Danielle Leva, Paralegal Legal Department Direct Dial: 215-684-6862 FAX: 215-684-6798 E-mail: danielle.leva@pgworks.com

October 15, 2014

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Re: <u>SBG Management Services</u>, Inc v. PGW, Docket No. C - 2012 - 2304183, C - 2012 - 2304215, C - 2012 - 2304324, C - 2012 - 2304167, C - 2012 - 2304303, C - 2012 - 2308454, C - 2012 - 2308462, C - 2012 - 2308465, and C - 2012 - 2334253

Dear Secretary Chiavetta:

Pursuant to 52 Pa. Code §5.371, the Philadelphia Gas Works ("PGW") hereby files its answer to the Complainants' motion to compel responses to the Requests for Production of Documents and Interrogatories, Set II filed by letter dated October 6, 2014.

If additional information is required, please do not hesitate to contact the undersigned. Thank you for your assistance in the matter.

Sincerely,

Danielle Leva

Enclosure

cc:

Donna Ross, Esq. (Email)
Francine Thornton Boone, Esq. (Email)
Mr. Philip Pulley (Email)
Ms. Kathy Treadwell (Email)
Administrative Law Judge Eranda Vero (Email)
Linda Pereira (PGW Mail)
Wendy Vacca (PGW Mail)

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

SBG Management Services, Inc. / Colonial Garden Realty, LP, Complainant Docket No. C - 2012 - 2304183 V. Philadelphia Gas Works, Respondent SBG Management Services, Inc. / Fairmount Realty, Complainant Docket No. C - 2012 - 2304215 V. Philadelphia Gas Works, Respondent SBG Management Services, Inc. / Simon Gardens Realty, LP, Complainant Docket No. C - 2012 - 2304324 V. Philadelphia Gas Works, Respondent SBG Management Services, Inc. / ElRae Garden Realty, LP, Complainant Docket No. C - 2012 - 2304167 ٧. Philadelphia Gas Works, Respondent SBG Management Services, Inc. / Marshall Square Realty, LP, Complainant Docket No. C - 2012 - 2304303 ٧. RECEIVED Philadelphia Gas Works, Respondent

OCT 1 5 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

SBG Management Services, Inc. / : Marchwood Realty, :

Complainant

v. : Docket No. C – 2012 – 2308454

:

Philadelphia Gas Works, :

Respondent

SBG Management Services, Inc. /

Oak Lane Realty Co., LP,
Complainant

v. : Docket No. C – 2012 – 2308462

Philadelphia Gas Works, :

Respondent :

SBG Management Services, Inc. /

Fern Rock Realty, :

Complainant : **Docket No. C – 2012 – 2308465**

Philadelphia Gas Works,

Respondent :

SBG Management Services, Inc. / :

Colonial Garden Realty, LP,

Complainant :

v. : Docket No. C – 2012 – 2334253

Philadelphia Gas Works,

Respondent :

Answer of Philadelphia Gas Works to Complainants' Second Motion to Compel Responses to Requests for Production of Documents and Interrogatories, Set II

Pursuant to 52 Pa. Code §5.342(g)(1), the Philadelphia Gas Works ("PGW") hereby answers the Complainants' motion to compel a response to the Complainants' Requests for Production of Documents and Interrogatories, Set II filed by letter dated October 6, 2014, which is attached hereto as Appendix "A." For the reasons stated herein the Complainant's motion should be denied.

OCT 15 2014
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

PGW's Answer to the Motion to Compel

- 1. After a discussion with the Complainant's counsel on October 15, 2014, concerning what is meant by Paragraphs 7 through 12 of the motion to compel of October 6, 2014 PGW learned that the Complainants believe that not all information and "screens" concerning the PGW "F AIMS" system has been provided. The Complainants' counsel had previously agreed to an extension in the filing of a response to the motion.
- 2. By letter dated May 27, 2014 (re-transmitted by e-mail on May 30, 2014) PGW sent supplemental responses to Set II Nos. 11, 12, and 13, which is attached hereto as Appendix "B." These were the training materials that included examples for accessing PGW information in various screen formats in the F AIMS data base. This database interfaces with PGW's BCCS to share customer and company operation information. The screens presented in the training materials have counterparts that have been presented in discovery. As such, PGW thought the information to be duplicative. The customer/address information, meter reading, customer contact and billing information contained on these F AIMS screens have been provided in a different format in PGW's responses to discovery primarily in the BCCS format. The PGW BCCS system shares the same data stored information. Even the F AIMS information contained on the Field Service Screens (Service Orders) is found in the Customer Contacts screens.
- 3. The F AIMS screen concerning "Surveys" concerns work of the PGW Distribution Department. These may be only tangentially applicable to the Complainants, as the screens may cover work done on the block of the Complainants buildings. The F AIMS screen concerning BRT interfaces with the City of Philadelphia public information concerning property taxes.
- 4. On September 11, 2014 PGW sent supplemental response to Set II, Nos. 5, 22, 23, 24, 25 and 27. That supplemental response included a guide to finding and reading information previously provided. It contained samples of the meter number, testing and account information already provided for each of the SBG properties. Most of these would duplicate information found in the F AIMS screens. The guide showed

the location of the separate metering and account information by page number in discovery responses already provided by property in PGW's response to Set II No. 25. It is attached as Appendix "C."

- 5. The printing and copying of all of the F AIMS screens concerning all of properties and accounts related to the Complainants' properties would be burdensome.
- 6. PGW proposes that a Complainants' representative visit PGW at a mutually agreed upon time and date, under supervision of a PGW employee who could assist in review of the information, to review the F AIMS materials to see how much the F AIMS screens differ from the information already provided and to review any information concerning the Complainants' properties.

WHEREFORE, for the reasons stated above, PGW respectfully requests that the Commission issue an order denying the Complainants' the Complainants' motion to compel discovery of October 6, 2014.

Respectfully submitted,

October 15, 2014

Laureto A. Farinas, Esq. Philadelphia Gas Works 800 W. Montgomery Avenue Philadelphia, PA 19122

APPENDIX A

OCT 15 2014

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

SBG Management Services, Inc.

P.O. Box 549 Abington, PA 19001 Phone 215.938.6665 Fax 215.938.7613

October 6, 2014

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

RE: SBG Management Services, Inc. (and related entities) v. PGW, Docket Nos. C-2012-2304167; C-2012-2304183; C-2012-2304215; C-2012-2304303; C-2012-2304324; C-2012-2308454; C-2012-2308462; C-2012-2308465; and C-2012-2334253

Dear Secretary Chiavetta:

On behalf of the Complainants in the above-referenced matters, enclosed for filing is the original **Motion To Compel Responses to Set II Discovery Requests** and original "**Notice to Plead" for the Motion for Compel**. Copies to be served in accordance with the attached Certificate of Service. This Motion is also being filed by First-Class, overnight mail, with the Commission today.

If you have questions or require additional information, please do not hesitate to contact me at 215-938-6665 or 484-888-9578 or as described in the contact information, below. Your assistance in this matter is greatly appreciated.

Singerely

Donna S. Ross, Esquire Attorney for Complainants

General Counsel, SBG Management Services, Inc.

P.O. Box 549, Abington, PA 19001

c: 484-888-9578

e: dsross@sbgmanagment.com; dsross90@gmail.com

Enclosure

CC:

ALJ Eranda Vero (by overnight, First Class mail)

Laureto Farinas, Esquire, Philadelphia Gas Works (by overnight, First Class mail)

Phil Pulley, SBG Management Services, Inc. (by hand-delivery)

Kathy Treadwell, SBG Management Services, Inc. (by hand-delivery)

Attorney for Complainants

Donna S. Ross

SBG Management Services, Inc.

P.O. Box 549

Abington, PA 19001

P: 215-938-6665; M: 484-888-9578

E: dsross@sbgmanagment.com; dsross90@gmail.com

Attorney ID. No. 59747

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

SBG MANAGEMENT SERVICES, INC./
COLONIAL GARDEN REALTY, LP

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

: DOCKET NO. C-2012-2304183
: C-2012-2304183

FAIRMOUNT REALTY : DOCKET NO. C-2012-2304215

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./ :
SIMON GARDENS REALTY, LP : DOCKET NO. C-2012-2304324

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./ :
ELRAE GARDEN REALTY, LP : DOCKET NO. C-2012-2304167

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./ :
MARSHALL SQUARE REALTY, LP : DOCKET NO. C-2012-2304303

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

MARCHWOOD REALTY : DOCKET NO. C-2012-2308454

Complainant :

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PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

OAK LANE REALTY CO., LP : DOCKET NO. C-2012-2308462

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

FERN ROCK REALTY

: DOCKET NO. C-2012-2308465

: DOCKET NO. C-2012-2334253

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

COLONIAL GARDEN REALTY, LP

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

--- NOTICE TO PLEAD-

TO: PHILADELPHIA GAS WORKS, RESPONDENT:

Pursuant to 52 Pa. Code Section 5.371, you are hereby notified to file a written response to this Motion to Compel Respondent's Responses to Complainants' Set II Discovery Requests, which was served on this date, of the above-captioned matters, within five (5) days from service hereof or you may be deemed to be in default and relevant facts stated in these pleadings may be deemed admitted, the Pennsylvania Public Utility Commission ("Commission") may rule on this Motion without further input, and a judgment may be entered against you. All pleadings, such as an Answer to the enclosed Motion, must be filed with the Secretary of the Commission, with a copy served on the undersigned counsel for Complainants.

Date: October 6, 2014

Respectfully Submitted By,

Donna'S. Ross General Counsel

SBG Management Services, Inc.

P.O. Box 549

Abington, PA 19001

E: dsross@sbgmanagement.com; dsross90@gmail.com

T: 215-938-6665; M: 484-888-9578

Attorney ID. No. 59747

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Attorney ID. No. 59747

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

SBG MANAGEMENT SERVICES, INC./ COLONIAL GARDEN REALTY, LP

: DOCKET NO. C-2012-2304183

Complainant

PHILADELPHIA GAS WORKS

Respondent

Complainant

SBG MANAGEMENT SERVICES, INC./

FAIRMOUNT REALTY

: DOCKET NO. C-2012-2304215

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

SIMON GARDENS REALTY, LP Complainant

: DOCKET NO. C-2012-2304324

: DOCKET NO. C-2012-2304167

: DOCKET NO. C-2012-2304303

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

ELRAE GARDEN REALTY, LP

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

MARSHALL SQUARE REALTY, LP

Complainant

V.

