

March 20, 2015

Pennsylvania Public Utility Commission
Secretary
Keystone Building, 2nd Floor, Room N201
Harrisburg, PA 17120

RE: PA PUC Application for Natural Gas License from Concord Engineering Group, Inc.

Attached please find our application for Natural Gas Supplier License. This Application has been e-filed (Application Only) and a separate file has been sent to you via UPS. That file contains the Complete Application to included Exhibits. Confidential Information is clearly marked in separate envelope and Check for Application Fee is also included. Should you have any questions you can contact me directly at (856) 427-0200 ext. 186 or email me at kdavis@concord-engineering.com. Thank you for your assistance.

Regards,

Kristen Davis

Kristen Davis
Concord Engineering Group, Inc.

RECEIVED

MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Concord Engineering Group, Inc. d/b/a Concord Energy Services, for approval to offer, render, furnish, or supply natural gas supply services as a(n) as specified in item #4b below to the public in the Commonwealth of Pennsylvania (Pennsylvania).

RECEIVED

To the Pennsylvania Public Utility Commission:

MAR 20 2015

1. IDENTIFICATION AND CONTACT INFORMATION

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Concord Engineering Group, Inc.
520 South Burnt Mill Road
Voorhees, NJ 08043
www.concord-engineering.com
(856) 427-0200

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

3020 Market Street
Suite 103 (Secondary Office)
Philadelphia, PA 19104
(215) 387-1011

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Kristen Davis - kdavis@concord-engineering.com Phone: 856-427-0200
Energy Analyst Fax: 856-427-6529
520 South Burnt Mill Road
Voorhees, NJ 08043

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Michael V. Madden
Madden & Madden phone: 856-428-9520
108 Kings Highway East, Suite 200 fax: 856-428-7335
P.O. Box 210
Haddonfield, NJ 08033

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

MAIN: Victoria Molloy
VP, Energy Services
520 South Burnt Mill Road
Voorhees, NJ 08043
phone: 609-304-4071
fax: 856-427-6529
vmolloy@concord-engineering.com

ALTERNATE: Kristen Davis
Energy Analyst
520 South Burnt Mill Road
Voorhees, NJ 08043
phone: 856-427-0200
fax: 856-427-6529
kdavis@concord-engineering.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

Or

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

Or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. *Please see Exhibit A.*
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. *Please see Exhibit A.*
- Give name and address of officers. *Please see Exhibit A.*

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Concord Engineering has no affiliates doing business in Pennsylvania, nor does Concord have affiliates that are currently applying to do business in Pennsylvania.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Concord Engineering has no predecessors that have done business or are doing business in Pennsylvania.

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

The Applicant is presently doing business in Pennsylvania as a

- natural gas interstate pipeline
- municipality providing service outside its municipal limits
- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- a broker/marketer engaged in the business of supplying natural gas services
- Other. (Identify the nature of service being rendered)

Mechanical, Electrical, Plumbing, Fire Protection.
Corporate profile includes full list of our professional services
and can be found in Exhibit B of this application.

or

The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

Natural Gas procurement consultant services for government, commercial, and industrial clients.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|---|--|
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Philadelphia Gas Works |
| <input type="checkbox"/> National Fuel Gas | <input type="checkbox"/> UGI Central Penn |
| <input type="checkbox"/> PECO | <input type="checkbox"/> UGI Penn natural |
| <input type="checkbox"/> Peoples Gas – Equitable Div. | <input type="checkbox"/> UGI Utilities |
| <input type="checkbox"/> Peoples Natural Gas | <input type="checkbox"/> Valley Energy |
| <input type="checkbox"/> Peoples TWP | <input checked="" type="checkbox"/> All of the above |

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Immediately after approval.

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Concord Engineering has not in the last 5 years and is not currently the defendant of a criminal or civil proceeding.

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

NOT APPLICABLE.

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

Concord Engineering has not had any formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency in the state of Pennsylvania.

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

NOT APPLICABLE

6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

See Exhibit G.

