TRISTATE

TRISTATE HOUSEHOLD GOODS TARIFF CONFERENCE, INC.

MAILING ADDRESS P.O. Box 1385 Mt. Laurel, NJ 08054-7385

(856) 231-9012 (856) 727-4844 (FAX) OFFICE HOURS Monday-Friday 8:30 A.M.—5:00 P.M.

Kenneth D. Sataloff, Executive Secretary February 24, 2015

ЕмаіL: tristatetariff@gmail.com

Rosemary Chiavetta Secretary Pennsylvania Public Utility Commission P. O. Box 3265 Harrisburg, PA 17105-3265

Dear Secretary Chiavetta:

Enclosed herewith are three (3) copies of 3rd Revised Page 60-H to Tariff Freight Pa. P.U.C. No. 54, issued by Tristate Household Goods Tariff Conference, Inc., Agent, under power of attorney, and sent to you for filing in compliance with the requirements of the Pennsylvania Public Utility Law.

Two (2) copies should be forwarded to Mr. Robert Bingaman, Compliance Manager, Bureau of Technical Utility Services for their file with the remaining copy being used by the Secretary staff for scanning.

PARROT HEAD TRANSPORTATION, INC. t/d/b/a Two Men and A Truck A-00119632

Parrot Head Transportation, Inc. t/d/b/a Two Men and A Truck is seeking an increase in its hourly rates applying to the transportation of household goods in use transported distances of forty (40) miles and less. Also attached is subporting income and expenses from calendar year 2014.

The proposed loose-leaf revision have been filed on sixty (60) day's notice to be effective April 27, 2015 unless suspended otherwise.

Please receipt and return the duplicate copy of this transmittal letter in the enclosed self-addressed and stamped envelope.

Respectfully yours,

Kenneth D. Sataloff Executive Secretary

KDS/mlm Enclosures

cc: Parrot Head Transportation, Inc.

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FEB 2 3 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

TRISTATE HOUSEHOLD GOODS TARIFF CONFERENCE, INC.

3rd Revised Page 60-H cancels 2nd Revised Page 60-H

FREIGHT PA. P.U.C. NO. 54

PARROT HEAD TRANSPORTATION, INC., t/d/b/a Two Men and a Truck

Glen Mills, PA

Certificate No. A-00119632

In lieu of the applicable rates provided for in Tariff Freight Pa. P.U.C. No. 50 for the above carrier, the following rates shall apply for shipments originating in Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties and transported distances of forty (40) miles and less.

TRANSPORTATION RATE TABLE U - CLASS 1 SHIPMENTS (Item 5)

▲ Subject to Notes AA and 1 and 4 below, the transportation charges on any shipment shall be a <u>COMBINATION</u> of the applicable <u>TRAVELING CHARGE</u> named in Column 1 plus <u>HOURLY CHARGE</u> at applicable rates named in Columns 2, 3 and 4.

	COLUMN 1	●COLUMN 2	◆COLUMN 3	◆ COLUMN 4		
		НО	HOURLY RATES (In Dollars)			
EQUIPMENT AND MEN	TRAVELING CHARGES ANY DAY (Flat Charges in Dollars)	SUNDAYS AND HOLIDAYS (ANY HOUR)	WEEKDAYS (ANY HOUR)	SATURDAYS (ANY HOUR)		
VEHICLE and Driver Additional men; each	See Note AA	98.75 71.25	80.00 45.00	85.00 50.00		
SUPERVISORS; each	Below	95.00	60.00	65,00		

▲ NOTE 1 - MINIMUM TRANSPORTATION CHARGES:

Sundays and Holidays: 8 hours at rates named in Columns 1 and 2. Saturdays (any hour): 4 hours at rates named in Columns 1 and 4.

Weekdays (any hour): 1 hour at rates named in Columns 1 and 3.

NOTE 2 - When a Holiday falls on a Saturday, rates named in Columns 1 and 2 shall be applicable.

NOTE 3 - Storage In Transit shipment is not unloaded and remains on carrier's vehicle overnight, a charge of \$150.00 per vehicle per night will be assessed. Hourly rates will be assessed and applied to the next day.

NOTE 4 - When a piano, large TV and safes are part of the shipment, the following flat charges will be assessed in addition to hourly rates shown above.

<u>PIANOS</u>

TV

SAFES - \$100

Spinet - \$100 Upright - \$100 Over 48 inches - \$100

NOTE AA - A flat charge based on one hour at the applicable transportation rates shown in Columns 2, 3 or 4 will be assessed to cover traveling charges to and from job.