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

MARCHWOOD REALTY

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

OAK LANE REALTY CO., LP

: DOCKET NO. C-2012-2308462

: DOCKET NO. C-2012-2308454

Complainant

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./

FERN ROCK REALTY

Complainant

: DOCKET NO. C-2012-2308465

PHILADELPHIA GAS WORKS

Respondent

SBG MANAGEMENT SERVICES, INC./ COLONIAL GARDEN REALTY, LP

Complainant

PHILADELPHIA GAS WORKS

Respondent

: DOCKET NO. C-2012-2334253

COMPLAINANTS', SBG MANAGEMENT SERVICES, INC., COLONIAL GARDEN REALTY CO. (I and II), FAIRMOUNT REALTY CO., SIMON GARDENS, ELRAE GARDEN REALTY, MARCHWOOD REALTY, FERNROCK REALTY, OAK LANE REALTY CO., L.P., AND MARSHALL SQUARE REALTY ("COMPLAINANTS"), MOTION TO COMPEL PGW'S RESPONSES TO COMPLAINANTS' REQUESTS FOR PRODUCTION OF DOCUMENTS AND INTERROGATORIES ADDRESSED TO RESPONDENT PHILADELPHIA GAS WORKS, SET II, INTERROGATORIES NOS. 5, AND REQUEST FOR SANCTIONS ("MOTION")

Pursuant to 52 Pa. Code Sections 5.342 and 5.321(c), Complainants, by their undersigned counsel, hereby respectfully request the Pennsylvania Public Utility Commission ("Commission") to compel Philadelphia Gas Works ("PGW" or "Respondent") to fully respond and to file complete answers to Complainants' Requests for Production of Documents and Interrogatories Addressed to Respondent PGW, Set II, Interrogatory No. 5 in accordance with the presiding officer's Orders dated Apri 9, 2014 and August 21, 2014.

I. SUMMARY

Respondent's response to the Subject Interrogatories are incomplete and non-responsive and violate applicable statutory law, including 52 Pa. Code Sections 5.342, as Respondent: (1) submitted incomplete supplemental responses that failed to supply all the requested information, including data regularly maintained in the course of doing business and easily accessible and

retrievable by PGW that would respond to the stated Interrogatory that included electronically held documents, calculations, memoranda, and other information as discussed below; (2) PGW submitted responses that claim to provide information on all the accounts but then failed to provide the *all such* information; and (3) submitted responses that refers to "previously provided" information [to Complainants from Respondent] without specifically identifying where and in what particular documents the discoverable information is set forth or by referring to responses previously answered to Set II, Interrogatories, which was also an incomplete response. On August 21, 2014, ALJ discussed at length in her order of the same that Complainants' question:

5. Identify and describe with particularity any and all documents, of any kind, that are in the possession, control or custody of Respondent, or of which Respondent has knowledge, whether originals, copies or facsimiles, regardless of their location, which are utilized to manage Complainats' Customer Accounts, SA accounts, former and current meters located at the Subject Properties limited to Disputed Transactions attached hereto as Exhibits "A-1" through "A-8".

was unduly burdensome to produce and somewhat vague. In that order, the presiding officer denied Complainants' Motion for Sanctions, however, in accordance with her previous order of April 9, 2014, Respondent, PGW was ordered and under a continuing duty to supply supplemental information related to Set II, No. 5, 11, 12, and 13 pertaining to discovery. Respondent was not forthright in its response as to indicate that it had the means and access to provide the information requested. Instead they argued that it would be unduly burdensome and Complainants requests were vague.

On September 30, 2014, fifteen (15) days after the close of discovery, Respondent sent discovery verifications for supplemental responses in the form of documents, which showed examples of data collections screens, whereby information could be gleaned and retrieved

regarding premised based and customer based data, as part of their ongoing duty to supplement their responses to Set II, Nos. 11, 12, and 13. PGW provided information that shows that it may electronically retrieve account information related to a premise that receives PGW gas usage with information contained on data screens that provide pertinent customer information providing a specific location's complete history of gas accounts, including but not limited to, the Premise Based Tabs which provides information of all of the bills from the "Subject Properties" premises for all customers, including previous customers and Customer Based Tabs, which provides similar data and information for customer accounts. Despite having easily retrievable information at its' disposal, Respondent failed to provide Complainants' with such information in response to the discovery propounded. And furthermore, PGW did not disclose its' ability to provide such information until fifteen days (15) after discovery closed on September 15, 2014.

II. SPECIFIC GROUNDS TO COMPEL RESPONSES TO THE SUBJECT INTERROGATORIES

In support of this Motion, Complainants by and through their undersigned counsel, hereby move the Commission to enter an appropriate Order and Sanctions against Respondent, pursuant to 52 Pa. Code Section 5.342 and 5.371-5.372. In support of this Motion, Complainants aver as follows:

- The above-referenced consolidated Complaints were commenced by filing
 Complaints and Amended Complaints. Respondents subsequently filed Answers and Amended
 Answers to the Amended Complaints.
- 2. Complainants, by its former counsel, Scott DeBroff, Esquire, served discovery requests upon counsel for Respondent.
- 3. On October 9, 2013, Complainants, by their current counsel, served a second set of discovery requests, Complainants' Requests for Production of Documents and Interrogatories

Addressed to Respondent PGW, Set II (collectively, "Interrogatories" or "Interrogatories Set II"), a copy of these Interrogatories, are attached as Exhibit "A", and incorporated herein by reference.

4. On December 9, 2013, ALJ Eranda Vero issued an "Order on the Joint Motion to Extend the Time to Conduct Discovery and to Continue the Scheduled Hearings" ("12/9/2013 Order") on page 4 (second full paragraph), that cited ALJ Vero's November 14, 2013 Order ("11/14/2013 Order") as follows:

"On November 14, 2013, I issued an Order granting, in part, and denying, in part, the Complainants' Motion to Compel.... Noting that the objections did not state with any degree of specificity where such information was provided to the Complainants, I instructed the Respondent to do so 'within fifteen (15) days of the date of this Order unless the parties agree upon a different due date.' See Order of Motion to Compel, Ordering Paragraphs 5, and 11. Based on the Respondent's claim that it had already provided to Complainants the information requested by the majority of their Set II-Discovery Requests, I deemed this amount of time sufficient for the Respondent to direct the Complainants to the information it had provided during previous discovery, to supplement that information, and to answer the remainder of discovery requests propounded by the Complainants." (Emphasis added.)

- 5. Pennsylvania statutes define the manner and form of Answers to Interrogatories. Specifically, 52 Pa. Code Section 5.342 (a) (3) and (4) require:
 - "(a) Form. Answers to Interrogatories must:
- 3. Be submitted as an answer and may not be submitted as an exhibit or in another form.
- 4. Answer each interrogatory fully and completely unless an objection is made. (See 52 Pa. Code Section 5.342)
- 6. On 4/9/2014 ALJ Vero, issued an order granting and denying, in whole or in part, Complainants' Second Amended Motion to Compel for Interrogatory Nos. 2,3, 5-31, 33-39, that granted on 4/9/2014: 5, 6, 7, 8, 9, 10, 11, 12, 13, 15, 16, 22, 23, 24, 27, 29, 30, and 36; and denied on 4/9/2014: 14, 17, 18, 19, 20, 21, 26, 28, 31, 33, 34, 35, 37, 38, and 39.

- 7. Upon Motion for Reconsideration by Complainants, ALJ Vero issued an Order amending the 4/9/2014 Order to require supplemental responses from Respondent, including responses for Interrogatories 5, 11, 12, and 13 within forty-five (45) days from the day of the Order, April 9, 2014.
- 8. On August 21, 2014, ALJ Vero denied Complainants' Motion for Sanctions regarding Respondent's incomplete responses to interrogatories and requests for production to Set II Nos. 5, 11, 12, and 13.
- 9. Complainants file this Motion due to Respondent's failure to comply with applicable case and statutory law and Respondent's failure to provide the requisite full, complete and specific responses to the following Interrogatories Set II, Nos. 5, 11, 12, and 13 ("Subject ...

 Interrogatories").
- 10. Respondent knew it had the ability to easily access information in its possession, long before these proceedings started and the ability to forthrightly provide such information and share it with Complainants. Had they done so, PGW may have answered Complainants' questions regarding these matters and prevented this voluminous discovery process and litigation.
- 11. Respondent waited until discovery closed (September 15, 2014) before it provided verified responses to the interrogatories as stated (September 30, 2014), which indicated that such embedded information exists and is accessible.
- 12. Respondent still has not provided specific premise/customer based information as found in the Viewing and Navigating AIMS Data system and they have the easy ability to do so. Or if PGW has provided such information, they have only turned over select data and not all that is available, relevant and pertinent to these proceedings.

- 13. Respondent is deliberately being evasive and showing bad faith in these proceedings as it relates to veracity and conformity to discovery and these proceedings.
- 14. As stated below in this Motion, for the remainder of the Responses, Respondent failed to identify all such documents and/or failed to provide for inspection or to attach all documents as required by Set II, Interrogatories 5, 11, 12, and 13.
- 15. The Supplemental Responses provided and verified on September 30, 2014, show that PGW maintains information that is specific to the "Subject Properties" and Customer accounts, is easily retrievable and available, but does not provide the specific information as requested for these subject properties/premises or customer based accounts.
- 16. This Motion incorporates the contents and statements set forth in the Prehearing Conference Memorandum dated 7/10/2014 ("7/10/2014 Memo"), by reference as though set forth herein and thereto, in its entirety.

* * * * *

SUMMARY OF MOTION TO COMPEL:

In summary, based on a review of the applicable case and statutory law, Respondent must be compelled to fully, completely, and specifically answer the Subject Interrogatories.

Essentially, the Interrogatories are governed by 52 Pa. Code Section 5.321(c), which provides:

- (c) Scope. Subject to this subchapter, a party may obtain discovery regarding any matter, not privileged, which is relevant to the subject matter involved in the pending action, whether it relates to the claim or defense of the party seeking discovery or to the claim or defense of another party, including the existence, description, nature, content, custody, condition and location of any books, documents, or other tangible things and the identity and location of persons having knowledge of a discoverable matter. It is not ground for objection that the information sought will be inadmissible at hearing if the information sought is reasonably calculated to lead to the discovery of admissible evidence. 52 Pa. Code Section 5.321 (c).
 - 52 Pa. Code Section 5.342 states the form and manner of Answers to Interrogatories:

(a) Form. Answers to Interrogatories must:

- (1) Be in writing.
- (2) Identify the name and position of the individual who provided the answer.
- (3) Be submitted as an answer and may not be submitted as an exhibit or in another form.
- (4) Answer each interrogatory fully and completely unless an objection is made.
- (5) Restate the interrogatory which is being answered or be inserted in the spaces provided in the interrogatories.
- (6) Be verified in accordance with Section 1.36 (relating to verification).

Here, Complainants served Interrogatories on Respondent. Respondent failed to fully comply with Section 5.342, and Respondent provided partial or no responsive information to Complainants, as discussed in detail in Paragraphs 1 through 16, above. Neither Section 5.342, nor any other section of the statute, supports these incomplete and inadequate discovery responses. As noted in prior pleadings, discovery is encouraged so that the parties may dispose of any or as many issues as possible, prior to trial or hearing. Through discovery, the parties may discover that certain issues are "resolvable" or not in dispute and avoid wasting precious judicial time and resources. Here, Respondent is acting in contradiction to the rules governing discovery.