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.4996 FAX: 614.460.6442 theckathorn@nisource.com</p>	<p>Peoples Gas – Equitable Division Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>
<p>National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: wolfordd@natfuel.com</p>	<p>PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com</p>
<p>The Peoples Natural Gas Company Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: nicholas.lapergola@pgworks.com</p>
<p>Peoples TWP LLC (Formerly T. W. Phillips) Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>UGI David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>UGI Central Penn David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>	<p>UGI Penn Natural David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: bobc@ctenterprises.org</p>	

7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.

See Exhibit G.

- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.

NOT APPLICABLE

- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)

NOT APPLICABLE

- Applicant's accounting statements, including balance sheet and income statements for the past two years.

- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.

Please see Credit Rating Report in Exhibit C of this Application.

- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.

Please see Copy of Insurance Certificate in Exhibit C of this Application.

- Audited financial statements exhibiting accounts over a minimum two year period.

Please see Financial Statements in Exhibit C of this Application.

- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

Please see Financial Statements in Exhibit C of this Application.

- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

NOT APPLICABLE.

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Fees will either be incorporated into the awarded third party Supplier rate, or paid directly by the client.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Donna Murray -dmurray@concord-engineering.com
Controller
520 South Burnt Mill Road
Voorhees, NJ 08043
Phone: 856-427-0200 ext. 129
Fax: 856-427 6529

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

Appendix D is completed and can be found with all Appendices in Exhibit G.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

Please see Exhibit D of this Application for information on Energy Services Team. This includes experience, proof of license, current customers, staffing structures and organizational chart.

- b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or nonselling marketer**
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Marketing methods will be internal.

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations.

Please see Exhibit E of this Application for chief officers and resumes.

9. DISCLOSURE STATEMENT:

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

NOT APPLICABLE

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ASSESSMENT:** The Commission does not presently assess Natural Gas Suppliers for the purposes of recovery of regulatory expenses.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to *cease doing business in Pennsylvania, 90 days prior to ceasing operations.*

AGREED

- i. FEE:** The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

PAYMENT ENCLOSED - Exhibit F.

11. AFFIDAVITS

- a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

Can be found in Exhibit G.

- b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

Can be found in Exhibit G.

12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Natural Gas Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each NGDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a Photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburg Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
Equitable Gas	X			X			
National Fuel Gas				X			
PECO			X				
Peoples Natural Gas	X			X			X
Peoples TWP LLC				X			
Philadelphia Gas Works			X				
UGI		X	X		X		
UGI Central Penn	X	X	X	X	X	X	X
UGI Penn Natural		X			X	X	
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices F and G)

RECEIVED

13. SIGNATURE



MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Applicant: Concord Engineering Group, Inc.

By: Michael Fischette

Title: CEO

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: Concord Engineering Group, Inc.

	✓	Signature	✓
Exhibit F -	✓	Filing Fee	✓
Exhibit G - Applicant's Use	✓	Application Affidavit	✓
	✓	Operations Affidavit	✓
	✓	Proof of Publication	✓
Exhibit G -	✓	Tax Certification Statement	✓
Exhibit A -	✓	Commonwealth Department of State Verification	✓
Exhibit G -	✓	Certificate of Service	✓

PUC Secretary's Bureau Use

PROOF OF PUBLICATION
In
THE ERIE TIMES-NEWS
COMBINATION EDITION

CONCORD ENGINEERING
520 S BURNT MILL RD
VOORHES NJ 08043

REFERENCE: 106918 123950
PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Debra McGraw, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 03/04/15

TOTAL COST: \$409.00 AD SPACE: 0 Lines

FILED ON: 03/04/15

PENNSYLVANIA PUBLIC UTILITY COMMISSION
NOTICE

Application of Concord Engineering Group, Inc. for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania.

Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/broker engaged in the business of providing Natural Gas Services. Concord Engineering Group, Inc. proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Concord Engineering Group, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Concord Engineering Group, Inc. at the attorney at the address listed below:

By and through Counsel: Michael V. Madden, Esquire
Madden & Madden
108 Kings Highway East
Suite 200
P.O. Box 210
Haddonfield, New Jersey 08033

Sworn to and subscribed before me this 4th day of March 2015

Affiant: Debra McGraw

NOTARY: Barbara J. Moore

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal

Barbara J. Moore, Notary Public

City of Erie, Erie County

My Commission Expires March 23, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

