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Tishekia Williams

Senior Counsel, Regulatory

April 14, 2014

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VIA OVERNIGHT MAIL

Ms. Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission PO Box 3265 Harrisburg, PA 17105-3265 APR 1 4 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

RE: Duquesne Light Company Energy Efficiency and Conservation and Demand Response Plan Docket No. M-2012-2334399

Dear Secretary Chiavetta:

Enclosed for filing is Duquesne Light Company's ("Duquesne Light") Quarterly Report to the Pennsylvania Public Utility Commission for the period of December 1, 2013 through February 28, 2014, Program Year 5, Quarter 3 for its Phase II Act 129 of 2008 Energy Efficiency and Conservation Plan.

Duquesne Light is also providing a copy of the report to the Act 129 Statewide Evaluator (GDS Associates, Inc.).

Tishekia Williams Senior Counsel, Regulatory

Enclosures cc: David Defide, Duquesne Light Company

Quarterly Report to the Pennsylvania Public Utility Commission

For the Period December 1, 2013 through February 28, 2014 Program Year 5, Quarter 3

> For Pennsylvania Act 129 of 2008 Energy Efficiency and Conservation Plan

> > Prepared by Navigant Consulting Inc.

For

Duquesne Light

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

April 14, 2014

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Table of Contents

T/	ABLE OF	CONTENTS	1
A	CRONYN	۸S	[]
		RVIEW OF PORTFOLIO	
	1.1	SUMMARY OF ACHIEVEMENTS	5
	1.2	Program Updates and Findings	7
	1.3	Evaluation Updates and Findings	7
2	SUM	IMARY OF ENERGY IMPACTS BY PROGRAM	8
3	SUM	IMARY OF DEMAND IMPACTS BY PROGRAM	10
4	SUM	IMARY OF FINANCES	12
	4.1	PORTFOLIO LEVEL EXPENDITURES	12

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April 14, 2014 | Quarterly Report to the PA PUC – Program Year 5 Quarter 3

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Acronyms

C&I	Commercial and Industrial
CATI	Computer-Aided Telephone Interview
CFL	Compact Fluorescent Lamp
Phase II	Cumulative Program/Portfolio Phase II Inception to Date (Phase II Savings)
Phase II-CO	Cumulative Program/Portfolio Phase II Inception to Date including Carry
	Over Savings from Phase I
Phase II-Q	Phase II verified gross savings from the beginning of Phase II + PYTD
	reported gross savings.
Phase II-Q-CO	Phase II verified gross savings from the beginning of Phase II + verified
	Carry Over Savings from Phase I + PYTD reported gross savings
CSP	Conservation Service Provider or Curtailment Service Provider
CVR	Conservation Voltage Reduction
CVRf	Conservation Voltage Reduction factor
DLC	Direct Load Control
DR	Demand Response
EDC	Electric Distribution Company
EE&C	Energy Efficiency and Conservation
EM&V	Evaluation, Measurement, and Verification
GNI	Government, Non-Profit, Institutional
HVAC	Heating, Ventilating, and Air Conditioning
IQ	Incremental Quarter
kW	Kilowatt
kWh	Kilowatt-hour
LED	Light Emitting Diode
LEEP	Low-Income Energy Efficiency Program
LIURP	Low-Income Usage Reduction Program
M&V	Measurement and Verification
MW	Megawatt
MWh	Megawatt-hour
NTG	Net-to-Gross
PA PUC	Pennsylvania Public Utility Commission
PY5	Program Year 2013, from June 1, 2013 to May 31, 2014
PY6	Program Year 2014, from June 1, 2014 to May 31, 2015
PY7	Program Year 2015, from June 1, 2015 to May 31, 2016
ΡΥΧ	Program Year 201X
PY5 Q3	Program Year 5, Quarter 3

- PYTD Program Year to Date
- SEER Seasonal Energy Efficiency Rating
- SWE Statewide Evaluator
- TRC Total Resource Cost
- TRM Technical Reference Manual

1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania for Phase I (2008 through 2013). In 2009, each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. Duquesne Light filed a new EE&C plans with the PA PUC in November 2012 for Phase II (June 2013 through May 2016) of the Act 129 programs. These plans were subsequently approved by the PUC in 2013.

Implementation of Phase II of the Act 129 programs began on June 1, 2013. This report documents the progress and effectiveness of the Phase II EE&C accomplishments for Duquesne Light in the 3rd quarter of Program Year 5 (PY5), defined as December 1, 2013, through February 28, 2014, as well as the cumulative accomplishments of the programs since inception of Phase II. This report additionally documents the energy savings carried over from Phase I. The Phase I carry over savings count towards EDC savings compliance targets for Phase II.