Respondent must provide its discovery documents and responses in a proper manner. Here, Respondent refers to policies, procedures, practices, calculations of basic charges, outstanding balances, interest and penalties, the imposition of liens, applications of payments and even issues conclusions that Respondent satisfied the applicable laws and tariffs, while responding with exhibits or other forms of or statements documents that contain incomplete information and that fail to organize or state account information in a manner that fully and specifically answers or responds to the Interrogatories as required by Section 5.342. Respondent needs to answer the Interrogatories, specifically, fully and completely as required by law and we respectfully request that the Commission compel PGW to do so.

Pursuant to 52 Pa. Code Section 5.321(c):

"...a party may obtain discovery regarding any matter, not privileged, which is <u>relevant</u> to the subject matter involved in the pending action, whether it relates to the claim or defense of the party seeking discovery or to the claim or defense of another party, including the existence, description, nature, content, custody, condition and location of any books, documents, or other tangible things and the identity and location of persons having knowledge of a discoverable matter."

Here, the Interrogatories seek information, including "books, documents, and other tangible things and the identity and location of persons having knowledge of a discoverable matter", that are relevant to this proceeding and that are further defined as discoverable at Section 5.321(c), above. Respondent failed to fully provide and identify those letters, correspondence, records, emails, and other documents explaining the bills, charges, application of payments on the Customer Accounts, SAs, and Disputed Transactions, and documents containing or referring to the internal memoranda/documentation on Respondent's practices, policies, and procedures underlying the calculation of the debt, imposition of liens (including gas usage period covered by the lien and date of filing/satisfying all liens, if applicable), application of payments, charges, LPC's, and interest charges—and to provide this information on each Customer Account, SA, and Disputed Transaction that are part of this litigation. Without this detailed information, Respondent is withholding critical data that permits all parties and the Commission to confirm or defeat its claim of billing Complainants in accordance with the applicable statutes, tariffs, and laws. (In an effort to amicably resolve this matter, the need for this information was also discussed with counsel for PGW, who refused to provide it.)

Respondent also failed to show where and how the information was previously provided "during the hearings"; as previously done, Respondent simply refers to its Exhibits and its Statement of Accounts (the original and "updated" SOAs). The Exhibits are not organized in a manner to specifically correlate to each discovery request as required by 52 Pa. Code Sections 5.342 and 5.321. The Statement of Account, as stated repeatedly by PGW, does not provide

details on calculation of the debt and the application of the payments as discussed in greater detail above.

The importance of receiving this detailed, complete, specific, and full discovery response is best shown in the case of <u>Campos v. PGW</u>, where the Administrative Law Judge for the Commission stated that Linda Pereira, a senior customer review officer for PGW testified and noted:

"...the credit that the Complainant had established on his account was absorbed through the make-up bill and that the current undisputed charges after the issuance of the make-up bill have not been paid....PGW also assess a late payment fee...because Complainant had not paid undisputed charges for gas services rendered." (See <u>Campos</u>, p. 28)"

Thereafter, the Commission, by its ALJ, held at page 28:

"I disagree with the account of billed charges by PGW toward Complainant's account. The amount of \$2,028.80 is under dispute. PGW does not dispute that \$781.01 is credit accrued by the Complainant for early payments made. PGW cannot place the credit established by the Complainant toward the disputed amount owed. Rather, PGW must continue to place the credit toward undisputed amounts owed. (See <u>Campos</u>, at p. 30)...

As shown in the <u>Campos</u> case, one can not assume that because PGW claims it is calculating the bills and payments in accordance with the statutes, rules, and tariffs, that a full examination of the critical underlying pieces of the bills and charges is a waste of time or unnecessarily burdensome. To the contrary, this Motion to Compel is needed to force a clear and readily understandable explanation for the bills, charges, and payments underlying this litigation and the related Customer Accounts, SAs, and Disputed Transaction.

The statutes governing billing by a utility in this Commonwealth are clear and provide substantial guidance to the parties, as set forth below:

52 Pa. Code Section 56.15 provides:

"§ 56.15. Billing information.

A bill rendered by a public utility for metered residential public utility service must state clearly the following information:

- (4) The amount due for service rendered during the current billing period, specifying the charge for basic service, the energy or fuel adjustment charge, State tax adjustment surcharge if other than zero, State sales tax if applicable and other similar charges. The bills should also indicate that a State gross receipts tax is being charged and a reasonable estimate of the charge. A Class A utility shall include a statement of the dollar amount of total State taxes included in the current billing period charge. For the purpose of this paragraph, a Class A utility shall also include a Class A telephone utility as defined under § 63.31 (relating to classification of public utilities).
- (7) The total amount of payments and other credits made to the account during the current billing period.
- (8) The amount of late payment charges, designated as such, which have accrued to the account of the customer for failure to pay bills by the due date of the bill and which are authorized under §56.22 (relating to accrual of late payment charges).
 - (9) The total amount due.
- (11) A statement directing the customer to "register any question or complaint about the bill prior to the due date," with the address and telephone number where the customer may initiate the inquiry or complaint with the public utility.
- (12) A statement that a rate schedule, an explanation of how to verify the accuracy of a bill and an explanation, in plain language of the various charges, if applicable, is available for inspection in the local business office of the public utility and on the public utility's web site."
- (14) Electric distribution utilities and natural gas distribution utilities shall incorporate the requirements in § § 54.4 and 62.74 (relating to bill format for residential and small business customers). (Emphasis added.)

Accordingly, the applicable laws and tariffs require that the utility provide specific information on its bills and billing statements. Arguably, despite the discovery requests and the above statutory provisions, PGW continues to refuse to provide details on the bills and payments, including a separate statement of the "accrued late payment charges" and an explanation on how to verify the accuracy of the bills, i.e., provide the details and accounting for the application of payments, including those involving disputed vs. undisputed debt, lien information, payment information, and LPC detailed information.

52 Pa. Code Section 56.21 provides:

"§ 56.21. Payment.

(2) Date of payment by mail. For a remittance by mail, one or more of the following applies:

- (i) Payment shall be deemed to have been made on the date of the postmark.
- (ii) The public utility may not impose a late payment charge unless payment is received more than 5 days after the due date.
- (4) *Electronic transmission*. The effective date of a payment electronically transmitted to a public utility is the date of actual receipt of payment.
- (6) Multiple notifications. When a public utility advises a customer of a balance owed by multiple notices or contacts which contain different due dates, the date on or before which payment is due shall be the latest due date contained in any of the notices."

52 Pa. Code Section 56.22, provides:

"§ 56.22. Accrual of late payment charges.

- a) Every public utility subject to this chapter is prohibited from levying or assessing a late charge or penalty on any overdue public utility bill, as defined in § 56.21 (relating to payment), in an amount which exceeds 1.5% interest per month on the overdue balance of the bill. These charges are to be calculated on the overdue portions of the bill only. The interest rate, when annualized, may not exceed 18% simple interest per annum.
- (b) An additional charge or fixed fee designed to recover the cost of a subsequent rebilling may not be charged by a regulated public utility.
- (c) Late payment charges may not be imposed on disputed estimated bills, unless the estimated bill was required because public utility personnel were willfully denied access to the affected premises to obtain an actual meter reading."

In addition to the above, the Courts of this Commonwealth have limited how and when the 1.5% financing charge/rate may be imposed in the face of a judgment or lien. Despite PGW's claims, if the rate of the finance charge must change to 6% from 18%, upon post-judgment, then the filing date of the judgment or lien is needed to calculate the post-judgment interest on the liened debt? Further, only PGW files the liens and knows the details of the debts and charges underlying these debts and charges. Some of the liens have no account numbers or information on the gas usage periods covered by the liens—all of this information is part of verifying the underlying debt. Since 42 Pa.C.S. § 8101 (relating to interest on judgments) limits post-judgment interest to 6% per year unless otherwise provided by another statute, it supersedes the regulation that provides for 18% financing charge or LPCs, per year on amounts owed to a public utility. Equitable Gas Co. v. Wade, 812 A.2d 715 (Pa. Super. 2002). We cannot assume, as

information creates a 12% difference in the particular financing charged assessed and deemed due on the debt.

Further, statutes and the Commission have set requirements on providing information to customers on bills and charges. The Complainants seek information that will easily and readily explain how PGW created its bills and claims against Complainants. By providing the requested detailed information on the bills and payments for the Customer Accounts, as described herein and in Paragraphs 1 through 16 above, PGW will be complying with the discovery requests, as well as with the spirit and goals of the "plain language" guidelines set forth in 52 Pa. Code §69.251, that permit a customer to obtain billing information in a clear and easily and readily understood manner.

52 Pa. Code Sections 56.23 and 56.24 provide as follows:

"§ 56.23. Application of partial payments between public utility and other service.

Payments received by a public utility without written instructions that they be applied to merchandise, appliances, special services, meter testing fees or other nonbasic charges and which are insufficient to pay the balance due for the items plus amounts billed for basic utility service shall first be applied to the basic charges for residential public utility service.

And

§ 56.24. Application of partial payments among several bills for public utility service.

In the absence of written instructions, a disputed bill or a payment agreement, payments received by a public utility which are insufficient to pay a balance due both for prior service and for service billed during the current billing period shall first be applied to the balance due for prior service."

The Statement of Accounts clearly show partial payments or payments that do not pay the full balance on bills that include basic and non-basic charges and bills that are for prior service and service billed during the current period. Yet, the Statement of Accounts, do not designate how these partial payments are applied. Without this detailed information, the parties and the Commission cannot verify whether PGW has fully, completely, specifically, and properly

complied with the tariffs, statutes, rules, and laws governing good service and billing by a utility in this Commonwealth.

52 Pa. Code Section 56.151 provides:

"§ 56.151. General rule.

Upon initiation of a dispute covered by this section, the public utility shall:...

- (2) Investigate the matter using methods reasonable under the circumstances, which may include telephone or personal conferences, or both, with the customer or occupant.
- (3) Make a diligent attempt to negotiate a reasonable payment agreement if the customer or occupant is eligible for a payment agreement and claims a temporary inability to pay an undisputed bill. Factors which shall be considered in the negotiation of a payment agreement include, but are not limited to:
 - (i) The size of the unpaid balance.
 - (ii) The ability of the customer to pay.
 - (iii) The payment history of the customer.
 - (iv) The length of time over which the bill accumulated.
- (4) Provide the customer or occupant with the information necessary for an informed judgment, including, but not limited to, relevant portions of tariffs, statements of account and results of meter tests.
- (5) Within 30 days of the initiation of the dispute, issue its report to the complaining party. The public utility shall inform the complaining party that the report is available upon request.
- (i) If the complainant is not satisfied with the dispute resolution, the utility company report must be in writing and conform to § 56.152 (relating to contents of the public utility company report). Further, in these instances, the written report shall be sent to the complaining party if requested or if the public utility deems it necessary.
- (ii) If the complaining party is satisfied with the orally conveyed dispute resolution, the written utility company report may be limited to the information in \S 56.152(1), (2) and, when applicable, \S 56.152(7)(ii) or (8)(ii).
- (iii) The information and documents required under this subsection may be electronically provided to the complaining party as long as the complaining party has the ability to accept electronic documents and consents to receiving them electronically."

