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July 16, 2012

VIA OVERNIGHT FEDERAL EXPRESS

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2nd Floor
Harrisburg, PA 17120

M-2009-2112952
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JUL 16 2012

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Re: Metropolitan Edison Company, Pennsylvania Electric Company,
Pennsylvania Power Company and West Penn Power Company
Preliminary Annual Reports to the Pennsylvania Public Utility
Commission and Act 129 Statewide Evaluator

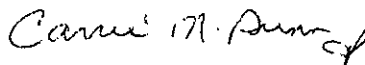
Dear Secretary Chiavetta:

Enclosed please find an original, a copy and a disk of:

- Metropolitan Edison Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- Pennsylvania Electric Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- Pennsylvania Power Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- West Penn Power Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator

Please date stamp the copy of each and return to me in the enclosed, postage-prepaid envelope. Should you have any questions regarding this matter, please do not hesitate to contact me.

Sincerely,



Carrie M. Dunn

Enclosures

**Quarterly Report to the
Pennsylvania Public Utility Commission
(Preliminary Annual Report)**

**For the Period
June 1, 2011 through May 31, 2012
Program Year 3, Quarter 4**

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**For Pennsylvania Act 129 of 2008
Energy Efficiency and Conservation Plan**

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

Prepared by ADM Associates, Inc.

For

Pennsylvania Electric Company

July 16, 2012

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Acronyms

| | |
|---------|--|
| C & I | Commercial and Industrial |
| CATI | Computer-Aided Telephone Interview |
| CFL | Compact Fluorescent Lamp |
| CPITD | Cumulative Program/Portfolio Inception to Date |
| CPITD-Q | Cumulative Program/Portfolio Inception through Current Quarter |
| CVR | Conservation Voltage Reduction |
| CVRf | Conservation Voltage Reduction factor |
| DLC | Direct Load Control |
| EDC | Electric Distribution Company |
| EE&C | Energy Efficiency and Conservation |
| EM&V | Evaluation, Measurement, and Verification |
| HVAC | Heating, Ventilating, and Air Conditioning |
| IQ | Incremental Quarter |
| kW | Kilowatt |
| kWh | Kilowatt-hour |
| LED | Light Emitting Diode |
| LEEP | Low-Income Energy Efficiency Program |
| LIURP | Low-Income Usage Reduction Program |
| M&V | Measurement and Verification |
| MW | Megawatt |
| MWh | Megawatt-hour |
| NTG | Net-to-Gross |
| PUC | Public Utility Commission |
| PY1 | Program Year 2009 |
| PY2 | Program Year 2010 |
| PY3 | Program Year 2011 |
| PY3TD | Program/Portfolio Year Three to Date |
| SEER | Seasonal Energy Efficiency Rating |
| SWE | Statewide Evaluator |
| TRC | Total Resource Cost |
| TRM | Technical Reference Manual |

1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania. Each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. This report documents the progress and effectiveness of the EE&C accomplishments for Pennsylvania Electric Company (“Penelec” or “Company”) in the fourth quarter of Program Year Three (PY3) defined as June 1, 2011 through May 31, 2012, as well as the cumulative accomplishments of the programs since inception.

ADM Associates, Inc. is evaluating the programs, which includes measurement and verification of the savings. The verified savings for PY3 will be reported in the final annual report, to be filed November, 15, 2012.

Other Observations and Risks That May Affect Portfolio Success

Given the dynamic nature of the economy and customer participation rates, there is a clear need for implementation flexibility and prompt approval of plan changes to ensure adequate time to attain the May 31, 2013 goals. Prompt approval minimizes the potential of having funds that could be applied to successful programs stranded on unsuccessful programs.

The Company has ongoing concerns about its ability to achieve the 4½ percent demand reduction target based on: (i) the magnitude of the MW goal; (ii) customers’ ability and willingness to curtail sufficient load for approximately 20 days within a four month window specific to the top 100 hours; (iii) the Company’s ability to accurately forecast when the top 100 hours will occur; and (iv) budget constraints which limit the Company’s ability to overcome forecasting and participation risks. Regarding the budget constraint, in the draft implementation order for Phase II of Act 129, the Commission has recognized the imbalance among EDCs regarding the amount of funding available to meet the Phase I goals.

Additionally, given the current economic conditions and their impact on government and institutional budgets, achieving 10% of Act 129 target savings from Federal/State/local/municipal governments, school districts, institutions of higher education, and nonprofit entities may prove challenging.

Notwithstanding these difficulties, the Company is diligently working with its implementation and evaluation Conservation Service Providers (“CSPs”) to evaluate current programs and identify the most effective and economic approach for achieving Act 129 targets.

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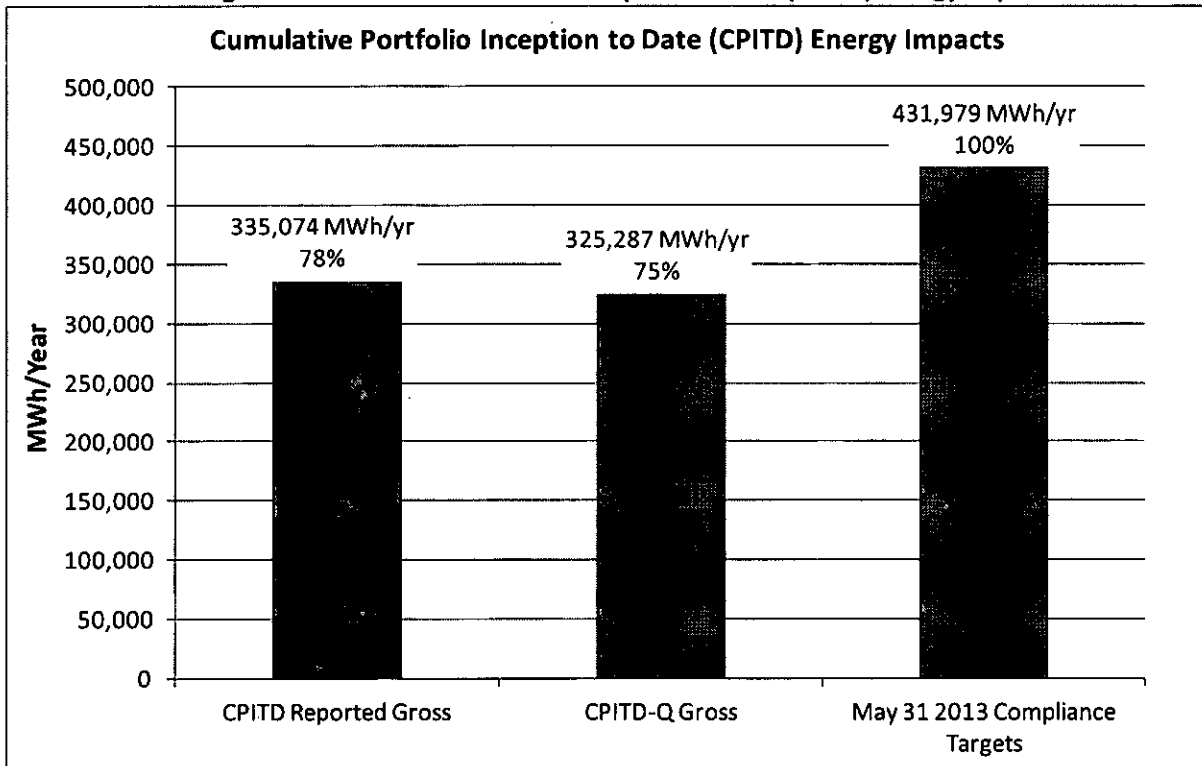
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PA PUBLIC UTILITY COMMISSION
SECRETARY’S BUREAU

1.1 Summary of Achievements

Penelec has achieved 78 percent of the May 31, 2013 energy savings compliance target, based on cumulative program inception to date (CPITD) reported gross energy savings¹, and 75 percent of the energy savings compliance target, based on CPITD gross energy savings achieved through Quarter 4 (CPITD-Q)², as shown in Figure 1-1.

