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November 22, 2013

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Request for Expedited Approval of Proposed Minor EE&C Plan Changes Pursuant to the June 10, 2011 Final Order in Docket No. M-2008-2069887

Metropolitan Edison Company Docket No. M-2012-2334387 Pennsylvania Electric Company Docket No. M-2012-2334392 Pennsylvania Power Company Docket No. M-2012-2334395 West Penn Power Company Docket No. M-2012-2334398

Dear Secretary Chiavetta:

Rosemary Chiavetta, Secretary

400 North Street, 2<sup>nd</sup> Floor

Harrisburg, PA 17120

Pennsylvania Public Utility Commission Commonwealth Keystone Building

Enclosed are four (4) originals (one for each docket) of the Petition for Expedited Approval of Proposed Minor Changes to the Energy Efficiency and Conservation Plans (and related exhibits) of each of the FirstEnergy Pennsylvania Utilities (Metropolitan Edison Company, Pennsylvania Electric Company, Pennsylvania Power Company and West Penn Power Company). Also enclosed is one (1) extra copy of each of the Companies' respective petitions (without exhibits).

Please date stamp the additional copy of these Petitions and return them to me in the enclosed, postage-prepaid envelope. Should you have any questions regarding this matter, please do not hesitate to contact me.

Very truly yours,

Kanty & Koli

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Enclosures

cc: Parties of record

#### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

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Metropolitan Edison Company's Request for Expedited Approval of Proposed Minor Act 129 EE&C Plan Changes Pursuant to the June 10, 2011 Final Order in Docket No. M-2008-2069887

Docket No. M-2012-2334387



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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### METROPOLITAN EDISON COMPANY'S REQUEST FOR EXPEDITED APPROVAL OF PROPOSED MINOR EE&C PLAN CHANGES PURSUANT TO THE JUNE 10, 2011 FINAL ORDER IN DOCKET NO. M-2008-2069887

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Counsel for: Metropolitan Edison Company

Dated: November 22, 2013

#### INTRODUCTION

Pursuant to the June 10, 2011 Opinion and Order of the Pennsylvania Public Utility Commission ("Commission"), entered in *Energy Efficiency and Conservation Program*, Docket No. M-2008-2069887 ("June 10 Order"), Metropolitan Edison Company ("Met-Ed" or "Company") hereby requests expedited approval of its proposed minor changes to certain residential and government programs included in its Act 129 Phase II Energy Efficiency and Conservation ("EE&C") Plan, which was approved on March 14, 2013 in Docket No. M-2012-2334387. Specifically, through this request, Met-Ed is proposing to shift to its Low Income Program budgeted funds of \$203,813, a portion of which will come from both the Company's Residential Home Performance Program ("RHP") and its Residential Energy Efficient Products Program ("EEP"). Met-Ed is also proposing to add a measure to its Government and Institutional Program.

A redline/revised version of the relevant portions of Met-Ed's currently approved EE&C Plan, including the appropriate tables and appendices, that illustrates the aforementioned changes is attached as Exhibit A. The Company is also posting, concurrent with this filing, a complete redlined version of its proposed plan on its website for public inspection.

As explained below, the proposed minor changes qualify for expedited approval as outlined in the June 10 Order. Accordingly, Met-Ed respectfully requests that the Commission Staff approve the proposed minor changes described herein consistent with the timelines set forth in the Commission's June 10 Order.

In support of its proposed changes, Met-Ed offers the following:

#### BACKGROUND

#### A. Procedural History

- On November 13, 2012, Met-Ed, along with its sister utilities, Pennsylvania Electric Company, Pennsylvania Power Company and West Penn Power Company (collectively, "Companies) each filed their respective Phase II EE&C Plans.
- 2. On January 17, 2013 an evidentiary hearing was held before the Administrative Law Judge. At the hearing, the pre-filed testimony and exhibits of all parties were admitted into evidence. In addition, the Companies entered into two stipulations, one with Comverge, Inc. ("Comverge"); the other, with Met-Ed Industrial Users Group, Penelec Industrial Customer Alliance, Penn Power Users Group and West Penn Industrial Intervenors. Both stipulations were entered into the record. The Companies also reached a settlement with the Office of Consumer Advocate, The Coalition for Affordable Utility Services and Energy Efficiency in Pennsylvania, The Community Action Association of Pennsylvania and Comverge. The terms of the settlement were entered into the record during the evidentiary hearing as "FirstEnergy Term Sheet." During the hearing, the Companies submitted oral rebuttal testimony in support of the terms included in the FirstEnergy Term Sheet and on January 28, 2013, the terms were memorialized in a Joint Petition for Full Settlement of Non-Reserved Issues ("Settlement"), which was filed with the Commission and either supported or unopposed by all parties.
- 3. One of the provisions of the Settlement provides that:

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The Companies will revise its Low Income Programs to target increased energy savings by at least 10% over the plan targets as currently proposed for low income programs. To the extent that additional funding is required to support the targeted increase in energy savings, the Companies will shift up to \$1 million in funds currently included in the general residential programs to specific low income programs, with the understanding that within 60 days of the Companies' EE&C plans being approved, the Companies will meet with Signatory Parties who are interested in low income programs to discuss the results of its evaluation to increase the energy savings achieved through the dedicated low income programs and any requirement that additional funds should be allocated to its low income programs. ... [Settlement, para. 7].

- On March 14, 2013, the Commission entered an Opinion and Order, approving the Settlement and generally approving each of the Companies' respective EE&C Plans, with minor exceptions ("March 14, 2013 Order").
- 5. In compliance with the Settlement, the Companies met with interested parties to discuss opportunities identified to increase the energy savings targeted through the Companies' specific low income programs and the programs that would allow for the shifting of budget dollars to each of the Companies' respective low income programs, without adversely affecting projected plan savings or overall budgets within the residential class. The results of these meetings are being proposed through this Petition.
- 6. Further, and independent of the Settlement, Met-Ed desires to add an additional measure to its Government and Institutional Program that will encourage customers from this sector to retrofit or install more efficient specialized processes, equipment and applications.

<sup>&</sup>lt;sup>1</sup> As a result of the Settlement and related stipulations, the only issues that were challenged during the evidentiary hearing were those raised by UGI Utilities, Inc. - Gas Division, UGI Penn Natural Gas, Inc., and UGI Central Penn Gas, Inc. (collectively, "UGI"), which involved fuel switching.

 Based upon the foregoing, the Company submits this Petition for approval by the Staff, pursuant to the Commission's June 10 Order.

#### B. June 10 Order

- 8. The June 10 Order provides for an alternative process for Commission review of minor changes to EE&C Plans. Under this process, Electric Distribution Companies ("EDCs") file the proposed changes with the Commission. Interested parties have 15 days to comment on the filing, with any reply comments due 10 days thereafter. Within 35 days after filing the proposed minor changes, the Commission Staff must issue a Secretarial Letter approving or disapproving some or all of the proposed changes and may also refer some or all of the proposed changes to the Office of Administrative Law Judge.
- 9. The June 10 Order requires Met-Ed to file sufficient documentation to support the proposed minor EE&C Plan changes, and to include the affected pages of the plan, a redlined version of the affected pages and an explanation of how the proposed minor changes affect the previously approved plan. In addition, the Commission requires an EDC, upon the filing of its petition for minor changes, to post a complete redlined version of its EE&C Plan (with proposed modifications) on its website for public inspection.
- 10. The June 10 Order allows the following to be approved through the expedited process:
  - The elimination of a measure that is underperforming, no longer viable for reasons of cost-effectiveness, savings or market penetration or has met its approved budgeted funding, participation level or amount of savings;

- The transfer of funds from one measure or program to another measure or program within the same customer class; and
- Adding a measure or changing the conditions of a measure, such as its eligibility requirements, technical description, rebate structure or amount, projected savings, estimated incremental costs, projected number of participants, or other conditions so long the change does not increase the overall costs to that customer class.
- 11. The proposed minor changes to Met-Ed's EE&C Plan fall within the aforementioned categories because they involve (i) the transfer of funds from one program to another program within the same customer class, (the Residential Customer Class); and (ii) the adding of a measure to the Government & Institutional Program with no increase in the overall cost to the government/educational/non-profit sector.

#### SPECIFIC CHANGES AND EXPLANATIONS FOR CHANGES

- 12. As previously explained, one of the provisions of the Settlement requires the Company "to revise its Low Income Programs to target increasing the energy savings by at least 10% over the plan targets as currently proposed for low income programs ...", provided that such a change does not adversely affect the Company's ability to achieve its statutory targets within the 2% spending cap.
- 13. Met-Ed gained significant experience in the implementation of its Phase I and Phase II EE&C Plans. In order to comply with the condition of the Settlement mentioned above, the Company, in collaboration with interested parties, identified additional opportunities to achieve additional energy savings through its direct low income programs. To pursue the additional opportunities, Met-Ed proposes to increase the budget for the Residential Low Income Program by \$203,813 and use these funds to (i) serve additional lower cost water heat and baseload homes;

(ii) add additional low cost measures; (iii) increase energy efficiency kits targeted to low energy-use homes, and (iv) target low income customers for the installation of heat pump water heaters. Met-Ed also proposes to provide customized Energy Usage Reports to identified low income customers in an effort to achieve additional savings with little or no effort, and to promote other potential energy savings measures and programs. The Company projects that all of these changes will generate approximately 1,344 MWh in savings.

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- 14. To support the increase in budget for the Residential Low Income Program, Met-Ed proposes to decrease the budgets for the Residential Home Performance Program and the Residential Energy Efficient Products Program by \$155,096 and \$74,220, respectively. These budget reductions are accommodated through a reduction in administration and incentive costs of these programs, which have been revised based upon updated forecasts, and through a slight reduction in the general residential Energy Efficiency Kit and Energy Usage Report measures. These changes are expected to reduce energy savings through the RHP and EEP programs by approximately 894 and 0 MWh, respectively, with such reductions being completely offset by the increase in savings generated through the proposed modifications to the low income programs.
- 15. Met-Ed also proposes to add a custom measure to its Government & Institutional Program, with no change to the program projections or budget. This measure is currently available under the Company's Commercial/Industrial small and large sector programs, and encourages customers to retrofit or install more efficient specialized processes, equipment and applications. Adding this measure to the

Government & Institutional Program will not only provide additional opportunities for government/educational/non-profit sector customers to participate in the Company's program, but will also add program implementation flexibility that supports the Company in meeting its program projections.

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- 16. These changes will best position Met-Ed to increase the energy savings expected to be achieved through its direct low income programs as contemplated in the Settlement, and should support Met-Ed in its attempt to achieve its Commissionadopted goal of 4.5% reduction from the low income sector and 10% reduction from the government/educational/non-profit sector.
- 17. The impact of these minor changes are summarized in Exhibit A, which consists of a table showing the proposed program unit, savings and budget changes, and a redline version of the relevant portions of Met-Ed's currently approved EE&C Plan, including revised Table 14, and Appendices C, D-2, D-3, D-4 and E.
- 18. These budget changes also have a negligible impact on the cost-effectiveness of the programs as summarized in Exhibit B, which includes a table summarizing the impact on cost-effectiveness of the programs based on the proposed program savings and budget changes, and will have no effect on the remainder of the Company's Phase II EE&C Plan or the residential rate as currently reflected in the Company's Rider EEC-C.<sup>2</sup>
- 19. In accordance with the June 10 Order, the Company posted, concurrent with the filing of this Petition, a redline version of its entire EE&C Plan on its website at:

 $<sup>^{2}</sup>$  While there is a slight change in the overall projected budget, the difference from that on which the current EEC-C rider is based is insignificant and, will be reconciled during the next rider filing.

https://www.firstenergycorp.com/content/customer/customer\_choice/pennsylvania

/pcnnsylvania\_tariffs.html#CommissionApprovedPlans

WHEREFORE, based upon the foregoing, Met-Ed respectfully asks that Staff approve

the proposed changes described herein in accordance with the Commission's June 10, 2011

Opinion and Order, entered in Docket No. M-2008-2069887.



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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU Respectfully submitted,

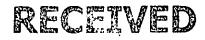
Kolul Karth

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Dated: November 22, 2013



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# Met Ed Exhibits Case No. M-2012-2334387

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#### Met Ed - Exhibit A - Units, Savings and Budget Assessment

Program da	Approved' Plan Units,	Proposed Plan Units?	Liotal Quit Impact	(Approved) Plan Savings (MWh))	Plan Savings	Total Savings	Approved ; Plan Bildger	Proposed Plan Dialget	Totali Budget Impiret
Energy Efficient Products Program	1,957,384	1,957,384	0	66,917	66,917	0	\$10,699,330	\$10,625,110	(\$74,220)
Home Performance Program	405,125	401,825	(3,300)	104,760	103,866	(894)	\$21,290,468	\$21,135,372	(\$155,096)
Low Income Programs	16,669	34,250	17,581	6,720	8,064	1,344	\$6,611,611	\$6,815,424	\$203,813
Totals	2,379,178	2,393,459	14,281	178,397	178,847	450	\$38,601,409	\$38,575,906	(\$25,503)

Notes:

1. Plan Units per Appendix O-3

2. Plan Savings per Appendix E, Table 7A for EE Products and Home Performance, and Table 16 for Low Income (Includes dedicated Low Income Energy Usage Reports)

3. Plan Budget per Appendix E, Table 6A

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Metropolitan Edison Company

**Energy Efficiency & Conservation Plan** 

(For the Period June 1, 2013 through May 31, 2016)

Proposed Minor EE&C Plan Changes dated November 22February 6, 2013

Docket No. M-2012-2334387



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implementation of this Plan is projected to generate Total Discounted Lifetime Benefits of approximately \$126 million, as shown in Table 1 located in Appendix E which results in a score on the Total Resource Cost ("TRC") test of 1.5.<sup>5</sup>

FirstEnergy has developed a successful strategy for achieving EE&C targets throughout its footprint. This strategy includes the use of outsourced vendors with expertise in program management, program marketing and program tracking and reporting. This network of contractors reports to a core team within the FirstEnergy Energy Efficiency group, which oversees the implementation, tracking and evaluation of programs and measures throughout the period the various EE&C plans are in effect. Programs are monitored for performance against projections and, if needed, adjustments are made to improve performance, including a shift of emphasis from lesser performing programs to those with more success. Rebate levels are routinely reviewed and assessed against market conditions, with modifications to rebate levels made if deemed appropriate after discussing the matter with FirstEnergy's energy efficiency consultants, contractors, vendors and stakeholders. This strategy was put in place during Phase 1 of Act 129 and has proven to be successful. The Company intends to continue this practice throughout Phase II.

#### 1.1.1 Summary of Proposed Minor Changes (filed November 22, 2013)

Met-Ed filed its Phase II EE&C Plan on November 13, 2012. Subsequent to the filing, the parties filed with the Commission a Joint Petition for Full Settlement of Non-Reserved Issues ("Settlement") on January 28, 2013. On March 14, 2013, the Commission entered an Opinion and Order, approving the Settlement and generally approving each of the Companies' respective EE&C Plans, with minor exceptions.

### One of the provisions of the Settlement provided that:

The Companies will revise its Low Income Programs to target increased energy savings by at least 10% over the plan targets as currently proposed for low income programs. To the extent that additional funding is required to support the targeted increase in energy savings, the Companies will shift up to \$1 million in funds currently included in the general residential programs to specific low income programs, with the understanding that within 60 days of the Companies' EE&C plans being approved, the Companies will meet with Signatory Parties who are interested in low income programs to discuss the results of its evaluation to increase the energy savings achieved through the dedicated low income programs and any requirement that additional funds should be allocated to its low income programs.... [Settlement, para, 7].

Met-Ed gained significant experience in the implementation of its Phase I and Phase II EE&C Plans. In order to comply with the condition of the Settlement mentioned above, the Company, in collaboration with interested parties, identified additional opportunities to

<sup>&</sup>lt;sup>5</sup> See Section 8.0 for a discussion on the TRC test.

achieve additional energy savings through its direct low income programs. To pursue the additional opportunities, Met-Ed proposes to increase the budget for the Residential Low Income Program by \$203,813 and use these funds to (i) serve additional lower cost water heat and baseload homes; (ii) add additional low cost measures; (iii) increase energy efficiency kits targeted to low energy-use homes, and (iv) to-target low income customers for the installation of heat pump water heaters. Met-Ed also proposes to provide customized Energy Usage Reports to identified low income customers. The Company projects that these changes will generate approximately 1,344 MWh in savings.

To support the increase in budget for the Residential Low Income Program, Met-Ed proposes to decrease the budgets for the Residential Home Performance Program ("RHP") and the Residential Energy Efficient Products Program ("EEP") by \$155,096 and \$74,220, respectively. These budget reductions are accommodated through a reduction in administration and incentive costs of these programs, based upon updated forecasts, and through a slight reduction in the general residential Energy Efficiency Kit and Energy Usage Report measures. These changes are expected to reduce energy savings through the RHP and EEP programs by approximately 894 and 0 MWh, respectively, with such reductions being completely offset by the increase in savings generated through the proposed modifications to the Llow iHncome pPrograms.

