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January 15, 2014

#### VIA HAND DELIVERY

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2nd Floor North P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Quarterly Report for the Period September 2013 through November 2013 - Program Year 5, Quarter 2 of PPL Electric Utilities Corporation's Act 129 Plan

Dear Secretary Chiavetta:

Enclosed on behalf of PPL Electric Utilities Corporation ("PPL Electric") is the Quarterly Report for the period September 2013 through November 2013, Program Year 5, Quarter 2 of PPL Electric's Act 129 Plan.

Respectfully submitted,

Andrew S. Tubbs

AST/jl Enclosure

cc: Richard F. Spellman (GDS Associates, Inc., Act 129 Statewide Evaluator)

SECRETARY'S BUREA

2014 JAN 15 PH 2: 46

## Quarterly Report to the Pennsylvania Public Utility Commission

# For the Period September 2013 through November 2013 Program Year 5, Quarter 2

For Pennsylvania Act 129 of 2008
Energy Efficiency and Conservation Plan

Prepared by The Cadmus Group, Inc.

For

PPL Electric January 15, 2014 2014 JAN 15 PH 2: 4

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DA PUC OFF PA PUC FIRST VIOLENTE

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## **Acronyms**

CFL Compact Fluorescent Lamp

Phase II Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)
Phase II-CO Cumulative Program/Portfolio Phase II Inception to Date including Carry

Over Savings from Phase I

Phase II-Q Phase II verified gross savings from the beginning of Phase II + PYTD

reported gross savings.

Phase II-Q-CO Phase II verified gross savings from the beginning of Phase II + verified

Carry Over Savings from Phase I + PYTD reported gross savings

CSP Conservation Service Provider or Curtailment Service Provider

EDC Electric Distribution Company
EE&C Energy Efficiency and Conservation

EM&V Evaluation, Measurement, and Verification

GNI Government, Non-Profit, Institutional

IQ Incremental Quarter

kWh Kilowatt-hour MW Megawatt

MWh Megawatt-hour

PA PUC Pennsylvania Public Utility Commission

PY5 Program Year 2013, from June 1, 2013 to May 31, 2014 PY6 Program Year 2014, from June 1, 2010 to May 31, 2015

PYX QX Program Year X, Quarter X
PYTD Program Year to Date
SWE Statewide Evaluator
TRC Total Resource Cost

#### 1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. Each EDC filed new EE&C plans with the PA PUC in early 2013 for Phase II (June 2013 through May 2016) of the Act 129 programs. These plans were subsequently approved by the PUC in 2013.

Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for PPL Electric in the second quarter of Program Year 5 (PY5), defined as September 1, 2013 through November 30, 2013, as well as the cumulative accomplishments of the programs since inception of Phase II. This report additionally documents the energy savings carried over from Phase I. The Phase I carry over savings count towards EDC savings compliance targets for Phase II.

The Cadmus Group, Inc. is evaluating the programs, which includes measurement and verification of the savings. The verified savings for PY5 will be reported in the annual report, to be filed November 15, 2014.

In the second quarter of PY5, PPL Electric's portfolio operated these programs:

- 1. The Appliance Recycling Program (ARP) offers customers incentives to have their outdated refrigerators, freezers, and air conditioners recycled.
- 2. The Custom Incentive Program offers incentives for custom measures to nonresidential customers.
- 3. The E-Power Wise Program provides low-income customers with information about energy use, along with home energy kits.
- 4. The Act 129 Winter Relief Assistance Program (WRAP) provides weatherization to low-income customers using Act 129 funding to expand the existing Low-Income Usage Reduction Program.
- 5. The Prescriptive Equipment Program offers nonresidential customers rebates and incentives from a list of specific energy-efficiency measures and services. The program also offers a Direct Discount component for lighting.
- 6. The Master Metered Low-Income Multifamily Housing Program targets energy efficiency improvements in master metered multifamily low-income housing buildings.
- 7. The Residential Home Comfort Program offers energy-saving measures and rebates for new construction and retrofitted existing homes.
- 8. The Residential Retail Program offers rebates and upstream incentives for energy-efficiency products found in retail stores.
- The School Benchmarking Program works with school administrators to evaluate total building energy use using the Environmental Protection Agency's Portfolio Manager tool.
- 10. The Student and Parent Energy-Efficiency Education Program provides school-based energy-efficiency education through in-classroom workshops for students in various grade levels, training for teachers, and community workshops for parents in low-income neighborhoods.