Navigant Consulting, Inc. (Navigant) is evaluating the programs, which included measurement and verification of the savings. The verified savings for PY5 will be reported in the annual report, to be filed November 15, 2014.

1.1 Summary of Achievements

Duquesne Light has achieved 83 percent of the May 31, 2016 energy savings compliance target, based on cumulative program inception to date (Phase II) reported gross energy savings¹, and 78 percent of the energy savings compliance target, based on Phase II-Q-CO² (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 3, as shown in Figure 1-1. (Phase II-Q)³ is also shown in Figure 1-1.

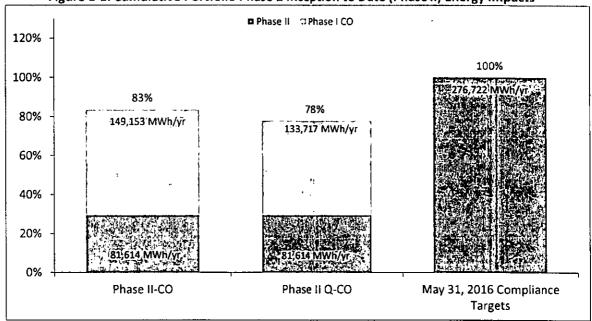


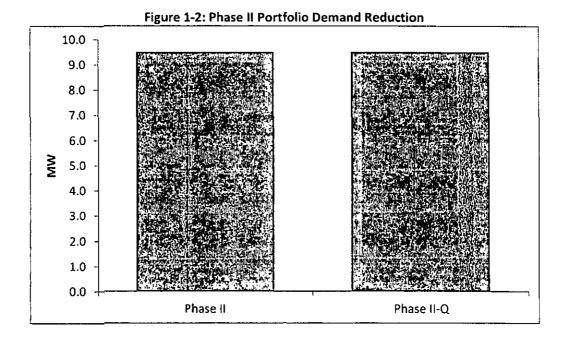
Figure 1-1: Cumulative Portfolio Phase 2 Inception to Date (Phase II) Energy Impacts

Duquesne Light has achieved 9.5 MW of demand reduction since the start of Phase II.

¹ Phase II Reported Gross Savings = Phase II Reported Gross Savings from the beginning of Phase II through the end of the current quarter. All savings reported as Phase II reported gross savings are computed this way.

² Phase II-Q-CO Gross Savings = Phase II verified gross savings from the beginning of Phase II including verified Carry Over Savings from Phase I + PYTD reported gross savings.

³ Phase II-Q Gross Savings = CPITD Verified Gross Savings from the beginning of Phase II + PYTD Reported Gross Savings. This excludes Phase I carry over savings. All savings reported as Phase II-Q gross savings are computed this way. Phase II Verified Gross Savings will be reported in the annual report. For the first program year of Phase II (Program Year 5), Phase II-Q Savings and CPP2ITD Savings will be the same as no savings will be verified for Phase II until November, after the end of Program Year 5.

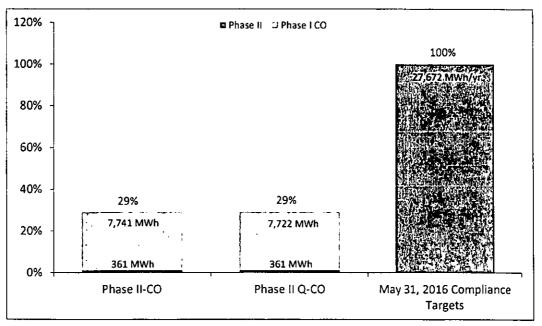


There are 7 measures available to the low-income sector at no cost to the customer. These measures offered to the low-income sector therefore comprise 14 percent of the total measures offered. As required for Phase II this exceeds the fraction of the electric consumption of the utility's low-income households divided by the total electricity consumption in the Duquesne Light territory (8.4 percent).⁴ The Phase II reported gross energy savings achieved in the low-income sector is 7,558 MWh/yr⁵; this is 9.3 percent of the Phase II total portfolio reported gross energy savings. This exceeds the percentage required (4.5%) of the Phase II goal.

⁴ Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are "proportionate to those households' share of the total energy usage in the service territory." 66 Pa.C.S. §2806.1(b)(i)(G). Per SWE's "Low-income Measures Memo Clarification 10102012", dated October 10, 2012, consumption of low-income households as a percentage of all consumption for Duquesne Light customers is 8.402%.