Figure 1-1 Cumulative Portfolio Inception to Date (CPITD) Energy Impacts

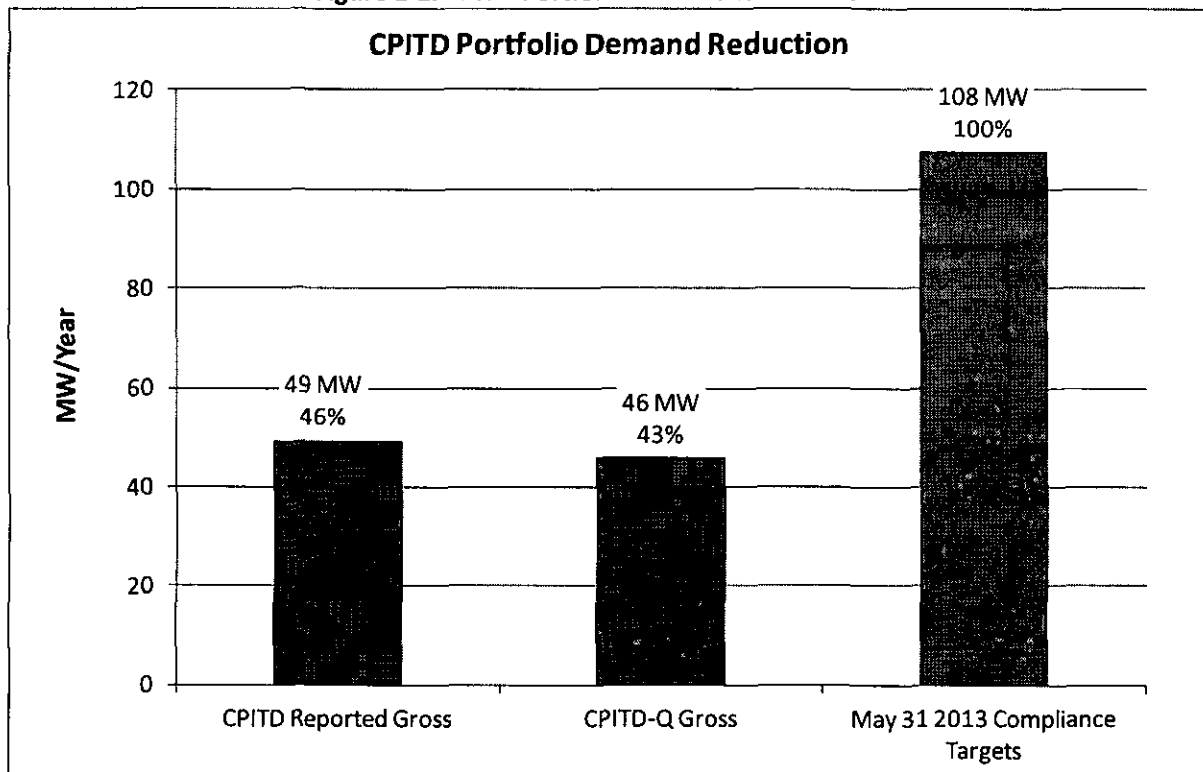


¹ CPITD Reported Gross Savings = CPITD Reported Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD reported gross savings are computed this way.

² CPITD-Q Gross Savings = CPITD Verified Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD-Q gross savings are computed this way. CPITD-Q savings provide the best available estimate of savings achieved through the current quarter. CPITD Verified Gross Savings will be reported in the annual report.

Penelec has achieved 46 percent of the May 31, 2013 demand reduction compliance target, based on CPITD reported gross demand reduction and 43 percent of the demand reduction compliance target based on CPITD gross demand reduction achieved through Quarter 4 (CPITD-Q), as shown in **Figure 1-2**.

Figure 1-2. CPITD Portfolio Demand Reduction



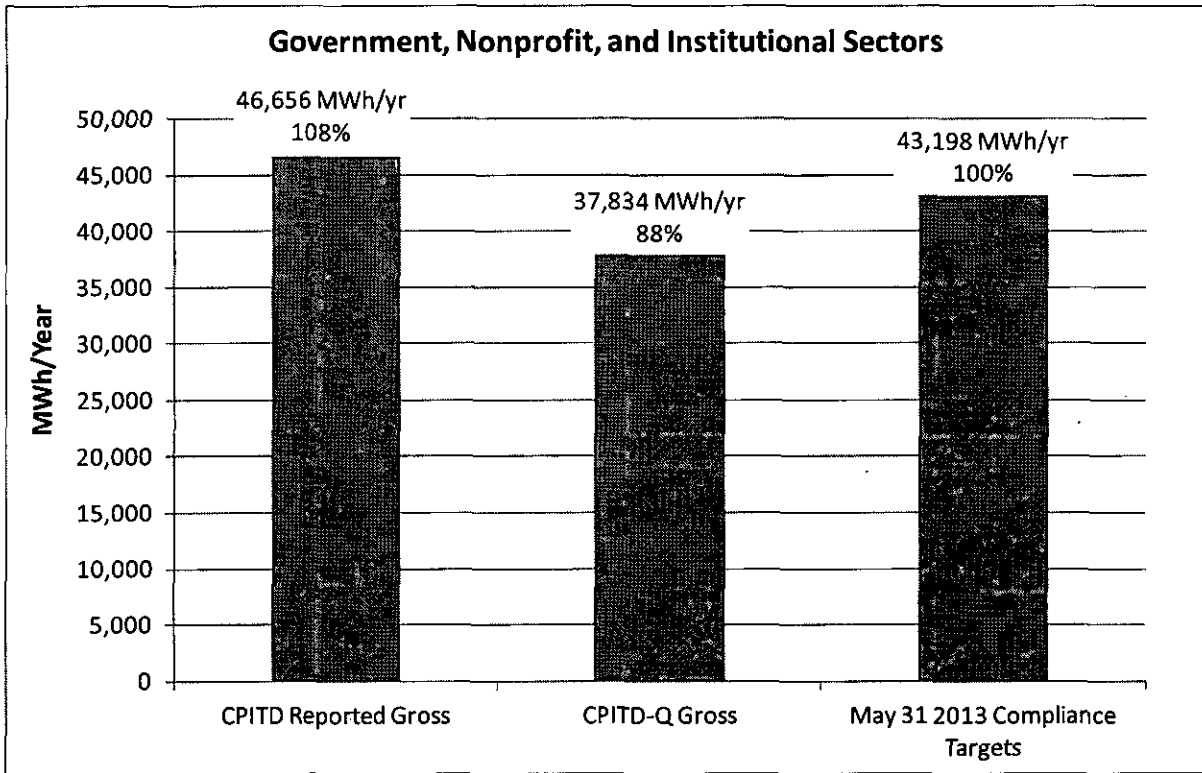
There are 7 measures available to the low-income sector. The measures offered to the low-income sector therefore comprise 17 percent of the total measures offered. As required by Act 129, this exceeds the fraction of the electric consumption of the utility's low-income households divided by the total electricity consumption in the Penelec territory. (10 percent).³ The CPITD reported gross energy

³ Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are "proportionate to those households' share of the total energy usage in the service territory." 66 Pa.C.S. §2806.1(b)(i)(G). The legislation contains no provisions regarding targets for participation, or energy or demand savings.

savings achieved in the low-income sector is 47,485 MWh/yr; this is 14 percent of the CPITD total portfolio reported gross energy savings.

Penelec achieved 108 percent of the May 31, 2013, energy reduction compliance target for government, nonprofit and institutional sector, based on CPITD reported gross energy savings, and 88 percent of the target based on CPITD gross energy savings achieved through Quarter 4⁴, as shown in **Figure 1-3**.

Figure 1-3 Government, Nonprofit, and Institutional Sectors



⁴ CPITD-Q Gross Savings = CPITD Verified Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD-Q gross savings are computed this way. CPITD-Q savings provide the best available estimate of savings achieved through the current quarter. CPITD Verified Gross Savings will be reported in the annual report.

1.2 Program Updates and Findings

- **Residential Demand Reduction Program:** There were no changes to this program during PY3Q4.
- **Residential Home Energy Audits and Outreach Program:** There were no changes to this program during PY3Q4.
- **Residential Appliance Turn-In Program:** There were no changes to this program during PY3Q4.
- **Residential Energy Efficiency HVAC Program:** There were no changes to this program during PY3Q4.
- **Residential Energy Efficient Products Program:** There were no changes to this program during PY3Q4.
- **Residential New Construction Program:** The incentive structure was modified due to changes in IECC code requirements. Penelec also added an ENERGY STAR® V3 requirement to participate.
- **Residential Behavioral Modification and Education Program:** Program launch is underway.
- **Residential Multiple Family Program:** There were no changes to this program during PY3Q4.
- **Residential Low-Income (WARM) Programs:** The Statewide Evaluator (“SWE”), along with low-income program administrators, conducted site visits during August, September and October of 2011 to verify that appropriate energy conservation measures were installed. In March 2012, program administrators created an inspection checklist, at the request of the SWE, in order to eliminate the need for additional SWE and program administrator site visits. The approved checklist will be completed by third-party Inspectors when they assess work performed by contractors. This improvement provides the SWE with the ability to review the checklist and pertinent customer information upon request.
- **Commercial / Industrial Small Sector Equipment Program:** There were no changes to this program during PY3Q4.
- **Commercial / Industrial Large Sector Performance Contracting / Equipment Program:** There were no changes to this program during PY3Q4.
- **Commercial / Industrial Large Sector Demand Response Program – CSP Mandatory and Voluntary Curtailment Program (“PJM Demand Response”):** There were no changes to this program during PY3Q4.
- **Governmental / Non-Profit Street Lighting Program:** There were no changes to this program during PY3Q4.
- **Governmental / Non-Profit Program:** There were no changes to this program during PY3Q4.
- **Governmental / Remaining Non-Profit Program:** There were no changes to this program during PY3Q4.

1.3 Evaluation Updates and Findings

- **Residential Demand Reduction Program**

The program is operational and will generate demand reductions in PY4Q1 and PY4Q2. No impacts are reported for PY3.

- **Residential Home Energy Audits and Outreach Program**

This program has three distinct components: (i) conservation kits sent to customers that complete online or telephone home energy audits; (ii) direct installation of low cost measures, and (iii), *comprehensive walk through audits with direct installation of low-cost measures coupled with incentives on capital cost improvements*. The conservation kits have accounted for nearly all of the program impacts in PY3.

Table 1.3.1 Residential Home Energy Audits and Outreach Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|---|--|--|
| Conservation Kits | Conduct up to 23 on-site visits and several hundred online surveys. | On-site visits about 50% complete. Online survey ready to be launched. |
| Direct Install of Low-Cost Measures | Sample once for entire PY3, conduct engineering review and verification surveys. | Evaluation activities in-progress and will conclude after close of PY3 |
| Whole House Comprehensive Audits with Capital Cost Measures Installed | Sample once for entire PY3, conduct engineering review and verification surveys. | Evaluation activities in-progress and will conclude after close of PY3 |

- **Residential Appliance Turn-In Program**

A tracking system review has found that some rebates in early PY3 have been entered in the tracking system with the PY2 TRM savings. A minor adjustment is expected as the “gross verified” savings will be recalculated with the PY3 TRM in the PY3 annual report.

Table 1.3.2 Residential Home Energy Audits and Outreach Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|----------------------|--|--|
| Refrigerator | Tracking System/TRM Review Verification Surveys | Evaluation activities in-progress and will conclude after close of PY3 |
| Freezer | | |
| Room air conditioner | | |

- **Residential Energy Efficiency HVAC Program**

The sampling scheme for this program includes four qualitative strata. Evaluation activities for the strata are listed below.

Table 1.3.3 Residential Energy Efficiency HVAC Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|--------------------------|---|---|
| Air Source Heat Pump | Invoice + calculation review (large sample) On-Site inspection (smaller sample) | Invoice + TRM review nearly complete. On-sites will occur this summer. |
| Ground Source Heat Pump | Invoice + calculation review (large sample) On-Site inspection (smaller sample) | |
| Central Air Conditioning | Invoice + calculation review (large sample) On-Site inspection (smaller sample) | |
| HVAC tune-ups | Invoice + calculation review (large sample) Telephone Verification Survey (smaller sample) | |

- **Residential Energy Efficient Products Program**

The sampling scheme for this program includes several qualitative strata for lighting and appliances. Evaluation activities for the strata are listed below.

Table 1.3.4 Residential Energy Efficiency HVAC Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|-------------------|--|---|
| CFL Buydowns | Invoice + calculation review | Invoice + TRM review nearly complete. On-sites will continue through this summer. |
| CFL Giveaways | Invoice + calculation review | |
| Appliances | Invoice + calculation review (large sample, stratified by appliance type) On-Site inspection (smaller sample, focus on clothes washers) | |

- **Residential New Construction Program:**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.5 Residential Energy Efficiency HVAC Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|-------------------|---|--|
| New Homes | Stratified Sample REM/Rate modeling and calculation review (largest sample) Implementer QC Inspection review (smaller sample) On-Site inspection (smallest sample) | REM/Rate reviews ~50% complete. On-Sites started and will continue through Fall 2012. |

- **Residential Behavioral Modification and Education Program**

Program launch is underway. No impacts are reported for PY3.