The Patriot-News Co.
2020 Technology Pkwy
Suite 300
Mechanicsburg, PA 17050
Inquiries - 717-255-8213

The Patriot-News
Now you know

CONCORD ENGINEERING
520 S. BURNT MILL ROAD

VOORHEES

NJ 08043

THE PATRIOT NEWS
THE SUNDAY PATRIOT NEWS

Proof of Publication

Under Act No. 587, Approved May 16, 1929
Commonwealth of Pennsylvania, County of Dauphin} ss

Amy Kotula, being duly sworn according to law, deposes and says:

That she is a Staff Accountant of The Patriot News Co., a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with its principal office and place of business at 2020 Technology Pkwy, Suite 300, in the Township of Hampden, County of Cumberland, State of Pennsylvania, owner and publisher of The Patriot-News and The Sunday Patriot-News newspapers of general circulation, printed and published at 1900 Patriot Drive, in the City, County and State aforesaid; that The Patriot-News and The Sunday Patriot-News were established March 4th, 1854, and September 18th, 1949, respectively, and all have been continuously published ever since;

That the printed notice or publication which is securely attached hereto is exactly as printed and published in their regular daily and/or Sunday/ Community Weekly editions which appeared on the date(s) indicated below. That neither she nor said Company is interested in the subject matter of said printed notice or advertising, and that all of the allegations of this statement as to the time, place and character of publication are true; and

That she has personal knowledge of the facts aforesaid and is duly authorized and empowered to verify this statement on behalf of The Patriot-News Co. aforesaid by virtue and pursuant to a resolution unanimously passed and adopted severally by the stockholders and board of directors of the said Company and subsequently duly recorded in the office for the Recording of Deeds in and for said County of Dauphin in Miscellaneous Book "M", Volume 14, Page 317.

This ad # 0002329594 ran on the dates shown below:

March 03, 2015

Amy Kotula

Sworn to and subscribed before me this 04 day of March, 2015 A.D.

Sheryl Marie Leggore
Notary Public

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Sheryl Marie Leggore, Notary Public
Hampden Twp., Cumberland County
My Commission Expires July 16, 2018
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

DUPLICATION
Pennsylvania Public Utility
Commission Notice
Application of Concord Engineering
Group, Inc. for approval to Offer,
Render or Furnish Natural Gas
Services as a Supplier, Aggregator, or
Marketer/Broker, engaged in the
business of supplying Natural Gas
Services, to the public in the
Commonwealth of Pennsylvania.
Concord Engineering Group, Inc. will
be filing an application with the
Pennsylvania Public Utility
Commission ("PUC") for a license to
supply Natural Gas services as (1) a
supplier or aggregator for Natural Gas
(2) a marketer/broker engaged in the
business of providing Natural Gas
Services. Concord Engineering Group,
Inc. proposes to sell Natural Gas and
related services throughout all of
Pennsylvania under the provisions of
the new Natural Gas Choice and
Competitions Act.
The PUC may consider this
application without a hearing. Protests
directed to the technical or financial
fitness of Concord Engineering Group,
Inc. may be filed within 15 days of the
date of this notice with the Secretary of
the PUC P. O. Box 3265, Harrisburg, PA
17105-3265. You should send copies of
any protest to Concord Engineering
Group, Inc. at the attorney at the
address listed below:
By and through Counsel:
Michael V. Madden, Esquire
Madden & Madden
108 Kings Highway East
Suite 200
P. O. Box 210
Haddonfield, New Jersey 08033

Proof of Publication in The Philadelphia Daily News
Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF PHILADELPHIA

Florence Devlin being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

March 5, 2015

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

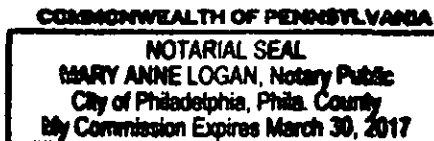


Sworn to and subscribed before me this 5th day of
March, 2015.



Notary Public

My Commission Expires:



Copy of Notice of Publication

Pennsylvania Public Utility Commission Notice Application of Concord Engineering Group, Inc. for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania. Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/broker engaged in the business of providing Natural Gas Services. Concord Engineering Group, Inc. proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act. The PUC may consider this application without a hearing. Proteats directed to the technical or financial fitness of Concord Engineering Group, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Concord Engineering Group, Inc. at the attorney at the address listed below.