⁵ The allocation of Upstream Lighting savings into the Residential Energy Efficiency Program (REEP), Low-Income Energy Efficiency Program (LIEEP), and Commercial Umbrella Program is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. This report reflects allocation of Q1 and Q2 savings only, to better track progress toward savings goals mid-year. Savings allocations for Q3 and Q4 will be completed at the end of the program year when final Upstream Lighting invoices are received and reviewed. Final allocations with respect to financial data, including incentives and administrative costs, will be made at the end of the program year.

Duquesne Light achieved 29 percent of the May 31, 2016, energy reduction compliance target for government, nonprofit and institutional sector, based on Phase II reported gross energy savings, and 29 percent of the target based on Phase II-Q-CO (or Phase II-CO until verified savings are available for PY5) gross energy savings achieved through Quarter 3, as shown in Figure 1-3.





1.2 Program Updates and Findings

The energy efficiency programs which participants took part in during PY5Q3 have not changed substantially from those offered in PY4Q4 (Phase I). However, new programs are expected to be implemented at the beginning of PY6 and ramp up for these new programs has begun.

1.3 Evaluation Updates and Findings

During this quarter, a number of evaluation activities began to support the PY5 process evaluation. A sample design memo outlining target samples for all residential and non-residential surveys was reviewed and approved by the SWE. Draft REEP and RARP participant surveys were also prepared and reviewed and approved by the SWE. Finally, an interview guide for the RARP implementation contractor, JACO, was created and reviewed and approved by the SWE.

2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

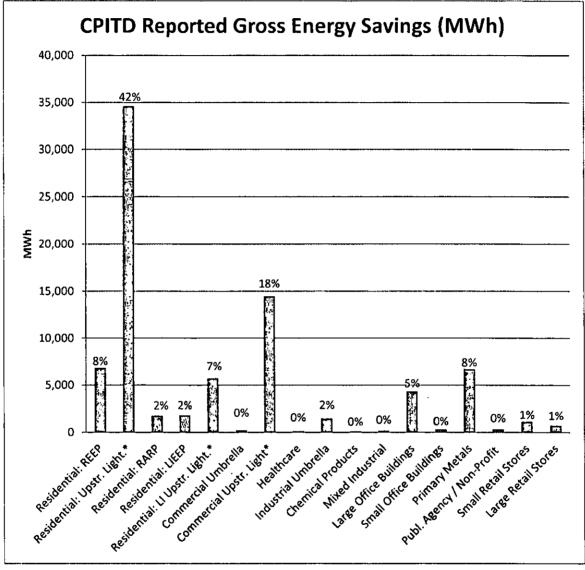


Figure 2-1: Phase II Reported Gross Energy Savings by Program*

* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Figure 2-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

Program	Participants			Reported Gross Impact (MWh)			
	IQ	ργτο	Phase II	IQ	PYTD	Phase II	Phase II-Q
Residential: EE Program (REEP): Rebate Program	7,122	19,375	19,375	2,936	6,814	6,814	6,814
Residential: EE Program (Upstream Lighting)*	N/A	N/A	N/A	12,200	34,611	34,611	34,611
Residential: School Energy Pledge	962	962	962	374	374	374	374
Residential: Appliance Recycling	660	2,103	2,103	556	1,792	1,792	1,792
Residential: Low Income EE	2,410	4,546	4,546	803	1,814	1,814	1,814
Residential: Low Income EE (Upstream Lighting)*	N/A	N/A	N/A	0	5,743	5,743	5,743
Commercial Sector Umbrella EE	9	15	15	200	252	252	252
Commercial Sector Umbrella EE (Upstream Lighting)*	N/A	N/A	N/A	0	14,484	14,484	14,484
Healthcare EE	2	5	5	49	163	163	163
Industrial Sector Umbrella EE	1	2	2	140	1,484	1,484	1,484
Chemical Products EE	2	4	4	55	140	140	140
Mixed Industrial ['] EE	1	3	3	39	215	215	215
Office Building – Large – EE	23	34	34	2,568	4,364	4,364	4,364
Office Building – Small EE	2	14	14	13	351	351	351
Primary Metals EE	3	5	5	6,060	6,720	6,720	6,720
Public Agency / Non-Profit	11	27	27	157	361	361	361
Retail Stores – Small EE	32	65	65	794	1,185	1,185	1,185
Retail Stores – Large EE	4	7	7	681	746	746	746
TOTAL PORTFOLIO	11,244	27,167	27,167	27,624	81,614	81,614	81,614

A summary of energy impacts by program through PY5Q3 is presented in Table 2-1.