Met-Ed also proposes to add a custom measure to its Government & Institutional Program, with no change to the program projections or budget. This measure is currently available under the Company's Commercial/Industrial small and large sector programs, and encourages customers to retrofit or install more efficient specialized processes, equipment and applications. Adding this measure to the Government & Institutional Program will not only provide additional opportunities for government/educational/non-profit sector customers to participate in the Company's program, but will also add program implementation flexibility that supports the Company in meeting its program projections.

These changes will best position Met-Ed to increase the energy savings expected to be achieved through its direct low income programs as contemplated in the Settlement, and should support Met-Ed in its attempt to achieve its Commission-adopted goal of 4.5% reduction from the low income sector and 10% reduction from the government/educational/non-profit sector.

The impact of these minor changes are illustrated in revised Table 14, and Appendices C, D-2, D-3, D-4 and E of the Company's Phase II EE&C Plan. These budget changes have a negligible impact on the cost-effectiveness of the programs as illustrated in Appendix E. Tables 1 and 7, and will have no effect on the remainder of the Company's Phase II EE&C Plan or the residential rate as currently reflected in the Company's Rider EEC-C.

#### 3.5. Governmental/Educational/Non-Profit Sector Programs.<sup>13</sup>

The table below compares the program included in the Existing Plan with that included in the Phase II Plan, along with a program description:

## Table 13: Existing & New Government Programs

Existing Program	Phase II Program	Program Description
Governmental & Institutional Program	Governmental & Institutional Programs	This program provides insancial incentives and support to Governmental & institutional castomers for the installation of energy efficient equipment and products
Mult-Family-Tensols		program

The table below details each measure that is offered in the programs listed in Table 13 and whether it is an existing or new measure:

	k i i	Proposed Gavernment Portfolio Measure	
Program	Sub Program	Measuro	Measure Status
		LED Traffic Signals	Existing
	Outdoor Lighting	Energy Efficient Street & Area Lighting (Tariff / Util Owned)	Existing
		Energy Efficient Extenor Lighting (Tariff / Cust Owned)	Existing
		Energy Efficient Extenor Lighting - Non Profit	Existing
1 1		Linear Fluorescent Retrofits (Stndrd & Non Stndrd) - Non Profit	Existing
1	Lighting	Energy Efficient Lighting Products - Non Profit	Existing
	• -	LED Exit Sign (Retrofit Only) - Non Profit	Existing
		Lighting Controls (Occupancy & Daylight) - Non Profit	Existing
	Audits	Audit - Govi	Existing
ŀ	Audits	Audits w/ Direct Install Measures - Govt	New
		Air Critikatu 2 ng - Non Proit n II	New
Governmental & Institutional		Heat Pump (Norrerul) II (CN_) C (CN_(C))	New
Program		Grou' d Sour, et (2007 an) -1, (2007 an) 1 (2007 a)	New
Fregram	HVAC & Water Heating	PTAIL MORAL IN CALL	New
		PTHP - Non Profit	New
		Room Air Conditioner - Non Profit	New
		Efficient Water Heater - Non Profit	New
		Refigerator Recycling - Non Profit	New
		Freezer Recycling - Non Profit	New
	Appliances	Room Air Conditioner Recycling - Non Profit	New
	Аррнансев	Reingerator - Non Profil	New
		Freezer - Non Profit	New
1		EE Office Equipment - Non Profit	Now
	Multi Family	Audit - Multifamily - Gov	Existing
	mant Family	Energy Efficiency Measures - Multifamily - Gov	Existing

#### **Table 14: Government Portfolio**

<sup>&</sup>lt;sup>13</sup> Additional measures may be incorporated, as appropriate, as new measures are approved for inclusion in the TRM. Met-Ed February 6<u>November 22</u>, 2013

#### Energy Efficiency and Conservation Plan Program Descriptions

		Proposed Government Portfolio	State of the		
Program	Sub Program	Measure	Measure Status 👘 🔅 🧎		
		LED Traffic Signals	Existing		
	Outdoor Lighting	Energy Efficient Street & Area Lighting (Tariff / Util Owned)	Existing		
		Energy Efficient Exterior Lighting (Tanff / Cust Owned)	Existing		
		Energy Efficient Exterior Lighting - Non Profit	Existing		
		Linear Fluorescent Retrofits (Studied & Non Studied) - Non Prohit	Existing		
	Lighting	Energy Efficient Lighting Products - Non Protit	Existing		
		LED Exil Sign (Retroft Only) - Non Profit	Existing		
		Lighting Controls (Occupancy & Daylight) - Non Protit	Existing		
	Audits	Audit - Govi	Existing		
	Addids	Audits w/ Direct Install Measures - Govi	New		
		Air Conditioning - Non Profit	New		
		Heat Pump - Non Profit Ground Source Heat Pump - Non Profit			
Governmental & Institutional Program	HVAC & Water Heating	New			
Governmental & institutional Program					
		PTHP - Non Profil	New		
1 1		Room Air Conditioner - Non Profit	New		
		Ellicient Water Heater - Non Profit	New		
		Retrigerator Recycling - Non Profit	New		
		Freezer Recycling - Non Prote	Now		
1	Appliances	Room Air Conditioner Recycling - Non Prolit	New		
, j	Reppinances	Reingerator - Non Profit	New		
		Freezer - Non Profit	New		
1 1		EE Office Equipment - Non Profit	New		
I E	Multi Family	Audil - Muhlamily - Govi	Existing		
	mont Patility	Energy Efficiency Measures - Multitamily - Govt	Existing		
	Custom	Custom - Non Profit	Now		

Below are the program descriptions for the Government sector included in the Phase II Plan:

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Program Title and Program years during which program will be implemented	Government & Institutional Program June 2013 - May 2016
Objective(s)	This is an expansion of the existing Governmental & Institutional Programs and Multi-Family-Tenants Program with the addition of new measures as indicated in the overview of Section 3.5, Table 14. In addition, the consolidated program is broken into the following sub-programs:
	Outdoor Lighting
	HVAC & Water Heating
	Appliances
	• Lighting
	• Audits
	Multi Family
	• Custom
	The primary objective of the program is to accelerate the adoption and increase the market share of high efficiency equipment among government and institutional customers by reducing the first cost of high efficiency equipment thereby encouraging the adoption of high efficient equipment in lieu of standard equipment at the end of the useful life of measures, or as early replacement. The ultimate goal is influencing future customer behavior toward energy efficiency measures and practices.
	This program will provide financial support through incentives to the government and institutional customer who implements qualifying high efficiency measures, recycles inefficient appliances or retrofit specialized processes and applications to higher efficiency processes and applications. Prescriptive and performance incentives are intended to reduce customer's capital investment for qualifying high efficiency equipment. Relevant metrics are provided in Appendices D-E.
Target market	Commercial, industrial, and municipal customers of the Company meeting the Government and Institutional definitions under Act 129 with buildings or equipment in the Company's Pennsylvania service territory. Specifically the HVAC & Water Heating, Appliances, Lighting, Audits, and Multi Family Sub Programs target Non Profit customers on the Company's Non

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Implementation strategy (including expected changes that may occur in different program years)

family C&I customers with federal financing toward the Government Goal in the program.

Energy Efficiency Measures - Multifamily - Govt measure within the Government & Institutional Program will include a variety of items meant to introduce customer segments to energy efficient technologies that can be easily installed in the home, and serve as a gateway for broader home efficiency education. Provided items may include, but not limited to: Educational Materials, CFLs, Smart Strips, Faucet Aerators, Low Flow Shower Heads, Furnace Whistles, etc. Provided items and targeted segments are subject to change during the course of this Plan, and may initially include:

#### Efficiency Measures - Standard

Provides non-electric water heating energy efficiency measures to non-electric water heating customers.

#### Efficiency Measures - All Electric

Provides electric water heating energy efficiency measures to electric water heating customers.

#### <u>Custom</u>

Custom measures within the Government & Institutional Program are intended to encourage customers to retrofit to or install more efficient specialized processes, equipment, and applications in an effort to reduce both energy consumption and demand. Calculated or performance based and prescriptive incentives will be provided to customers based upon an analysis of potential energy savings on a case by case basis for upgrading less efficient specialized processes, equipment and applications (e.g. variable frequency drives, food service equipment, HVAC, process change, etc.) to high efficiency specialized processes, equipment and applications. Custom measures must be installed and operational during the term of this Plan and program.

The Company through a competitive bidding process intends to contract with a qualified Vendor on a performance basis to insure creativity and motivation toward obtaining participation and meeting the goal. The Vendor will conduct the marketing and rebate fulfillment aspects of this program. The Company expects implementation will be traditional and will attempt to align with the PA Companies for consistency across the state. Additionally providing target marketing to specific customer sectors to insure awareness in the program and enhance participation. Intra Company resources will be utilized to There are two low-income targets under the Implementation Order. The first is to obtain a minimum of four-and-a-half percent (4.5%) of its consumption reduction requirements from the low-income sector. The Phase II Plan is designed to achieve that requirement through the combination of direct low-income customer participation in the Low-Income program. dedicated program components directly targeted to low-income customers and the proportion of low-income customer participation in the residential sector programs as assessed through tracking and surveys.

The second requirement is that each EE&C Plan include specific energy efficiency measures for households at or below 150% of the federal poverty income guidelines ("FPIG"), in proportion to that sector's share of the total energy usage in the EDC's service territory.<sup>15</sup> This requirement is achieved by including measures that number at least proportional to low-income sector energy usage in the program targeted directly to low-income customers.<sup>16</sup>

The Low Income program includes the following services that are targeted directly to lowincome customers:

- WARM Plus Component (Comprehensive weatherization services)
- WARM Extra Measures (Extra measures provided directly to customers participating in the Company's LIURP or WARM Plus programs.)
- Low Income Low Use Program (Energy Efficiency Measures provided to customers through direct mail kits or other channels)
- Primarily in Multi-Family Units (Appliance Replacement)
- Audit Multi Family, including installation of basic energy efficiency measures

The Company also will directly target customized Energy Usage Reports to identified lowincome customers, with specific education, energy savings recommendations and marketing for this sector.

In accordance with the 2012 Implementation Order, the Company will complete a survey of customers participating in its residential sector programs in order to inform the savings associated with low-income customers in these programs. In the Phase II Plan the Company conservatively assumed an 11% participation level across the residential sector measures that have a limited incremental cost.

<sup>&</sup>lt;sup>16</sup> Targets provided in an October 10, 2012 memo from the SWE follow:

EDC	Percent 2011 kWh Usage Low-Income Households vs. Total Consumption
Duquesne	8.402%
PECO	8.799%
PPL,	9.950%
Met-Ed	8.787%
Penelec	10.231%
Penn Power	10.639%
West Penn Power	8.794%

<sup>&</sup>lt;sup>15</sup> 2012 Implementation Order at 53.

Dedicated to Low-Income Customers
AC/Heating System Filter Replacement and Tune-Up
Air Sealing
Appliance Timers
Central Air Conditioner
CFL Torchiere Floor Lamp
CFLs
Clothes Line Installation
Clothes Washer
Dehumidifier
Door Repair or Replacement
Duct Insulation
Duct Sealing
Electric Baseboard Heater Replacement
Electric Clothes Dryer
Electric Dryer Venting Repair or Replacement
Electric Furnace
Electric Heat Pump
Energy Education
Exhaust Fan Repair and Replacement
Faucet Aerator
Freezer Replacement
Furnace Whistle
Gravity Film Exchange (Drain Water Heat Recovery System)
Health and Safety Measures
Heated Waterbed Mattress Replacement
Insulation (attic, wall, floor, band joist, basement, crawl space)
LED Nightlight
Low Flow Shower Head
Plumbing and Electrical Repairs
Reflective Roof Coating
Reflective Window Tint
Refrigerator Replacement
Room Air Conditioner Cover
Room Air Conditioner Replacement
Smart Strip
Storm Windows & Doors
Thermostat Replacement and Repair
Water Heater Pipe Insulation
Water Heater Replacement
Well Pump
Window Quilt
Windows

#### Table 15: Residential Low Income Sub-Measures

The table below provides the Company's projections of the savings under the Phase II Plan through direct low-income customer participation in the Low-Income program, dedicated Energy Usage Reports directly targeted to identified low-income customers and the

proportion of low-income customer participation in the residential sector programs as assessed through tracking and surveys.

Cumulative MWh Projections	Met-Ed
Low Income Human Services & Home Performance	7,053
Low Income Dedicated Energy Usage Reports	1,011
Low Income Programs Sub-Total	8,064
Low Income participation in Residential Programs	11,139
Total	19,204
4.5% Target	15,199

Table 16: Residential Low Income Savings Projection

9.1.4. Provide a statement delineating the manner in which the EE&C plan will achieve the Government/Educational/Non-Profit requirements prescribed in the August 2, 2012 Implementation Order.

While all non-residential buildings are eligible for the prescriptive and custom energy efficiency programs through the Commercial/Industrial Small and Large sector programs, special efforts are targeted at these subdivisions of the government sector in recognition of their unique decision-making and financing processes for making capital improvements to facilities. This Plan will achieve Government/Non-Profit requirements through the combination of program services targeted for federal government facilities, local government facilities, non-profits and schools through the Government Program and the services provided to Government/Non-Profit customers under the Commercial/Industrial Small and Large sector programs. The Company's programs will leverage existing Company Area Manager relationships and vendors who will specifically provide support to governmental accounts to get projects completed. Government programs are described in Section 3.5

9.1.5. Describe how an EDC will ensure that no more than two percent of funds available to implement the plan shall be allocated for experimental equipment or devices.

The Phase II Plan focuses on encouraging the accelerated adoption of commercially available technologies for achieving the energy efficiency. See Appendix D for the measures included in the Phase II Plan. No program or services are specifically devoted to encouraging experimental equipment or devices.

9.1.6. Describe how the plan will be competitively neutral to all distribution customers even if they are receiving supply from an EGS.

All programs are available to customers who receive distribution service from the Company regardless of shopping status, and will be offered on a non-discriminatory basis. Likewise,

Met-Ed

## Appendix C: Program Costs and Savings by Program Year

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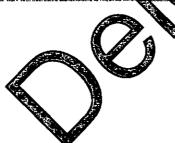


PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

			14 May 14 M		Met-Ed	5 5 1 M 14.7	1 1 1 1 1 1	`**`	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	~		
		1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 - 1971 -			Direct Costs			_	Administrative (	Costs		-
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			2013 Program	2013	•		Total 2013 Direct		2013 Tracking &		Administrative	
Sector	Program		Administration	Alar keting	- 2015 M&V	2013 incentives	Costs	2013 Labor \$34 020	Reporting \$33 475	\$9 2761	Costs \$76,7721	2013 Total Costs \$1 344 693
Residential		Appliance Turn-In	\$625,025	\$225 000	\$52.395	\$365,500	\$1 267 921 \$926,892	\$34 020	533 475	\$193	\$1,601	\$928,493
	Energy Efficient Products Program	Appliances	\$154,108 \$50,000	\$2,142	\$1,756	\$758,885 \$95,200	\$147,009	\$326	\$321	\$89	\$737	\$147,744
		Consumer Electronics		\$0	\$808	\$95,200	\$1,120,588	\$455	5448	\$124	\$1,025	51,121,615
		HVAC & Water Heating	\$306,975	\$34,358	\$1,125	\$634 600	\$1,720,555	\$41.003	\$40,345	\$11,180	\$92,529	\$1,303 244
		Lighting	5350 640	\$123 779 \$59,128	_\$101.495	\$643,125	\$1,057,183		\$4,652	\$1,289	\$10,668	\$1,057,651
	Home Performance Program	Audes	\$350,639		\$4 292	3043,125 SC	\$2,056,771	▲ \$104 782	\$103,105	\$28,571	\$236,458	\$2 293 229
		Behavioral	\$1,961,638 \$476,926	\$0 \$154 853	\$95,133 \$21,303	\$2,754,000	\$3,407,083		\$23,088	\$6,395	\$52,950	\$3,460,032
		Kits	\$168 129	\$15 281	\$145	\$262 500	\$466 055	\$161	\$158	\$44	\$363	\$466 419
		New Homes Home Pedormance	\$100 129	\$5,959	\$145	3202,000	3206 352	536	585	523	5194	\$206,547
Residential Low-Income	Low income Program		\$2,091,834	\$49,643	\$80,500	so	\$2 221.977	\$99,000	\$82,425	\$126,440	\$298,865	\$2 520 842
Small C&I		Human Services	\$173,716	\$26,339	\$14 315	\$337,487	\$551,656	\$12,799	\$12,594	\$3,490	\$28,884	\$580,740
SmaalLad	C& Energy Efficient Equipment Program - Small	Appainces Custom Equipment	\$937,145	\$215	\$317	\$273.002	\$1 210,579	S Gra	\$275	\$77	\$640	\$1,211,319
		Food Service	\$2,577	\$755	51,115	\$445,370	\$449 81		\$981	\$272	\$2,249	\$452,057
		HVAC & Water Heating	\$3,788	\$1,110	\$1,639	\$180,470	\$187.00		\$1,442	\$399	\$3,305	\$190,313
		Lotara	\$87 968	\$25 784	\$38.051	5495 425	\$648 225		\$33.478	\$9 277	\$76,778	\$725.007
	C&I Energy Efficient Busidings Program - Small	Audis	\$95,228	\$19.629	51,348	\$550,200	2465 4761	A LESA	\$451	\$125	\$1,034	\$667,439
	Coll Energy Elabert Bosongs Program - Socal	Custom Buildings	\$67,371	\$32,252	\$546	\$102,594	A DOLLAR	115	\$182	\$51	\$418	\$203,181
		Kita	\$150,417	\$62,708	\$53,510	\$230,000		S18.178	\$17,887	\$4 957	\$41,021	\$537,657
	1	New Buildings	\$14.610	\$1 897	\$32	\$4 521	solohi	A 511	\$11	53	\$25	\$21 085
Large C&I	C&I Energy Efficient Eccapment Program - Large	Custom Equipment	\$358,529	\$82	\$309	51.624.560	51 500 5001	<b>5</b> 54	\$53	\$15	\$122	\$1,963,622
Carge Coll	Cal Energy Escient Edutorian Program - Cargo	Lighting	\$131,052	\$38,412	\$144 279	\$569 176	3 432 92 918	\$25,193	\$24,790	\$5,870	\$56,853	\$935 772
i .		HVAC	\$1 089	\$319	\$1 199	<b>S 1 1 1 1</b>	226,917		\$205	\$57	\$472	\$227.390
	C&I Energy Efficient Buildings Program - Large	Audits	\$42,272	\$20,236	\$47,604	142 23.072		\$4 151	\$4,085	\$1,132	\$9,368	\$342,552
	auf Ennigy Ennieth Darange Fregrein Einge	Custom Buildings	\$87 185	541 737	\$98,182	3,072	A LINES OF	\$8 562	\$8 425	\$2 335	\$19,321	\$1 102.337
Government	Governmental & Instational Program	Appliances	\$2,193	\$701	\$943	52.23	36,059	\$192	\$189	\$52	\$434	\$6,493
		Augus	\$5,163	\$341	\$561	\$145 20	\$153,605	\$119	\$117	\$32	\$257	\$153,873
	1	HVAC & Water Heating	\$97	\$28	\$55	976 H 7 6	\$5,461	\$112	\$110	\$31	\$253	\$5,714
	1	Lighting	\$3,819	\$1,119	\$21	611,745	\$38 292	\$4 404	\$4,333	\$1,201	\$9,938	\$48,231
		Outdoor Lighting	\$694	\$224	5356	59 522 550	\$27,377	\$801	\$768	\$218	\$1,807	\$29,184
	l	Multifamily	\$130,788	\$10,630		50,00	\$182,783	<u>\$1</u> 601	\$1.576	\$437		\$186 397
Grand Total			\$9 052 932	5954 1	579608	512 6 22 81	\$23 446 111	\$413,532	\$400 777	\$214 658	\$1 028 957	\$24,475,078