- **Residential Multiple Family Program**

This program accounts for less than 1% of the PYTD portfolio impacts. This program accounts for less than 1% of the PYTD portfolio impacts. The program recruits multifamily housing management or maintenance staff to distribute or install conservation kits that contain CFLs and LED night lights. The evaluation sample is stratified with multifamily housing complexes as the sampling units.

Table 1.3.6 Residential Multiple Family Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|-------------------|--|--|
| Conservation Kits | Stratified Sample Invoice + calculation review (large sample, stratified by appliance type) Telephone Verification Surveys | Evaluation activities occurring after close of PY3 |

- **Residential Low-Income (WARM) Programs**

For the PY3 evaluation, ADM will conduct billing analysis of all WAM Plus participants from PY2. The results of the billing analysis will be averaged with the 2009 and 2008 LIURP evaluation report findings to develop deemed savings for the PY3 installations.

Table 1.3.7 Residential Low-Income Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|---------------------|---|---|
| WARM Plus | Billing analysis planned on PY2 participants. | |
| WARM Extra Measures | Invoice + calculation review | Tracking system calculation review underway |

- **Commercial / Industrial Small Sector Equipment Program**

This program offers energy efficiency measures to small commercial/industrial customers. The impact evaluation utilizes stratified sampling. First, the population is stratified into qualitative strata that consist of standardized measure groups as listed below. Each qualitative stratum may contain

several quantitative strata based on the expected magnitude of the impacts. The sample sizes are based on past program experience regarding the variability of the realization rates for sampled projects.

Table 1.3.8 Commercial / Industrial Small Sector Equipment Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|--|--|--|
| "Non-Standard Lighting for Business" Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| "Standard Lighting for Business" Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Prescriptive HVAC, Motor, and Refrigeration Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Custom Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |

- **Commercial / Industrial Large Sector Performance Contracting / Equipment Program**

This program offers similar measures as the Small C/I and Government Equipment programs. The evaluation approach for this program is similar to the one employed for the Small C/I program.

Table 1.3.9 Commercial / Industrial Large Sector Equipment Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|--|--|--|
| “Non-Standard Lighting for Business” Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| “Standard Lighting for Business” Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Prescriptive HVAC, Motor, and Refrigeration Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Custom Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |

- **Commercial / Industrial Large Sector Demand Response Program – CSP Mandatory and Voluntary Curtailment Program (“PJM Demand Response”)**

The program is operational and will generate demand reductions in PY4Q1 and PY4Q2. No impacts are reported for PY3.

- **Governmental / Non-Profit Street Lighting Program**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.10 Governmental / Non-Profit Street Lighting Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|---------------------------------------|--|--|
| "Street and Area Lights" Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |

- **Governmental / Non-Profit Program:**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.11 Governmental / Non-Profit Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|--|--|--|
| "Non-Standard Lighting for Business" Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| "Standard Lighting for Business" Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Prescriptive HVAC, Motor, and Refrigeration Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Custom Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |

- **Governmental / Remaining Non-Profit Program:**

This program offers similar measures as the Large and Small C/I Equipment programs. The evaluation approach for this program is similar to the one employed for the Small C/I program.

Table 1.3.11 Governmental / Remaining Non-Profit Program Evaluation Summary

| Program Component | Evaluation Activities Planned | Evaluation Activities Status |
|--|--|--|
| “Non-Standard Lighting for Business” Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| “Standard Lighting for Business” Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Prescriptive HVAC, Motor, and Refrigeration Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |
| Custom Applications | Stratified sampling and on-site visits | Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September |

2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

Figure 2-1. CPITD Reported Gross Energy Savings by Program

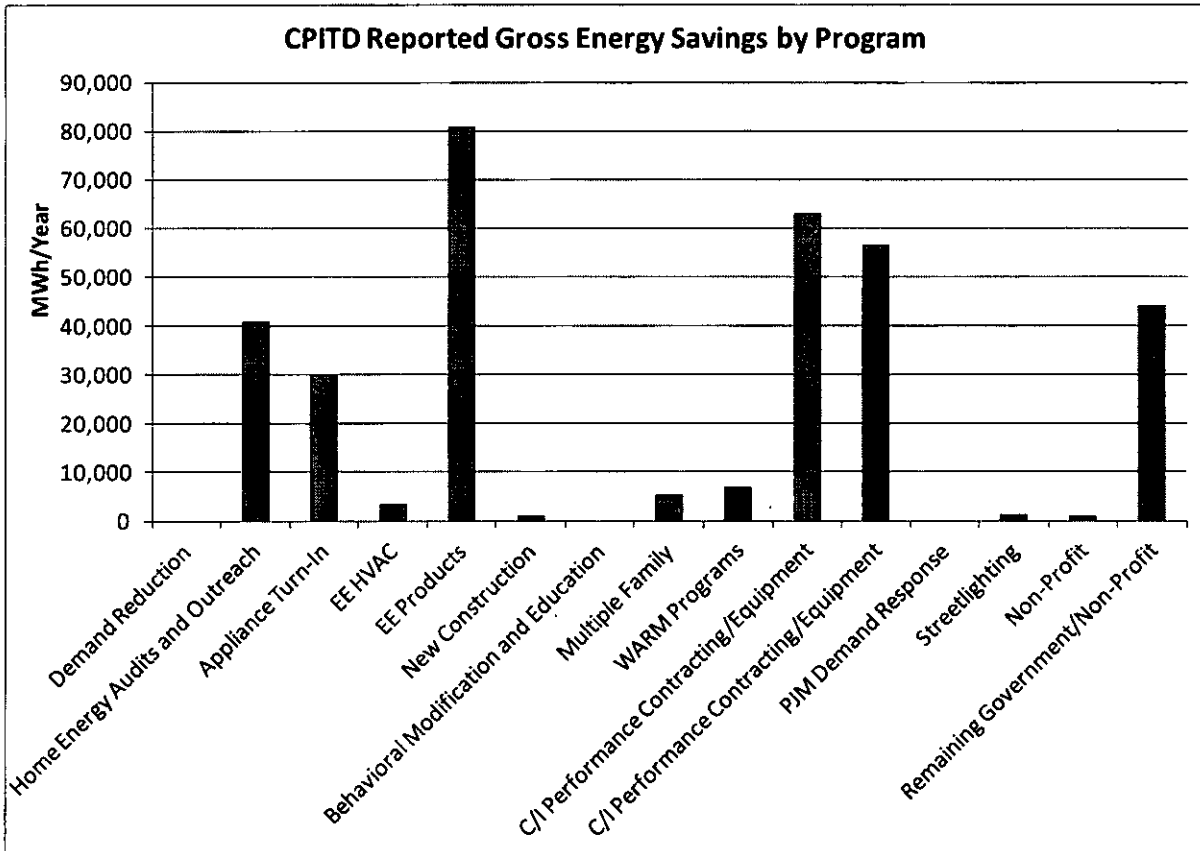
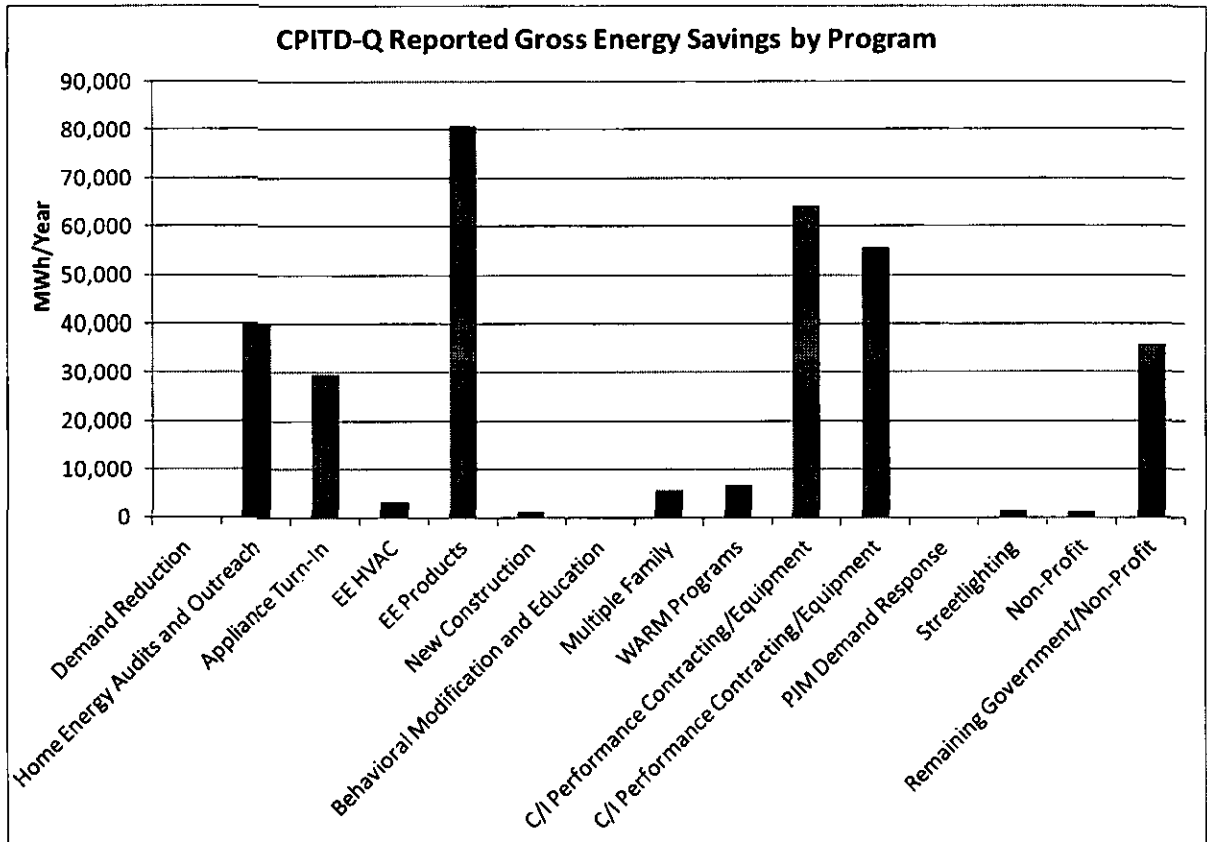