Table 2-1: EDC Reported Participation and Gross Energy Savings by Program*

* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Table 2-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report after final detailed invoices for these quarters have been reviewed.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

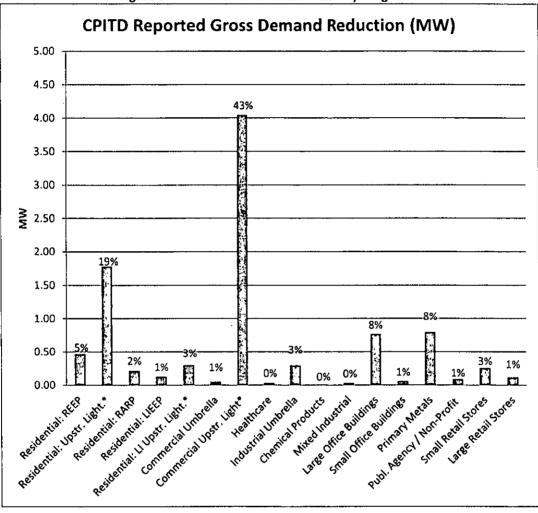


Figure 3-1: Phase II Demand Reduction by Program*

* The allocation of Upstream Lighting savings into Residential, Low-income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Figure 3-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

A summary of total demand reduction impacts by program through PY5Q3 is presented in Table 3-1.

Program	Participants			Reported Gross Impact (MW)			
	IQ	PYTD	Phase II	IQ	PYTD	Phase II	Phase II-Q
Residential: EE Program (REEP): Rebate Program	7,122	19,375	19,375	0.183	0.469	0.469	0.469
Residential: EE Program (Upstream Lighting)*	N/A	N/A	N/A	0.609	1.786	1.786	1.786
Residential: School Energy Pledge	9 62	9 62	9 62	0.021	0.021	0.021	0.021
Residential: Appliance Recycling	660	2,103	2,103	0.067	0.217	0.217	0.217
Residential: Low Income EE	2,410	4,546	4,546	0.051	0.132	0.132	0.132
Residential: Low Income EE (Upstream Lighting)*	N/A	N/A	N/A	0.000	0.302	0.302	0.302
Commercial Sector Umbrella EE	9	15	15	0.045	0.052	0.052	0.052
Commercial Sector Umbrella EE (Upstream Lighting)*	N/A	N/A	N/A	0.000	4.045	4.045	4.045
Healthcare EE	2	5	5	0.007	0.037	0.037	0.037
Industrial Sector Umbrella EE	1	2	2	0.025	0.298	0.298	0.298
Chemical Products EE	2	4	4	0.010	0.011	0.011	0.011
Mixed Industrial EE	1	3	3	0.000	0.034	0.034	0.034
Office Building – Large – EE	23	34	34	0.461	0.772	0.772	0.772
Office Building - Small EE	2	14	14	0.003	0.065	0.065	0.065
Primary Metals EE	3	5	5	0.728	0.797	0.797	0.797
Public Agency / Non-Profit	11	27	27	0.050	0.091	0.091	0.091
Retail Stores – Small EE	32	65	65	0.171	0.256	0.256	0.256
Retail Stores – Large EE	4	7	7	0.111	0.120	0.120	0.120
TOTAL PORTFOLIO	11,244	27,167	27,167	2.543	9.504	9.504	9.504

* The allocation of Upstream Lighting savings into Residential, Low-Income, and Commercial Upstream Lighting for Q1 and Q2 is based on evaluation research Navigant conducted early in Program Year 5, which determined that 12.6% of bulbs were sold to commercial customers, 17.8% to low income customers and 69.6% to non-low-income residential customers. Table 3-1 shows all Q3 Upstream Lighting savings as Residential Upstream Lighting. The proper Q3 and Q4 allocations to Residential, Low-income and Commercial Upstream Lighting will be completed in the year-end report, after final detailed invoices for these quarters have been reviewed.