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Upon completion, the plana will be further reduced consistent with Commission requirements for changes to the plana. Indicate costs for plan development, modeling, employee expenses, and legal ters. 1. This table does not reflect the commuments made through the Joint Settlement because further work with interested stakeholders is requ-190



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			· ·	-	Direct Costs	·	ľ.		Administrative (	Costs		
			2014 Program	2014		in the second	Total 2014 Direct		2014 Tracking &		Total 2014	
Sector	Program	Sub Program *-		Marketing	2014 M&V	2014 Incentives	Costs	2014 Labor	Reporting &	2014 Other*	Administrative Costs 2	014 Total Cost
Residential	Appliance Turn-In Program	Appliance Turp-In	\$638 775	\$225 000	\$53 549	\$365 500	\$1 282 824	\$33 974	\$35 712	\$3 747	173 - 33	\$1 356 25
	Energy Ethcient Products Program	Appliances	\$157,499	\$2,189	\$1,791	\$758,885	\$930,364	\$728	\$765	\$80	\$1,573	\$931,93
		Consumer Electronics	\$61,320	50	\$989	\$114 900	\$177,209	\$402	\$422	\$44	\$858	\$178.07
		HVAC & Water Heating	\$330,770	\$35,114	\$1,228	\$876,480	\$1,243,591	\$499	\$524	\$55	\$1,078	\$1 244,67
		Lighting	\$358,354	\$126 502	\$103 492	\$634,800	\$1 223 149	\$42,047	\$44 198	\$4 637	\$90,882	\$1,314 03
	Home Performance Program	Audits	\$325,918	\$47,368	\$3,348	\$508,125	5884 759	\$3,891	\$4,090	\$429	\$8,410	\$893,16
		Behavioral	\$2,314,953	\$0	\$98,072	\$0	\$2,413,025	\$113,982	\$119,812	\$12,571	\$246,365	\$2,659,39
		Ka	\$493,764	\$154,853	\$21,951	\$2,754,000	\$3,424,599		\$26,830	\$2,615	\$55,168	\$3,479,78
		New Hottes	\$192,257	\$15,617	\$151	\$262 500	\$470 535	\$175	\$184	\$19	\$379	\$470 91
Residential Low-Income	Low Income Program	Home Performance	\$204,721	\$5,960	\$81	\$0	\$210,762	\$94	\$98	\$10	\$202	\$210,93
		Human Services	\$1,374 590	\$22,995	\$82,271	50	\$1 479 856 <sup>°</sup>	\$91,980	\$57 612	\$111,924	\$261.516	\$1.741 37
Small C&I	C&I Energy Efforent Equipment Program - Small	Apphances	\$205,547	\$36,213	\$14 498	\$353,937		\$13,129	\$13,800	\$1,448	\$28,377	\$538,57
		Custom Equipment	\$957,760	\$216	\$313	\$273,002	\$1,231,250	\$283	\$298	\$31	\$612	\$1,231,90
		Food Service	\$4,094	\$1,185	\$1,714	\$787,950	5794 94 9	V 153	\$1,532	\$171	\$3,356	\$758,29
		HVAC & Water Heating	\$6,271	\$1,815	\$2,625	\$250,005	\$270 71	() () () () () () () () () () () () () (	\$2,500	\$262	\$5,140	\$275,85
	C&I Energy EfScient Buticings Program - Small	Lighting	\$89 560	\$25 921	\$37 504	\$495 425	\$549 412 23	5 SPC	\$35,699	\$3 745	\$73 406	_\$722_8t
	Col Energy Elocient Busidings Program - Small	Audits	\$97,323	\$19,991	\$1,378	\$550,200	1001 (091	A 197	\$-628	\$45	\$883	\$669,77
		Custom Buildings	568,853	\$32,951	\$558	\$ 102,594	A STORE	165	\$173	\$18	\$356	\$205,32
		Kits New Buildings	\$153,726	\$5,825	\$54 687	\$230,000	AV SALASS	\$15,166	\$16,993	\$1,783	\$34,942	\$479,18
arge C&I	C&I Energy Efforent Equipment Program - Large	Custom Education	\$14 532	\$1 939	\$33	\$4 521	9 24	\$10	\$10	51	521	\$21.44
	Con Energy Elabera Edapment Program - Large	Lighting	\$366,416	583	\$316 \$147,416	\$1,624 580		\$54	\$57	S6	\$\$17	\$1,991,51
		HVAC	\$133.422 \$1.142	\$38,615 \$331	\$147,410	\$559 176			\$26.539	\$2,784	\$54,572	\$943,20
	C&I Energy Ethorent Buildings Program - Large	Audis	\$43,202	\$20,681	548,651		3229 653	5216	\$227	\$24	\$467	\$230.11
	on they count counts rought to by	Custom Buildings	\$89 104	\$42,655	\$100 342	910		\$4,168 \$8,595	\$4,381	\$450	\$9,009	\$344,61
Sovernment	Governmental & Institutional Program	Applances	53,699	\$1,282	\$1,469			\$292	\$9 036	\$948	\$18 580	\$1,106.59
		Autors	35,298	\$341	\$1,409		\$153,744	\$292 \$116	\$307	\$32	5631	\$11,08
		HVAC & Water Heatung	\$113	\$33	5.04	333 V.N	\$5.688	\$126	\$122 \$132	\$13	\$251	\$153,99
		Lighting	\$3,888	\$1,125	\$2176		\$38,477	\$4,317	\$132 \$4,537	\$14 \$476	\$271	\$5,95
		Outdoot Lighting	\$707	\$205		5 \$77.550	\$27,410	\$785	\$625	\$475	\$9,330	\$47,60
	1	Registerraly	\$133 665			57,550	5182 287	\$1,570	\$1 550	\$173	\$1,696 \$3,393	\$29,10
Grand Total			\$8,632,874	\$873. 11	5814420	A \$13 00 04		\$425 635	\$409 594	\$148 653	\$985 283	\$185 68

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	_ · · ·		2015 Program	2015			Total 2015 Direct		2015 Tracking &		Administrative	
Sector	Program	Sub Program	Administration	Marketing	2015 M&V *	2015 Incentives	Costs	2015 Labor	Reporting	2015 Other*		2015 Total Costs
Residential	Appliance Turn-In Program	Appliance Turn-In	\$652 828	\$225,000	\$54 721	\$365,500				\$3,559	\$72 492	<b>\$1 370,54</b> 7
	Energy Efficient Products Program	Appliances	\$160,964	\$2,237	\$1,826	\$768,585	\$933,912	\$768	\$744	\$78	\$1,590	\$935,502
		Consumer Electronics	\$74,158	<b>5</b> 0	\$1,193	\$134,600	\$209,951	\$502	\$455	\$51	\$1,038	\$210,990
		HVAC & Water Heating	\$351,692	\$35,686	\$1,315	\$951,205	\$1,340,099	\$553	\$536	\$56	\$1,1-5	\$1,341,245
		Lighting	5366 238	\$129,285	\$105 529	\$534 600	\$1,235,853	\$44 369	\$42 986	\$4 510	\$91,865	\$1 327 718
	Home Performance Program	Austs	\$309,045	\$35,065	\$2.342	\$373,125	\$719,578	\$2,739	\$2,554	\$278	\$5,672	\$725,250
		Sehavioral	\$2,371,425	\$0	\$101,111	\$0	\$2,472,538	\$118.276	\$114,587	\$12,022	\$244,886	52,717,424
		Kita	\$511,733	\$154,853	\$22,642	\$2,754,000		\$25,465	\$25,660	\$2,692	\$\$4,837	\$3 498,058
		New Homes	\$195,497	\$15 960	\$155	\$262.500		5182	\$176	<u>\$</u> 18	\$376	\$475,429
Residencial Low-Income	Low Income Program	Home Performance	\$209,225	\$5,950	583	\$		50 \$97	\$94	\$10	\$201	\$215,469
		Human Services	\$2,155,695	\$37 620	\$84,081		\$2 277.396	594 004	\$82 838	\$116 900	\$293 741	\$2 571,137
Small C&I	C&I Energy Ethcient Equipment Program - Small		\$210,069	\$36,232	\$14,617	\$353,937	\$615.056		\$13,171	\$1,382	\$28,147	\$643,203
		Custom Equipment	\$978,830	\$221	\$319	\$273,002	\$1 252.373	293	5284	\$30	\$607	\$1,252,979
		Food Service	\$4,184	\$1,211	\$1,752	\$787,950	\$795,09	1 10.8	\$1,557	\$163	\$3,328	\$798,426
		HVAC & Water Heating	\$6,409	\$1,855	\$2,684	\$260,005	\$270 95		\$2,385	\$250	\$5,098	\$276,052
		Lighting	\$91 530	\$25 492	\$38 329	\$495 425	\$652,776	in state	\$34 059	\$3.574	\$72 809	\$725,535
	C&I Energy Efficient Buildings Program - Small	Audits	\$100,635	\$20,921	\$1,419	\$553,950	926	125	\$413	\$43	\$883	\$677,809
		Custom Buildings	\$69,975	\$33,498	\$570	\$102,594	19 mills	5171	\$166	\$17	\$354	\$205,991
	4	Kits	\$157,108	\$5,954	\$55,850	\$230 000	544 540	\$ 16,783	\$15,250	\$1,705	\$34,749	\$483,691
	<u></u>	New Buildings	\$15,237	\$1 970	\$34	\$4 521	FI SK	A 510	\$10	51	\$21	\$21,783
Large C&I	C&I Energy Efficient Equipment Program - Large	<ul> <li>Custom Equipment</li> </ul>	\$374,477	584	\$322	\$1,624,580		\$56	\$54	\$5	\$116	\$1,999 580
		Lighting	\$136,357	\$39,466	\$150,659	542 175	658 658	\$25,158	\$25,342	\$2,659	\$54,158	\$949 815
	1	HVAC	\$1,167	\$338	\$1,290	914	\$229,710	S224	5217	\$23	\$464	\$230,174
	C&I Energy Ethners Buildings Program - Large	Audits	\$43,906	\$21,018	\$49,721	33.07	5 1.227 75	\$4 304	\$4,170	5438	\$8,912	\$346,629
		Custom Buildings	\$\$0 556	\$43 350	\$102 550		1000	S8 878	\$3,601	\$902	\$18 381	\$1,110747
Government	Governmental & Institutional Program	Apphances	\$3,985	\$1,283	\$1,501	34.60	\$10 570	\$302		\$31	\$626	\$11,196
		Audits	55 437	\$341	\$597	\$145.5	\$153,896	\$120	\$116		\$249	\$154,145
		HVAC & Water Heating	\$116	\$33	\$5,00	54 91	\$5 705	\$130			\$269	\$5,974
	1	Lighting	\$3,973	\$1,150	\$22.00	12/511.745	\$39.065	\$4 468	\$4 329	\$454	\$9,251	\$48,316
		Outdoor Lighting	\$722	\$289	5466	\$22,550	\$27.517	\$612		\$83	\$1,682	\$29,199
L		Muttany	\$136 606	\$220 50 Ch	5900		\$185 409	\$1 625	\$1 574			\$188 773
Grand Total			\$9 791 766	\$864 2.4	\$832.90	513 0 20 71		\$440 579	\$418 605			\$25 549 906

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Includes costs for plan development, modeling, employee expenses, and legal fees.

1. This table does not reflect the commitments made Brough the Joint Sectement because further work with interested stakeholders is inquired before a provided before a stakeholders in sequence before a provided before a stakeholders in the plane.

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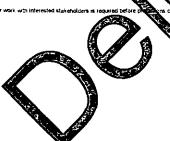
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4			2013-2015 Program	2013-2015		2013-2015	2013-2015 Direct		2013-2015 Tracking	2013-2015	Administrative	2013-2015 Total
Sector	Program	Sub Program	Administration	Marketing	2013-2015 M&V	Incentives	Costs	2013-2015 Labor	& Reporting	Other'	Costs	Costs
Residencial	Appliance Turn-In Program	Appliance Turn-In	\$1,915,629	\$675 000	\$160 671	\$1 095 500		\$ 103 007		\$16 5821	\$222 597	\$4,071 497
	Energy Efficient Products Program	Appliances	\$472,570	\$6,568	\$5,374	\$2,305,555		\$2,205	\$2,207	\$352	\$4 764	\$2,795,931
		Consumer Electronics	\$185,478	\$0	\$2,589	\$345,700	\$534 168	\$1,230		\$184	\$2,643	\$536,811
		HVAC & Water Heating	\$989 437	\$105,358	\$3,670	\$2,605,815	\$3,704,279	\$1,507	\$1,508	\$235	53,250	\$3,707,529
		Lighting	\$1 075 233	\$379 567	\$310 516	\$1 504 400		\$127 419	\$127,530	\$20 327	\$275 276	\$3 944 992
	Home Performance Program	Auda	\$985,601	\$141,562	\$5,982	\$1,524 375		511,358	\$11,395	\$1,997	\$24,750	\$2,686,270
	1	Behavioral	\$6,649.018	50		SC SC		\$337,040		\$53,164	\$727,709	\$7,570,043
		jKits.	\$1,482,443	\$454,550	\$65,906	\$8,262,000		\$75,473	\$75,577	\$11,905	\$ 62,956	\$10,437,865
		New Homes	\$\$75 893	\$46 858	\$452	\$787,500		\$518		\$82	\$1 118	\$1 412 822
Residencial Low-locome	Low Income Program	Home Performance	\$614 261	\$17,879	\$242	\$0		277	\$277	544	\$598	\$632,980
		Human Services	\$5,622,119	\$110,258	\$246,852	<u> </u>		775 984		\$355,264	\$854 122	SE 833 350
Small C&J	C& Energy Efficient Equipment Program - Small	Appliances	\$\$69,333	\$96,784		\$1,045,361		523		\$6,320	\$65,408	\$1,662,515
1		Custom Equipment	\$2.873,735	\$652		\$819,000			\$861	5139	\$1,859	\$3,696,201
	ſ	Food Service	\$10,856	\$3,151	\$4,581	\$2.021,270		A 1439	\$4,170	\$605	58,934)	\$2,048,792
1		HVAC & Water Heating	\$ 15,459	\$4,760	\$6,949	\$700 480				\$912	\$13,545	\$742,223
		Lighting	\$269.058	\$78 197	\$113.885	\$1,489,275		<b>SA</b> 57.5150		\$15 597	\$222 993	\$2.173 408
	C&I Energy Efficient Buildings Program - Small	Audits	\$293,186	\$60,541	\$4,146	\$1,654,350	Contraction of the	.292	\$1,292	\$213	\$2,797	\$2,015,020
	1	Custom Buildings	\$206 200	\$96,711	\$1,674	\$307,782		\$521	\$522	\$86	\$1,129	\$615,495
		Feb	\$461,252	\$74,488	\$164 077	\$690,000		\$51,127		\$8 445	\$110,712	\$1,500,529
		New Busidings	\$44 780	\$5 807	\$98	13 56.	<b>1 1 1 1 1 1 1 1 1 1</b>			\$5	\$65	564 314
targe C&I	C&I Energy EtGoent Equipment Program - Large	Custom Equipment	\$1,000,421	\$249		<b>CA</b> <sup>4</sup> <b>A</b> <sup>74</sup>	<b>13 1 1 1 1 1 1 1 1 1 1</b>	\$154		\$25	\$354	\$5,974 7 12
		Lighting	\$400,831	\$116,495	\$442.353	52		\$76,599		\$12,313	\$165,583	\$2,832,75C
	C&I Energy Efficient Buildings Program - Large	HVAC	\$3 398	5988	\$3,751	N-305 8 141		\$649		\$104	\$1 403	\$687,681
	Coll chergy chickers stakings Program - Large	1003	\$129,380	\$61,936	\$145 \$76		53 200 394	\$12,623		\$2,029	\$27,268	\$1,033,795
Government	Governmental & Institutional Program	Custom Buildings	\$256 846	\$127 743	\$301 075	\$2 -52 75		\$26 035		\$4 185	\$56 252	\$3 319 675
Contraction of the local distance of the loc	Governmental a institutional Program	Appliances	\$10,076	\$3,265	\$3,913	59.00		\$786		\$115	\$1,690	\$28,772
	]	Audits	\$18,899			439 55	461 245	\$355		\$57	\$767	\$452,012
		HVAC & Water Heating	\$326			G14 605	\$16,853	\$368		\$58	\$794	\$17,647
i		Lighting	\$11,680				\$115,835	\$13,189		52,131	\$28,519	\$144,354
1		Outdoor Uptong	\$2,124	\$23.5	51 194		\$82,305	\$2,398		\$387	\$5,165	\$87,490
Grant Total		Multifamily	\$401.060					\$4 796		\$775	\$10,371	\$560 849
Contention of the second			\$27 577 591	\$2 712 119	243 221	\$38 58 26	4 571 572 805	\$1 280.94	51,228 977	\$515,640	\$3 025 562	\$74,598,368