Clearly, the above shows that Section 56.151 provides the criteria for actions required by the utility in the face of a dispute with a customer. The information requested in the Interrogatories seek details on the training, practices, policies, and procedures used to resolve the disputes in the underlying litigation. The Interrogatories seek specific and detailed information which would permit an understanding and a determination of whether PGW satisfied the dictates of Section 56.151 and other statutes with respect to the disputes at the heart of this litigation.

PGW's refusal to specifically, fully, and completely provide this information is an attempt to frustrate the discovery process and to prevent a full and thorough hearing on the bills and PGW's actions in providing "good service" in these consolidated cases. Accordingly, Complainants respectfully request that the Commission compel Respondent to fully, completely, and specifically answer the Interrogatories.

III. <u>CONCLUSION</u>

* WHEREFORE, Complainants respectfully request Your Honor and the Commission:

- (1) Grant this Motion to Compel;
- (2) Compel PGW to answer Set II, Interrogatories Nos. 5, 11, 12 and 13 by providing all the Premised Based and Customer Based data/information for the "Subject Properties" named herein and Customer accounts for said "Subject Properties" as embedded in the Viewing and Navigating AIMS Data collection system used by PGW for historical electronic data on Complainants premises and accounts which are the subject of this litigation and produce full and complete answers and documents pertaining thereto within five (5) days of the date of the Commission's Order on the same; and
- (3) Grant any other relief deemed appropriate, including, but not limited to:
 - a. Striking all PGW bills, demands for payments, charges, late payment charges, interest charges, and other costs and charges for those Customer Accounts from PGW to Complainants (except for basic gas usage charges that are not in dispute) for those Customer Accounts, where PGW failed to fully, completely, and specifically provide and respond to any or all of the discovery requests, which are the subject of this Motion; and

- b. Barring the introduction, by PGW, of any evidence in the form of testimony, exhibits, examples or documentation, at the remaining hearings and in the pre-filed testimony presented by PGW, in contradiction of Complainants' case in chief or in PGW's defense, that requires the use of, relates to or refers to the documents, materials, and/or responses sought, but not provided by PGW in response to, Interrogatories Set II /Subject Interrogatories and
- c. Imposing, any and all other appropriate sanctions for failing to fully and completely answer the Subject Interrogatories.

Date: October 6, 2014

UN NIN

Donna S. Ross General Counsel

SBG Management Services, Inc.

Respectfully Submitted By,

P.O. Box 549

Abington, PA 19001

E: dsross@sbgmanagement.com; dsross90@gmail.com

T: 215-938-6665; M: 484-888-9578

Attorney ID. No. 59747

COMMONWEALTH OF PENNSYLVANIA BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

In the Matter of:

Docket No. C-2012-2304167--SBG Management Services, Inc. (Elrae) v. Philadelphia Gas Works

Docket No. C-2012-2304183-SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2304215-SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2304303-SBG Management Services, Inc. (v. Philadelphia Gas Works

Docket No. C-2012-2304324-SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308454--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308462--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308465--SBG Management Services, Inc. v. Philadelphia Gas Works

<u>Docket No. C-2012-2334253--SBG Management Services, Inc./Colonial Garden Realty Co., L.P. v. Philadelphia Gas Works</u>

CERTIFICATE OF SERVICE

I hereby certify that on the date below, I have served the foregoing Complainants' Motion To Compel Responses to Set II Discovery Requests and original "Notice to Plead" for the Motion for Compel upon the Secretary for the Pennsylvania Public Utility by mailing, via First Class, overnight mail, as a hard-copy, and served a copy of the same upon the persons listed below in the manner indicated in accordance with the requirements of 52 Pa. Code Section 1.54:

VIA First Class Mail, Overnight Mail only:

For the PA Public Utility Commission:

Administrative Law Judge Eranda Vero PA Public Utility Commission Suite 4063--801 Market Street Philadelphia, PA 19107

For Respondent:

Laureto Farinas, Esquîre, Philadelphia Gas Works
Attorney for PGW and Respondents
800 W. Montgomery Avenue, 4th Floor, Philadelphia, PA 19122

VIA Personal Service (by Hand Delivery):

Phil Pulley and Kathy Treadwell, SBG Management Services, Inc.:

P.O. Box 549, Abington, PA 19001 or 1095 Rydal Road, Abington, PA 19001

Date:

October 6, 2014

DONNA S. ROSS, ESQUIRE

P.O. BOX 549

ABINGTON, PA 19001

Phone: 484-888-9578; Office: 215-938-6665

Electronic Mail Address: dsross@sbgmanagement.com; dsross90@gmail.com

Attorney I.D. No. 59747

ATTORNEY FOR COMPLAINANTS

COMMONWEALTH OF PENNSYLVANIA BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

In the Matter of:

Docket No. C-2012-2304167--SBG Management Services, Inc. (Elrae) v. Philadelphia Gas Works

Docket No. C-2012-2304183--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2304215--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2304303--SBG Management Services, Inc. (v. Philadelphia Gas Works

Docket No. C-2012-2304324--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308454-SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308462--SBG Management Services, Inc. v. Philadelphia Gas Works

Docket No. C-2012-2308465--SBG Management Services, Inc. v. Philadelphia Gas Works

<u>Docket No. C-2012-2334253--SBG Management Services, Inc./Colonial Garden Realty Co., L.P. v. Philadelphia Gas</u> Works

CERTIFICATION OF COUNSEL OF DISCOVERY UNDERTAKEN AND EFFORTS TO RESOLVE THE DISCOVERY DISPUTES

In accordance with the applicable regulations and statutes, I, Donna S. Ross, Esq., counsel for Complainants, hereby certify that in good faith, on an informal basis, and without the intervention of and prior to contacting the Commission or ALJ Vero for this Motion to Compel, as well as on a formal basis through written memoranda and a hearing before ALJ Vero, I attempted to resolve these discovery disputes amicably with counsel for Respondent, Laureto Farinas, Esq., in accordance with the applicable sections of Title 52 of the Pennsylvania Code.

Date: October 6, 2014

DONNA S. ROSS, ESQUIRE

P.O. BOX 549

ABINGTON, PA 19001

Phone: 484-888-9578; Office: 215-938-6665

Electronic Mail Address: dsross@sbgmanagement.com; dsross90@gmail.com

Attorney I.D. No. 59747

ATTORNEY FOR COMPLAINANTS

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APPENDIX B



Danielle Leva, Paralegal Legal Department Direct Dial: 215-684-6862 FAX: 215-684-6798

E-mail: danielle.leva@pgworks.com

September 11, 2014

Donna Ross, Esq. SBG Management Services, Inc. 702 N. Marshall Street Philadelphia, PA 19123

SBG Management Services, Inc v. PGW, Docket No. C - 2012 -> 2304183, C - 2012 -2304215, C - 2012 - 2304324, C - 2012 - 2304167, C - 2012 - 2304303, C - 2012 - 2308454, C - 2012 - 2308462, C - 2012 - 2308465, and C - 2012 - 2334253

Dear Ms. Ross:

Enclosed please find Philadelphia Gas Works' Supplemental Responses to Set III Nos., 5, 22, 23, 24, 25, and 27.

Sincerely,

If you would like assistance in navigating the chart in response to Set II Nos. 5 and 25, please do not hesitate to contact me.

Thank you for your assistance in the matter.

Enclosure

CC:

Francine Thornton Boone, Esq.

Donna Ross, Esq. Mr. Philip Pulley Ms. Kathy Treadwell Linda Pereira (PGW Mail) PA PUBLIC UTILITY COMMISSION

SBG Management Services, Inc. v. Philadelphia Gas Works Docket Nos. C-2012-2304215, C-2012-2304167, C-2012-2304303, C-2012-2304183, C-2012-2304324, C-2012-2334253, C-2012-2308454, C-2012-2308462, C-2012-2308465

Requests for Production of Documents And Interrogatories of SBG Management Services, Inc. and Related Entities (together, "SBG")
Set II

As modified by the Orders on Motion to Compel of Nov. 14 and Dec. 11, 2013 ("Discovery Order")

Supplemental Response to Set II Nos. 5 and 25

RESPONSE:

Pursuant to the Discovery Order of August 21, 2014 ("Discovery Order) p.8, in these matters, PGW has been requested to identify provide specifically where Meter Reading information screens associated with accounts and SBG related buildings. The attached is a guide to finding the meter information sought.

On the Sample pages provided the location of the information indicated as highlighted on the screen. The listing shows the page numbers of PGW's Response to Set II, No. 25 with the corresponding information.

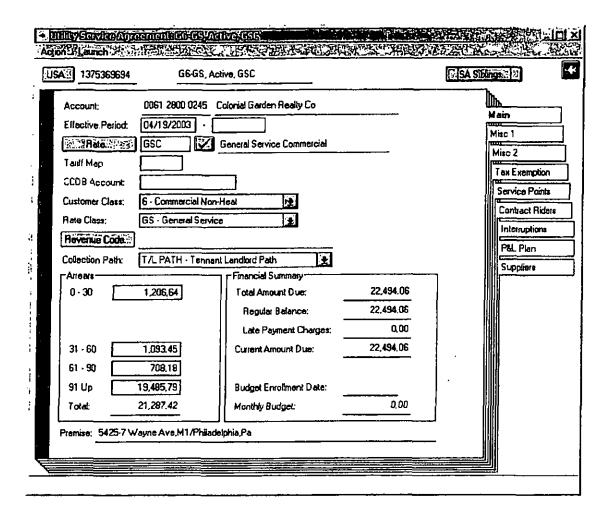
- The SA Number is located on the page number indicated on the top left corner next to "USA" and is highlighted in yellow on the sample page.
- The Meter Number is located in the middle of the left side of the page number indicated and is highlighted in green on the sample page.
- The Meter Maintenance is located on the page number indicated. The title
 is on the top center of the page and is highlighted in orange on the sample
 page.
- The Meter Test is located on the page number indicated. The title is located on the top center of the page and is highlighted in pink on the sample page.