## 1.1 Summary of Achievements

PPL Electric has achieved 8 percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings<sup>1</sup>, and 69 percent of the energy savings compliance target, based on Phase II-Q-CO<sup>2</sup> (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 2, as shown in Figure 1-1. (Phase II-Q)<sup>3</sup> is also shown in Figure 1-1.

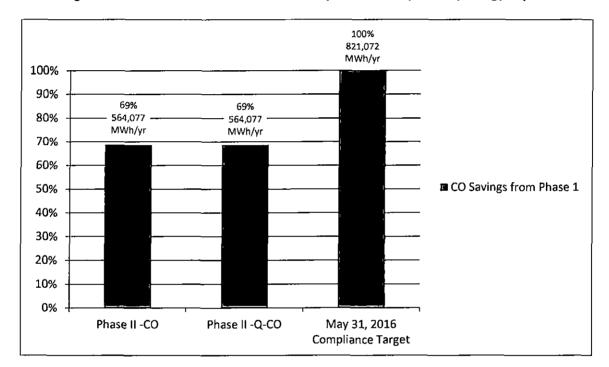


Figure 1-1: Cumulative Portfolio Phase 2 Inception to Date (Phase II) Energy Impacts

<sup>&</sup>lt;sup>1</sup> Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

<sup>&</sup>lt;sup>2</sup> Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings

<sup>&</sup>lt;sup>3</sup> Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first program year of Phase II (Program Year 5), Phase II-Q Savings and CPP2ITD Savings will be the same as no savings will be verified for Phase II until November, after the end of Program Year 5.

PPL Electric has achieved 6.95 MW of demand reduction during PY5 Q24.

8.00
7.00
6.95 MW
6.95 MW
6.95 MW

3.00
2.00
1.00
Phase II
Phase II-Q

Figure 1-2: Phase II Portfolio Demand Reduction

There are 22 measures available to the low-income sector at no cost to the customer. These measures offered to the low-income sector therefore comprise 61 percent of the total measures offered. As required by the Phase II goal, this exceeds the fraction of the electric consumption of the utility's low-income households divided by the total electricity consumption in the PPL Electric territory, (8.64%percent).<sup>5</sup> The Phase II low-income savings compliance goal includes savings from low-income programs and savings from low-income participation in non-low-income programs. The Phase II reported gross energy savings achieved in low-income programs is 2,053 MWh/yr. Savings from low-income participation in non-low-income programs will be computed after the PY5 participant surveys have been completed, and reported in the PY5 annual report.

PPL Electric achieved 4.69 percent of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on cumulative program inception to date Phase II reported gross energy savings, and 117 percent of the target based on Phase II-Q-CO (or Phase II-CO)

<sup>&</sup>lt;sup>4</sup> Unlike Phase I, there is no compliance target for demand reduction in Phase II. Verified demand reduction will be reported in the PY5 Annual Report.

<sup>&</sup>lt;sup>5</sup> Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are "proportionate to those households' share of the total energy usage in the service territory." 66 Pa.C.S. §2806.1(b)(i)(G).

Figure 1-3: Government, Nonprofit, and Institutional Sectors 117% 117% 95,994 95.994 120% 100% MWh/yr MWh/yr 82,107 100% MWh/vr 80% 60% ■ CO Savings from Phase 1 40% 20% 0% May 31, 2016 Phase II -CO Phase II -Q-CO

until verified savings are available for PY5) gross energy savings achieved through Quarter 2, as shown in

## 1.2 Program Updates and Findings

Figure 1-3.

This section summarizes changes occurring within each program during PY5 Q2:

- ARP: Program launched in PYS Q1.
- Continuous Energy Improvement: Program will recruit participants in PY5 and savings will not be reported until PY6.

Compliance Target

- Custom Incentive: Program launched in PY5 Q1.
- E-Power Wise: Program launched in PY5 Q1.
- Low-Income Energy-Efficiency Behavior & Education: Program will launch in PY6.
- Low-Income WRAP: Program launched in PY5 Q1.
- Master Metered Low-Income Multifamily Housing: Program launched in PY5 Q1.
- Prescriptive Equipment: Program launched in PY5 Q1.
- Residential Energy-Efficiency Behavior & Education: Program will launch in PY6.
- Residential Home Comfort: Program launched in PY5 Q1.
- Residential Retail: Program launched in PY5 Q1.
- School Benchmarking: Program launched in PY5 Q1.
- Student and Parent Energy-Efficiency Education: Program launched in PY5 Q2.