Figure 2-2. CPITD-Q Reported Gross Energy Savings by Program



A summary of energy impacts by program through PY3Q4 is presented in **Table 2-1**.

Table 2-1. EDC Reported Participation and Gross Energy Savings by Program

| Program | Participants | | | Reported Gross Impact (MWh/Year) | | | | Preliminary Realization Rate ¹ |
|---------------------------------------|---------------|----------------|----------------|-------------------------------------|----------------|----------------|----------------|---|
| | IQ | PYTD | CPITD | IQ | PYTD | CPITD | CPITD-Q | PYTD |
| Demand Reduction | 2,632 | 11,270 | 11,296 | n/a | n/a | n/a | n/a | n/a |
| Home Energy Audits and Outreach | 5,828 | 22,724 | 72,738 | 3,650 | 14,263 | 40,990 | 40,102 | n/a |
| Appliance Turn-In | 1,434 | 8,061 | 16,525 | 2,538 | 14,433 | 29,804 | 29,780 | n/a |
| EE HVAC | 313 | 3,317 | 5,133 | 336 | 2,200 | 3,410 | 3,362 | n/a |
| EE Products | 56,283 | 250,658 | 474,948 | 9,644 | 41,346 | 80,963 | 80,838 | n/a |
| New Construction | 32 | 253 | 289 | 124 | 996 | 1,213 | 1,153 | n/a |
| Behavioral Modification and Education | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Multiple Family | 31 | 31 | 15,247 | 474 | 474 | 5,526 | 5,615 | n/a |
| WARM Programs | 695 | 2,530 | 18,041 | 569 | 1,959 | 6,979 | 6,653 | n/a |
| Small C/I Equipment | 72 | 464 | 1,192 | 12,074 | 28,065 | 63,014 | 64,164 | n/a |
| Large C/I Equipment | 31 | 59 | 185 | 10,951 | 18,224 | 56,519 | 55,785 | n/a |
| PJM Demand Response | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Street lighting | 13 | 58 | 241 | 71 | 423 | 1,399 | 1,367 | n/a |
| Non-Profit | 7 | 26 | 61 | 363 | 643 | 1,172 | 977 | n/a |
| Remaining Government/Non-Profit | 54 | 340 | 655 | 6,119 | 18,000 | 44,084 | 35,490 | n/a |
| TOTAL PORTFOLIO | 67,425 | 299,791 | 616,551 | 46,913 | 141,027 | 335,074 | 325,287 | N/A |

NOTES:

1. Preliminary Realization Rates are based on evaluation activities and findings conducted on a partial sample set. These realization rates are not based on a statistically significant sample and are subject to change until the full evaluation is complete at the end of the program year.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

Figure 3-1. CPITD Reported Demand Reduction by Program.