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Includes costs for plan development, modeling, employee expenses, and legal fees.

s can be seted. Upon completion, the plans will be further reduned consistent with Commussion requirements for changes to the plans. 1. This table does not reflect the commitments made through the Joint Settlement because further work with interested stakeholders is required before p s car



(exclusive of LowAncome) Program Appliance Tum-In Program	Program Year 2013 2014 2015	TRC	Program	~		- CAL D. D.		001				
	2013 2014	TRC		Program	Capacit		ogram Per Year (\$0		Load Redu	uctions in kW	MWh	Saved
	2013 2014	TRC	Costs	Benefits	Annual		Annua		201011(00			01100
	2013 2014		(\$000)	(\$000)	Benefits	Gen/T&D	Benefits	On/Off Peak	Annual	Lifetime	Annual	Lifetime
Appliance Tum-In Program	2014		979	220	49.834	See footnote 1	169,987	See footnote 2	525		4,790	
Appliance Tum-In Program			991	412	60,801		350.B37		1.049		9,580	
			1,005	658	109,834		548,233		1,574		14,370	
	Total	1.4	2,770	3,862	501,664		3,360,111			10.874		69,801
I	2013		2,819	501	70.074		431,339	i	738		21,997	
	2014		2,971	984	87,176		896,574		1,505		44,300	
Energy Efficient Products Program	2015		3,104	1.572	160,257		1 411 522		2,297		66,917	•
	Total	1.1	8,267	9,106	822,802		283,464			18,988	••	170.95
	2013		6,410	4,044	538,439		05557		5,669		62,811	
1	2014		6,691	5,065	363,243		1 No. 999		6,614		84,293	ļ
Home Performance Program	2015		6,669	6,469	525,302		5 9 9 9 2		7,528		104,760	1
	Total	1.5	18,402	27,623	2.031.811	1	25,591 523			38.777		505,79
Total	Totar	1.4	29,439	40,591	3.356.278		37,235,07			68,639		746
				ayed here.	-63		7					
STALL OF		ر می کا گردند					et-Ed North				• . •	
STA A State of the		بر مربعة المجامعة مربعة المربعة المربعة مربعة المربعة المربعة			TPC Bei:	etits By Pr	ogram Per Year (\$0					Street
sis ) A Residential Low-Income Portfolio		م کے گرفت کو کی کو کو کو	Program	Program a	TPC Bei: Croacit	etits By Pr	ogram Per Year (\$0	ay .	Load Red	luctions in kW		Saved
an a		ل مرابع کرد. ور اند کرد. ور اند کرد	Program Costs	Program a Beneficia	TPC Bei: Croacit	etits By Pr	ogram Per Year (\$0	39 a1		luctions in KW	MWh	
Residential Low-Income Portfolio	Program Year	and and a second a	Program Costs (\$060)	Program a Benefitis (\$000)	TriC Ben Copacit Atimua Benefit	Gen/T&D	Ogram Per Year (\$0 Energy Annu Benefits	al On/Off Peak	Annual		MWh Annual	
an a	2013	TRC	Program Costs (\$000) 2,775	Program Benefits (\$000)	TPC Bes Copacit Aunua Benefit	etits By Pr	ogram Per Year (\$0 Energy Benefits 157,032	39 a1	Annual 325	luctions in KW	MWh Annual 3,568	
an a	2013 2014	and to a to	Program Costs (\$000) 2,775 2,000	Program a Benefitis (\$000)	TAC Bei; Crpacit Aunua Benefit 20530	Gen/T&D	Ogram Per Year (\$0 1 Energy . Benefits 157.032 215.577	al On/Off Peak	Annual 325 571	luctions in KW	MWh Annual 3,568 4,480	Saved Lifetin
Program	2013	TRC 03	Program Costs (\$000) 2,775	Program a Benefits (\$000) 18215 249 249	TPC Bes Copacit Aunua Benefit	Gen/T&D	ogram Per Year (\$0 Energy Benefits 157,032	al On/Off Peak	Annual 325	luctions in KW	MWh Annual 3,568	

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					Blef-Ed							
					Direct Costs	_			Adminutest	we Conta		
	1 A					27						
			2013 Program	2013		2013			2013 Tracking &		Total 2013	
Sector	Program	Sals Program	Administration	blackebrig	2013 M&V		Total 2013 Direct Gosts	2013 Labor	Reporting	2013 Other	Administrative Costs	2013 Total Costs
Readontay	Applance Turn-In Program	Applance Tumin	\$475.03	\$225,000	\$52,395	5365 500		134 020	\$33.475	\$9276		\$1,344.69
	Energy Escent Products Program	Applences	\$154_100	\$2,142	\$1,756	\$747,545	\$306.552	\$710	1690	\$190		\$907,15
		Consumer Electronics	\$50,000	30	\$808	\$96,200	\$147,005	\$326	\$321	\$59	\$737	\$147,74
		HVAC & Water Heating	\$306,975	134,358	\$1,125	\$774,730	\$1,117,188	\$455	\$448	\$124	\$1.026	\$1,118,21
		Loting	\$350.640	\$123 779	\$101.495	\$634 800	\$1,210,715	541 003	\$40.346	\$11 180		\$1,303,24
	Home Performence Program	Aud85	\$350,639	\$59,126	\$4,315	\$643,125	\$1,057,207	\$4,727	<b>5</b> 84	\$1,286		\$1,067,67
		Selvavoral"	\$1,947,857	10	154 909	10	12,042,845	\$104,722	\$103,105	\$28,571		\$2,279,30
		[*.m	\$476,926	\$1\$4 853	\$21,421	\$2,754,000	\$3 407.201	\$23.464	\$23,085	\$6,395		\$3,460,15
	·	Filmer Frommer	\$ 188 129	115231	\$147	\$262,500		\$161	\$155	544	1363	\$406.42
Residential Low-Income	Lew Income Program	Home Performance	\$200,315	\$5,990	\$75	<b>1</b>	\$206,353	106	\$45	123		\$206,547
·		Human Services	\$2 162 579	\$50.615	\$30 500	50	\$2,293 693	\$90,000	\$82 425	\$125 440	\$296.665	\$2 502 55
Small C&I	C& Energy Efforties Equipment Program - Smell	Applances	\$173,716	\$25.339	\$14 315	\$337,497	\$561,656	\$12,759	\$12,564	13 430		\$580,74
		Custors Equipment	\$\$37,545	\$215	\$317	\$273,002	\$1,210,679	\$254	\$279	\$77		\$1,211,31
		Food Service	\$2 577	\$755	\$1,115	\$445.370		\$967	\$901	\$272		\$452,05
		HVAC & Water Heating	\$3,755	\$1,110	\$1,639	\$180.470		\$1,465	\$1 442	\$392	\$3,306	\$150,31
		Lgeeng	\$87.968	325 784	\$38.051	\$496 425	\$648.225	<u>5M 023</u>	\$33.478 \$451			\$725.00 \$667.43
	Cill Energy Efficient Quadangs Program - Small	Audes	\$95,225	\$19,529	31,548		\$666.405	3-50	\$182	1125		
		Custors Buildings	\$47,371	\$32,252	\$546 \$53,510	\$102,594 \$230,000	\$200.762 \$406,636	\$155, \$16,178	\$162 \$17,887	\$51 \$4.957		\$203,18 \$537,55
		KE	\$150,417 \$14,510	\$62,705 \$1,597	\$53,310	\$250,000	\$21,061	318,178 212	51/26/	\$4,364		3,537,50 521,08
Large C41		New Buildings		162	- 100	\$1,623586						
Large Cal	GEI Energy Efforent Equipment Program - Large	Custors Equation	\$356.529	\$35412	\$144,279	\$569,170	H2 918	325,190	\$24,750	56,870		\$909,77
			11,052	\$35412	31 199	\$224 313	\$275 917	\$209	\$206	\$57	\$472	1277 39
	C& Energy Efforms Buildings Program - Large	Auges	<u>540,277</u>	120236	\$47,604	\$1223.072	\$333,184	\$4,151	54.665	\$1,132		\$342.55
	CEN Exercit Chorest Baronda Auditate - Calda	Custor Buildings	167 186	541 737	\$96 182	\$855.910	\$1,053,055	\$8 562	\$5 425	\$2.33		51 102 33
Gevennen	Governmental & Insperional Program	Applances	12 193	5701	\$943	\$2,223		1192	5159	\$52		36.49
	Anality a real of the first first a solution	Auges	\$6,163	\$341	\$581	3145,520		\$119	3117	532		\$1\$3,87
	1	HVAC & Water Heating	\$97	\$25	\$550	54.785		\$112	\$110	<u>.</u>		15,71
		Lating	13.819	\$1,119	\$21,500	\$11.74		54.64	\$4 335	\$1,201		145,23
		Outpoor Lighting	\$834	\$254	\$3,529	\$22.55		\$801	\$756	\$216		\$29,15
		Matant	\$130,755	\$10 137	\$7858	\$34 000	51E 733	\$1.601	\$1 578	143		\$185.35
Grand Total	· · · · · · · · · · · · · · · · · · ·		\$9 109 656	\$965 121	\$7696	\$12 617 341		\$413532	1400 777	\$214 664		\$24 508 27

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Includes coats for plain development, modeling, employee expenses, and legal free.

					Met-Ed.							
					Direct Costs -				Administrative	ive Costs		
			* = 2014 Program	2014		2014			2014 Tracking &		Total 2014	
Sector	Program	Sub Program	Administration	ومدي العللا	2014 MAY		Total 2014 Direct Costs	2014 Labor	Reporting.	2014 Other*	Advantative Costs	2014 Total Costs
Recumentage	Applance Turn-In Program	Applance Turnin	1636 775	\$225 000	\$53.549	\$365 500	\$1252 624	\$33,974	\$35 212	\$3 747	\$73 433	
	Energy Edicient Products Program	Applemes	\$157,499	\$2,189	- \$1,291	\$747,545	\$500,024	\$728	\$766	\$00.	\$1,573	\$910366
		Consumer Electronics	\$61,320	50	\$969	\$114,900	\$177,209	\$402	\$422	544	5858	\$178,077
	1	HVAC & Vertex Heating	\$330 770	\$35,114	\$1,228	1873.060	31,240,191	\$-699	\$524	\$55	\$1,075	\$1,241,270
		Lighting	5358,354	\$126 502	\$103 432	\$634 800	\$1,223 149	10.04	5-44 198	H 637	\$90 582	\$1 314 000
	Home Pedormance Program	Audes	\$326,194	\$47,368	\$335	\$508,125	1505.062	53,691	240,44	503	\$8 410	5693 473
		Benevioral	\$2,298,690	\$0	\$95,170	50	\$2,396,880	\$113.962	\$119,812	\$12,571	1245,305	\$2,543,225
	1	pres.	\$408,852	\$152,725	\$21,535	\$2,716,200	13,377 @4	\$25.524	\$25,630	\$2,815	\$55,168	\$3,434,793
		Take Hornes	\$192.267	1:5617	\$152	1287.500	\$470,536	\$175	\$184	\$19	\$ 379	\$470,915
Residential Low-Income	Lew Program	Home Performence	5204,721	\$5,950	188		\$210,752	194	156	\$10	1202	\$210,905
		Human Services	11 431,822	\$22,995	\$52,271	<u></u>	\$1 537 085	191 960	\$57,612	\$111,924	\$261.516	\$1,798.604
Smell C&I	C& Energy Eticant Equipment Program - Small		12350	\$36,213	\$14 436	1353,903	\$610,196	\$13,129	\$13,600	\$1448	\$28,377	\$638,577
	1	Custom Equipment	\$257,700	\$216	£313	1273.00	31,231,290	\$255	\$758	\$31	\$612	\$1,231,903
		Food Service	\$4,00M	\$1,165	\$1,714	\$787,950	\$754 544	\$1,553	\$1,632	\$171	\$3 356	\$735,296
		HVAC & Water Heating	\$6,271	\$1,815	\$2.626	\$260,005	\$270,718	\$2,378	\$2,500	\$262	\$5,140	\$275,856
		Lgetrag	139 560	\$25,921	\$37.504	\$496.425	\$649.413	133 952	\$35690	\$3.745	173 406	\$722.816
	C& Energy Efficient Buildings Program - Small	Audits	\$97,323	119,991	\$1,378	\$550,200	3663.591	\$407	1425		\$361	\$660 772
		Custom Buildings	168,653	\$32,961	\$528	\$107,564	\$204,965	\$105	\$173	512	\$356	\$205,323
		50	\$153,726	\$5.825	\$54 687	\$230,000	\$444,239	\$15,168	\$16,993	\$1,763	\$34,942	\$479,182
Large CL	C&I Energy Efficient Equipment Program - Large	New Buildings	512 932	\$1 939	533	\$4 521	\$21.425	\$10	\$10	\$1		521 446
Linge Cal	Col Lineary Electers Equipment Program - Large		\$306,416	183	\$316	\$1,624 580	\$1,991,364	\$54	\$\$3		\$117	\$1,591,511
		Lighting HVAC	\$133,422	\$35,616	\$147 416 \$1,262	\$569,176	\$580,630	\$25249	\$26,539	\$2,754	\$54.572	190.20
	CU Every Effort Buildings Program - Large	Auges	<u>11147</u> 143,29	\$331	\$1,252	\$226.915	\$229 650	5216	\$223	\$24	\$457	\$230,117
	con county Caster program (a Mobile) - Chille	Custom Buildings		\$20 681	\$100 342	\$223.6.72	\$336,606	54 168	185.14	\$450	600 62	\$344 615
Government	Governmental & Institutional Program	Applements	589 104 53,839	\$42,655		1055 910	\$1 066 012	58 506	\$9 036		\$15 580	\$1 106 592
	And a second sec	Audio	53,699	\$1,262	\$1,469 \$584	53.802 \$145.520	\$10-62	\$792	\$307	\$32	5631	\$11,063
		HVAC & Water Healing	\$113	\$341	\$564	3145.520	\$153,744	\$118	\$122	\$13	\$251	\$153,995
		Lighting	\$113	\$23	121,719	\$11,745	\$5,688 \$38,477	5126 54317	\$132	514	\$271	\$5.956
1	j	Cuttor Laters	\$3,666	\$1,125	321,719	\$11,745 \$72,550	\$30,477		\$4,537	\$476	\$9,330	\$47,80
	1	Lactoria	\$133 005	\$2125 \$6 724	\$3,949	\$72,550	\$27,410 \$182,297	\$7#5 \$1570	\$825 \$1.650	\$87 \$173	\$1,695	\$29,10
Grand Total	<u> </u>		3153 666	56724	\$7,5%	\$13 000 464	3162 207	51 570 54/58/36			53,393	\$185,680
	designment exception environment and be		<u>1 33 869 197</u>	\$671 519	\$014 402	513 001 464	\$73 509 759		<u>\$409.544</u>	1148 553	\$365,253	\$24 5 6 0 0