4 Summary of Finances

4.1 Portfolio Level Expenditures

00) (\$000	D / Phase II D) / (\$000)
319 \$2,97	78 \$2,978
19 2,97	8 2,978
) 239	239
523 5,944	4 5,944
57 488	488
390 6,673	1 6,671
39 172	172
50 750	750
598 10,57	71 10,571
administration and eral management ov EDC incurred expens	ion Costs + SWE Audit Costs.
	Costs + EDC Evaluati

Table 4-1: Summary of Portfolio Finances – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$510	\$1,741	\$1,741
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	510	1,741	1,741
Design & Development	0	52	52
Administration, Management and Technical Assistance ^[1]	1,068	2,718	2,718
Marketing	260	481	481
Subtotal EDC Implementation Costs	1,328	3,251	3,251
EDC Evaluation Costs	30	37	37
SWE Audit Costs	54	162	162
Total EDC Costs ^[2]	1,922	5,191	5,191
Participant Costs ^[3]			
Total TRC Costs ^[4]			
NOTES	· · · · · · · · · · · · · · · · · · ·		
Per PUC direction, TRC inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking syste clerical costs, EDC program management, CSP program manage technical assistance ² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, he Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Impl ³ Per the 2013 Total Resource Cost Test Order – Net participant cost ⁴ Total TRC Costs = Total EDC Costs + Participant Costs	em, general administr ement, general mana ere, refer to EDC incur lementation Costs +, E	ation and gement oversight red expenses only DC Evaluation Cos	t major accounts an ts + SWE Audit Cösts.

Table 4-2: Summary of Program Finances – Residential Energy Efficiency – February 28, 2014*

* All Upstream Lighting program costs are currently shown in the Summary of Program Finances table for REEP. The final report for PY5 will disaggregate these costs to REEP, LIEEP, and the Commercial Umbrella program, as appropriate.

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	•Quarter 3 (\$000)	PYTÔ (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$0	\$0	\$0
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	0	0	0
Design & Development	0	6	6
Administration, Management and Technical Assistance ⁽¹⁾	81	163	163
Marketing	0	0	0
Subtotal EDC Implementation Costs	81	169	169
EDC Evaluation Costs	4	5	5
SWE Audit Costs	6	19	19
Total EDC Costs ^[2]	91	193	193
Participant Costs ^[3]			
Total TRC Costs ^[4]	· · ·		
NOTES	· · · · ·		<u>,</u> -
Per PUC direction, TRC inputs and cálculations are required in the Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking system clerical costs, EDC program management, CSP, program manager technical assistance ² Per the 2013 Total Resource Cost Test Order. – Total EDC Costs, her Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Imple ³ Per the 2013 Total Resource Cost Test Order. – Net participant costs Total EDC Costs = Total EDC Incentive Costs + Subtotal EDC Imple	m, general administr nent, general mana e, refer to EDC incu imentation Costs + E	ation and agement oversight rred expenses only DC Evaluation Cos	t major accounts , ts + SWE Audit Co

Table 4-3: Summary of Program Finances – Schools Energy Pledge – February 28, 2014

	Quarter 3	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$25	\$78	\$78
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	25	78	78
Design & Development	0	6	6
Administration, Management and Technical Assistance ^[1]	90	337	337
Marketing	0	0	0
Subtotal EDC Implementation Costs	90	343	343
EDC Evaluation Costs	3	4	4
SWE Audit Costs	6	18	18
Total EDC Costs ^[2]	124	443	443
Participant Costs ^[3]			
Total TRC Costs ^[4]	É.		
NOTES	1	<u>_</u>	
Per PUC direction, TRC inputs and calculations are required in th Resource Cost Test Order approved August 30, 2012. ¹ Includes the administr <u>ative</u> CSP (rebate processing), tracking sys	Ϋ́Υ.		ly with the 2013 To
clerical costs, EDC program management, CSP program mana technical assistance ? Per the 2013 Total Resource Cost Test Order — Total EDC Costs, !	gement, general mana	igement: oversight red expenses only	<i>i</i> .
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Table 4-4: Summary of Program Finances – Appliance Recycling Program – February 28, 2014

	Quarter 3 (\$000)	РҮТД (\$000)	Phase [] (\$000)
DC Incentives to Participants	\$2	\$8	\$8
DC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	2	8	8
Design & Development	0	15	15
Administration, Management and Technical Assistance ⁽¹⁾	75	205	205
Marketing	0	0	0
Subtotal EDC Implementation Costs	75	220	220
EDC Evaluation Costs	9	11	11
SWE Audit Costs	16	47	47
Fotal EDC Costs ^[2]	102	286	286
Participant Costs ^[3]			
Fotal TRC Costs ^[4]	. 641		
NOTES	4		
Per PUC direction, TRC inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. Includes the administrative CSP (rebate processing), tracking syst clerical costs, EDC program management, CSP program manage technical assistance Per the 2013 Tôtal Resource Cost Test Order – Total EDC Costs, h Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Costs Per the 2013 Total Resource Cost Test Order – Net participant cost Per the 2013 Total Resource Cost Test Order – Net participant cost Total TRC Costs = Total EDC Costs + Participant Costs	em, general administra ement, general manag ere, refer to EDC incurr lementation Costs,+:ED	ition and gement, oversigh ed expenses only C Evaluation Cos	t major accounts a /. sts + SWE Audit Cost