By and through Counsel:
Michael V. Madden, Esquire
Madden & Madden
108 Kings Highway East, Suite 200
P.O. Box 210
Haddonfield, New Jersey 08033

Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss H. Java, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the _____ regular _____ editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

03 of March, 2015

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

H. Java
PG Publishing Company

Sworn to and subscribed before me this day of:
March 03, 2015

Linda M. Gaertner

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Linda M. Gaertner, Notary Public
City of Pittsburgh, Allegheny County
My Commission Expires Jan. 31, 2019
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

STATEMENT OF ADVERTISING COSTS
concord engineering
520 S. Burnt Mill Rd.
ATTN: KRISTEN DAVIS
Voorhees NJ 08043

To PG Publishing Company

Total ----- \$427.50

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office
34 Boulevard of the Allies
PITTSBURGH, PA 15222
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of
Pittsburgh Post-Gazette, a Newspaper of General Circulation

By Barniel J. Arbutina

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

COPY OF NOTICE OR PUBLICATION

Pennsylvania Public Utility Commission Notice

Application of Concord Engineering Group, Inc. for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania.

Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/broker engaged in the business of providing Natural Gas Services. Concord Engineering Group, Inc. proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Concord Engineering Group, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Concord Engineering Group, Inc. at the attorney at the address listed below:

By and through Counsel: Michael V. Madden, Esquire, Madden & Madden, 108 Kings Highway East, Suite 200, P.O. Box 210, Hackensack, New Jersey 08033.

The Scranton Times (Under act P.L. 877 No 160. July 9, 1976)
Commonwealth of Pennsylvania, County of Lackawanna

CONCORD ENERGY SERVICES
KRISTIN DAVIS
520 S BURNT MILL RD VORHEES NJ 08043

Account # 556662
Order # 81706707
Ad Price: 224.40

LEGAL NOTICE PENNSYLVANI

Gina Krushinski

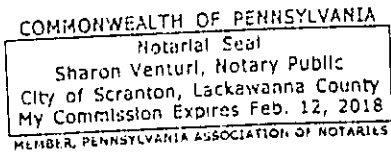
Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

03/04/2015

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Gina Krushinski

Sworn and subscribed to before me
this 4th day of March A.D., 2015

Sharon Venturi
(Notary Public)



LEGAL NOTICE
Pennsylvania Public Utility Commission Notice
Application of **Concord Engineering Group, Inc.** for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/ Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania.
Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/ broker engaged in the business of providing Natural Gas Services. **Concord Engineering Group, Inc.** proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act.
The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Concord Engineering Group, Inc.** may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **Concord Engineering Group, Inc.** at the attorney at the address listed below:
By and through Counsel:
Michael V. Madden, Esquire
Madden & Madden
108 Kings Highway East
Suite 200
P.O. Box 210
Haddonfield, New Jersey 08033

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF LYCOMING

SS:

Bernard A. Oravec Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the Williamsport Sun-Gazette on the following dates, viz:

Pennsylvania Public Utility Commission Notice
Application of Concord Engineering Group, Inc. for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania.

Williamsport Sun-Gazette on the following dates, viz:
March 4, 2015

Affiant further deposes and says that Bernard A. Oravec is duly authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement as to time, place and character of publication are true.

Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/broker engaged in the business of providing Natural Gas Services. **Concord Engineering Group, Inc.** proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Concord Engineering Group, Inc.** may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Concord Engineering Group, Inc. at the attorney at the address listed below:

By and through Counsel:
Michael V. Madden,
Esquire
Madden & Madden
108 Kings Highway East
Suite 200
P.O. Box 210
Haddonfield, New Jersey
08033

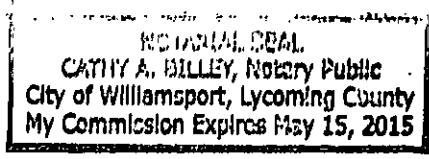
Bernard A. Oravec

SUN-GAZETTE COMPANY

Sworn to and subscribed before me

the 5th day of March 2015

Cathy A. Billey
Notary Public



STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette Company, Dr.:
For publishing the notice attached hereto on the above state dates.....\$ 246.60
Probated same.....\$
Total.....\$ 246.60

RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE COMPANY hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

SUN-GAZETTE COMPANY

BY Bernard A. Oravec

COMMONWEALTH OF PENNSYLVANIA }
 County of Cambria } SS

**PENNSYLVANIA PUBLIC
 Utility Commission
 Notice**

Application of Concord Engineering Group, Inc. for approval to Offer, Render or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker, engaged in the business of supplying Natural Gas Services, to the public in the Commonwealth of Pennsylvania.