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Trobutes costs for plan development, modeling, employee expanses, and legal fees — Includes Low Income

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· · ·	177 ( <b>4</b> )	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~			Create Costa				. Administrat	ne Costs		•
	· · · · · · · · · · · · · · · · · · ·		1, 2015 Program						2015 Tracking &		Total 2015	
. Sector	Program	Sub Program	2 Administration	2015 Marketing	2015 H&V		Total 2015 Direct Costs	2018 Labor	Reporting	2015 Other*	Administrative Costs	2018 Total Costs
Residential	Applence Tum-in Program	Applance Turn-In	5652 825	\$225.000	\$54 727	\$365,530	11.296,056	\$35 g12 \$768	533.921	\$3.569	\$72,432 \$1,590	\$1 372.517 \$914.162
1	Energy Efficient Products Program	Acctances	\$160,954	\$2.237	\$7,626	\$134,600	1912.572		\$406	\$72		
1		Consumer Electronics	\$74,158	\$0 535,666	\$1,193 \$1,316	1947 805	\$209,951 \$1,336,699	1502	\$536	\$51 \$56	\$1,038 \$1,145	\$210,990 \$1,337.845
		HVAC & Water Heating	\$353,682	\$35,665 \$129,265	\$1,316 \$105,529	1634 600	\$1,235,853	140.35	\$5.00 \$42,966	54510	\$31.855	\$1.327.718
	Home Parformance Program	Loting	536238	135,066	1105 529	1373.125		\$7,739	\$2.654		\$5.672	\$725,567
	Home Percentinos Program	August -			5101.226	\$373,123	\$2 455 004	\$118,276	\$114.587	\$12,072	\$244,585	\$2,702,990
		Benevioral	\$2,354 768 \$504 656	50 5151 817	\$101,226 \$22,402	\$2,700,000	12,456,004	\$25 485	\$25,660	\$2,697	\$54 837	\$2,702,900
1		1425	\$195497	\$15,960	\$157	\$262 500	\$475.115	\$162	175	\$15	\$378	33 433.712
	Low Monthle Processon	tiew Homes Home Performance	\$109,225	\$5,950	554	3/02 300	\$215,259	597	1/2	\$10	1201	\$215,470
Researcher Low-Income	Care income integram		\$2 279 567	138 591	364 (81		\$2,357,259	\$54 004	\$42,838	\$116 900	\$293 741	\$2,645,000
Smell C&J	C&I Energy Efficient Equipment Program - Small	Applement Services	\$210,000	136232	\$14 612	1363.937	1615.056	\$13	\$13,171	\$1,302	\$25,147	5643,203
Smill CA.	Con Energy Enclose Edupment Program - Share	Custom Ecusoment	\$976,630	\$221	1319	\$773,002	\$1,252,373	1290	1254	530	\$507	\$1,257,979
		Food Service	54164	\$1,211	\$1,752	\$787,950	\$795,007	\$1.608	\$1,557	\$163	\$3.375	\$798.426
		HVAC & Yeater Heating	5.00	\$1,655	12,684	\$260,005	\$270,953	12,462	12,305	\$250	\$5,095	\$276,052
		Lating	\$91 530	\$26 422	132 329	\$496.425	552 776	\$35.166	\$34,009	\$3 574	\$72 609	\$725 585
	Cill Energy Efficient Burgards Program - Small	Auto	\$100,636	\$20,921	\$1,412	\$553,950	\$676,925	1425	HU	201	1583	\$677,809
1		Custom Buildings	\$69.975	111 496	\$570	\$102.594	1206,637	\$171	\$190	\$17	1354	3206,991
		KD.	\$157,108	\$5,954	555 860	\$230,000	\$443.942	\$16,763	\$16,260	\$1,706	\$34 749	\$463,691
		New Buildings	\$15,237	\$1,970	\$34	\$4521	\$21 762	\$10	\$10	51	\$21	\$21 783
Large C&i	C&I Energy Efficient Equatment Program - Large	Castom Ecupment	3374 477	\$04	\$372	\$1,624 580	\$1,999,464	156	154	36	\$116	\$1,999,580
		Lating	\$135,357	\$39.466	\$150,659	\$569,176	\$855,658	\$26,158	125,342	12,659	\$54,158	\$949,816
1		HVAC	\$1 167	\$338	\$1,290	\$226 915	\$229 710		1217	\$23	\$454	\$230 174
	C& Energy Efficient Buildings Program - Large	Audes	143306	\$21,018	\$49,721	1223,072	\$337,712	\$4,304	34,170	\$438	\$6,912	\$346.625
		Custom Buildings	\$20,556	143 350	\$102 550	\$855.910	\$1 092 366	\$4 678	\$3 601	1902	\$18 361	\$1 110 747
Government	Governmental & Institutional Program	Applances	\$3,965	\$1,283	\$1,501	\$3,602	\$10,570	33.2	\$293	\$31		\$15,556
	1	Audes	16 437	\$341	\$597	\$145,520	\$153,695	3120	\$116	\$12	5,249	\$154,145
1		HVAC & Water Hasting	\$116	123	\$545	S-4 910	\$5,705	\$130	\$125	\$13	\$200	\$5,974
	1	Lotting	\$3,973	\$1,150	\$22,397	\$11,745		\$4.458	\$4,229	\$454	\$9,251	\$48,316
		Outdoor Lighting	\$722	\$209	\$4 035	\$22,550	\$27,517		\$787	<b>5</b> 83	\$1,582	129,199
1		IA standy	\$136.606	\$6 731	\$8.072	\$34 000	\$185,409	\$1,625	\$1.574	\$165	\$3,364	\$165,773
Grand Total			\$9 842,235	1882 163	\$637 401	\$12,951,438	124 538 238	5440.579	\$418 605	\$152 128	\$1 011 312	\$25.519 550

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Includes costs for plan davelopment, modeling, amployee expenses, and legal fees. \*\* Includes Low Incerne

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#### Appendix C: Program costs and savings by program year a Proven Year's June 1, Mar 11

Deck Costs         Total         Advector average         Total         Total           Program         Std Program         Std Program         2013/2015 Program         2013/					•			Met-Ed			·		1	
Sold         Total		•	ayon Canto	- Adhenestra				Clevel Costs				••		
South         Total         Total <th< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>4</th><th></th><th></th><th></th><th></th><th></th></th<>								4						
Sec. No.         Sold Program														
Lyf         Program         Sub Program         Advantation         2913-2015 Metric Mark         2913-2015 Metri Mark         2913-2015		Total							•	-				
Sector         Program         Sector         Program         Sector         2013-2016 Letter         2013-2016 Letter         Reacting         2013-2016 Letter         2013-2016 Letter <th< th=""><th></th><th>2013-2015</th><th></th><th>2013-2015 Trackang &amp;</th><th></th><th>Total</th><th></th><th></th><th></th><th>2013-2015 Program</th><th></th><th>1</th><th></th></th<>		2013-2015		2013-2015 Trackang &		Total				2013-2015 Program		1		
Instance         Lypescol         Long Program         Applence 1 terms         1918 650         1910 651         1100 651<	2013-2015 Total Co	Administrative Costs	2013-2015 Other*	Reporting	2013-2015 Labor	2013-2015 Direct Casts	2013-2015 Incentives	2013-2018 Mary	2213-2015 Marketing		Sub Program			
Energy Efsent Products Regard         Applexent         147.570         54.58         53.34         52.27(14)         52.20         52.27         535         54.76           Consume Extrans         116 476         5.3         52.266         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.45,700         53.56,615         53.66,707         51.507         51.500         53.200         53.200         53.200         53.570         53.56,615         53.66,715         51.507         51.507         51.500         51.502 <th>54.071</th> <th></th> <th>116 562</th> <th>\$103 108</th> <th>\$103 007</th> <th>\$3 543 600</th> <th>\$1 096 500</th> <th>\$160 671</th> <th>\$575 000</th> <th>1 \$1 916 629</th> <th></th> <th></th> <th>lendertel</th>	54.071		116 562	\$103 108	\$103 007	\$3 543 600	\$1 096 500	\$160 671	\$575 000	1 \$1 916 629			lendertel	
Provide a theoremany         State 2         State 2 <thstate 2<="" th=""> <thstate 2<="" th=""></thstate></thstate>	52,731						\$2.242 635	\$5 3/4	\$5,503	\$472,570				
Low Participants         1075233         3378 557         1310 516         1300 400         132 407         1372 49         1372 507         1275 277           Low Participants Program         Logic 1         166 (17)         1.44 552         150 (254         3126 475	\$5.36									\$185 478	Consumer Electronica			
Lowe Reformance Program         Lock:         134/2 52         17/024         31/224 32         31/224         31/244 <th>\$3 697</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>13,570</th> <th></th> <th>\$999-437</th> <th>HVAC &amp; Water Heating</th> <th></th> <th></th>	\$3 697							13,570		\$999-437	HVAC & Water Heating			
Beneroor         Spectral         Spectra         Spectral         Spectral	13 244										h grang			
rs.         ist for est         judi score         judi score <th judi="" score<="" t<="" th=""><th>\$2,686</th><th></th><th></th><th></th><th></th><th></th><th>\$1,574,375</th><th></th><th></th><th></th><th></th><th>Home Partormance Program</th><th></th></th>	<th>\$2,686</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>\$1,574,375</th> <th></th> <th></th> <th></th> <th></th> <th>Home Partormance Program</th> <th></th>	\$2,686						\$1,574,375					Home Partormance Program	
New Network         1.578 BB0         1.645 550         1.564         1.777 500         15.1172         1.533         1.531         1.512         1.511           Backderballue-income         Jame Konnes         1.578 BB0         1.546 550         1.544         1.50         1.527         1.533         1.537         1.533         1.511         1.544         1.50         1.527         1.533         1.527         1.544         1.50         1.527         1.544         1.555         1.524         1.527         1.544         1.555         1.524         1.527         1.544         1.555         1.511         1.545         1.527         1.544         1.555         1.511         1.545         1.527         1.544         1.555         1.511         1.545         1.577         1.553         1.555         1.5	\$7,623,		\$53,164				50		\$0	\$6,601,314	Sehenaoral	-		
State Carl Low House Program         From Preformance         \$161221         \$172         \$122         \$127         \$44         \$44           Single Carl         Carl House Program         From Preformance         \$1612261         \$172         \$127         \$127         \$127         \$144         \$144         \$144         \$142         \$127         \$125         \$125         \$125         \$125         \$125         \$125         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120         \$120	\$ 10,328									\$1 470 443	* <b>4</b>			
Impute Services         51/22/967         51/12/201         12/45/057         101         151/05/00         1272/041         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1272/041         1250/040         1550/040         1550/040         1572/041         1250/040         1550/040         1572/041         1250/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1572/041         1550/040         1522/011         1550/040         1522/041         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040         1550/040	\$1 412			\$519			\$787 500			\$576 893	New Homes			
Snad CL         CAI Energy Efficient Expenset Program - Sined         Audimices         128/31         128/34         141/51         11/17/102         139/23         159/260         153/25         156/260         153/25         156/260         151/27/102         139/25         158/260         153/25         156/260         151/27/102         139/25         158/260         151/27/102         139/25         158/260         151/27/102         159/250         155/260         151/27/102         159/250         155/260         151/27/102         159/250         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27         151/260         151/27 <th>\$532</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>50</th> <th></th> <th></th> <th></th> <th>Home Performánce</th> <th>Low income Program</th> <th>Residenties Franklike</th>	\$532						50				Home Performánce	Low income Program	Residenties Franklike	
Call Energy Efficient Buildings         Call Energy Efficient Regioner Program - Large         Call Energy Efficient Regioner Energy Program - Large<	\$7 037						10				Heaman Services			
Front Servers         101056         13131         54.561         32.021/270         12.020.565         54.157         54.70         56.00         135.26           VACA         1.0087         151.066         54.367         54.307         54.307         54.307         54.307         54.307         54.307         54.307         54.307         54.305         53.27         1990         115.22         51.408         54.306         57.127         51.308         51.049         51.01.90         51.02.92         51.20         31.01.90         51.02.92         115.59.55         11.62.97         51.20         31.01.90         51.02.92         11.52         52.22         137.31         52.22         137.31         52.22         137.31         52.22         137.31         52.22         137.31         52.22         137.40         55.22         57.465         14.67.07         56.306         51.27         55.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22         137.40         15.22 <th>\$1,662</th> <th></th> <th>C&amp; Energy Efficient Equipment Program - Small</th> <th>inal ĉiŭ</th>	\$1,662											C& Energy Efficient Equipment Program - Small	inal ĉiŭ	
MAGE Lineary         Sistering	\$3,696								\$652			1 .		
Lagreng         179 003         172 197         113 855         11 682 75         13 960 015         100 244         118 997         122 197           CAL Energy Efficient Budgings         LOCID         LO	\$2,048													
CAL Energy Efficient Sustangs Program - Sanad         Lotes County         12021/86         140.541         141.85         11.272/223         11.272         11.	\$742													
Outsom Dutarge Na         Cutsom Dutarge Na         Sci 202:00 (Name Na         1967/11         11.674         1207/700 (Sec 200)         156 / Sec 200 (Sec 200)         156 / Sec 200         156 / Sec 200         156 / Sec 200         157 / Sec 200<	\$2,173													
Kas         1949/222         \$74,483         156/277         551,127         551,127         551,137         552,137         552,137         552,137         552,137         552,137         552,137         552,137         552,137         552,137         552,137         552,137         553,133         5	\$2,015											C& Energy Ethorn Buildings Program - Small		
Image Cut In program         Program <th>\$615</th> <th></th>	\$615													
Cái         Cái Energy Efficient Esubment Program - Large         Classin Esubment         5100 kt         124         527         54 612 / 56         154         154         155           Large Cái         Cái Energy Efficient Esubment Program - Large         Classin Esubment         51000 kt         114         156         157         156         156         157         156         156         157         156         156         157         156         156         157         157         156         157         157         157         157         157         157         157         157         157         157         157         157         157         15	\$1.500						\$690,000							
Concentrate B         Concentrate B         Display         Sector B         Sector B <th>35974</th> <th></th>	35974													
Invia         13.398         1995         1971         5678 141         5699.77         55-9         3500         3104         11.40           ICLI Energy Effcort Dubtings Program. Large         Judets         5129.300         5415.90         3145.978         5699.216         11.005.508         \$12.003	12,022											C&I Energy Efficient Equipment Program - Large	Large Çill (	
CD: Energy Efficient Bustimps Program:         Large         Audits         1129 300         144 598         5669 216         11000 506         112 202         312,530         84,009           Convenuent         Convenuents & Instances         3208 546         317,274         Location         312,502         312,553         84,009         167,203         312,652         312,553         84,009         167,203         167,				\$/5,5/1							Loting			
Covennment         Covennments & Instational Program         Appances         \$2968.846         \$1/27.743         \$3201.015         \$12.567         \$33,003.544         \$350.055         \$25,001         \$41,005         \$356.782           Govennment         Covennments & Instational Program         Appances         \$100.076         \$32.905         \$33,913         \$39.822         \$127,002         \$756         \$759         \$1113         \$11.62           Lowers         \$151,005         \$12,725         \$33,913         \$49.822         \$127,002         \$756         \$759         \$1113         \$11.62		d										L		
Covernment Covernment & Covernm	\$3,319											Car Energy Efficient Suittings Program - Large		
Audes 115,859 11 CT 31,763 5496 540 5461 7.45 5355 5355 557 576	128											· · · · · · · · · · · · · · · · · · ·		
	5462						10,027					CONSULTABLE & LIGHT DOWN NUCLEAR		
	117													
	\$144					1 115.835						F		
		7 15,16										1		
United Control 2, 1, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2,	\$560											1		
												·	Count Total	

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Carano Tobal Includes Sotts for plan development, modeling, employee aspenses, and legislifies. "Includes Low Income

Residential Portfolio (exclusive of Low-Income)			× •	$J_{1} = J_{1}$	TRC Ber	Met-Eo nefits By Progra	t m Per Year (\$000)					
					Capac		Ener		Load Redu	ctions in KW	MVA S	laved
-			Program Costs		Annu							
Program	Program Year	TRC	(\$000)	(\$200)	Benefits	Gen/T&D	Benefits	On/Off Peak	Annuat	Lifetime	Annual	Lifetime
	2013		979	220	49,834	See forthold 1	169,957	See footnale 2	525	1	4,790	
Appliance Turn-In Program	2014		991	412	60,801		350,837		1,049		9,580	
Applance furnin Program	2015	1.	1,005	658	109,834		548,233		1,574		14,370	
	Total	14	2.770	3 662	501.664		3 360,111			10.874		69.801
	2013		2,819	501	70,074		431,339		738		21,997	1
	2014		2,971	984	87,176		896,574		1,505	I I	44 300	
Energy Efficient Products Program	2015		3,104	1,572	160,257		1,411,522		2,297	1 1	66,917	
	Total	1.1	8.267	9 105	822.802		8 283 464			18 968		170 958
	2013	1	6.396	4,024	535,309		3,488,458		5,636		62 527	
	2014	ſ	6.644	5,033	360,783		4,651,934		6,572	1 1	63,757	1
Home Performance Program	2015	1	6,608	5,415	\$21,392		5,893,778		7,472	l i	103,885	
	Total	15	18 292	27 394	2017 810		25 376 420			38 507		501.452
Total		1.4	29.329	40,362	3.342.276		37.019.995 (			68,369		7423

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1: Generation, Transmission and Distribution Capacity costs are combined in a sum of anoticed capacity costs. These costs are then NPV back to the year the measure unit was installed. The combined avoided capacity costs can not be identified by component, therefore, the total avoided capacity costs for Generation, Transmission, and Distribution are displayed here.