Table 4-5: Summary of Program Finances – Low Income Energy Efficiency – February 28, 2014*

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• All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY5 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

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	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$17	\$22	\$22
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	17	22	22
Design & Development	0	10	10
Administration, Management and Technical Assistance ⁽¹⁾	114	185	185
Marketing	7	7	7
Subtotal EDC Implementation Costs	121	202	202
EDC Evaluation Costs	6	7	7
SWE Audit Costs	10	30	30
Total EDC Costs ^[2]	154	261	261
Participant Costs ^[3]			
Total TRC Costs ^[4]	· · · · · ·		
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Per PUC direction, TRC inputs and calculations are required in Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking si clerical costs, EDC program management, CSP program man technical assistance ² Per the 2013 Total Resource Cost Test Order – Total EDC Costs Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC In ³ Per the 2013 Total Resource Cost Test Order – Net participant of ⁴ Total TRC Costs = Total EDC Costs + Participant Costs	ystem, general administra agement, 'general mana , here, refer to EDC incur nplementation Costs + El	ation and gêment oversight red expenses only DC Evaluation Cos	major (accounts (ts + SWE Audit Cos

Table 4-6: Summary of Program Finances – Commercial Umbrella – February 28, 2014*

* All Upstream Lighting program costs are currently shown in Table 4-2: Summary of Program Finances – Residential Energy Efficiency. The final report for PY5 will disaggregate these costs to REEP, LIEEP and the Commercial Umbrella program, as appropriate.

	Quarter 3 (\$000)	PYTD (\$000)	Phase !! (\$000)
EDC Incentives to Participants	\$5	\$18	\$18
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	5	18	18
Design & Development	0	13	13
Administration, Management and Technical Assistance ^[1]	296	698	698
Marketing	0	0	0
Subtotal EDC Implementation Costs	296	711	711
EDC Evaluation Costs	8	10	10
SWE Audit Costs	14	42	42
Total EDC Costs ^[2]	323	781	781
Participant Costs ^[3]			
Total TRC Costs ^[4]	·		к, ₃ ,
NOTËS	· · ·		
Pér PUC direction, TRC inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking syst	em; general administra	ation and	
clêrical costs; EDC program management, CSP program manage technical assistance: ² Per the 2013;Total Resource Cost Test Order – Tòtal EDC Costs, h Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Imp ³ Per the 2013.Total Resource Cost Test Order – Net participant cos ⁴ Total TRC Costs = Tòtal EDC Costs + Participant Costs	ement, general mana ere, refer to EDC incur lementation Costs + El	gement 'oversight red expenses only DC Evaluation Cos	ts + SWE Audit Costs
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Table 4-7: Summary of Program Finances – Healthcare – February 28, 2014

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	Quarter 3 (\$000)	PYTD (\$000)	Phase II 3
EDC Incentives to Participants	\$8	\$128	\$128
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	8	128	128
Design & Development	0	4	4
Administration, Management and Technical Assistance ^[1]	12	35	35
Marketing	0	0	0
Subtotal EDC Implementation Costs	12	39	39
EDC Evaluation Costs	2	3	3
SWE Audit Costs	4	12	12
Total EDC Costs ^[2]	26	182	182
Participant Costs ^[3]			
Total TRC Costs ^[4]			t
NOTES		<u> </u>	
 Per PUC direction, TRC Inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking systerical, costs, EDC program management, CSP program managetechnical assistance ² Per the 2013 Total Resource Cost Test Order – Total EDC Costs, F Total EDC Costs = Subtotal EDC Incentive Costs; + Subtotal EDC Implement to Costs = Total Resource Cost Test Order – Net participant cost 	tem, general administr sement, general mana gere, refer to EDC Incur plementation Costs + E	ation and gement, oversight red expenses only DC Evaluation Cos	t major accounts and

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Table 4-8: Summary of Program Finances – Industrial Umbrella – February 28, 2014