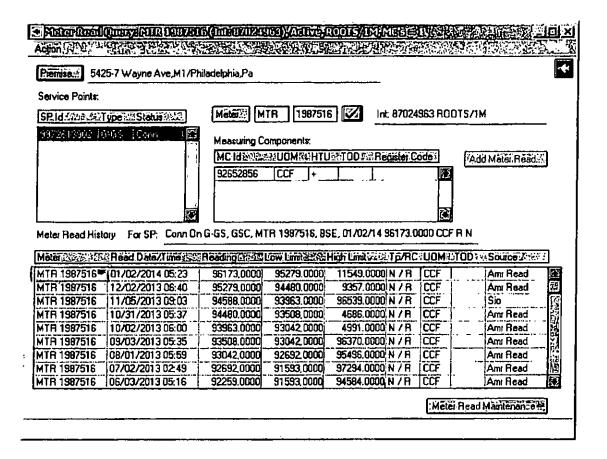
This response was prepared by Linda Pereira, Senior Customer Review Officer - PGW

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606 Marshall	0736586029	91056958	25073		25074	
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			Set II, No. 25 Page #	Set II, No. 25 Page #	Set II, No. 25 Page #	Set II, No. 25 Page #
Marchwood	9125007651	9961788347	25161		25162	25163
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Marshall Square	373007503	3068796324	25166		25167	25168
	323900622	6654332208	25171		25172	25173
Oaklane	981038702	8606551072	25181		25182	25183
	101551535	3338317341	25176		25177	25178
Simon Garden	539547187	1162325601	25195	25194	25196	25197
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SBG Management Services, Inc. v. Philadelphia Gas Works Docket Nos. C-2012-2304215, C-2012-2304167, C-2012-2304303, C-2012-2304183, C-2012-2304324, C-2012-2334253, C-2012-2308454, C-2012-2308462, C-2012-2308465

Requests for Production of Documents And Interrogatories of SBG Management Services, Inc. and Related Entities (together, "SBG")

Set II

As modified by the Orders on Motion to Compel of Nov. 14 and Dec. 11, 2013 ("Discovery Order")

Supplemental Response to Set II Nos. 22, 23, 24 and 27

Re: PGW's Responses to Set II, Nos. 13 and 26

RESPONSE:

Pursuant to the Discovery Order of August 21, 2014 ("Discovery Order) p.18, in these matters, PGW has been requested to identify from the Contact screens provided in its Response to Set II, No. 26, which contacts are associated with collection, billing and dispute resolution negotiation.

Set II, No. 26 is an enhanced version of PGW's Contacts for Account screens. In developing that response for the Complainant, PGW provided additional information including the identification of the PGW employee making the entry into the Contact record. The identification of the specific contacts according to collection, billing and dispute resolution negotiation is not automated. The specific contents of each comment might address the purpose of the entry relative to collection, billing and dispute resolution negotiation. The sorting of the contacts along those categories would be as burdensome for the PGW as for the Complainants.

Pursuant to the discussion in the Discovery Order, PGW cannot further sort the contacts of its Response to Set II, No. 26 for purposes of identifying collection, billing and dispute resolution negotiation contract entry.

As to other correspondence that has been provided in discovery, in particular, the binder of e-mails the first of which is dated November 13, 2008, the nature of the e-mails can be gleaned from the content of each piece of correspondence. Whether sent in the context of a dispute which should have halted the assessment of late payment charges in a question of fact at issue in these proceedings.

This response was prepared by Linda Pereira, Senior Customer Review Officer - PGW

Re: <u>SBG Management Services</u>, Inc v. PGW, Docket No. C - 2012 - 2304215, C - 2012 - 2304167, C - 2012 - 2304303, C - 2012 - 2304183, C - 2012 - 2304324, C - 2012 - 2304253, C - 2012 - 2308454, C - 2012 - 2308462, and C - 2012 - 2308465

CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT I HAVE THIS DAY SERVED A TRUE COPY OF
PHILADELPHIA GAS WORKS' RESPONSE TO THE INTERROGATIRES AND
REQUESTS FOR PRODUCTION OF DOCUMENTS, UPON THE PARTICIPANTS LISTED
BELOW, IN ACCORDANCE WITH THE REQUIREMENTS OF 52 PA CODE §1.54

(BELATING TO SERVICE BY A PARTICIPANT)

(RELATING TO SERVICE BY A PARTICIPANT). RECEIVEL Service List: OCT 1 5 2014 For Complainant: PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU Francine Thornton Boone, Esg. Donna Ross, Esq. Mr. Philip Pulley Ms. Kathy Treadwell SBG Management Services, Inc. 702 N. Marshall Street Philadelphia, PA 19123 September 11, 2014 Laureto Farinas Esquire Attorney I.D. 50415 Philadelphia Gas Works 800 W. Montgomery Avenue Philadelphia, PA 19122 (215) 684-6982

Re: <u>SBG Management Services, Inc v. PGW, Docket No. C - 2012 - 2304215, C - 2012 - 2304167, C - 2012 - 2304303, C - 2012 - 2304183, C - 2012 - 2304324, C - 2012 - 2334253, C - 2012 - 2308454, C - 2012 - 2308462, and C - 2012 - 2308465</u>

VERIFICATION

I, Laureto Farinas, hereby declare that I am counsel for the Philadelphia Gas Works. I am authorized to make this verification on its behalf. The response to the Interrogatories and Requests for Production of Documents Set III, in the above captioned matter, numbers 1, and 2 are true and correct. This verification is made subject to the penalties of 18 Pa. C.S. §4904, concerning false statements to authorities.

September 11, 2014

Laureto Farinas, Esquire

APPENDIX C

PA PUBLIC UTILITY COMMISSION

SBG Management Services, Inc. v. Philadelphia Gas Works

Docket Nos. C-2012-2304215, C-2012-2304167, C-2012-2304303, C-2012-2304183, C-2012-2304324, C-2012-2334253, C-2012-2308454, C-2012-2308462, C-2012-2308465

Requests for Production of Documents And Interrogatories of SBG Management Services, Inc. and Related Entities (together, "SBG")

Set II

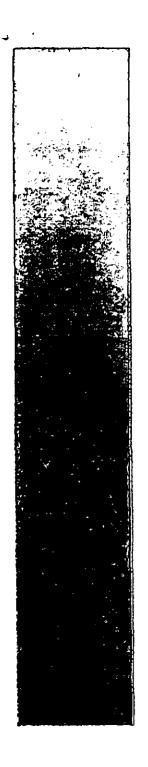
Supplemental Responses Pursuant the Orders on the 2nd Motion to Compel of April 9, 2014 and May 12, 2014 ("Discovery Orders")

PGW's Supplemental Response to Interrogatories, Set II, Nos. 11, 12, and 13

Additional policies and practices are in place for the BCCS operating system and are contained in the training materials associated with the procedures contained in PGW's Supplemental Responses to Interrogatories, Set II, Nos. 6, 7, 8, and 9.

See the attached documents which are the training materials and policies associated with the AIMS System.

This document was prepared by Linda Pereira, Senior Customer Review Officer - PGW.





Philadelphia Gas Works Customer Service Representative New Hire Training AIMS Introduction



AIMS Basics

Learning Objectives

Trainees will be able to:

- 1. Describe the acronym and primary uses by customer service reps (CSRs)
- 2. Start AIMS
- 3. Search for a customer or premise



AIMS

Advanced Intelligent Mobile Solutions

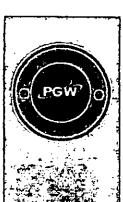
- Includes the following applications:
 - Resource Management
 - 2. Order Generator
 - 3. Dispatching
 - 4. Field
 - 5. Meter Inventory
 - 6. Reports



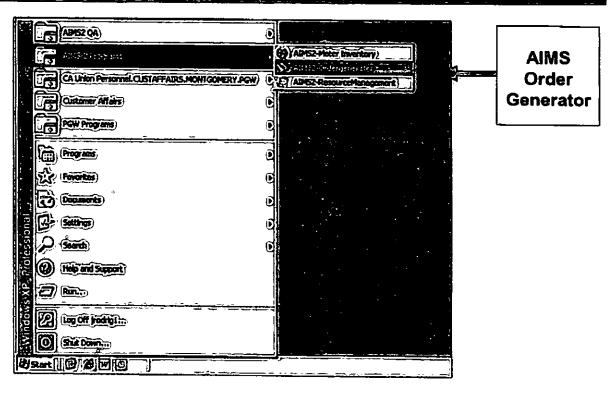
AIMS Usage by CSRs

Advanced Intelligent Mobile Solutions

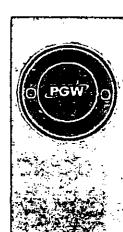
- Used by CSRs to:
 - 1. Generate emergency / trouble orders
 - 2. Generate service orders & schedule appointments to:
 - Turn gas service on or off,
 - Service meters, or
 - Repair appliances
 - 3. Enter customer provided meter readings



How to Log into AIMS



- 1. Click on the Start Menu,
- 2. Click on the AIMS-2 Programs folder,
- 3. Click on AIMS2 Ordergenerator



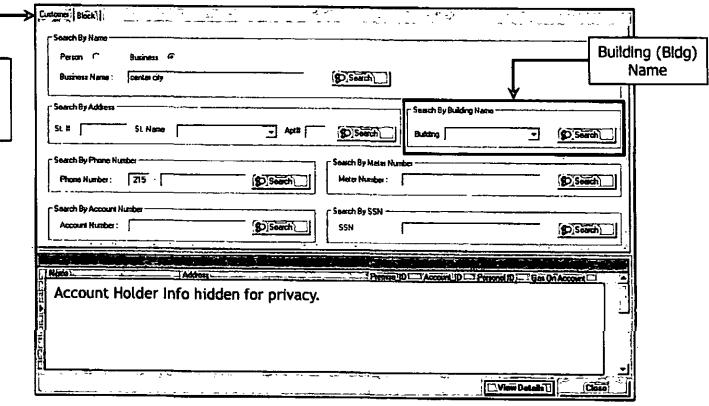
Select

Customer

Block Tab

AIMS Search Capabilities

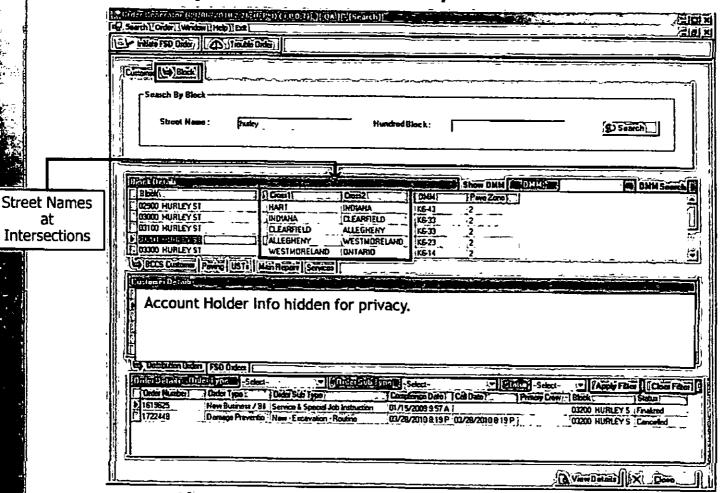
Search by Customer Name, Address, Bldg Name, Phone No., SSN, or Block





AIMS Search Capabilities

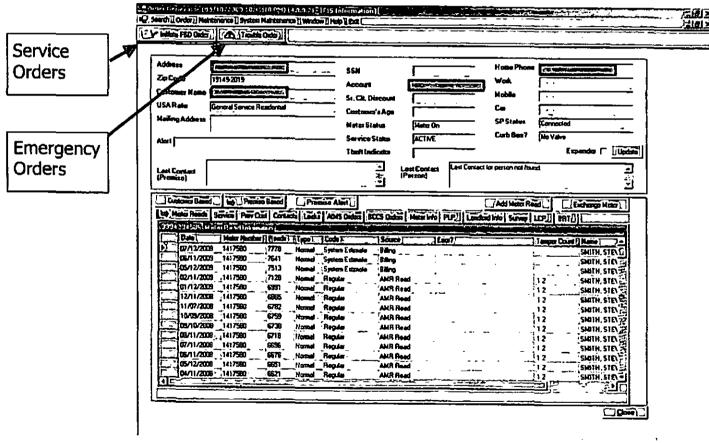
Search by Street Name / Block





AIMS Customer/Premise Info

Customer Information Window





AIMS Search Procedures

We'll next review step by step procedures for how to search for a customer or premise in AIMS



PGW Customer Affairs CSR Training

How to View and Navigate AIMS Data

Revised: January 10, 2014

How to View and Navigate AIMS Data

Please see the Software User's Manual for the Advanced Intelligent Mobile Solutions - Order Generator Application (hereafter referred to as the AIMS User's Manual) located in the AIMS Section of the LMS Library.