Concord Engineering Group, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply Natural Gas services as (1) a supplier or aggregator for Natural Gas (2) a marketer/broker engaged in the business of providing Natural Gas Services. Concord Engineering Group, Inc. proposes to sell Natural Gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competitions Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Concord Engineering Group, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Concord Engineering Group, Inc. at the attorney at the address listed below:

By and through Counsel:
 Michael V. Madden,
 Esquire
 Madden & Madden
 108 Kings Highway East
 Suite 200
 P.O. Box 210
 Haddonfield, New Jersey
 08033

COMMONWEALTH OF PENNSYLVANIA
 Notarial Seal
 Michael V. Madden, Notary Public
 Harrisburg, Cambria County
 Commission Expires Dec. 6, 2016
 PENNSYLVANIA ASSOCIATION OF NOTARIES

On this 3rd day of March A.D. 2015, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863.

published conti
 that the annex
 of The Johnsto
 in the subject n
 of said publica

Pa. in the County of Cambria, and Commonwealth of Pennsylvania and notice in the above matter published in said publication in the regular issues of Johnstown, PA, on March 3, 2015; and that the Affiant is not interested in advertising and that all of the allegations as to time, place and character

Christine Marhefka

STATEMENT OF ADVERTISING COSTS

59 Lines @	\$2.50 per line	147.50
0.00 Inches @	\$25.00 per inch	0.00
Notary Fee		5.00
Clerical Fee		2.50
Total Cost		155.00

Sworn and Subscribed
 3rd day of March

[Signature]

[Signature]

To The Tribune-Democrat, Johnstown, PA
 For publishing the notice or publication
 attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

_____ for publisher of _____
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid
 and publication costs and certifies that the same has been duly paid.

 (Name of Newspaper)

By _____

Exhibit A

RECEIVED

MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

CORPORATE RECORDS
OF
CONCORD ENGINEERING GROUP, INC.

INCORPORATED UNDER THE LAWS
OF THE
STATE OF NEW JERSEY

LAW OFFICES
OF
RAGONESE, SCAFFIDI & ALBANO

CERTIFICATE OF INCORPORATION

OF

CONCORD ENGINEERING GROUP, INC.

TO: The Secretary of State
State of new Jersey

THE UNDERSIGNED, Being of full age, for the purpose of forming a corporation pursuant to the provisions of Title 14A, Corporations, General, of the New Jersey Statutes, hereby execute the following Certificate of Incorporation:

FIRST: The name of the corporation is:

CONCORD ENGINEERING GROUP, INC.

SECOND: The purpose or purposes for which the corporation is organized are:

THIRD: To the full extent that the laws of the State of New Jersey, as they exist on the date hereof or as they may hereafter be amended, permit the limitation or elimination of the liability of Directors or officers, no Director or officer of the Corporation shall be personally liable to the Corporation or its shareholders for damages for breach of any duty owed to the Corporation or its shareholders. Neither the amendment or repeal of this Article which is inconsistent with this Article shall apply to or have any effect on the liability or alleged liability of any Director or officer of the Corporation for or with respect to any act or omission of such Director or officer occurring prior to such amendment, repeal or adoption.