	• •		Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Particip	ants		\$12	\$15	\$15
EDC Incentives to Trade A	llies				
Subtotal EDC Incentive Co	osts		12	15	15
Design & Development			0	9	9
Administration, Managem Assistance ^[1]	ent and Technical		14	43	43
Marketing			0	0	0
Subtotal EDC Implementa	ition Costs		14	52	52
EDC Evaluation Costs			5	6	6
SWE Audit Costs			10	29	29
Total EDC Costs ^[2]			41	102	102
Participant Costs ^[3]					
Total TRC Costs ^[4]		· · · ·			
NOTES			•	,	at •
Per PUC direction, TRC inputs a Resource Cost Test Order approv		uired in the A	nnual Report only	and should comp	ly with the 2013;To
¹ Includes the administrative CSI clerical costs, EDC (program m technical assistance	anagement, CSP progra	am managem	ent, general mana	igement oversigh	•
⁷ Per the 2013 Total Resource Co Total EDC Costs = Subtotal EDC- ⁹ Per the 2013 Total Resource Co ⁶ Total TRC Costs = Total EDC Co	ncentive Costs + Subtot	al EDC Impler	mentation Costs + E	DC Evaluation Cos	sts + SWE Audit Cost

Table 4-9: Summary of Program Finances – Chemicals – February 28, 2014

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	Quarter 3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$2	\$7	\$7
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	2	7	7
Design & Development	0	8	8
Administration, Management and Technical Assistance ⁽¹⁾	13	40	40
Marketing	0	0	0
Subtotal EDC Implementation Costs	13	48	48
EDC Evaluation Costs	5	6	6
SWE Audit Costs	8	25	25
Total EDC Costs ^[2]	28	86	86
Participant Costs ^[3]			
Total TRC Costs ^[4]		1	
NOTES			, , ,
Per PUC direction, TRC inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. Includes the administrative CSP (rebate processing), tracking syst clerical costs, EDC program management, CSP program manage technical assistance Per the 2013 Total Resource Cost Test Order - Total EDC Costs, h Total EDC Costs = Subtotal EDC Incentive Costs' + Subtotal EDC Imp Per the 2013 Total Resource Cost Test Order - Net participant cost	em, general administra ement, general manaj ere, rèferto EDC incuri Jementation Costs + EI	ation and gement oversight red expenses only DC Evaluation Cos	t major accounts a v. ts + SWE Audit Cost

Table 4-10: Summary of Program Finances – Mixed Industrial – February 28, 2014

\$196	\$312	\$312
106		777C
100	1	
190	312	312
0	36	36
201	480	480
0	0	0
201	516	516
21	26	26
38	113	113
456	967	967
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tem, general administr gement, general mana gere, refer to EDC Incur	ation and gement ·oversight red expenses only	t major accounts.
ementation Costs + E	DC Evaluation Cos	ts + SWE Audit Co:
	201 0 201 21 38 456 e Annual Report only tem, general administr ement, general administr ement, general mana ere, refer to EDC Incur plementation Costs, + El	201 480 0 0 201 516 21 26 38 113 456 967

Table 4-11: Summary of Program Finances – Office Buildings – February 28, 2014

	Quarter 3 (\$000)	PYTD (\$000)	(\$000) 4
EDC Incentives to Participants	\$407	\$448	\$448
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	407	448	448
Design & Development	0	24	24
Administration, Management and Technical Assistance ^[1]	474	626	626
Marketing	0	0	0
Subtotal EDC Implementation Costs	474	650	650
EDC Evaluation Costs	14	17	17
SWE Audit Costs	25	76	76
Total EDC Costs ^[2]	920	1,191	1,191
Participant Costs ^[3]			
Total TRC Costs ^[4]			in.
NOTES	· · ·		1
Per PUC direction, TRC inputs and calculations are required in the Resource Cost Test Order approved August 30, 2012. Includes the administrative CSP (rebate processing), tracking sys- clerical costs, EDC program management, CSP program mana- technical assistance Per the 2013 Total Resource Cost Test Order – Total EDC Costs, Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC Im Per the 2013 Total Resource Cost Test Order – Net participant co	stem, general administra gement, general mana heré, refer to EDC incurr plementation Costs + El	ation`and gement_oversi red expenses o DC Evaluation C	ght major accounts a nlý Costs + SWE Audit Cost

Table 4-12: Summary of Program Finances – Primary Metals – February 28, 2014

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Table 4-13: Summary of Program Finances – Government (Non-Profit & Education) – February 28,2014