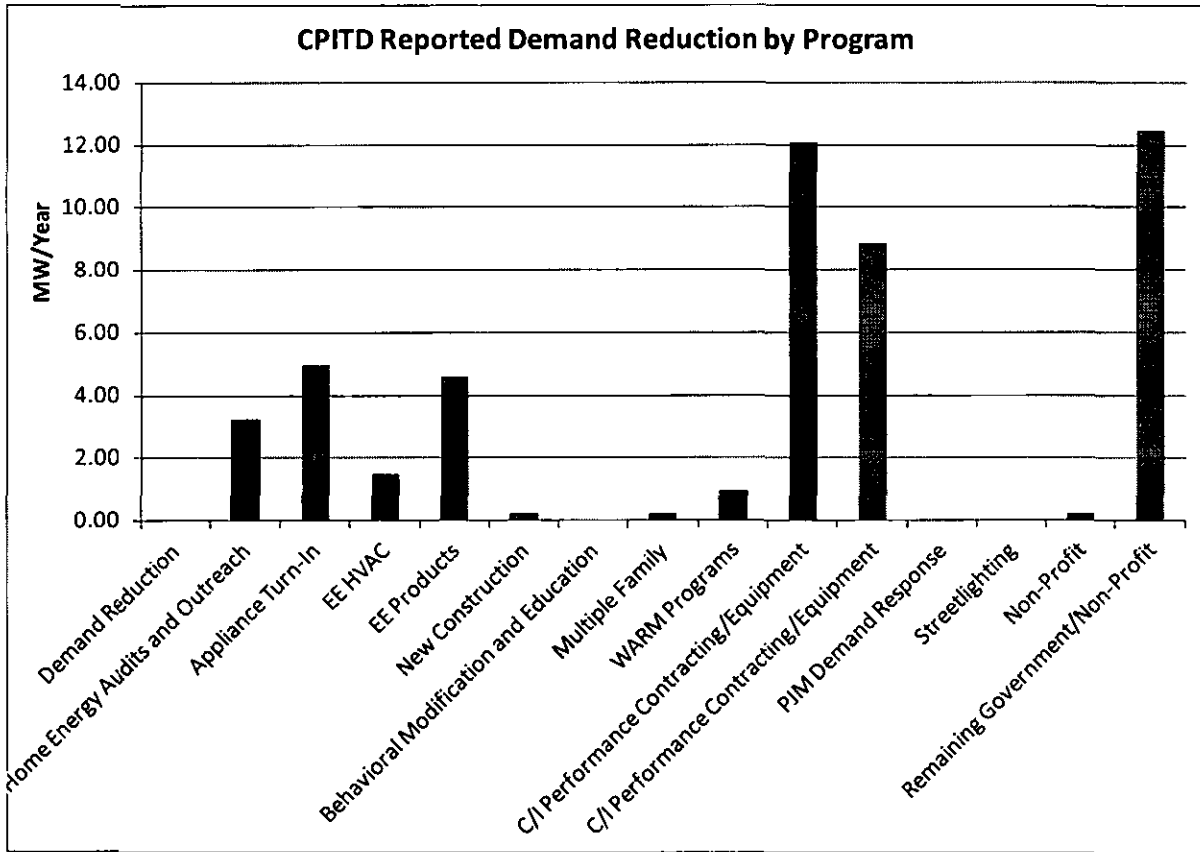
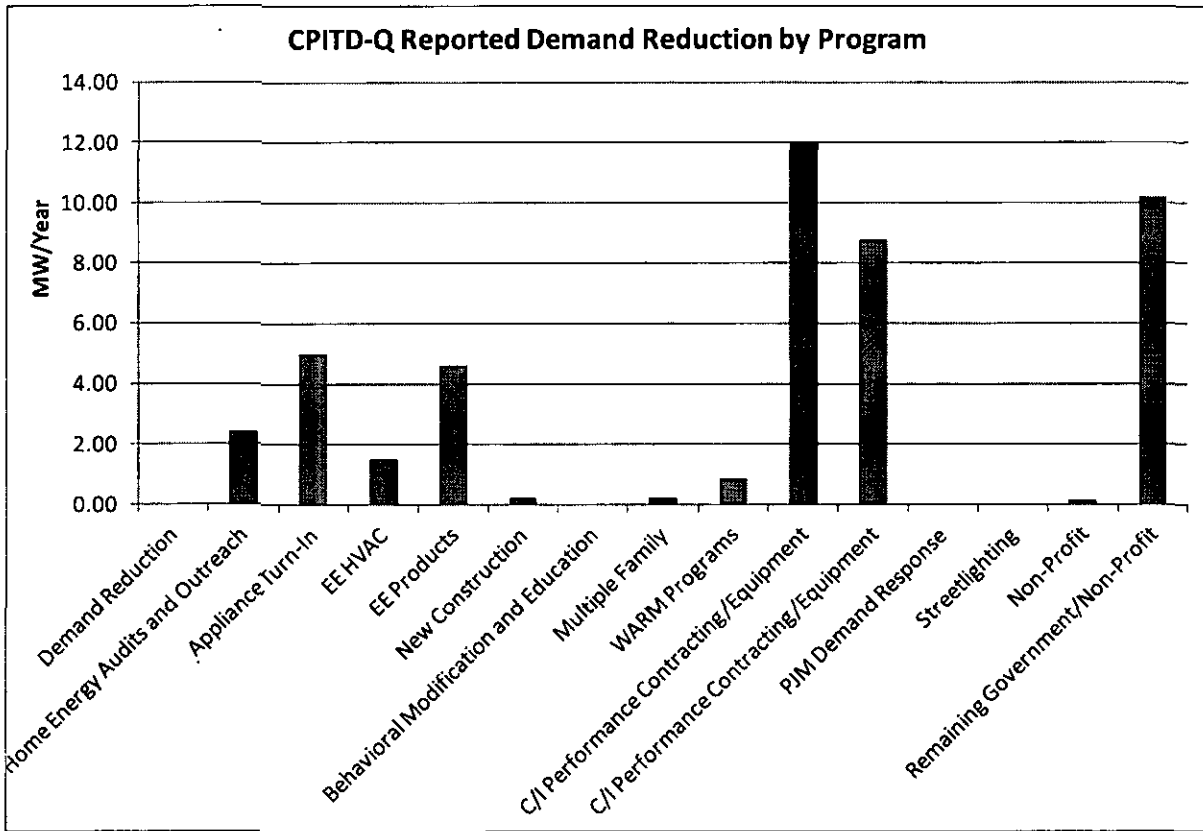


Figure 3-2. CPITD-Q Reported Demand Reduction by Program



A summary of demand reduction impacts by program through PY3Q4 is presented in Table 3-1.

Table 3-1. Participation and Reported Gross Demand Reduction by Program

| Program | Participants | | | Reported Gross Impact (MW) | | | | Preliminary Realization Rate ¹ |
|---|---------------|----------------|----------------|-------------------------------|--------------|--------------|--------------|---|
| | IQ | PYTD | CPITD | IQ | PYTD | CPITD | CPITD-Q | PYTD |
| Demand Reduction | 2,632 | 11,270 | 11,296 | n/a | n/a | n/a | n/a | n/a |
| Home Energy Audits and Outreach | 5,828 | 22,724 | 72,738 | 0.30 | 1.15 | 3.26 | 2.42 | n/a |
| Appliance Turn-In | 1,434 | 8,061 | 16,525 | 0.35 | 2.32 | 4.97 | 4.97 | n/a |
| EE HVAC | 313 | 3,317 | 5,133 | 0.09 | 0.95 | 1.47 | 1.53 | n/a |
| EE Products | 56,283 | 250,658 | 474,948 | 0.53 | 2.35 | 4.58 | 4.62 | n/a |
| New Construction | 32 | 253 | 289 | 0.03 | 0.18 | 0.23 | 0.22 | n/a |
| Behavioral Modification and Education | 0 | 0 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | n/a |
| Multiple Family | 31 | 31 | 15,247 | 0.02 | 0.02 | 0.24 | 0.24 | n/a |
| WARM Programs | 695 | 2,530 | 18,041 | 0.12 | 0.40 | 0.95 | 0.90 | n/a |
| Small C/I Equipment | 72 | 464 | 1,192 | 2.32 | 5.28 | 12.10 | 11.98 | n/a |
| Large C/I Equipment | 31 | 59 | 185 | 1.66 | 3.79 | 8.80 | 8.79 | n/a |
| PJM Demand Response | 0 | 0 | 0 | 0.00 | 0.00 | 0.00 | 0.00 | n/a |
| Street lighting | 13 | 58 | 241 | 0.00 | 0.00 | 0.00 | 0.00 | n/a |
| Non-Profit | 7 | 26 | 61 | 0.05 | 0.11 | 0.23 | 0.17 | n/a |
| Remaining Government/Non-Profit | 54 | 340 | 655 | 4.59 | 7.45 | 12.48 | 10.21 | n/a |
| TOTAL PORTFOLIO | 67,425 | 299,791 | 616,551 | 10.05 | 24.00 | 49.31 | 46.06 | N/A |
| NOTES: | | | | | | | | |
| 1. Preliminary Realization Rates are based on evaluation activities and findings conducted on a partial sample set. These realization rates are not based on a statistically significant sample and are subject to change until the full evaluation is complete at the end of the program year. | | | | | | | | |