FOURTH: The aggregate number of shares which the corporation shall have authority to issue is: 100 shares

FIFTH: The address of the corporation's initial registered office is 1200 Laurel Oak Road, Suite 195, Voorhees, New Jersey 08043 and the name of the corporation's initial registered agent at such address is Michael T. Fischette

SIXTH: The number of directors constituting the initial Board of Directors shall be and the names and addresses of the directors are as follows:

NAME	ADDRESS
Raymond Johnson	
Michael Fischetti	
Mark Wolowski	

SEVENTH: The names and addresses of the incorporators are as follows:

NAME:	ADDRESS
Raymond Johnson	
Michael Fischetti	
Mark Woloski	

IN WITNESS WHEREOF, the undersigned, the incorporator of the above named corporation, signed this Certificate of Incorporation on the 6 day of April, 1990



KEY CONTACT INFORMATION

Respondent Name: Concord Engineering Group, Inc. d/b/a Concord Energy Services

CEO: **Michael Fischette, PE, CGD**

Telephone Number: (856) 427-0200
Fax Number: (856) 427-6529

Web Site: www.concord-engineering.com

Primary Contact: **Vicki Molloy, CEP
VP, Energy Services**

Primary Address: 520 South Burnt Mill Road
Voorhees, NJ 08043

Secondary Address: 3020 Market Street, Suite 103
Philadelphia, PA 19104

Primary Telephone Number: (856) 427-0200 x115 office
(609) 304-4071 cell

Email: vmolloy@concord-engineering.com

Concord Engineering Group, Inc., a C corporation and small business enterprise, has operated under the same name and management since 1989. Michael Fischette is Concord's principal and chief executive officer.

Exhibit B

RECEIVED

MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

CONCORD ENGINEERING is a full service engineering, energy consulting, design-build, construction management and commissioning firm. **SPECIALIZING IN** facility design, power and utility infrastructure, renewable technologies (solar, wind and biogas), combined heat and power, geothermal (ground coupled) engineering and full-building commissioning. Our holistic approach to projects beyond engineering and design includes; energy master planning, facilities assessment, electric/gas commodity procurement and risk management, utility bill verification/auditing, construction management and operator training video production. **CONCORD** employs 100 engineers and administrators in three Delaware Valley locations. For over 25 years our experienced professionals have established a reputation for engineering solutions *as well as implementing them* throughout the industry.



CORE BUSINESS UNITS -- WHAT WE DO BEST

SPECIALTY SERVICES

Concord is the region's leader in energy efficiency and energy technologies, energy advisory and forecasting services (for electric and gas supply side contracts) and thermal/electric third party contracts. Our leadership in helping to shape energy policy in the region has allowed our clients to benefit from many state/federal and utility company grants, as well as third-party financing and public private partnerships for Microgrids, District Energy and PURPA/QF plants or PV systems.

- ◆ 16 million square feet of lighting and HVAC energy performance contracts
- ◆ 10,000 sf of energy audits and building simulation modeling
- ◆ Specialists in negotiation and valuation of long term Power Purchase Agreements for electric/gas and thermal (steam, chilled water) contracts.
- ◆ Full supply-side services to aggregate, bid, and manage third party supplier contracts for electric and gas for private and public clients.
 - Online and reverse auction capability
 - Government residential aggregation
 - Hedge strategies and active supply contract management
- ◆ Over \$50 million in grants for our clients for efficiency and sustainability
- ◆ Program management and consulting for utility and State managed Clean Energy programs

POWER AND ENERGY INFRASTRUCTURE

Concord is a leader in power plant and transmission and distribution design, providing full detailed engineering and design for a wide range of services, from central station combined cycle plants and medium voltage substations, to onsite generation (combined heat & power) for industrial and campus oriented facilities.

- ◆ Power Plant design support for nuclear and coal fired power plants.
- ◆ Full engineering and design or EPC capability for gas fired combined cycle and peak power stations
- ◆ Substation design (500 kV, 230 kV, 69 kV, GIS and AIS)
- ◆ Over 150 megawatts of onsite generation (CHP/DG) systems (18 megawatts "Class I" renewable projects including digester gas, landfill methane and grid connected solar photovoltaic projects)

FACILITY DESIGN AND COMMISSIONING

Concord is leader in facility design, providing full-MEP/FP engineering and commissioning for industrial facilities and high performance buildings for the commercial and institutional markets.