Introduction

When working as a PGW customer service representative (CSR) you will use the Advanced Intelligent Mobile Solutions (AIMS) - Order Generator application whenever you handle emergencies, trouble orders, or service requests calls. Therefore it is very important that you understand how the information is organized and how to navigate to pertinent information needed for call situations.

The instructor will briefly review how to search for a customer or premise; and then describe the organization and levels of detail of the AIMS customer or premise information. See the training module "How to Search for a Customer or Premise in AIMS" for a more complete description of the search capabilities.

Demonstration of account numbers	,, &
(Once the data set is available account	numbers will be inserted into this entry.)

Learner should practice on the account numbers provided by the instructor. Feel free to review the following sections in the AIMS User's Manual:

- Data from Other Applications
- Searching for a Customer
- Viewing Customer Details

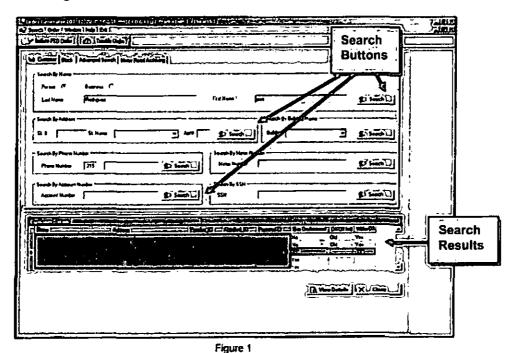
Viewing and Navigating AIMS Data

STEP 1. Start AIMS by clicking on the START MENU, then click on the AIMS-2 PROGRAMS folder, and finally click on AIMS2- ORDERGENERATOR.

STEP 2. Enter information obtained from the customer in the appropriate search fields in the AIMS Order Generator Customer Search window.

Do one of the following:

- a) Search by Name: Select the PERSON or BUSINESS option.
- b) Search by Address: Type the customer's street number (ST. #) and ST. NAME. If applicable, type the customer's apartment number in the APT# field.
- c) Search by Phone Number: Type the customer's entire ten-digit PHONE NUMBER; a hyphen is automatically inserted between the last seven digits. The default area code is 215, but you can modify it as necessary.
- d) **Search by Account Number:** Type the customer's entire ACCOUNT NUMBER excluding any leading zeros. For instance if the account number is 0012121212, enter it as 12121212.
- STEP 3. Click the Search button. A list of customers matching your search criteria appears in the search results table. Search results for customer *Jose Rodriguez* is illustrated in Figure 1.



STEP 4. Select the customer in the search results table and click the VIEW DETAILS button to view a customer's account information. The CIS Information window opens (see Figure 2).

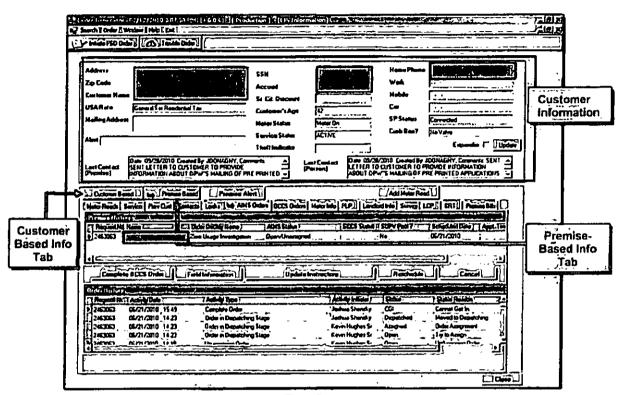


Figure 2

The CIS Information window provides the customer's account details. This information is imported from BCCS and cannot be updated in the AIMS Order Generator application.

The CIS Information window is divided into two sections. The top portion of the window gives the customer's current premise and mailing addresses, rate, Social Security and account numbers, age, and all possible contact phone numbers. It also notes any alerts placed on the account and the most recent contact information for the premise and person.

The bottom portion of the window contains customer and premise based tab views that provide more detailed information about the customer's account activity. The CUSTOMER BASED tabs provide information about the customer's account as a whole, not just for the premise you are viewing. In contrast, the PREMISE BASED tabs provide information based on the premise regardless of the current customer.

Tabs allow you to view different sets of data within the same window. The tab currently selected is indicated with a green arrow on the tab. Figure 2 above illustrates that the PREMISE BASED tab is selected.

Tabs below the CUSTOMER or PREMISE BASED tabs represent types of information providing sets of data with further details relative to the customer or premise.

Navigating through AIMS Data

To view sets of customer or premise based information, do the following:

- Step 1: Click on the Customer Based or Premise Based tab.
- Step 2: Click on the tab below with the desired information group.

A customer may exist in AIMS and not be associated with a premise. This may occur if a customer who previously had service with PGW moved outside of Philadelphia, or the customer may have moved to a residence where someone else is the customer of record on the PGW account.



If there is no premise associated with the customer, the PREMISE BASED tab will be a light gray and the premise based data groups will be unavailable.

A premise may exist in AIMS and not have any customers linked. This may be the case if a building or residence is abandoned; or, the previous customer moved out and no one currently occupies the premise; or, a building may be newly constructed or renovated with no current occupants.



If there are no customers associated with the premise, the Customer Based tab will be a light gray and the customer based data groups will be unavailable.

Table View and Form Layout View

Most of the tabs representing a type of Customer-based or premise-based information display the information in a table format. You may display the same information in a form layout view. The form layout view contains the same data fields as the table view but displays them in a different format.

To display details in form layout view instead of the table view, do the following:

- Step 1: Click on the Customer Based or Premise Based tab.
- Step 2: Click on the tab below with the desired information group.
- Step 3: If the data is displayed in a table format, click on the desired table row to select it and then double-click on it.

A new window opens with the information shown in a forms layout view.

Data from Other Applications

Some of the data viewable in the AIMS applications is entered and maintained in other PGW applications, and therefore, cannot be updated in AIMS. Data imported from other applications, such as the Human Resources ADP application, can only be updated in the application from which it was imported. For instance, if you find a Field Service Department (FSD) employee's name spelled incorrectly in AIMS, you must contact Human Resources to get the name corrected in ADP. Once corrected in ADP, the information is automatically updated in the AIMS.

The table below describes the PGW applications from which AIMS imports data.

Application	Department Responsible for Maintaining the Application	Type of Imported Data
ADP	Human Resources	Employee personal information related to benefits allocation and payroll deductions. For example, first and last name, address, employee ID, birth date, and so on.
BCCS (1)	Customer Affairs	Customer contact and billing information.
M4	Operations	Vehicle data such as the vehicle number, status, and location.
UFS (2)	Operations	Customer and premise location data/validation.

Table 1: imported Data

Notes:

- (1) Billing, Collections, and Customer Service (BCCS) System
- (2) Underground Facilities System (UFS)

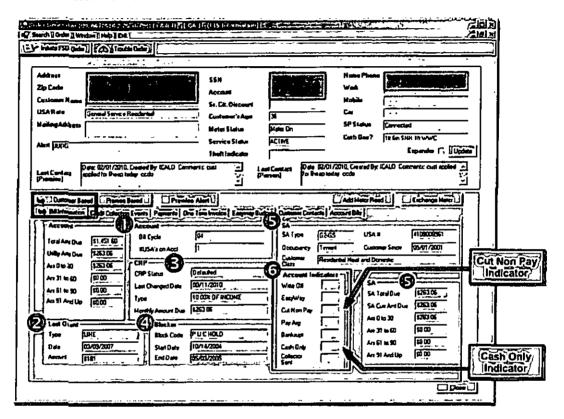
Customer and Premised Based Data Groups Defined

The remaining sections of this training module illustrate and describe each data group under the Customer Basep and Premise Basep tabs.

Customer Based Tabs - Defined

The following tabs are available when the Customer Based tab group is selected. Some tabs are not applicable to all customers and therefore may be blank.

Bill Information Tab

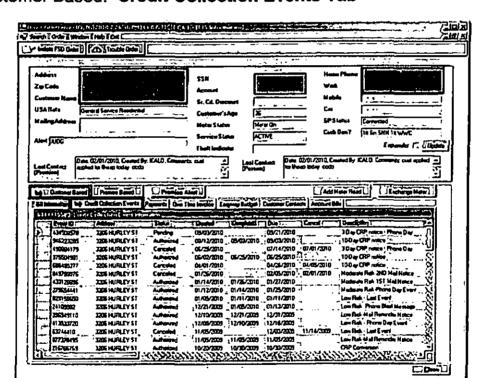


Numbers on the screen image above refer to the data groups described below.

- The Account group boxes indicate how much the customer currently owes on the entire account, the utility amount owed, and, if overdue, the money owed for the current and previous months. These fields also indicate which of the 23 day billing cycles the customer is on and the number of Utility Service Agreements (USAs) on the account.
- 2. If applicable, the Last Grant fields list the most recent type of grant applied to the account, the date it was applied, and the total grant amount.
- If the customer is a current or previous participant in the Customer Responsibility Program (CRP), the CRP fields give the customer's current status, when it was last modified, the type of CRP agreement, and the monthly amount due.
- The Blocker fields indicate if a type of Hold has been placed on the account and the start and end dates for that Hold.

Customer Based: Bill Information Tab - continued

- 5. The SA fields list the Service Agreement (SA) type, the USA number, if the customer is the current owner or tenant, the date they became a customer, and their customer class. The group of SA fields in the bottom right corner list the money owed by the customer at this premise only.
- The Account Indicators alert you if the customer has write-offs on the account, is an EasyWay program participant, is on a payment arrangement, or has a bankruptcy on the account.
 - The Cut Non Pay field indicates if the customer's gas has been shut off for non-payment (also called NPSO).
 - The Cash Only field indicates if the customer has passed bad checks or credit cards and can only pay by cash.