4 Summary of Finances

4.1 Portfolio Level Expenditures

A breakdown of the portfolio finances is presented in Table 4-2.

Table 4-2. Summary of Portfolio Finances

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$3,043 | \$11,213 | \$29,550 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$3,043 | \$11,213 | \$29,550 |
| Design & Development ¹ | \$1 | \$12 | \$462 |
| Administration ² | \$2,980 | \$11,195 | \$17,867 |
| Management ³ | \$283 | \$933 | \$2,029 |
| Marketing ⁴ | \$393 | \$438 | \$918 |
| Technical Assistance ⁵ | \$63 | \$195 | \$476 |
| Subtotal EDC Implementation Costs | \$3,719 | \$12,773 | \$21,752 |
| EDC Evaluation Costs | \$162 | \$770 | \$1,353 |
| SWE Audit Costs | \$237 | \$452 | \$794 |
| Total EDC Costs | \$7,161 | \$25,207 | \$53,449 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

4.2 Program Level Expenditures

Program-specific finances are shown in the following tables.

Table 4-2. Summary of Program Finances – Residential Demand Reduction

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|----------------|-----------------|------------------|
| EDC Incentives to Participants | \$93 | \$470 | \$472 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$93 | \$470 | \$472 |
| Design & Development ¹ | \$0 | \$2 | \$49 |
| Administration ² | \$966 | \$6,010 | \$7,488 |
| Management ³ | \$50 | \$177 | \$349 |
| Marketing ⁴ | \$10 | \$62 | \$101 |
| Technical Assistance ⁵ | \$3 | \$19 | \$58 |
| Subtotal EDC Implementation Costs | \$1,028 | \$6,270 | \$8,045 |
| EDC Evaluation Costs | \$14 | \$58 | \$93 |
| SWE Audit Costs | \$40 | \$83 | \$142 |
| Total EDC Costs | \$1,175 | \$6,881 | \$8,751 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-3. Summary of Program Finances – Residential Home Energy Audits and Outreach

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$429 | \$1,650 | \$5,560 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$429 | \$1,650 | \$5,560 |
| Design & Development ¹ | \$0 | \$1 | \$83 |
| Administration ² | \$429 | \$725 | \$1,140 |
| Management ³ | \$40 | \$122 | \$260 |
| Marketing ⁴ | \$22 | \$47 | \$199 |
| Technical Assistance ⁵ | \$49 | \$101 | \$200 |
| Subtotal EDC Implementation Costs | \$541 | \$996 | \$1,882 |
| EDC Evaluation Costs | \$11 | \$71 | \$146 |
| SWE Audit Costs | \$29 | \$50 | \$96 |
| Total EDC Costs | \$1,009 | \$2,767 | \$7,684 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert. | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-4. Summary of Program Finances – Residential Appliance Turn-In

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$87 | \$433 | \$858 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$87 | \$433 | \$858 |
| Design & Development ¹ | \$0 | \$1 | \$44 |
| Administration ² | \$199 | \$939 | \$1,948 |
| Management ³ | \$12 | \$50 | \$118 |
| Marketing ⁴ | \$2 | \$19 | \$31 |
| Technical Assistance ⁵ | \$1 | \$6 | \$19 |
| Subtotal EDC Implementation Costs | \$213 | \$1,014 | \$2,160 |
| EDC Evaluation Costs | \$11 | \$45 | \$86 |
| SWE Audit Costs | \$9 | \$24 | \$51 |
| Total EDC Costs | \$320 | \$1,516 | \$3,154 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-5. Summary of Program Finances – Residential Energy Efficient HVAC

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|---------------|-----------------|------------------|
| EDC Incentives to Participants | \$93 | \$486 | \$793 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$93 | \$486 | \$793 |
| Design & Development ¹ | \$0 | \$0 | \$12 |
| Administration ² | \$72 | \$278 | \$689 |
| Management ³ | \$5 | \$29 | \$80 |
| Marketing ⁴ | \$20 | \$21 | \$97 |
| Technical Assistance ⁵ | \$0 | \$3 | \$7 |
| Subtotal EDC Implementation Costs | \$97 | \$332 | \$885 |
| EDC Evaluation Costs | \$1 | \$40 | \$61 |
| SWE Audit Costs | \$4 | \$10 | \$19 |
| Total EDC Costs | \$195 | \$867 | \$1,758 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-6. Summary of Program Finances – Residential Energy Efficient Products

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$316 | \$1,450 | \$3,018 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$316 | \$1,450 | \$3,018 |
| Design & Development ¹ | \$0 | \$1 | \$41 |
| Administration ² | \$201 | \$1,062 | \$2,394 |
| Management ³ | \$30 | \$111 | \$202 |
| Marketing ⁴ | \$338 | \$268 | \$452 |
| Technical Assistance ⁵ | \$1 | \$10 | \$29 |
| Subtotal EDC Implementation Costs | \$570 | \$1,453 | \$3,117 |
| EDC Evaluation Costs | \$11 | \$46 | \$96 |
| SWE Audit Costs | \$20 | \$43 | \$76 |
| Total EDC Costs | \$918 | \$2,993 | \$6,307 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-7. Summary of Program Finances – Residential New Construction

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$7 | \$479 | \$606 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$7 | \$479 | \$606 |
| Design & Development ¹ | \$0 | \$1 | \$33 |
| Administration ² | \$32 | \$168 | \$466 |
| Management ³ | \$3 | \$41 | \$116 |
| Marketing ⁴ | \$1 | \$20 | \$34 |
| Technical Assistance ⁵ | \$0 | \$7 | \$22 |
| Subtotal EDC Implementation Costs | \$36 | \$237 | \$671 |
| EDC Evaluation Costs | \$1 | \$19 | \$42 |
| SWE Audit Costs | \$2 | \$22 | \$49 |
| Total EDC Costs | \$46 | \$756 | \$1,368 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-8. Summary of Program Finances – Residential Behavioral Modification and Education