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Abbreviations, Reference Marks and Symbols are explained on Page 4.

ISSUED:

February 25, 2015

EFFECTIVE: April 27, 2015

Issued by: KENNETH D. SATALOFF, Executive Secretary P. O. Box 1385 Mt Laurel, NJ 08054-7385

JUSTIFICATION STATEMENT FOR INCREASES BY COMMON CARRIERS OF PROPERTY (Complete a separate form for each tariff, supplement, or set of revised pages) Parrot Head Transportation, Inc. Carrier Name: t/d/b/a Two Men and a Truck Certificate No. A- 00119632 Carrier Address: 1110 Baltimore Pike, Suite 200, Glen Mills, PA 19342 Freight Pa. P.U.C. No. Supplement No. _____ to Freight Pa. P.U.C. No. Revised Page No.(s) 3rd Revised Page 60-H to Freight Pa. P.U.C. No. 54 (Tristate) Issued Date: February 25, 2015 Effective Date: April 27, 2015 Designate Increase Applicable Percentage Of Intrastate *Percentage Of To This Filing This Increase Total Intrastate Increase In Revenue Dollars Traffic Affected All Rates and Charges Accessorial Charges Rules 100% \$451,269 \mathbf{x} Hourly Rates 21:4% (21.4% x \$2,108,736 equals \$451,269) Mileage Rates * Actual percentage must be shown. (Estimate if actual not available) In accordance with Pa. Code, Title 52, Section 23.67, I certify my gross annual Pennsylvania Intrastate revenue was (amount) \$2,108,736 for the calendar year ending 12-31- $\frac{14}{1}$, operating ratio was $\frac{99.6}{1}$ % for the same period of time. If available, a more current 12-month period should be provided. I certify for calendar year ending 12-31____ my gross annual Pennsylvania Intrastate revenue was less than \$200,000.00, and with operating ratio of no less than 93% before income taxes.

I certify that the information in support of the proposed increases in rates are true and correct to the best of my knowledge and belief.

Dale Kilgariff President

I certify for calendar year ending 12-31 14 my total operating revenues amounted to $\frac{2,636,017}{}$. I certify for calendar year ending $12-31-\underline{14}$ my total operating expenses amount to $\frac{2,625,865}{}$, or an operating ratio of 99.6%.

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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MOTOR CARRIER JUSTIFICATION FOR INCREASES IN RATES AND CHARGES FOR

TRANSPORTATION OF PROPERTY

Parrot Head Transportation, Inc. t/d/b/a
CARRIER NAME: Two Men And A Truck

A 00119632

(A) - OPERATING REVENUES	ATING INCOME BASE YEAR ENDED 2014	STATEMENT ADJUSTMENTS CLAIMED	PRIOR ADJUSTMENTS CLAIMED N/C	PROJECTED YEAR ENDED
Interstate Oper. Rev.	527,281	26,364		553,645
Intrastate Oper. Rev.	2,108,736	451,633		2,560 005
TOTAL (A)	2,636,017	477,633		3,113 650
(B) - OPERATING EXPENSES			1	
 Equipment Maintanance & Garage Expense Total 	128,958	25,600		124,558
2. Transportation Expense Total	780,582	220,000		1,000,582
3. Terminal or Station Expense Total	48,816	24,000		72,816
 Traffic Solicitation or Sales, Tariffs & Advertis- ing Expense Total 	96,584	-		96.548
Insurance & Safety Expense Total	317,644	120,850 20,500		458,494
6. Administrative & General Expense Total	1,185,947	20,000 11,200		1217,147
7. Operating Taxes & License Expense Total	11,850			11,850
8. Depreciation & Amortization Expense Total	17,917	**		17.917
9. (Gain) or Loss on Disposit- ion of Operating Assets - Net Total	37,567			37, 567
TOTAL (B)	2,625865	\$442,150		3,068,015
NET OPERATING REVENUE (LOSS) (A) - (B) OTHER INCOME OTHER INCOME DEDUCTIONS				
NET INCOME BEFORE INCOME TAXES TOTAL INCOME TAXES - STATE & FED.				
NET INCOME AFTER INCOME TAXES				
OPERATING RATIO BEFORE INCOME TAXES (B) — (A)	99.6%			98.5%

MOTOR CARRIER JUSTIFICATION FOR INCREASES IN RATES AND CHARGES FOR TRANSPORTATION OF PROPERTY

Parrot Head Transportation, Inc. t/d/b/a

CARRIER NAME: Two Men And A Truck

A- 00119632

Itemization of Expense Adjustments Claimed in Column 2 on Page 1 Increase (Decrease)