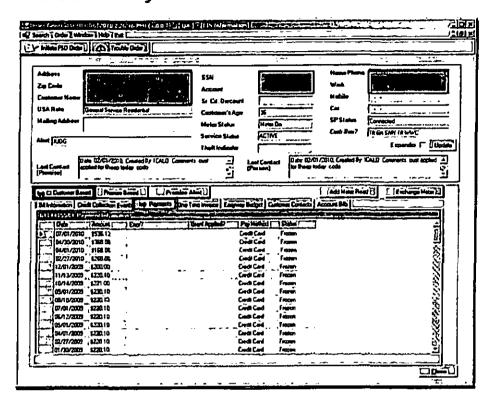


Customer Based: Credit Collection Events Tab

All BCCS events are listed on this tab, including each collection event and field visit. The events are listed in descending order of the dates created. Data shown for each event includes: the status, completed date, due date, cancel date, description, trigger date, and the collection path the customer is on.

Select a collection event in the table and double-click on it to display the information in form layout view.

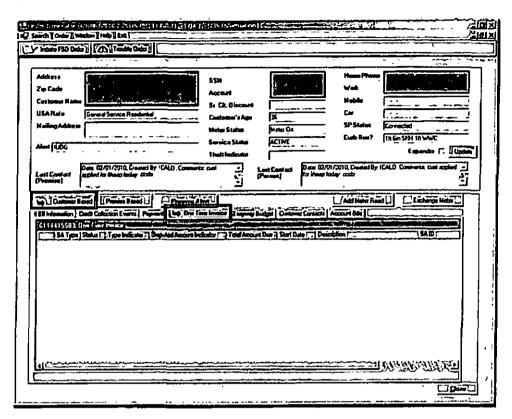
Customer Based: Payments Tab



The Customer-Based **Payments** Tab lists all payments applied to the customer's account in reverse chronological sequence (i.e., the most recent payment is listed first). The data displayed includes: the amount paid, whether the payment is pending because of an error, whether the payment came from a grant, and the method of payment.

Select a payment in the table and double-click on it to display the information in form layout view.

Customer Based: One Time Invoice Tab

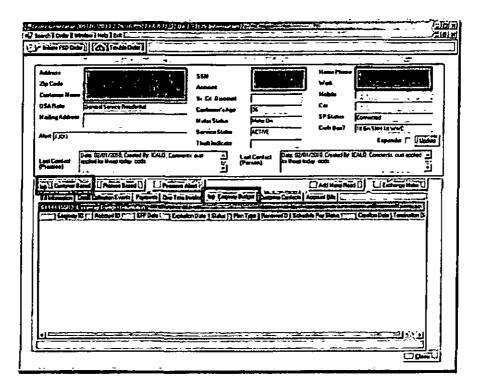


Most one-time invoices fall into two categories. The first are <u>high bill dispute</u> invoices where the customer has an active dispute and the disputed amount is separated from the service agreement (SA) to prevent collection events until the matter is resolved.

Most other one-time invoices result from <u>chargeable services</u>, <u>or labor and part charges</u> for installation of non-covered parts performed by the Field Services Department (FSD) at the customer's premise.

Select an invoice in the table and double-click on it to display the information in form layout view.

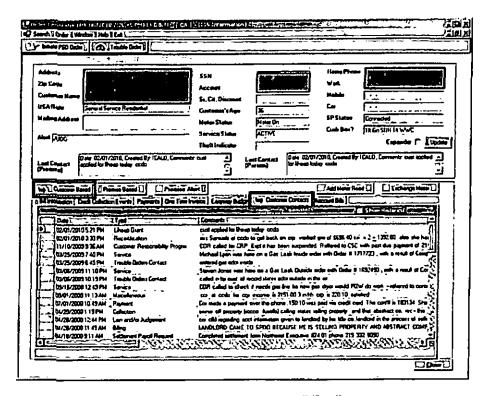
Customer Based: Easy Way Budget Tab



For customers participating in the Easyway Budget program, this tab provides details such as when they started participating, when they renewed, the status, and so on.

Select an Easy way event in the table and double-click on it to display the information in form layout view

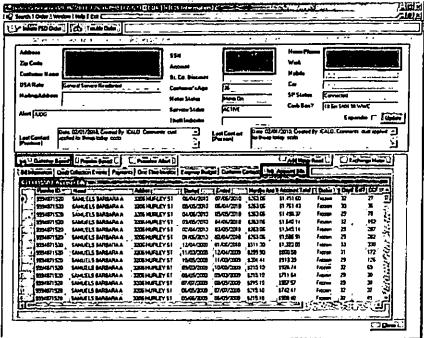
Customer Based: Customer Contacts Tab



This tab lists all contacts associated with the <u>Rersonal ID</u> (???). There may be multiple contacts for the same account. The date and time, type of activity, and the comments entered by the PGW representative are shown.

Select a contact in the table and double-click on it to display the information in form layout view





The ACCOUNT BILLS tab lists all bills generated for the premise under the customer's account in reverse chronological sequence (i.e., most recent to the oldest). All bills for the account at any premise will be listed regardless of whether the Universal Service Agreement (USA) is active or not.

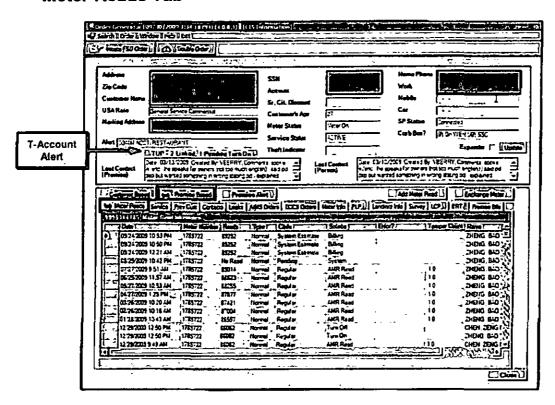
Data presented for each bill includes: the start and end date, month's amount, account's entire amount, status (frozen or canceled), number of days included in the bill, estimated usage indicator, amount of gas consumed during the month, and the bill and header IDs are given for each bill.

Select a premise bill in the table and double-click on it to display the information in form layout view.

Premise Based Tabs, Defined

The following tabs are available when the PREMISE BASED tab group is selected. Some tabs are not applicable to all premises and are therefore blank.

Meter Reads Tab



The PREMISE BASED METER READS tab lists the date of each meter read for the premise and whether it was an actual or estimated read. Select a reading in the table and double-click on it to display the information in form layout view.

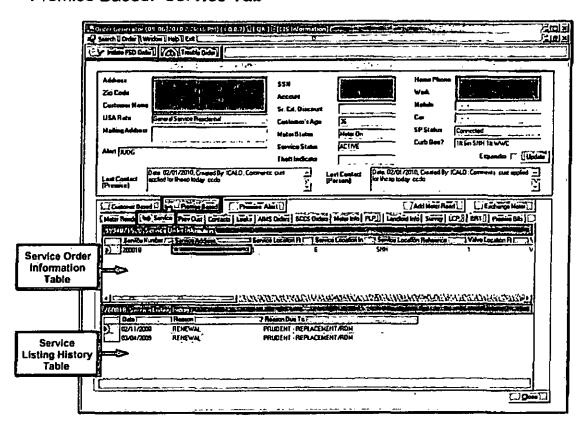
T-Account Alert:

Premises which are considered T Accounts (multiple metered premises with same street number, street direction, street name and suffix) will display a <u>yellow/box/with/red/text</u> noting the number of linked premises (currently linked customers) and the number of Pending Turn-On orders against all the premises under that blanket address. These counts are only updated once nightly and are not real time checks.

Indication AMR Device Not Working:

If the NO READ is displayed in the CODE data field (column of table) and AMR READ is displayed in the SOURCE data field, this indicates the Automatic Meter Reading (AMR) device did not read that month and may not be working properly.

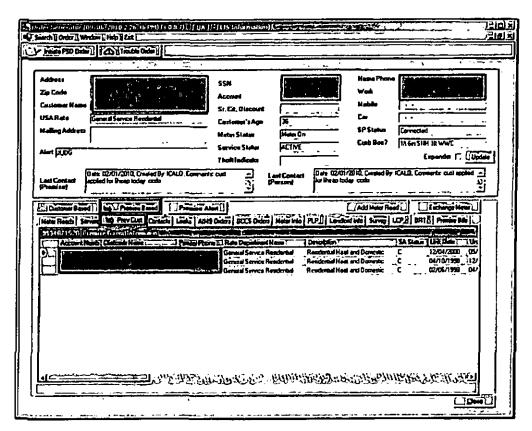
Premise Based: Service Tab



The Premise Based SERVICE tab details all work related to underground service performed by the Distribution Department. The SERVICE ORDER INFORMATION table gives all the specific location and service order information and the SERVICE LISTING HISTORY table gives the date, reason, and cause of the work performed.

Select a service order in the **SERVICE ORDER INFORMATION** table and double-click on it to display the information in form layout view.

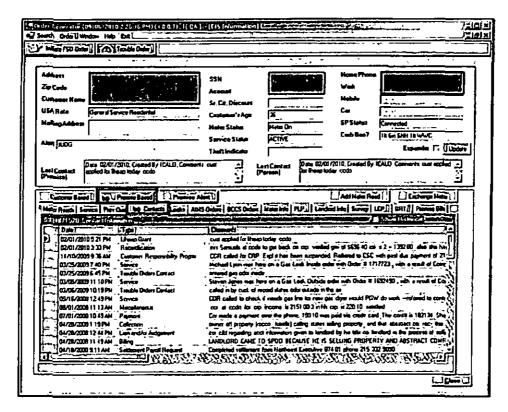
Premise Based: Previous Customers Tab



The Previous Customers tab lists the name, phone number, service type, the effective start date of the Universal Service Agreement (USA) (LINK DATE), the effective end date of the USA (UNLINK DATE), and so on for all previous customers at the premise.

Select a customer in the table and double-click on it to display the information in form layout view.

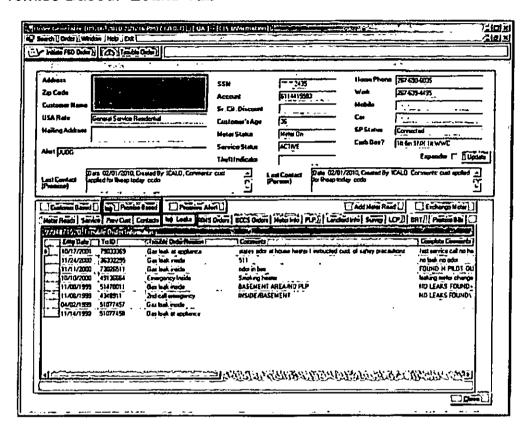
Premise Based: Contacts Tab



The CONTACTS tab lists all contacts stored in BCCS associated with this premise and the Customer Service Representative who made the contact.