### 1.3 Evaluation Updates and Findings

This section summarizes evaluation activities occurring within each program during PY5 Q2:

- ARP: Began drafting interview guides for program manager interviews and planning PY5 process evaluation activities.
- Continuous Energy Improvement: Began planning PY5 process evaluation activities.
- Custom Incentive: PPL/EPS identified a number of projects that are expected to be in the "large" project strata. In PY5 Q2 the Cadmus team worked with EPS to refine baselines and SSMVPs for these projects. Pre-installation site visits were conducted when possible. Began planning PY5 process evaluation activities.
- E-Power Wise: Began reviewing EEMIS data and planning PY5 process evaluation activities.
- Low-Income Energy-Efficiency Behavior & Education: Began planning for PY5 interviews and PY6 analysis.
- Low-Income WRAP: Began reviewing EEMIS data and selecting a sample for the quarterly records review. Began planning PY5 process evaluation activities.
- Master Metered Low-Income Multifamily Housing: Began planning PY5 process evaluation activities.
- Prescriptive Equipment: Began planning PY5 process evaluation activities.
- Residential Energy-Efficiency Behavior & Education: Began planning PY5 process evaluation activities.
- Residential Home Comfort: Began reviewing EEMIS data and selecting a sample for the quarterly records review. Began planning PY5 process evaluation activities.
- Residential Retail: Began planning PY5 process evaluation activities.
- School Benchmarking: Began planning PY5 process evaluation activities.
- Student and Parent Energy-Efficiency Education: Finalized specifications for bulk upload of PY5
  program data to EEMIS. Began preparing Student and Parent surveys and planning PY5 process
  evaluation activities.

## 2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

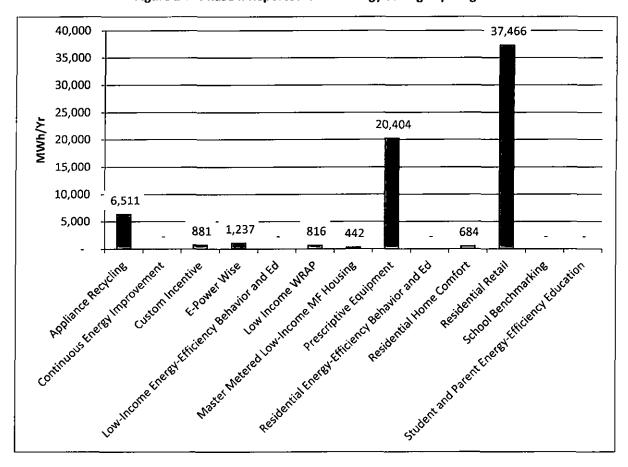


Figure 2-1: Phase II Reported Gross Energy Savings by Program

A summary of energy impacts by program through PY5 Q2 is presented in Table 2-1.

Table 2-1: PPL Electric Reported Participation and Gross Energy Savings by Program (MWh/Year)

Program	Participants			Reported Gross Impact (MWh/Year)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q
Appliance Recycling	4,041	7,597	7,597	3,490	6,511	6,511	6,511
Continuous Energy Improvement	-	-	-	-	-	-	
Custom Incentive	33	61	61	568	881	881	881
E-Power Wise	581	1,802	1,802	399	1,237	1,237	1,237
Low-Income Energy-Efficiency Behavior and Ed	-	-		-	-	_	
Low-Income WRAP	669	745	745	738	816	816	816
Master Metered Low-Income MF Housing	10	10	10	442	442	442	442
Prescriptive Equipment	681	681	681	20,404	20,404	20,404	20,404
Residential Energy-Efficiency Behavior and Ed	-	-		-		-	[_ <u>.</u>
Residential Home Comfort	752	752	752	684	684	684	684
Residential Retail <sup>6</sup>	89,284	125,285	125,285	26,801	37,466	37,466	37,466
School Benchmarking	_	-	-	-	-	-	,
Student and Parent Energy-Efficiency Education		-	-	_	-	-	
TOTAL PORTFOLIO	96,051	136,933	136,933	53,527	68,441	68,441	68,441
Carry Over Savings from Phase I						495,636	495,636
Total						564,077	564,077

<sup>&</sup>lt;sup>6</sup> The Residential Retail program contains an upstream lighting component, in which exact participation is not known. The EM&V CSP estimated the number of participants in this component of the program by dividing the total number of bulbs discounted or given away by a CFL-per-participant value derived from the most recent residential customer telephone survey data (7.80 bulbs in PY4). The total participant count for this program is comprised of 2,093 equipment-rebate participants, 208 midstream equipment-incentive participants, and 122,984 estimated lighting participants purchasing 959,278 discounted bulbs.