2: The on and off peak energy costs are combined in a sum of avoided energy costs. These costs are then NPV back to the year the measure unit was installed. The combined avoided energy costs can not be identified by component, therefore, the lotal avoided energy costs for on and off peak energy costs are displayed here

Residential Low-Income Portfolio				Program Benefits	TRC Ber Capac	aty <u>Sector</u> at Sector	m Per Year (\$000) Ene	ary 2 Land		ctions in ItW	Ktwh S	
Program	Program Year	TRC	C (\$000) -	(\$000)	Benefits	Gen/T&D	Benefits 200	On/Of! Peak	Arrest	Lifetime	<ul> <li>Annoal</li> </ul>	Lifetime
Low income Program	2013 2014		2,847 2,057	213 281	49,210 55,331	See footride 1	163,682 225,267	See footnate 2	518 955		3,712 4,569	-
	2015 Total	06	2,909	454 2 597	100,055		354,154 2.059 69 f		1,434	12 008	7,053	42.064
Total		0.4	7,276	2.597	536,917		2,059,691			12,008		42.00
Total 1; Generabon, Transmission and Distributio tapacity costs for Generation, Transmission	Total	0.4	7.276	2.597	538,917	asure und was ansia	2,059,691	voided capacity cost	s can not be identified	12,008	re, the total avoid	

## Appendix D: Calculation Methods and Assumptions 4 En State States

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU NOV 2 2 2013

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#### Appendix D-2: Measure Assumptions

Sector "	Program	Sub Program	Measure	Measure Life	Savings	Savings	NTG	Cost	Rebale	AM Benefit Source of Savings	Source of Incremental Cost
sidential	Appliance Turn-In Program	Appliance Turn-In	Freezer Recycling	8.0	863	0.1059	0.59	\$0.00	\$50.00	\$0.0012012 PA TRM	Energy Efficiency Consultar
			Reingerator Recycling	8.0	629	0.0779	0.59	\$0.00	\$50.00	\$0.00 2012 PA TRM	Energy Ett cency Consultar
			Room Air Conditioner Recycling	4.0	313[	0.6390	0.59	\$0.00	\$31.00	\$0.00 2012 PA TRM	Energy Efficiency Consultat
	Energy Ethicient Products Program	Appliances	Clothes Washer	11.0	143	0.0146	0.32	\$250.00	\$94.00	\$0.00 2012 PA TRM	Mat-Altarge TRM
	1	1	Dehumatier	12.0	152	0.0097	0,32	\$45.00	\$13.00	\$0.00 2012 PA TRM	Ohio TRM
			Retrigerator	13.0	113	0.0129	0.32	\$104.00	\$63.00	\$0.0012012 PA TRM	Mid-Atlance TRM
		i	Freezer	12.0	73	0.0084	0.32	\$104.00	\$31.00	\$0.00 2012 PA TRM	Mid-Atlance TRM
			Pool Pump Mator	10.0	525	0.2776	0.32	\$290.00	\$63.00	\$0.00 2012 PA TRM	Mid-Atlance TRM
		Consumer Electronics	Sman Stre	5.0	182	0.0129	0.32	\$21.00	\$13.00	\$0.00 2012 PA TRM	Mid-Attancic TRM
			Television	15.0	249	0.0380	0.32	\$1,00	\$10.00	\$0.00 2012 PA TRM	Energy Efficiency Consulta
	í		EE Office Equipment	5.0	175	0.0236	0.32	51.00	\$25.00	\$0.00(2012 PA TRM	Energy Ethoency Consulta
		HVAC & Water Heating	Central Ar Conditioner	14.0	140	0.1167	0.32	\$357.00	\$150.00	\$0.00 2012 PA TRM	2008 DEER
		1	Fumace Fan	15.0	480	0.123	0.32	\$200.00	\$100.00	\$0.00/2012 PA TRM	Mid-Atlancic TRM
			Ground Source Heat Pump	15.0	2.512	0.68 991		\$10.000.00	\$600.00	\$0.00 2012 PA TRM	Company Assumption
			Heat Pump	12.0	581	0.1167	2222	\$411.00	\$313.00	\$0.00 2012 PA TRM	2006 DEER
	1	1	HVAC Maintenance	5.0	291	0.2602	103	\$85.00	\$60.00	\$0.00[2012 PA TRM	Historic Actuals
			Room As Condeigner	9.0	29	0.0635	0.32	\$60.00	\$31.00	\$0.00/2012 PA TRM	Mid-Adarse TRM
		•	Whole House Fan	15.0	228			\$400.00	\$125.00	\$0.00 2012 PA TRM	Energy Efficiency Consulta
			Ductless Mm-Split	15.0	345	0.200	0.32	200.00	\$375.00	\$0.00 2012 PA TRM	Energy Estic ency Consulta
			Eticent Water Heater	12.2	959	0.027	0.32	\$335.06	\$245.00	\$0.00 2012 PA TRM	2008 DEER & One TRM
		Lation	Energy Ethicent Lighting Products	6.8	28	0.0000	0.32	2.47	\$1.00	\$0.00 2012 PA TRM	2008 DEER
		ļ	Torchiere Floor Lamp	10.0	97	0.00 10 1		\$5.00	\$10.00	\$0.00 2012 PA TRM	2008 DEER
			LED Holiday Lighting	10.0		A DOOOC	- 10-01-	54.86	\$1.00	\$0.00(2012 PA TRM	Company Assumption
	Home Performance Program	Audits	On-Line Audi	6.9	14	1.0005	NELS	\$42.82	\$54.00	\$0.00 2012 PA TRM	Historic Actuals
			Audit	10.5	#\$72	A 063	0.65	\$554,40	\$375.00	\$0.00 2012 PA TRM	Energy Efficiency Consulta
		Behavioral	Energy Usage Reports	1.0		0.02 8	1.00	\$0.00	\$0.00	\$0.00 Company Assumption	INA INA
		Kes	Energy Ethoency Measures	6.9		0.01671	0.81	\$42.82	\$54.00	\$0.00 2012 PA TRM	Historic Actuals
		New Homes	New Construction	155		0.43.02	0.80	\$2,249.00	\$750.00	\$0.00 Historic Actuals	Historic Actuals
idential Low-	Low Income Program	Home Performance	Applance Replacement		1,176		0.65	\$0.00	\$0.00	\$0.00 2012 PA TRM	No Uptront Cost to Custom
			Aud4 - Multifamily	10.5	672	0.2089	0.65	\$554.40		\$0.00 2012 PA TBM	No Upfront Cost to Custor
		Human Services	Comprehensive	0 202	0.0.770		1.00	\$0.00		\$0.00 History Actuals	No Upfront Cost to Custorn
			Extra Measures		975	0.0190	1.00	\$0.00		\$0.001History Actuals	No Upiront Cost to Custom
			Energy Efficiency Measures - Low Income	14 1.45	306	0.01411	0.65	\$0.00		\$0.0012012 PA TRM	No Uptron Cost to Custom

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#### Appendix D-2: Measure Assumptions

· .			Messure	Met-Ed	-					:	
	Program		a set of the	V	erified kWh	Verified kW -	· ·	Incremental /	Modeled		- Source of
Sector	Program	Sub Program	Measure	Measure Life	Savings	Savings	• NTG '	Cost	Rebate	O&M Benefit Source of Savings	Incremental Cost
Residential	Appliance Tum-In Program	Applance Turn-In	Freezer Recycling	60	863	0.1069	0 59	50 00		\$0 0012032 PA TRM	Energy Efficiency Consultan
	1	1	Retrigerator Recycling	B.0	629	0,0779	0.59	\$0.00	\$50 00	\$0 00 2012 PA TRM	Energy Efficiency Consultan
			Room Ar Conditioner Recycling	4 0	313	0.6390	0 59	50 00	\$31.00		Energy Efficiency Consultan
	Energy Efficient Products Program	Apphances	Ciotnes Washer	11.0	143	0.0146	0.32	\$250 00	\$92.00	\$0 00 2012 PA TRM	Mid Atlantic TRM
			Dehumddier	120	152	0 0097	0 32	545 00	\$11 00	\$0 00 2012 PA TRM	Ohip TRM
		1	Retrigerator	130	113	0 0129	0 32	5104 00	\$61.00	50 00 2012 PA TRM	Mid-Atlantic TRM
			Freezer	12 0	73	0 0084	0 32	5104 00	\$29.00	50 00 2012 PA TRM	Mid-Atlantic TRM
	1		Pool Pump Motor	10.0	525	0 2776	0 32	5290 00	\$63.00	\$0.00 2012 PA TRM	Mid-Atlantic TRM
	1	Consumer Electronics	Smart Strip	50	162	0 0129	0 32	\$21.00	\$13.00		Mid-Atlantic TRM
		1	Television	150	249	0 0380	0 32	\$1.00	510 00	50 00 2012 PA TRM	Energy Efficiency Consultan
		1	EE Office Equipment	5.0	175	0 0236	0 32	S1 00	\$25 00	50 00 2012 PA TRM	Energy Ethiciency Consultan
		HVAC & Water Heating	Central Air Conditioner	\$4.0	140	G.1167	0 32	\$357.00	\$150.00	50 00 2012 PA TRM	2005 DEER
			Furnace Fan	15 0	480	0.1226	0 32	\$200.00	\$100.00	\$0 00 2012 PA TRM	Mid-Apantic TRM
	1		Ground Source Heat Pump	15.0	2 5 1 2	0.0819	0 32	\$10,000,00	\$600.00	\$0.00 2012 PA TRM	Company Assumption
	1	1	Heat Pump	12.0	561	D.1167	0 32	\$411.00	5313 00	\$0 00 2012 PA TRM	2008 DEER
			HVAC Maintenance	5.0	291	0 2602	0 32	\$85.00	560 00		Historic Actuals
			Room Ar Conditioner	90	29	0 0635	0 32	\$60.00	529 00	\$0 00 2012 PA TRM	Mid-Attantic TRM
			Whole House Fan	15 0	226	0 0000	0 32	5400 00	\$125 00	\$0 00 2012 PA TRM	Energy Efficiency Consultan
		1	Ductless Man-Split	15.0	145	0 2070	0 32	51,200.00	\$375.00	\$0.00 2912 PA TRM	Energy Ethoency Consultan
			Efficient Water Heater	12.2	959	0.0879	0 32	\$635.06	\$245.00	\$0 00 2012 PA TRM	2008 DEER & One TRM
		Lighting	Energy Efficient Lighting Products	68	28	0.0013	0 32	\$2 47	\$1.00	\$0 00 2912 PA TRM	2008 DEER
	4	1	Torchuere Floor Lamo	10.0	97)	0 0046	0.32	\$5.00	\$10.00	\$0 00 2012 PA TRM	2008 DEER
			LED Holday Lighting	10.0	11	0 0000	0 32	\$4.86	54 00	\$0 00 2012 PA TRM	Company Assumption
	Home Performance Program	Audits	On-Line Auds	59	407	0.0196	0.65	\$42.82	\$54.00	50 00 2012 PA TRM	Histone Actuan
			Audd	10.5	672	0 2089	0.65	\$554.40	\$375.00	\$0.00 2012 PA TRM	Energy Efficiency Consultan
		Behavioral	Energy Usage Reports	10	177	0 0206	1 00	\$0.00	\$0.00	\$0.00 Company Assumptor	NIA
		Kas	Energy Efficiency Measures	69	347	0 0 167	0 81	\$42 82	\$54.00	\$0 00 2012 PA TRM	Historic Actuals
<u> </u>	· · · · · · · · · · · · · · · · · · ·	New Homes	New Construction	15.0	1.552	0.4312	0 60]	\$2.249.00	\$750.00	\$0.00 Histone Actuals	Histone Actuals
Residential Low-					ſ	(	1				
locome	Low income Program	Home Performance	Appliance Replacement	7.0	1,176	0.1458	0.65	\$0.00	se co	50 00 2012 PA TRM	No Uptront Cost to Customer
			Auda - Mutufamity	10.5	672	0 2085		\$554 40			No Upfront Cost to Customer
		Human Services	Comprehensive	5.0	1.577	0 5857	1 001	\$0.00	\$0.00		No Uptront Cost to Customer
		1	Extra Measures	6.0	275	0.0190	1 00]	\$0.00	\$0.00	\$0 00 Histone Actuals	No Uptront Cost to Customer
		I	Energy Efficiency Measures - Low Income	66	308	0 0141	0 65	\$0.00	\$0.00		No Uptront Cost to Customer

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# Appendix D-3: Number of Units o Program Year is June 1 - May 31

Program Name	Sub Program	Met-Ed Measure Name	2013 Units	2014 Units	2015 Units
ppliance Turn-In Program	Appliance Turn-In	Refrigerator Recycling	6,000	6,000	6,00
-		Freezer Recycling	1,000	1,000	1,00
		Room Air Conditioner Recycling	500	500	50
Iome Performance Program	Audits	On-Line Audit	10,000	7.500	5,00
		Audit	275	275	27
	Behavioral	Energy Usage Reports	227,750	227,750	227.75
	Kits	Energy Efficiency Measures	51.000	51,000	51.00
	New Homes	New Construction	350	350	35
nergy Efficient Products Program	Appliances	Clothes Washer	4,791	4,791	4.79
•		Dehumiditier	871	871	87
		Retrigerator	4,355	4,355	4,35
		Freezer	653	653	65
	{	Pool Pump Motor	200	200	20
	Consumer Electronics	Smart Strip	400	800	1,20
		Television	1,600	1,700	1,90
		EE Office Equipment	3.000	3,500	4.0
	HVAC & Water Heating	HVAC Maintenance	3,018	3.018	3,0
	-	Central Air Conditionan	400	485	50
		Ground Source Head Sump	100	100	10
		Central Air Condition Ground Source Hauteump Whole House Fan	100	150	20
		Room Air Conditioner	1,700	1,700	1,70
		Furnace	400	600	80
		Heat Public A	200	150	1 10
		Ductles Mini-Style	400	600	7
		Ductles: Alini, etc. Hijcient Vess Heater	650	650	6
	Lighting		626,000	626,000	626,0
	l · ·	Tor the Flood and	40	40	!.
		ED Average Lighting	2,100	2,100	2,10
-ow Income Program	Home Performance	LED Pastay Lighting Appliance Esplacement	55	55	
		Audia Multitamity	132	132	1
	Human Services	Contraction	358	358	3
		Expandeasures	706	706	7
		Energy Efficiency Measures - Low Income	8,610	•	4,30

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### Appendix D-3: Number of Units

#### o Program Year is June 1 - May 31

		/ Met-Ed 국			
Program Name	Sub Program	Met-Eq Measure Name			+ - <b>· -</b> · · · ·
Appliance Turn-In Program	Appliance Turn-In	measure name:	2013 Units	2014 Units	2015 Units
Application function togram	Appliance Turn-In	Refrigerator Recycling	6,000	6,000	6,000
	Í	Room Air Conditioner Recycling	1,000	1,000	1,000
Home Performance Program	Audits	On-Line Audit		500	500
nome renormance riogram	Augus	Audi	10,000	7,500	5,000
			275	275	275
	Behavioral	Energy Usage Reports	226,150	226,150	226,150
	Kits	Energy Efficiency Measures	51,000	50,300	50,000
	New Homes	New Construction	350	350	350
Energy Efficient Products Program	Appliances	Clothes Washer	4,791	4,791	4,791
		Dehumidifier	871	871	871
	ſ	Refrigerator	4,355	4,355	4,355
		Freezer	653	653	653
		Pool Pump Motor	200	200	200
	Consumer Electronics	Smart Strip	400	800	1,200
	}	Television	1,600	1,700	1,900
	· · · · · · · · · · · · · · · · · · ·	EE Office Equipment	3,000	3,500	4,000
	HVAC & Water Heating	HVAC Maintenance	3,018	3,018	3,018
		Central Air Conditioner	400	485	500
		Ground Source Heat Pump	100	100	100
	( )	Whole House Fan	100	150	200
		Room Air Conditioner	1,700	1,700	1,700
		Fumace Fan	400	600	800
		Heat Pump	200	150	100
		Ductless Mini-Split	400	600	765
		Efficient Water Heater	650	650	650
	Lighting	Energy Efficient Lighting Products	626,000	626,000	626,000
	_	Torchiere Floor Lamp	40	40	40
		LED Holiday Lighting	2,100	2,100	2,100
Low Income Program	Home Performance	Appliance Replacement	55	55	55
		Audit - Multifamily	132	132	132
	Human Services	Comprehensive	505	505	505
		Extra Measures	6,206	6,206	6,206
	1	Energy Efficiency Measures - Low Income	8,930		4,626