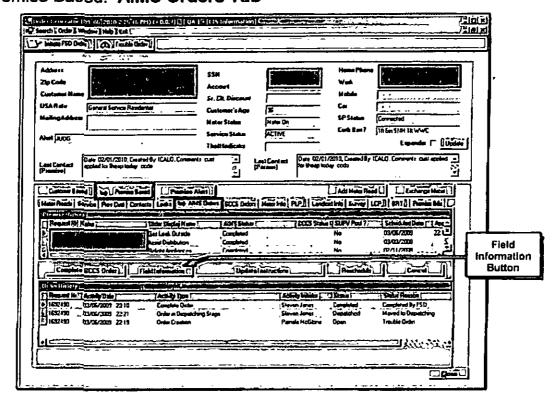
Select a contact in the table and double-click on it to display the information in form layout view.

Premise Based: Leaks Tab

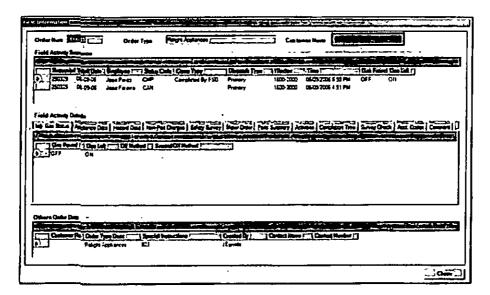


The Premise Based LEAKS tab lists all trouble orders generated for the premise. Select a trouble order in the table and double-click on it to display the information in form layout view

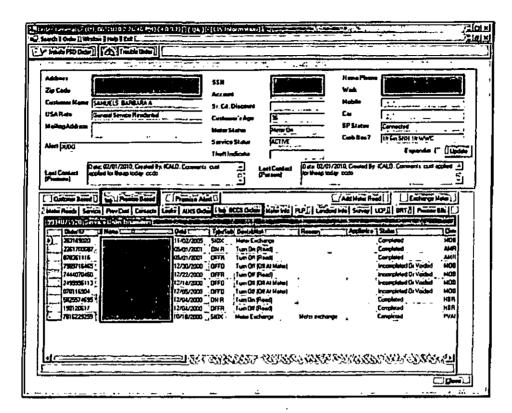
Premise Based: AIMS Orders Tab



If a service order is pending for the premise, this is the default tab view when the CIS Information window opens. The PREMISE HISTORY table lists all service orders generated in AIMS and the status of each order. The ORDER HISTORY table details all activities associated with the order currently selected in the PREMISE HISTORY table. You can update order information, reschedule, or cancel orders from this tab. Select an order and click the FIELD INFORMATION button to see details about the field visit as illustrated below.



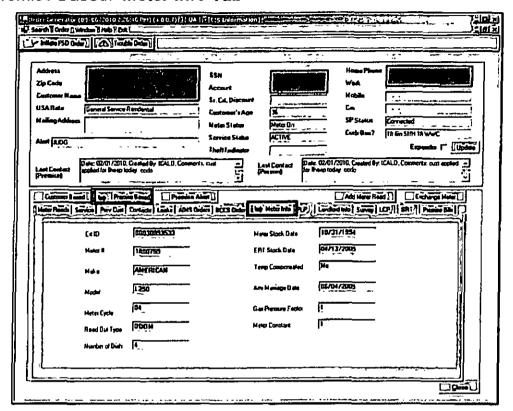
Premise Based: BCCS Orders Tab



The Premise Based BCCS ORDERS tab lists service order details for all orders generated against the premise and entered into the Billing Collections & Customer Service (BCCS) system prior to the conversion to AIMS. You cannot modify these orders.

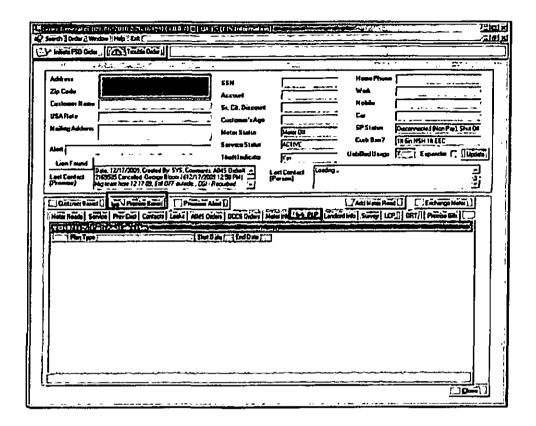
Select a service order in the table and double-click on it to display the information in form layout view.

Premise Based: Meter Info Tab



The Premise Based METER INFO tab provides the premise's meter details including the Encoder Receiver Transmitter (ERT) ID, meter number, make, model, cycle, read out type, and so on.

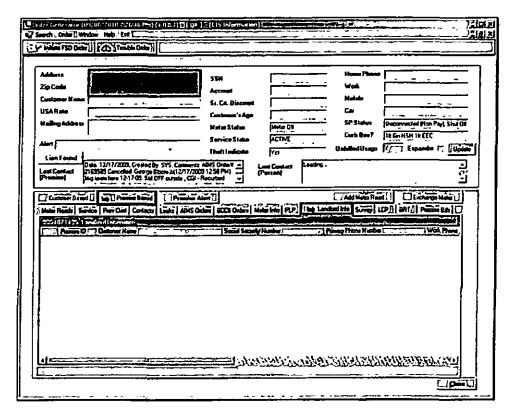
Premise Based: PLP Tab



If a Parts and Labor Plan (PLP) is currently or was previously in effect for the premise, the plan type, start date, and end dates are displayed.

Select a plan in the table and double-click on it to display the information in form layout view.

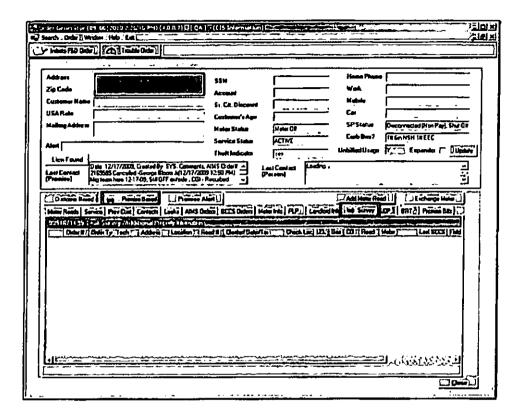
Premise Based: Landlord Info Tab



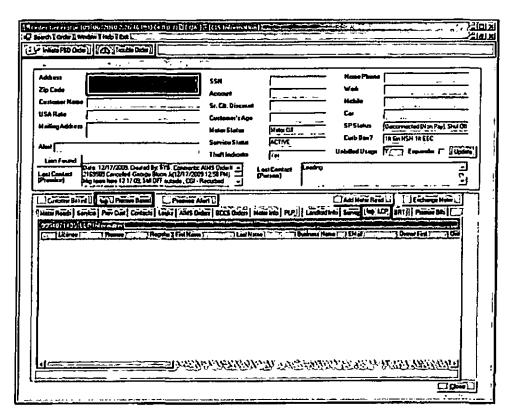
If the premise has a landlord listed in BCCS, the LANDLORD INFO tab displays the person ID, standard name, and primary phone number for the landlord. Also, if the landlord has chosen to revert the gas into their name when a tenant moves out, that information is viewable here.

Select a landlord in the table and double-click on it to display the information in form layout view.

Premise Based: Survey Tab

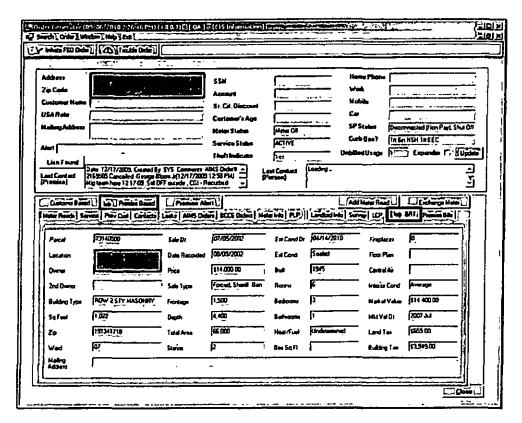


Premise Based: LCP Tab



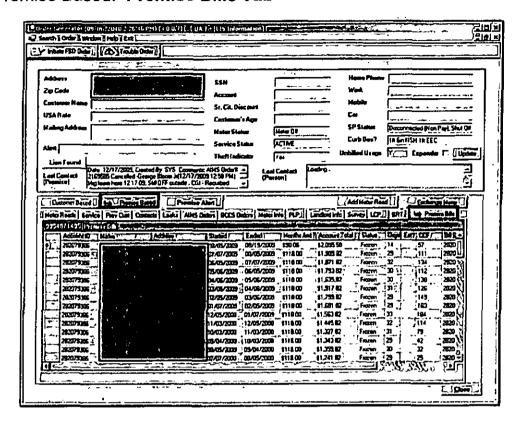
This tab displays information about the landlord of premise who participates in the Landlord Cooperation Program (LCP)/

Premise Based: BRT Tab



The Premise Based **Bureau of Revision of Taxes** (BRT) tab displays information recorded in the Philadelphia tax records, if available. This information is used largely by the Collections, the Customer Review Unit, and the Landlord Cooperation Program Departments

Premise Based: Premise Bills Tab



The Premise Based PREMISE BILLS tab displays all of the bills from this premise for all customers.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT I HAVE THIS DAY SERVED A TRUE COPY OF THE FOREGOING DOCUMENT UPON THE PARTICIPANTS LISTED BELOW, IN ACCORDANCE WITH THE REQUIREMENTS OF 52 PA CODE §§1.54 and 5.342(c) (RELATING TO SERVICE BY A PARTICIPANT).

Service List

For Complainants:

Donna Ross, Esq. General Counsel SBG Management Services, Inc. 702 N. Marshall Street Philadelphia, PA 19123

& by e-mail: phil@sbgmanagement.com

& by e-mail: fboone@sbgmanagement.com

ktreadwell@sbgmanagement.com

Mr. Philip Pulley
Ms. Kathy Treadwell
Francine Thornton Boone, Esq.
SBG Management Services, Inc.
P.O. Boy 459

P.O. Box 459 Abington, PA 19001

October 15, 2014

Laureto Farinas, Esquire Philadelphia Gas Works 800 W. Montgomery Avenue Philadelphia, PA 19122

(215) 684-6982

- <u>-</u> -	365T		
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		1 From Date //) - 15 - 14	4 Express Package Service To most locations. NOTE: Service order has changed. Please select carefully. Packages up to 150 lbs. For packages over 120 lbs. use do redic. Express Freight Its Author.
1	,	Sender's AMINATO FUMINO Exa Phone 24- LEU. 6942	Next Business Day 2 or 3 Business Days Earliest next business morning delivery to select business morning delivery morning Saturday Delivery a selected.
٦	39	Company FINE ANT PHYA CAS WORKS	FedEx Priority Overnight Nex business morning: Friday shipmens will be defined on Monday unless SATURDAY Definery is speciated FedEx 2Day Second business stremoon.* Thursday shipments will be defined on Monday unless SATURDAY Definery is speciated
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