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$0 | \$0 | \$0 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$0 | \$0 | \$0 |
| Design & Development ¹ | \$0 | \$0 | \$0 |
| Administration ² | \$783 | \$783 | \$783 |
| Management ³ | \$0 | \$0 | \$0 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$0 | \$0 | \$0 |
| Subtotal EDC Implementation Costs | \$783 | \$783 | \$783 |
| EDC Evaluation Costs | \$0 | \$0 | \$0 |
| SWE Audit Costs | \$0 | \$0 | \$0 |
| Total EDC Costs | \$783 | \$783 | \$783 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-9. Summary of Program Finances – Residential Multiple Family

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$32 | \$38 | \$410 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$32 | \$38 | \$410 |
| Design & Development ¹ | \$0 | \$0 | \$3 |
| Administration ² | \$0 | \$9 | \$123 |
| Management ³ | \$1 | \$3 | \$8 |
| Marketing ⁴ | \$0 | \$1 | \$2 |
| Technical Assistance ⁵ | \$0 | \$0 | \$1 |
| Subtotal EDC Implementation Costs | \$1 | \$14 | \$138 |
| EDC Evaluation Costs | \$0 | \$11 | \$23 |
| SWE Audit Costs | \$1 | \$2 | \$4 |
| Total EDC Costs | \$33 | \$66 | \$575 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-9. Summary of Program Finances – Residential Low-Income (WARM)

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$435 | \$1,405 | \$2,892 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$435 | \$1,405 | \$2,892 |
| Design & Development ¹ | \$0 | \$1 | \$38 |
| Administration ² | \$14 | \$89 | \$149 |
| Management ³ | \$32 | \$104 | \$242 |
| Marketing ⁴ | \$0 | \$0 | \$2 |
| Technical Assistance ⁵ | \$1 | \$9 | \$36 |
| Subtotal EDC Implementation Costs | \$47 | \$202 | \$468 |
| EDC Evaluation Costs | \$13 | \$68 | \$121 |
| SWE Audit Costs | \$11 | \$23 | \$45 |
| Total EDC Costs | \$506 | \$1,697 | \$3,526 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-10. Summary of Program Finances – Commercial / Industrial Small Sector Equipment

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$423 | \$2,012 | \$6,366 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$423 | \$2,012 | \$6,366 |
| Design & Development ¹ | \$0 | \$2 | \$73 |
| Administration ² | \$170 | \$673 | \$1,277 |
| Management ³ | \$38 | \$98 | \$238 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$2 | \$15 | \$39 |
| Subtotal EDC Implementation Costs | \$211 | \$787 | \$1,627 |
| EDC Evaluation Costs | \$26 | \$98 | \$140 |
| SWE Audit Costs | \$37 | \$66 | \$115 |
| Total EDC Costs | \$697 | \$2,963 | \$8,249 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-11. Summary of Program Finances – Commercial / Industrial Large Sector Equipment

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|---------------|-----------------|------------------|
| EDC Incentives to Participants | \$615 | \$1,108 | \$4,162 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$615 | \$1,108 | \$4,162 |
| Design & Development ¹ | \$0 | \$1 | \$49 |
| Administration ² | \$48 | \$196 | \$669 |
| Management ³ | \$22 | \$57 | \$176 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$1 | \$7 | \$20 |
| Subtotal EDC Implementation Costs | \$71 | \$261 | \$914 |
| EDC Evaluation Costs | \$59 | \$261 | \$454 |
| SWE Audit Costs | \$19 | \$33 | \$61 |
| Total EDC Costs | \$765 | \$1,663 | \$5,590 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-12. Summary of Program Finances – Commercial / Industrial PJM Demand Response

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|---------------|-----------------|------------------|
| EDC Incentives to Participants | \$76 | \$152 | \$152 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$76 | \$152 | \$152 |
| Design & Development ¹ | \$0 | \$1 | \$5 |
| Administration ² | \$0 | \$0 | \$0 |
| Management ³ | \$35 | \$85 | \$109 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$3 | \$10 | \$19 |
| Subtotal EDC Implementation Costs | \$37 | \$95 | \$132 |
| EDC Evaluation Costs | \$11 | \$21 | \$32 |
| SWE Audit Costs | \$43 | \$55 | \$67 |
| Total EDC Costs | \$167 | \$324 | \$384 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs.. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-13. Summary of Program Finances – Governmental / Non-Profit Street Lighting

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|-----------------------|-------------------------|--------------------------|
| EDC Incentives to Participants | \$66 | \$400 | \$1,281 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$66 | \$400 | \$1,281 |
| Design & Development ¹ | \$0 | \$0 | \$17 |
| Administration ² | \$3 | \$12 | \$91 |
| Management ³ | \$5 | \$19 | \$52 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$0 | \$3 | \$9 |
| Subtotal EDC Implementation Costs | \$9 | \$34 | \$169 |
| EDC Evaluation Costs | \$1 | \$20 | \$33 |
| SWE Audit Costs | \$7 | \$14 | \$25 |
| Total EDC Costs | \$83 | \$467 | \$1,508 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-14. Summary of Program Finances – Governmental / Non-Profit

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|---------------|-----------------|------------------|
| EDC Incentives to Participants | \$6 | \$8 | \$61 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$6 | \$8 | \$61 |
| Design & Development ¹ | \$0 | \$0 | \$1 |
| Administration ² | \$6 | \$22 | \$84 |
| Management ³ | \$1 | \$2 | \$5 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$0 | \$0 | \$1 |
| Subtotal EDC Implementation Costs | \$6 | \$25 | \$92 |
| EDC Evaluation Costs | \$0 | \$1 | \$1 |
| SWE Audit Costs | \$1 | \$2 | \$3 |
| Total EDC Costs | \$14 | \$35 | \$157 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |

Table 4-15. Summary of Program Finances – Governmental / Remaining Non-Profit

| | IQ (\$000) | PYTD (\$000) | CPITD (\$000) |
|--|---------------|-----------------|------------------|
| EDC Incentives to Participants | \$363 | \$1,121 | \$2,920 |
| EDC Incentives to Trade Allies | \$0 | \$0 | \$0 |
| Subtotal EDC Incentive Costs | \$363 | \$1,121 | \$2,920 |
| Design & Development ¹ | \$0 | \$1 | \$15 |
| Administration ² | \$56 | \$228 | \$566 |
| Management ³ | \$11 | \$35 | \$74 |
| Marketing ⁴ | \$0 | \$0 | \$0 |
| Technical Assistance ⁵ | \$1 | \$6 | \$14 |
| Subtotal EDC Implementation Costs | \$69 | \$269 | \$670 |
| EDC Evaluation Costs | \$3 | \$12 | \$26 |
| SWE Audit Costs | \$14 | \$26 | \$40 |
| Total EDC Costs | \$450 | \$1,427 | \$3,655 |
| Participant Costs | \$0 | \$0 | \$0 |
| Total TRC Costs | | | |
| Notes: | | | |
| ¹ Includes cost of EE Expert | | | |
| ² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group. | | | |
| ³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group. | | | |
| ⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration. | | | |
| ⁵ Includes costs for Tracking and Reporting System | | | |