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\* Includes Low Income

#### Appendix D-4: Calculation Methods and Assumptions - Rebate Strategy

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Program	Measure Name No. 4 State	行業である。 「Eligibility / Description 」。 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部部では、 第一部では、 第二部でに、 第二部でに 第二部では、 第二部で 第二部では、 第二部でで 第二部でで 第二部で 第二部で 第二部で	Rebate Strategy
	Air Condeioning - Non Prote	Replacement or new installation of a Single Package of Split System AC. (unitary air, water or evaporatively cooled) exceeding IECC 2006 Table 503.2.3 (1)	Up to \$75 / Ton
	Heat Pump - Non Prof4	Replacement or new installation of a Single Package or Split System HP, (unitary air, water or evaporatively cocled) exceeding IECC 2006 Table 503.2.3 (1)	Up to \$75 / Ton
	Ground Source Heat Pump - Non Profit	Replacement or new Grounno Water & Source Heat Pumps < 135kBtuH, meeting CEE Tier 1 of >=15.5EER Cool & >=3.5 COP Heat	Up to \$75 / Ton
	PTAC - Non Profa	Replacement or new installation of units meeting CEE Tier 1 of >= 11.6 EEB Cool	Up to \$150 per Unit
	PTHP - Non Profa	Replacement or new installation of units meeting CEE Tier1 of >=11.2 (2016 5 -5 100P Heat	Up to \$150 per Unit
	Room As Conditioner - Non Prolit	Purchase and installation of Energy Star (>=9.4 EER) or CEECHEA Tectus, 9.8 EER studying unds	Up to \$45 per Una
	Efficient Water Heater - Non Prota	Replacement of existing electric storage tack type unerthrate to Please Elec. w/ EF >.93, HP w/ EF >2.0 & Solar w/ EF >1.84	Solar = Up to \$500 Heat Pump = Up to \$300 EE Resistive = Up to \$125
Governmental & Institutional Program	Refingerator Recycling - Non Prote	Removal of an existing inefficient untimenerally obscure in 10 years from service prior to end of useful life thru recycling	Up to \$50 per Unit
	Freezer Recycling - Non Prota	Removal of an excite inefficient not prefailly day than 10 years from service prior to end of useful life thru recycling	Up to \$50 per Unit
	Room Air Condaioner Recycling - Non Prof4	Removal of an exercise inefficiency unit from service prior to end of useful life thru recycling	Up to \$50 per Unit
	Retrigerator - Non Prota	Purchasonid in addition of Sinew unit meeting either Energy Star or CEE Tier 2. >=20% or >=25% respectively lower every considered in than the ederal standard.	Up to \$78 per Unit
)	Freezer - Non Prcia	Purcha and installation of a new unit meeting either Energy Star or CEE Tier 2, >=20% or >=25% respectively lower energy denumption than the lederal standard.	Up to \$78 per Unit
)	EE Office Equipment - Non Prote	Purchastiand installation of Energy Star qualifying unds	N'A
	Audii - Multifamily - Govi	Writime Auds w/ drect install measures. Also provides incentive for comprehensive measures including but not limited to: Windows, Duct Sealing, and Wall & Attic Insulation, etc., Eligible to customers w/ electric water heating, and/or central electric HVAC systems.	Auda = \$250 - Recommendations up to \$.11/kWh
	Energy Efficiency Measures - Multidamily - Govt	Opt In Ke with energy efficiency measures including but not limited to: CFLs, Night Lights etc. mailed at customers request. Adoption of an energy efficiency school curriculum provided by teachers or districts which encourages efficient practices & installation of efficiency measures at home.	Up to \$100 in EE Measures

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#### Appendix D-4: Calculation Methods and Assumptions - Rebate Strategy

· Program	Measure Name	Eligibility / Description	Rebate Strategy
	Air Conditioning - Non Profit	Replacement or new installation of a Single Package or Split System AC, (unitary air, water or evaporatively cooled) exceeding IECC 2006 Table 503.2.3 (1)	Up to \$75 / Ton
	Heat Pump - Non Profit	Replacement or new installation of a Single Package or Split System HP, (unitary air, water or evaporatively cooled) exceeding IECC 2006 Table 503.2.3 (1)	Up to \$75 / Ton
	Graund Source Heat Pump - Non Ptolit	Replacement or new Grounnd Water & Source Heat Pumps < 135kBtuH, meeting CEE Tier 1 of >=15,5EER Cool & >=3,5 COP Heat	Up 10 \$75 / Ton
	PTAC - Non Profil	Replacement or new installation of units meeting CEE Tier 1 of >= 11.6 EER Cool	Up to \$150 per Unit
	PTHP - Non Profit	Replacement or new installation of units meeting CEE Tier1 of >=11.2 Cool & >=3.4 COP Heat	Up to \$150 per Unit
	Room Air Conditioner - Non Profit	Purchase and installation of Energy Star (>=9.4 EER) or CEE SHEA Tier 1 (>=9.8 EER) qualifying units	Up to \$45 per Und
	Efficient Water Heater - Non Profit	Replacement of existing electric storage tank type units heated by Resistive Elec. wr EF >.93, HP wr EF >2.0 & Solar wr EF >1.84	Sotar = Up to \$500 Heat Pump = Up to \$300 EE Resistive = Up to \$125
Governmental & Institutional	Refrigerator Recycling - Non Profit	Removal of an existing inefficient unit generally older than 10 years from service prior to end of useful life thru recycling	Up to \$50 per Unit
Program	Freezer Recycling - Non Profit	Removal of an existing inefficient unit generally older than 10 years from service prior to end of useful life thru recycling	Up to \$50 per Unit
	Room Air Conditioner Recycling - Non Profit	Removal of an existing inefficient unit from service prior to end of useful life thru recycling	Up to \$50 per Und
	Retrigerstor - Non Profit	Purchase and installation of a new unit meeting either Energy Star or CEE Tier 2, >=20% or >=25% respectively lower energy consumption than the federal standard.	Up to \$78 per Unit
	Freczer - Non Pro <u>fi</u> t	Purchase and installation of a new unit meeting either Energy Star or CEE Tier 2, >=20% or >=25% respectively lower energy consumption than the federal standard.	Up to \$76 per Unit
	EE Office Equipment - Non Profit	Purchase and installabon of Energy Star qualifying units	N'A
	Audit - Multifarrely - Govt	In-Home Audit w direct install measures. Also provides incentive for comprehensive measures including but not limited to: Windows, Duct Sealing, and Wall & Atto Insulation, etc., Eligible to customers w electric water heating, and/or central electric HVAC systems.	Audit = \$250 • Recommendations up to \$.11/kWi
	Energy Efficiency Measures - Multifamily - Govt	Opt In Kit with energy efficiency measures including but not limited to: CFLs, Night Lights etc. mailed at customers request. Adoption of an energy efficiency school curinculum provided by teachers or distincts which encourages efficient practices & installation of efficiency measures at home.	Up to \$100 in EF Measures
	Custom - Non Pro£;	Replacement or retrofit of existing equipment with greater efficient equipment or process changes, including motors,	Same as applicable measure in Small / Large C&I

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# Appendix E: PUC Tables 1 - 7

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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 Table 1: Portfolio Summary of Lifetime Costs and Benefits

Portfolio	Portfolio S Discount Rate	Lifetime	Total	Benefits Total Discounted Net Lifetime Benefits (\$000)	Cost- Benefit Ratio (TRC)
Residential (exclusive of Low-Income)	7.52%	29,439,330	40.591,355	11,152,026	1.4
Residential Low- Income	7.52%	7,086 576	2,281,118	(4,805,458)	0.3
Commercial/ Industrial Small	7.52%	2772,390	34,844,891	13,071,902	1.6
Commercial/ Industrial Large	7.52%	26,657,435	47,514,495	20,857,060	1.8
Governmental/ Educational/ Non-Profit	7.52%	918,737	1,052,947	134,210	1.1
Total	7.52%	85,875,067	126,284,807	40,409,740	1.5

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Table 1: Portfolio Summary of Lifetime Costs and Benefits

Met-Ed Portfolio Summary of Lifetime Costs and Benefits										
Portfolio	Discount Rate	Total Discounted Lifetime Costs	Total Discounted Lifetime Benefits (\$000)	Total Discounted Net Lifetime Benefits (\$000)	Cost- Benefit Ratío (TRC)					
Residential (exclusive of Low-Income)	7.52%	29,329,029	40,362,271	11,033,243	1.4					
Residential Low- Income <sup>1</sup>	7.52%	7,276,280	2,596,608	(4,679,672)	0.4					
Commercial/ Industrial Small	7.52%	21,772,990	34,844,891	13,071,902	1.6					
Commercial/ Industrial Large	7.52%	26,657,435	47,514,495	20,857,060	1.8					
Governmental/ Educational/ Non-Profit	7.52%	918,737	1,052,947	134,210	1.1					
Total	7.52%	85,954,471	126,371,213	40,416,742	1.5					

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1. Includes Human Services and Home Performance Sub-Programs

Table 2: Summary of Portfolio Energy and Demand Savings o Program Year is June 1 - May 31

5. 6		Met-Ed	nd Domond (					
Samu	ary of Portfol Program		nd Demand : Program '		Drogram	Year 2015	To	
		kW	MWh	kW	MWh	kW	MWh	kW
MWh and KW Saved for Consumption	Saved	Saved	Saved		Saved	Saved	Saved	Saved
Reductions Baseline1	14,865,036	00100	14,865,036	00100	14.865,036	08760	14,865,036	52760
Residentíal Sector (exclusive of Low- Income) - Cumulative Projected Portfolio Savings2	82,462	6,328	128,469	8,486	17555	10,639	173,865	10,539
Residential Low-Income Sector - Cumulative Projected Portfolio Savings2 4	10,704	928	14,183	1,253	1902 1902	1,015	18,902	1,615
Commercial/Industrial Small Sector - Cumulative Projected Portfolio Savings2	18,784	2,302	41,889		61385	7,582	64,885	7,582
Commercial/Industrial Large Sector - Cumulative Projected Portfolio Savings2	17,471	2,425	34,990	853	52,297	7,245	52,297	7,245
Governmental/Educational/Non- Profit Sector - Cumulative Projected Portfolio Savings2 5	12,173	271	26.44	2,721	41,502	4,169	41,502	4,169
EE&C Plan Total - Cumulative Projected Savings Estimated Phase I Carryover	141,593	254	246,376	22,264	351,451	31,250	351,451	31,250
Savings Total Cumulative Projected Savings Phase II + Estimated Phase I Carryover Savings	14 1593	13.25	246,376	22,264	351,451	31,250	351,451	31,250
EE&C Plan Total - Percentage of Target to be Metric	42%		73%		104%		104%	
Percent Reduction From Baseline	110%		1.7%		2.4%		2.4%	
Commission Identified Goal					337,753		337,753	
Percent Savings Due to Portfolio Above or Below Commission Goal	17%		23%		4%		4%	

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<sup>1</sup> As defined in the August 2, 2012 Implementation Order, Docket No. M-2012-2289411.

<sup>3</sup> The August 2, 2012 Implementation Order directed that at least 25% of an EDC's target amount in each program year.

<sup>&</sup>lt;sup>2</sup> Adjusted for weather and extraordinary load as applicable.

Includes Low Income participation allocated to Low Income sector from Residential Sector

<sup>&</sup>lt;sup>5</sup> Includes Multi Family participation allocated to Government sector from Small/Large C&I sector

<sup>&</sup>lt;sup>6</sup> This table does not reflect the commitments made through the Joint Settlement because further work with interested stakeholders is required before projections can be completed. Upon completion, the plans will be further redlined consistent with Commission requirements for changes to the plans.

Table 2: Summary of Portfolio Energy and Demand Savings o Program Year is June 1 - May 31

Su	mmary of Port	Met-Ed Iolio Energy	and Demand S	Savings					
$\sum_{i=1}^{n}$	Program Y	ear 2013	Program )	(ear 2014	Program Y	rogram Year 2015 Total			
	MWh:	<ul> <li>kW</li> </ul>	MWh	kW	MWh	kW	MWh	kW	
Reductions	Saved	Saved	Saved .	Saved	Saved	Saved	Saved	Saved	
Baseline1	14,865,036		14,865,036		14,865,036		14,865,036		
Residential Sector (exclusive of Low- Income) - Cumulative Projected Portfolio Savings2	82.210	6,299	127,975	8,447	173,023	10,587	173,023	10,587	
Residential Low-Income Sector - Cumulative Projected Portfolio Savings2 4	10,816	1,117	14,342	1,634	19,204	2,189	19,204	2,189	
Commercial/Industrial Small Sector - Cumulative Projected Portfolio Savings2	18,784	2,302	41,889	4.951	64,885	7,582	64,885	7,582	
Commercial/Industrial Large Sector - Cumulative Projected Portfolio Savings2	17,471	2,425	34,990	4,853	52,297	7,245	52,297	7,245	
Governmental/Educational/Non- Profit Sector - Cumulative Projected Portfolio Savings2 5	12,173	1,271	26,844	2,721	41,502	4,169	41,502	4,169	
EE&C Plan Total - Cumulative Projected Savings	141,454	13,415	246,039	22,606	350,911	31,772	350,911	31,772	
Estimated Phase I Carryover Savings									
Total Cumulative Projected Savings Phase II + Estimated Phase I Carryover Savings	141,454	13,415	246,039	22,606	350,911	31,772	350,911	31,772	
EE&C Plan Total - Percentage of Target to be Met1	42%		73%		104%		104%		
Percent Reduction From Baseline	1.0%		1.7%		2.4%		2.4%	1	
Commission Identified Goal					337,753		337,753		
Percent Savings Due to Portfolio Above or Below Commission Goal	17%		23%		4%		4%		

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<sup>1</sup> As defined in the August 2, 2012 Implementation Order, Docket No. M-2012-2289411.

<sup>4</sup> The August 2, 2012 Implementation Order directed that at least 25% of an EDC's target amount in each program year.
 <sup>4</sup> Includes Low Income participation allocated to Low Income sector from Residential Sector and targeted Energy Usage Reports

<sup>&</sup>lt;sup>2</sup> Adjusted for weather and extraordinary load as applicable.

<sup>&</sup>lt;sup>5</sup> Includes Multi Family participation allocated to Government sector from Small/Large C&I sector

Table 3: Summary of Portfolio Costs

o Program Year is June 1 - May 31

	Summa Program Yea	Met-Ed ry of Portfo r 2013	r 2014	2014 Program Year 2015			
	Portfolio Budget	% of Portfolio Budget	Portfolio Budget (\$)	% of	Portfolio Budget (\$)	% of Portfolio Budget	
Residential Portfolio (exclusive of Low-Income) Annual Budget	12,133,320	50%		<b>5</b> 1%	12,602,231	49%	
Residential Low-Income Portfolio Annual Budget	2,727,389		1952,336	8%	2,786,606	11%	
Commercial/Industrial Small Portfolio Annual Budget	4,588,89	13%	5,043,170	21%	5,086,519	20%	
Commercial/Industrial Large	4,595,511	19%	4,616,037	19%	4,636,946	18%	
Governmental/Educational/Non- Profit Portfolio Annual Budget	429,891	2%	433,630	2%	437,603	2%	
Total Portfolio Annual Budget	24,475,078	100%	24,573,384	100%	25,549,906	100%	

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### Appendix E Table 3: Summary of Portfolio Costs o Program Year is June 1 - May 31

	Summa	Met-Ed	olio Costs			
	Program Yea Portfolio Budget . (\$)	r 2013	Program Yea Portfolio Budget (\$)	_ % of Portfolio	Program Yea Portfolio Budget (\$)	% of Portfolio
Residential Portfolio (exclusive of Low-Income) Annual Budget	12,094,798	49%	12,442,636	Budget 51%	12,497,011	Budget
Residential Low-Income Portfolio Annual Budget <sup>1</sup>	2,799,105	11%	2,009,568	8%	2,861,470	11%
Commercial/Industrial Small Portfolio Annual Budget	4,588,808	19%	5,043,170	21%	5,086,519	20%
Commercial/Industrial Large Portfolio Annual Budget	4,595,671	19%	4,616,037	19%	4,636,946	18%
Governmental/Educational/Non- Profit Portfolio Annual Budget	429,891	2%	433,630	2%	437,603	2%
Total Portfolio Annual Budget	24,508,273	100%	24,545,042	100%	25,519,550	100%

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1. Includes Human Services and Home Performance Sub-Programs

