,402	\$ 2,402	2.12	3.00	3	18.3x	18.3x	1.3%	3.7x
WATER RESOURCES/ INFRASTRUCTURE INSITUFORM TECH INSU Dec. NR \$25.49 \$30.00 \$18.52 \$988 \$915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.7 INSITUFORM TECH INN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TETRA TECH TTEK Sept. NR \$23.46 \$27.16 \$18.00 \$ 1,409 \$ 2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 14.5x 16.5x 0.6% 2.2 Dow Jones Industrials DJ30 \$12,595.00 \$1,334.50 \$1,334.50 \$1,334.50	SMITH (A.O.)	AOS	Dec.	NR			\$42.01	\$45.80	\$29.24	\$ 1,910	\$ 2,026	2.87	2.09	2.44	20.1x	17.2x	1.3%	2.1x
INFRASTRUCTURE INSITUFORM TECH INSU Dec. NR \$25.49 \$30.00 \$18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.71 LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TERA TECH TEK Sept. NR \$23.46 \$27.16 \$18.00 \$ 1,409 \$2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average	Average														20.1x	16.1x	0.7%	2.0x
INFRASTRUCTURE INSITUFORM TECH INSU Dec. NR \$25.49 \$30.00 \$18.52 \$ 988 \$ 915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.71 LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TERA TECH TEK Sept. NR \$23.46 \$27.16 \$18.00 \$ 1,409 \$2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average																		
INSITUFORM TECH INSU Dec. NR \$25.49 \$30.00 \$18.52 \$988 \$915 1.50 1.74 2.22 14.5x 11.3x 0.0% 1.71 LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$810 \$358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TERA TECH TTEK Sept. NR \$23.46 \$27.16 \$18.00 \$1,409 \$2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 Dow Jones Industrials DJ30 \$12,595.00 \$1,334.50 \$14.345.0 \$14.345.0 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$14.55 \$15.50 \$15.50 \$15.334.50 \$15.50 \$15.50 \$15.334.50 \$15.50 \$15.50 \$15.334.50 \$15.50 \$15.50 \$15.50 \$15.51,334.50 \$15.50 \$15.50,50 \$15.334.50 \$15.50,50 \$1	WATER RESOURCES/																	
LINDSAY LNN Aug. NR \$65.06 \$85.87 \$30.80 \$ 810 \$ 358 1.83 2.68 - 24.5x 22.0x 0.5% 2.0 TERA TECH TTEK Sept. NR \$23.46 \$27.16 \$18.00 \$ 1,409 \$ 2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 Relevant Indices Share Price Dow Jones Industrials DJ30 \$12,595.00 \$1,334.50 \$ 1,334.50 \$ 1,334.50 \$ 1,334.50	INFRASTRUCTURE																	
TEER ATECH TIEK Sept. NR \$23.46 \$27.16 \$18.00 \$1,409 \$2,201 1.22 1.40 1.64 16.2x 14.3x 0.0% 1.7 Average 19.0x 16.5x 0.6% 2.2 Relevant Indices Share Price 512,595.00 512,595.00 51334.50 51334.	INSITUFORM TECH	INSU	Dec.	NR			\$25.49	\$30.00	\$18.52	\$ 988	\$ 915	1.50	1.74	2.22	14.5x	11.3x	0.0%	1.7x
Average 19.0x 16.5x 0.6% 2.2 Relevant Indices Share Price Dow Jones Industrials DJ30 \$12,595.00 S&P 500 SPX \$1,334.50	LINDSAY	LNN	Aug.	NR			\$65.06	\$85.87	\$30.80	\$ 810	\$ 358	1.83	2.68	-	24.5x	22.0x	0.5%	2.0x
Relevant Indices Share Price Dow Jones Industrials DJ30 \$12,595.00 S&P 500 SPX \$1,334.50	TETRA TECH	TTEK	Sept.	NR			\$23.46	\$27.16	\$18.00	\$ 1,409	\$ 2,201	1.22	1.40	1.64	16.2x	14.3x	0.0%	1.7x
Dow Jones Industrials DJ30 \$12,595.00 S&P 500 SPX \$1,334.50	Average														19.0x	16.5x	0.6%	2.2x
Dow Jones Industrials DJ30 \$12,595.00 S&P 500 SPX \$1,334.50																		
S&P 500 SPX \$1,334.50	Relevant Indices						Share Price											
	Dow Jones Industrials	DJ30					\$12,595.00											
Nasdaq Composite NDX \$2,373.50	S&P 500	SPX					\$1,334.50											
	Nasdaq Composite	NDX					\$2,373.50											
	** Time period for annual estimation	ates may vary b	ased on r	eporting	date.													







APPENDIX

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Covered Companies Mentioned In This Report:

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Aqua America Inc.	WTR	\$22.56	Neutral

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