EQUIPMENT MAINTENANCE AND GARAGE EXPENSE	3	TRAFFIC SOLICATATION OR SALES, TART ADVERTISING EXPENSE	IFFS &	
 		Sales and Expenses		
Supervision of Shop & Garage			 	
Repairs to Shop and Garage		Tariffs and Schedules		
Operation & Maintenance of .	1	Tickets & Baggage Checks	<u> </u>	
Service Equipment	 	Other Traffic Or Sales	-	
Repairs to Shop and Garage	İ	Advertising		
Buildings & Grounds	 	TOTAL		
Light, Heat, Power & Water		INSURANCE AND SAFETY EXPENSE		
for Shops and Garage	ļ	Salaries and Expenses - In-		
Shop and Garage Expenses	 	surance and Safety	<u> </u>	
Repair to Revenue Equipment	<u> </u>	Public Liability and Property		
Servicing of Revenue Equip-	25,600	Damage Insurance	ļ	
ment	, , , , , , , , , , , , , , , , , , ,	Injuries and Damages	ļ	
Tires & Tubes - Revenue		Workmen's Compensation -	1	
Equipment	<u> </u>	Workmen's Compensation - Self	१० ५५०	
TOTAL	32.600	Baggage and Cargo 🥳	ļ	
TRANSPORTATION EXPENSE		Baggage & Cargo Loss & Damage		
Supervision of Transportation		Fire and Theft	OF	
Driver's/Helper's Wages and	220,000	Other Insurance Health Reform	120,8	
Bonuses	00.7-1-	TOTAL		
Fuel for Revenue Equipment		ADMINISTRATIVE AND GENERAL EXPENSE		
·		Salaries of General Officers	<u> </u>	
Purchased Transportation		Expenses of General Officers	<u> </u>	
Road Expense	<u> </u>	Salaries of General Office	80,000	
Bridge, Tunnel Tolls	<u> </u>	Employees		
Wages of Miscellaneous		Expenses of General Office		
Transportation Employees		Employees		
Other Transportation Expense		Law Expenses	ļ.,. <u> —</u>	
TOTA L	2350,000	General Office Supplies and	ļ	
TERMINAL OR STATION EXPENSE		Expenses	· · · - · · · · · · · · · · · · · · · ·	
Salaries Terminal Employees	34,000	Communication Service	<u>.</u>	
(Property)	41.00	Outside Auditing Expenses		
Supplies and Expenses		Employees' Welfare Expenses		
Repairst to Station Buildings	[Purchasing and Store	[
or Terminals & Equipment		Expenses		
Commission Agents and Connect-		Other General Expenses		
ing Lines		Management and Supervision Fees		
Commission Paid	[and Expenses (Supply Detail)		
Other Expenses Allowed		Franchise Requirements - Debit		
Interline Commissions Paid		Franchise Requirements - Credit		
Interline Commission Earned -		Other Regulatory Commission		
_ Credit]	Expenses	}	
Collection and Delivery		Haved Company Dot Safety	\$(1,2-00	
Purchased Collection and De-		TOTAL Program	442 159	
livery or Local Cartage		TOTAL	, ,,,,,	

JUSTIFICATION STATEMENT FOR INCREASES BY COMMON CARRIERS OF PROPERTY

Carrier's Name Parrot Head Transportation, Inc. t/d/b/a Two Men And A Certificate Number A- 00119632 Truck

EXPLAIN BELOW THE REASON(S) FOR THIS PROPOSED INCREASE. CITE ANY UNUSUAL CIRCUMSTANCES.

Applicant is seeking an increase in hourly rates for the transportation of household goods in use for forty (40) miles and less.

The last increase in hour rates took effect July 2013?

Applicant's operating ratio before taxes for calendar year 2014 was 99.6%. It cannot continue to have small margins of profit.

Applicant in order to keep qualied drivers and helpers to offer increases in hourly wages on a more steady period. Applicant for calendar year 2015 will be offering increases ranging from \$1.00 per hour per employee up to \$5.00 per hour per employee based on experience. The anticipated increase in wages for drivers and helpers will amount to \$220,000.

The other significant expense is general liability, cargo and auto coverages. Health carereform will be cause applicant to incur roughly \$200 per month employee.

Applicant is providing increases in administrative employees.

Applicant has hired an outside company to regulate new safety programs and Department of Transportation Compliance costing \$20,000.