#### Appendix E Table 4: Program Summaries

·	Program Name	Program Market	Program Two Sentence Summary	Program Years Operated	Net Lifetime MWh Savings	Net Peak Demand kW Savings	Percentage of Portfolio MWh savings %	Percentage of Total Lifetime MWh savings f
	Appliance Turn-In Program	RES	This program provides rebates to consumers for turning in a working refrigerator, freezer, or room air-conditioner.	4	69,801	10,874	4.1%	2.8%
Residential Portfolio Programs (exclusive of Low Income)	Energy Efficient Products Program	RES	This program provides rebates to consumers and financial incentives and support to retailers and manufacturers for self energy efficient products, such as HVAC example appliances, lighting, home electronics are other porticits.	J.	170,958	18,988	19.0%	6.9%
	Home Performance Program	RES	This program provides energy bit ency extrained of awareness along with measures and incentives for customers to conserve energy in their mades.	4	505,791	38,777	29.8%	20.5%
	Totals for Residential Sector				746,550	68,639	52.9%	30.3%
	······	<del>-1</del>						
Residential Low- Income Sector Programs	Low Income Program	LI RES	This program pandes but to comprehensive whole house measurem, brough thect mail or direct installation, and educates calculaters that their home's energy use and ways to save energy to low-informe households.	4	40,024	7,158	1.9%	1.6%
	Totals for Low-Income Sector				40,024	7,158	1.9%	1.6%
This table does no edlined consistent v	t reflect the commitments made through the Join with Commission requirements for changes to the	of plans. The Com	se further ware with interested stakeholders is required before any will pursue program enhancements through the applicable	projections ca	n be completer	1. Upon comple	tion, the plans wi	II be further
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Table 4: Program Summaries

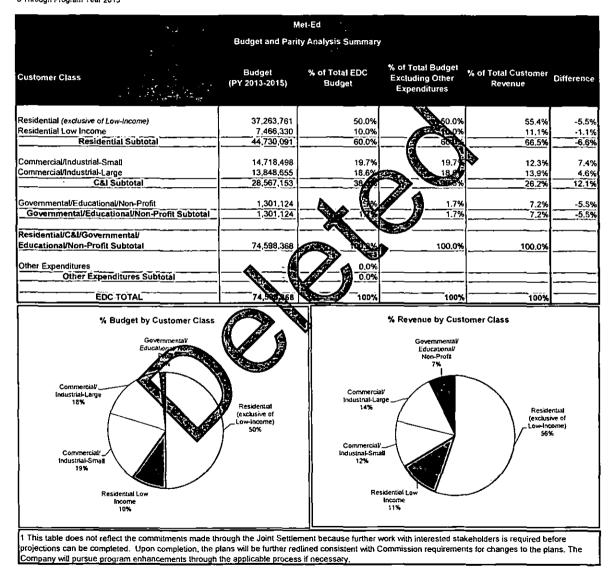
	Program Name	Program Market	Program Two Sentence Summary	Program Years Operated	Net Lifetime MWh Savings	Net Peak Demand kW Savings	Percentage of Portfolio MWh savings %	Percentage of Total Lifetime MWh savings 9			
	Appliance Tum-In Program	RES	This program provides rebates to consumers for turning in a working refrigerator, freezer, or room air-conditioner.	4	69,801	10,874	4.1%	2.8%			
Residential Portfolio Programs (exclusive of Low Income)	Energy Efficient Products Program	RES	This program provides rebates to consumers and financial incentives and support to retailers and manufacturers that sell energy efficient products, such as HVAC equipment, appliances, lighting, home electronics and other products.	4	170,958	18,988	19.1%	7.0%			
I	Home Performance Program	RES	This program provides energy efficiency education and awareness along with measures and incentives for customers to conserve energy in their homes.	4	501,462	38,507	29.6%	20.4%			
	Totals for Residential Sector			<u> </u>	742,221	68,369	52.8%	30.2%			
Residential Low- income Sector Programs	Low Income Program <sup>1</sup>	LI RES	This program provides basic to comprehensive whole house measures, through direct mail or direct installation, and educates customers about their home's energy use and ways to save energy to low-income households.	4	42,064	12,008	2.0%	1.7%			
1 Includes Musses	Totals for Low-Income Sector Services and Home Performance Sub-Programs				42,064	12,008	2.0%	1.7%			

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1. Includes Human Services and Home Performance Sub-Programs

Table 5: Budget and Parity Analysis Summary o Through Program Year 2015



#### Table 5: Budget and Parity Analysis Summary

o Through Program Year 2015

	M	et-Ed			
9	Budget and Parit	y Analysis Summary			
		y raidiyolo daninary			
Customer Class	Budget (PY 2013-2015)	% of Total EDC Budget	% of Total Budget Excluding Other Expenditures	% of Total Customer Revenue	Difference
	07.004.445				
Residential (exclusive of Low-Income)	37,034,445	49.7%	49.7%	55.1%	-5.5%
Residential Low Income <sup>1</sup> Residential Subtotal	7,670,144	10.3%	10.3%		-1.1%
Residential Subtotal	44,704,589	59.9%	59.9%	66.5%	-6.6%
Commercial/Industrial-Small	14,718,498	19.7%	19.7%	12.3%	7.4%
CommerciaVIndustriaHLarge	13,848,655	18.6%	18.6%	13.9%	4,7%
C&i Subtotal	28,567,153	38.3%	38.3%	26.2%	12.1%
Governmental/Educational/Non-Profit	1,301,124	1.7%	1,7%	7.2%	-5.5%
Governmental/Educational/Non-Profit Subtotal	1,301.124	1.7%	1.7%	7.2%	-5.5%
Residential/C&I/Governmental/			·····		
Educational/Non-Profit Subtotal	74,572,866	100,0%	100.0%	100.0%	
Other Expenditures	·	0.0%			
Other Expenditures Subtotal	<u>_</u>	0.0%			
EDC TOTAL	74,572,866	100%	100%	100%	
% Budget by Customer Class		<u>_</u>	% Revenue by Cust	omer Class	
Governmental/ Educational/ Non- Profa 2% Commercual/ Industrial-Large 18% Commercual/ Industrial-Small 19% Residential Low Income 1 10%	Residențial (exclusive of Low- Income) 50%		ge	Residi (exclus Low-In 55	ive of come}

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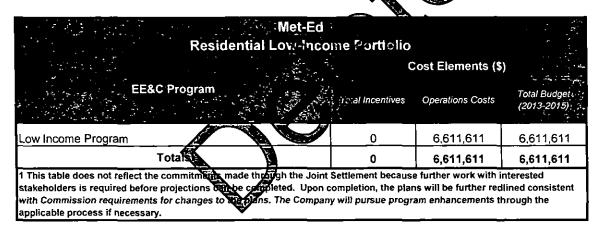
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1. Includes Human Services and Home Performance Sub-Programs

#### Appendix E Table 6A: Portfolio-Specific Assignment of EE&C Costs

	Met-Ed Residential Portfolio (exc	luding Low-Inco	ome)						
		Cost Elements (\$)							
	EE&C Program	Total Incentives	Operations Costs	Total Budget (2013-2015) + -					
Appliance Turn-In P	rogram	1,096,500	2,75,300	3,848,800					
Energy Efficient Pro	ducts Program	7,162,570	3.538.760	10,699,330					
Home Performance	Program	10,573,875	19719 593	21,290,468					
L	Totals	18,832,945	17,007,653	35,838,598					

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Appendix E Table 6A: Portfolio-Specific Assignment of EE&C Costs

Met-Ed Residential Portfolio (exe		ome)						
	Cost Elements (\$)							
EE&C Program	Total Incentives	Operations Costs	Total Budget (2013-2015)					
Appliance Turn-In Program	1,096,500	2,752,300	3,848,800					
Energy Efficient Products Program	7,088,350	3,536,760	10,625,110					
Home Performance Program	10,482,075	10,653,297	21,135,372					
Totals	18,666,925	16,942,357	35,609,282					

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Met-Ed Residential Low-Inc								
	Cost Elements (\$)							
EE&C Program	Total Incentives	Operations Costs	Total Budget (2013-2015)					
Low Income Program	0	6,815,424	6,815,424					
Totais	0	6,815,424	6,815,424					

1. Includes Human Services and Home Performance Sub-Programs

# Table 6C: Summary of Portfolio EE&C Costs

Met-Ed	Total Sector Portfolio-specific Costs	Total Common Costs	Total of All Costs
Residential (including Low-Income)	\$42,450,209	\$2,279,882	44,730,091
Commercial/ Industrial-Small	\$14,271,055	44	514,718,498
Commercial/ Industrial-Large	\$13,597,744	250 911	\$13,848,655
Governmental/Educational/ Non-Profit	\$1,258.79	\$47,327	\$1,301,124
Totals	571,5(2,806)	\$3,025,562	\$74,598,368

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# Table 6C: Summary of Portfolio EE&C Costs

Met-Ed	Total Sector Portfolio-specific Costs	Total Common Costs	Total of All Costs
Residential (including Low-Income)	\$42,424,707	\$2,279,882	\$44,704,589
Commercial/ Industrial-Small	\$14,271,055	\$447,443	\$14,718,498
Commercial/ Industrial-Large	\$13,597,744	\$250,911	\$13,848,655
Governmental/Educational/ Non-Profit	\$1,253,798	\$47,327	\$1,301,124
Totals	\$71,547,303	\$3,025,562	\$74,572,866

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Appendix E
Table 7A: TRC Benefits Table
o Program Year is June 1 - May 31

Residential Portfolio xclusive of Low-Income)	Program	Per Y	ear (\$000)				Met-Ed					
	Program		Program. Costs	Program Benefits	Capa	· · ·		ergy nual	Load Reduc	ctions in kW	MWh :	Saved
Program	Year	TRC	(\$000)	(\$000)	Benefits	Gen/T&D	Benefits	On/Off Peak	Annual	Lifetime	Annual	Lifetime
	2013		979	220	49,834	See footnote 1	169,987	See footnote 2	525		4,790	
Appliance Turn-In	2014		991	412	60,801		350,837		1,049	1 1	9,580	
Program	2015		1,005	658	109.834		548,233		1,574		14,370	
	Total	1.4	2,770	3,862	501,664		3,360,111			10,874	-	69,801
	2013		2,819	501	70,074		431,339		738	<u> </u>	21,997	
Energy Efficient	2014		2,971	984	87,176		896,574		1,505		44,300	
Products Program	2015		3,104	1,572	160,257	1	1.400000		2,297	1 1	66,917	
	Total	1.1	8,267	9,106	822,802		8283.494			18,988		170,958
	2013		6,410	4,044	538,439		3 605 507		5,669		62,811	
Home Performance	2014		6,691	5,065	383,243		4687,999	<u>};</u>	6,614		84,293	
Program	2015		6,669	6,469	525,302		5.943-92	V	7,528	] )	104,760	
	Total	1.5	18,402	27,623	2,031,811		26,591,503			38,777		505,791
Total		1.4	29,439	40,591	3,356,278		3 12 35 078			68,639		746,550

1: Generation, Transmission and Distribution Capacity costs are combined in a suppl' avoided capacity costs. These costs are then NPV back to the year the measure unit was installed. The combined avoided capacity costs compote between the bacomponent: therefore, the total avoided capacity costs for Generation, Transmission, and Distribution are displayed here.

2: The on and off peak energy costs are combined in a sum of avoided energy costs. These costs are then NPV back to the year the measure unit was installed. The combined avoided energy costs can not be identified by component there are, the total avoided energy costs for on and off peak energy costs are displayed here.

3: This table does not reflect the commitments model through the sound Settlement because further work with interested stakeholders is required before projections can be completed. Upon completion, the plans will be further reduce consistent with Commission requirements for changes to the plans. The Company will pursue program enhancements through the applicable process if necessary.

#### Appendix E Table 7A: TRC Benefits Table o Program Year is June 1 - May 31

Residential Portfolio (exclusive of Low-Income)	2 2	Per Ye	ear (\$000)				Met-Ed		•			
	Program		Program Costs	Program Benefits	Capa Ann	ual	Anr	ergy nual	Load Reduc	tions in kW	MWh	Saved
_ Program	Year	TRC	(\$000)	(\$000)	Benefits	Gen/T&D	Benefits	On/Off Peak	Annual	Lifetime	Annual	Lifetime
	2013	Í	979	220	49,834	See footnote 1	169,987	See footnote 2	525		4,790	
Appliance Turn-In	2014		991	412	60,801		350,837		1,049	1	9,580	
Program	2015		1,005	658	109,834		548,233		1,574	1	14,370	
	Total	1.4	2,770	3,862	501,664		3,360,111			10,874		69.801
	2013		2,819	501	70,074		431,339		738		21,997	
Energy Efficient	2014		2,971	984	87,176		896,574		1,505	i	44,300	
Products Program	2015		3.104	1,572	160,257	ļ j	1,411,522		2,297		66,917	
	Total	1.1	8,267	9,106	822,802		8,283,464		_,	18,988	00.011	170,958
	2013		6,396	4,024	535,309		3,488,458		5,636		62,527	
Home Performance	2014		6,644	5.033	380,783	ļ j	4,651,934		6,572		83,767	
Program	2015		6,608	6,415	521,392		5,893,778		7,472	( (	103,886	ĺ
<u> </u>	Total	1.5	18,292	27,394	2,017,810		25,376,420			38,507	100,000	501,462
Total		1.4	29,329	40,362	3,342,276		37.019,995			68,369		742,221
measure unit Transmission 2: The on and	was installe , and Distrib I off peak en	d. The c ution are ergy cos	ombined avo displayed h its are combi	pided capacity ere. ined in a sum	of avoided end	be identified by	y component; the se costs are the	costs. These of herefore, the to herefore, the to herefore the to herefore the to herefore the herefore there	tal avoided ca o the year the	NPV back to th pacity costs for measure unit v	Generation,	

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Appendix E Table 7B: TRC Benefits Table o Program Year is June 1 - May 31

Residential Low-							Met-Ed					
income Portfolio					TF	RC Benefits B	iy Program I	Per Year (\$00	0)			
		Program Program		Cap	bacity	En	Energy . ,		ctions in kW	MWh Saved		
	Program			Benefits		nual		nnual				
Program	Year	TRC	(\$000)	(\$000)	Benefits	Gen/T&D	Benefits	On/Off Peak	Annual	Lifetime	Annual	Lifetime
	2013		2,775	188	30,830	See footnote 1	157,032	Se footnote 2	325		3,568	
Low Income	2014		2,000	249	33,074		215,577		571	(	4,480	[
Program	2015		2,834	397	59,748		336,909		856		6,720	
	Total	0.3 _	7,087	2,281	320,834		1,960,284			7,158		40,024
Total		0.3	7,087	2,281	320,834	_	1,960,284	國國	<b>&gt;</b>	7,158		40,02
3: This tat	is can be cou		- opon comp					unnosion requir		angea to the ple	na, 116	
projection	is can be coi will pu <u>rsue</u>	program	enhancemer	ns inrough i	ie applicaurei	COCES AT DEPESS						
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projection	is can be coi r will pu <u>rsue</u>	program	enhancemer	its unrough ti								
projection	is can be con will pu <u>rsue</u>	program	enhancemer				33 <u>7</u>					

#### Appendix E Table 7B: TRC Benefits Table o Program Year is June 1 - May 31

Residential Low-	Met-Ed TRC Benefits By Program Per Year (\$000)											
Income Portfolio	Program		Program Costs	Program Benefits	· Car	RC Benefits E bacity inual				ctions in kW	MWh Saved	
Program	Year	TRC	(\$000)	(\$000)	Benefits	Gen/T&D	Benefits	On/Off Peak.	Annual	Lifetime	Annual	Lifetime
	2013		2,847	213	49,210	See footnote 1	163,682	See footnote 2	518		3.712	
Low Income	2014		2,057	281	55,331		225,267		955		4,669	
Program <sup>1</sup>	2015		2,909	454	100,055		354,154		1.434		7,053	
	Total	0.4	7,276	2,597	536,917		2,059,691		1	12,008		42,064
Total		0.4	7,276	2,597	536,917		2,059,691		<u> </u>	12,008		42,06
measure ( Generatio 2: The on installed. are díspla	unit was inst n, Transmiss and off peal The combin yed here.	alled. Th sion, and c energy ed avoid	ne combined I Distribution costs are co ied energy c	avoided cap are displaye mbined in a s	acity costs car d here, sum of avoided be identified by	pined in a sum of a not be identifie d energy costs. y component; the	d by componen These costs an	nt; therefore, the	total avoided k to the year t	capacity costs f	or twas	

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#### Met Ed - Exhibit B - TRC Impact Assessment

Prögram	Approved TRC Costs (\$000)	Approved TRC Benetits (S000)	Approved: TRC **	Proposed TRC Cost - , (000)	Proposéd TRC.Benefii (000)	Proposed' TRC
Energy Efficient Products Program	8,267	9,106	1,1	8,267	9,106	1.1
Rome Performance Program	18,402	27,623	1,5	18,292	27,394	1.5
Low Income Program	7,087	2,281	0.3	7,276	2,597	0.4
Plan Total	85,875,067	126,284,807	1.5	85,954,471	126,371,213	1.5

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Note: 1. TRC Costs, Benefits and Ratio per Appendix E, Table 7A & B, and Appendix E. Table 1

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION

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Metropolitan Edison Company's Request for Expedited Approval of Proposed Minor Act 129 EE&C Plan Changes Pursuant to the June 10, 2011 Final Order in Docket No. M-2008-2069887

Docket No. M-2012-2334387

#### CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true and correct copy of the foregoing document upon the individuals listed below, in accordance with the requirements of 52 Pa. Code § 1.54 (relating to service by a participant).

Kolul

J. Kolich, Esquire

November 22, 2013

# Service via overnight, as follows:

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2<sup>nd</sup> Floor Harrisburg, PA 17120

# RECEIVED

NOV 2 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### Service via First Class and Electronic Mail, as follows

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