	Quarter 3 (\$000)	PYTD) (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$11	\$25	\$25
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	11	25	25
Design & Development	0	42	42
Administration, Management and Technical Assistance ⁽¹⁾	81	202	202
Marketing	0	0	0
Subtotal EDC Implementation Costs	81	244	244
EDC Evaluation Costs	24	30	30
SWE Audit Costs	44	132	132
Total EDC Costs ^[2]	160	431	431
Participant Costs ⁽³⁾			
Total TRE Costs ^[4]			
NOTES	<u> </u>	<u> </u>	
Per PUC direction, TRC inputs and calculations are required in Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative CSP (rebate processing), tracking si clerical costs, EDC program management; CSP program man technical assistance ² Per the 2013 Total Resource Cost Test Order – Total EDC Costs Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC In ³ Per the 2013 Total Resource Cost Test Order – Net participant of ⁴ Total TRC Costs = Total EDC Costs + Participant Costs	ystem, general administr agement, general mana , here, refer to EDC incur pplementation Costs + E	ation and gement oversigh red expenses only DC Evaluation Cos	t major accõunts a /. its + SWE Audit Cost:

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	Quarter_3 (\$000)	PYTD (\$000)	Phase II (\$000)
EDC Incentives to Participants	\$124	\$177	\$177
EDC Incentives to Trade Allies			
Subtotal EDC Incentive Costs	124	177	177
Design & Development	0	14	14
Administration, Management and Technical Assistance ^[1]	104	214	214
Marketing	0	0	0
Subtotal EDC Implementation Costs	104	228	228
EDC Evaluation Costs	8	10	10
SWE Audit Costs	15	45	45
Total EDC Costs ^[2]	251	460	460
Participant Costs ^[3]			
Total TRC Costs ^[4]	· · · · · ·		
NOTÉS Per PUC direction, TRC inputs and calculations are required in t	he Annual Report only	and should compl	y with the 2013 To
Resource Cost Test Order approved August 30, 2012. ¹ Includes the administrative ČŠP (rebāte processing), tracking sy clerical costs, EDC program management, CSP program mana technical assistance ³ Per the 2013 Total Resource Cost Test Order – Total EDC Costs, Total EDC Costs = Subtotal EDC Incentive Costs + Subtotal EDC In ³ Per the 2013 Total Resource Cost Test Order – Net participant c ⁴ Total TRC Costs = Total EDC Costs + Participant Costs	agement, general mana here, refer to EDC Incur pplementation Costs + E	gement oversight red expenses only DC Evaluation Cos	ts + SWE Audit Cost

Table 4-14: Summary of Program Finances – Retail Stores – February 28, 2014

UPS CampusShip: View/Print Label

- <u>. -</u> Ensure there are no other shipping or tracking labels attached to your package. select Print from the File menu to print the label. Print button on the print dialog box that appears. Note: If your browser does not support this function Select the
- N shipping tape over the entire label label in a UPS Shipping Pouch. If you do not have shipping tape. Do not cover any seams or closures on the package with the label. П Place the label on a single side of the package and cover it completely with clear plastic old the printed sheet containing the label at the line so that the entire shipping label is visible a pouch, affix the folded label using clear plastic Place the

ω GETTING YOUR SHIPMENT TO UPS

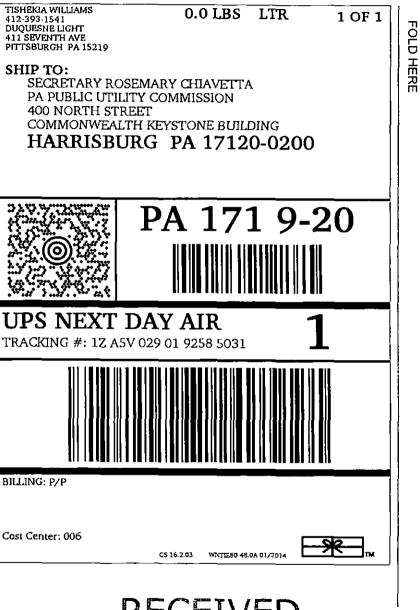
UPS locations include the UPS Store[®], retail outlets and UPS drivers. UPS drop boxes, UPS customer centers, authorized

packages. Schedule a same day or future day Pickup to have a UPS driver pickup all your CampusShip

Hand the package to any UPS driver in your area

Return Services(SM) (including via Ground) are also accepted at Drop Boxes. To find the location nearest you, please visit the Resources area of CampusShip and select UPS Locations Take your package to any location of The UPS Store®, UPS Drop Box, UPS Customer Center, UPS Alliances (Office Depot® or Staples®) or Authorized Shipping Outlet near you. Items sent via UPS Items sent via UPS

Customers with a Daily Pickup Your driver will pickup your shipment(s) as usual.



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4/14/2014