## 3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

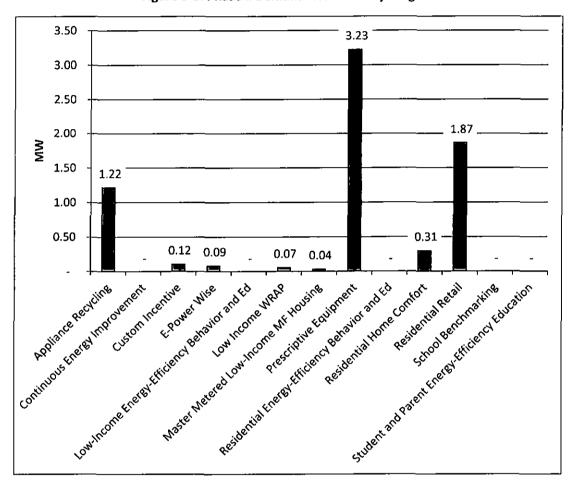


Figure 3-1: Phase II Demand Reduction by Program

A summary of total demand reduction impacts by program through PY5 Q2 is presented in Table 3-1.

Table 3-1: Participation and Reported Gross Demand Reduction by Program

Program	Participants		Reported Gross Impact (MW)				
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q
Appliance Recycling	4,041	7,597	7,597	0.66	1.22	1.22	1.22
Continuous Energy Improvement	-	<u> </u>		-			
Custom Incentive	33	61	61	0.07	0.12	0.12	0.12
E-Power Wise	581	1,802	1,802	0.03	0.09	0.09	0.09
Low-Income Energy-Efficiency Behavior and Ed	•	-			-		•
Low-Income WRAP	669	745	745	0.07	0.07	0.07	0.07
Master Metered Low-Income MF Housing	10	10	10	0.04	0.04	0.04	0.04
Prescriptive Equipment	681	681	681	3.23	3.23	3.23	3.23
Residential Energy-Efficiency Behavior and Ed	-		-	•	-	,	
Residential Home Comfort	752	752	752	0.31	0.31	0.31	0.31
Residential Retail <sup>7</sup>	89,284	125,285	125,285	1.34	1.87	1.87	1.87
School Benchmarking	-	-	-	-	-		•
Student and Parent Energy-Efficiency Education	-	-	-	-	-		-
TOTAL PORTFOLIO	96,051	136,933	136,933	5.75	6.95	6.95	6.95

<sup>&</sup>lt;sup>7</sup> The Residential Retail program contains an upstream lighting component, in which exact participation is not known. The EM&V CSP estimated the number of participants in this component of the program by dividing the total number of bulbs discounted or given away by a CFL-per-participant value derived from the most recent residential customer telephone survey data (7.80 bulbs in PY4). The total participant count for this program is comprised of 2,093 equipment-rebate participants, 208 midstream equipment-incentive participants, and 122,984 estimated lighting participants purchasing 959,278 discounted bulbs.

## 4 Summary of Finances

## 4.1 Portfolio Level Expenditures

A breakdown of the portfolio finances is presented in Table 4-1.

**Table 4-1: Summary of Portfolio Finances** 

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$2,847	\$3,016	\$3,016
Subtotal EDC Incentive Costs	\$2,847	\$3,016	\$3,016
Design & Development	\$82	\$1,150	\$1,150
Administration, Management and Technical Assistance <sup>[1]</sup>	\$5,052	\$7,928	\$7,928
Marketing	\$988	\$2,057	\$2,057
Subtotal EDC Implementation Costs	\$6,123	\$11,135	\$11,135
EDC Evaluation Costs	\$135	\$619	\$619
SWE Audit Costs	\$500	\$500	\$500
Total EDC Costs <sup>[2]</sup>	\$9,605	\$15,270	\$15,270
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A		N/A

#### NOTES

Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order -Net participant costs; In PA, the costs of the end-use customer. These will be calculated for the PYS Final Annual Report.

 $<sup>\</sup>frac{4}{1}$  Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

## 4.2 Program Level Expenditures

Program-specific finances are shown in the following tables.

Table 4-2: Summary of Program Finances - Appliance Recycling

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$183	\$286	\$286
Subtotal EDC Incentive Costs	\$183	\$286	\$286
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$500	\$799	\$799
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$500	\$799	\$799
EDC Evaluation Costs	\$0	<b>\$</b> 0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$683	\$1,085	\$1,085
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

## NOTES

l Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-3: Summary of Program Finances – Continuous Energy Improvement

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$13	\$24	\$24
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$13	\$24	\$24
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$13	\$24	\$24
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Gosts, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-4: Summary of Program Finances – Custom Incentive

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$42	\$42	\$42
Subtotal EDC Incentive Costs	\$42	\$42	\$42
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$184	\$207	\$207
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$184	\$207	\$207
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$225	\$249	\$249
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>1</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-5: Summary of Program Finances – E-Power Wise

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies [1]	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[2]</sup>	\$145	\$191	\$191
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$145	\$191	\$191
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[3]</sup>	\$145	\$191	\$191
Participant Costs <sup>[4]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[5]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> The value of the free home energy kits and education are classified as "Management" (CSP Costs), consistent with the PA PUC's August 2013 TRC Order.

Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>4</sup> Per the 2013 Total Resource Cost Test Order —Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>5</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PYS Final Annual Report.

Table 4-6: Summary of Program Finances – Low-Income Energy-Efficiency Behavior and Education

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$1	\$3	\$3
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$1	\$3	\$3
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$1	\$3	\$3
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order - Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PYS Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-7: Summary of Program Finances - Low-Income WRAP

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies [1]	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[2]</sup>	\$1,248	\$1,454	\$1,454
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$1,248	\$1,454	\$1,454
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[3]</sup>	\$1,248	\$1,454	\$1,454
Participant Costs <sup>[4]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[5]</sup>	N/A		N/A

The cost of the weatherization measures provided to participants for free is classified as "Management" (CSP costs), consistent with the PA PUC's August 2013 TRC Order.

Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PYS Final Annual Report.

<sup>&</sup>lt;sup>5</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-8: Summary of Program Finances – Master Metered Low-Income Multifamily Housing

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$46	\$46	\$46
Subtotal EDC Incentive Costs	\$46	\$46	\$46
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$92	\$166	\$166
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$92	\$166	\$166
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$138	\$212	\$212
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order -Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-9: Summary of Program Finances – Prescriptive Equipment

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$1,526	\$1,526	\$1,526
Subtotal EDC Incentive Costs	\$1,526	\$1,526	\$1,526
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$984	\$1,182	\$1,182
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$984	\$1,182	\$1,182
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$2,510	\$2,708	\$2,708
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-10: Summary of Program Finances – Residential Energy-Efficiency Behavior and Education

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$0	\$24	\$24
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$0	\$24	\$24
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$0	\$24	\$24
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-11: Summary of Program Finances - Residential Home Comfort

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$67	\$67	\$67
Subtotal EDC Incentive Costs	\$67	\$67	\$67_
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$9	\$216	\$216
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$9	\$216	\$216
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$76	\$283	\$283
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC Incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

Per the 2013 Total Resource Cost Test Order —Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-12: Summary of Program Finances - Residential Retail

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$984	\$1,049	\$1,049
Subtotal EDC Incentive Costs	\$984	\$1,049	\$1,049
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$795	\$1,209	\$1,209
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$795	\$1,209	\$1,209
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$1,778	\$2,258	\$2,258
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, CSP program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order –Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-13: Summary of Program Finances - School Benchmarking

	Quarter 2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[1]</sup>	\$31	\$75	\$75
Marketing	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$31	\$75	\$75
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[2]</sup>	\$31	\$75	\$75
Participant Costs <sup>[3]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[4]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>3</sup> Per the 2013 Total Resource Cost Test Order -Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>4</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.

Table 4-14: Summary of Program Finances – Student and Parent Energy-Efficiency Education

	Quarter/2 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants or Trade Allies <sup>[1]</sup>	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development	\$0	\$0	\$0
Administration, Management and Technical Assistance <sup>[2]</sup>	\$318	\$470	\$470
Marketing	· \$0	\$0	\$0
Subtotal EDC Implementation Costs	\$318	\$470	\$470
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs <sup>[3]</sup>	\$318	\$470	\$470
Participant Costs <sup>[4]</sup>	N/A	N/A	N/A
Total TRC Costs <sup>[5]</sup>	N/A	N/A	N/A

<sup>&</sup>lt;sup>1</sup> The cost of the kits and other measures provided to participants for free is classified as "Management" (CSP costs), consistent with the PA PUC's August 2013 TRC Order.

Includes the administrative CSP (rebate processing), tracking system, general administration and clerical costs, EDC program management, general management oversight, major accounts, and technical assistance

Per the 2013 Total Resource Cost Test Order – Total EDC Costs, here, refer to EDC incurred expenses only. Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Implementation Costs + EDC Evaluation Costs + SWE Audit Costs.

<sup>&</sup>lt;sup>a</sup> Per the 2013 Total Resource Cost Test Order -Net participant costs; in PA, the costs of the end-use customer. These will be calculated for the PY5 Final Annual Report.

<sup>&</sup>lt;sup>5</sup> Total TRC Costs = Total EDC Costs + Participant Costs. TRC Costs will be calculated for the PY5 Final Annual Report.