- ◆ Over \$2 billion (industrial commercial and institutional facility construction costs) as a result of our engineering and design
- ◆ Over \$200 million (construction cost) in US Federal Military base projects (FEMP ESPC program) as result of our engineering and design
- ◆ 9 million square feet of hospital infrastructure improvements (including central utility plants)
- ◆ Industrial facility design expertise for manufacturing, pharmaceuticals, clean rooms and warehousing
- ◆ National recognition in casino gaming/hotel and retail facility design
- ◆ 5 million sf of building commissioning and enhanced commissioning to support LEED certification
- ◆ 1 million square feet of retro-commissioning services

DESIGN BUILD & CONSTRUCTION MANAGEMENT

- ◊ Turnkey EPC projects
- ◊ Construction Management
- ◊ CPM Schedule Development
- ◊ Procurement Services
- ◊ Owner's Representative
- ◊ Contract Specialists
- ◊ Onsite Supervision
- ◊ Public Contract Law & Private Contracts
- ◊ Third Party Owned or Owner Financed Power Projects
- ◊ Monetized Tax Credits for Public & Not for-Profits Utilizing Renewable Energy

FIELD ENGINEERING AND CONSTRUCTION ADMINISTRATION

- ◊ Shop Drawing Review
- ◊ Construction Oversight
- ◊ Systems Start-Up & Commissioning
- ◊ Retro-Commissioning
- ◊ Site Inspections
- ◊ Code Compliance Review
- ◊ Facility Evaluations/Due Diligence
- ◊ Independent Design Review

ENGINEERING AND FACILITY DESIGN

- ◊ Electric Design
 - Power Distribution
 - Equipment Sizing & Specification
 - Lighting Design
 - Instrumentation & Control
- ◊ Heating, Ventilating, Air Conditioning Design
 - Computer Modeling of HVAC Loads
 - HVAC Equipment Sizing & Rating
 - Duct Pressure Drop Calculations
 - Indoor Air Quality Evaluation
 - Detailed Specifications for HVAC Equipment
 - CAD/Drafting Utilizing AutoCAD & Intergraph
- ◊ Plumbing Design
 - Domestic, Sanitary & Storm Systems
 - Grey Water Systems
 - Medical Gas Systems
 - Compressed Air Systems
 - Vacuum Systems
- ◊ Fire Protection Design
 - Sprinkler Systems & Fire Pump Design

POWER DESIGN

- ◊ Cogeneration Plants (Gas Turbine Combined Cycle)
- ◊ Combined Cooling Heating and Power Plants
- ◊ Landfill/Digester Plants
- ◊ Fossil Fuel-Fired Power Plants
- ◊ Nuclear Plants
- ◊ Transmission and Distribution - Electrical Substation

INDUSTRIAL DESIGN

- ◊ Central Energy Plants
- ◊ Chilled Water Systems
- ◊ Steam & Condensate Distribution Systems
- ◊ Piping Systems
- ◊ Boilers, Turbines & Pumping Equipment
- ◊ Distributed Control Systems
- ◊ High Voltage Electrical Distribution Systems
- ◊ Plant Start-Up & Testing
- ◊ Operation & Maintenance Support Training

ENERGY ADVISORY SERVICES

- ◊ Energy Commodity Procurement and Risk Management
- ◊ Demand Reduction and Load Management
- ◊ Government, Cooperative and Residential Aggregation Programs
- ◊ Energy Auditing, Consulting and Management
- ◊ Energy Master Planning
- ◊ Preparation of ESCO RFPs
- ◊ Energy Performance Contracts - Energy Savings
- ◊ Implementation Plans
- ◊ Measurement and Verification Plans
- ◊ LEED™ Design
- ◊ Geothermal Design
- ◊ Solar Design and Power Purchase Agreements
- ◊ Wind Turbine Design
- ◊ Natural Gas, Thermal and Electric Power Contracts
- ◊ Utility Rate Negotiation and Analysis
- ◊ Utility Bill Verification/Auditing (Natural Gas, Electric, Water, Sewer and Solar)
- ◊ Feasibility Studies: Life-Cycle and Cost-Benefit
- ◊ Benchmarking

Exhibit C

RECEIVED

MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



Report

For help reading this report, please review our sample report.

Search Inquiry: Concord Engineering / Voorhees / NJ / 08043

CreditScoreSM Report

as of: 12/22/14 15:24 ET

Concord Engineering Group

Address: 520 S Burnt Mill Rd
Voorhees, NJ 08043-2205
United States
Phone: 856-427-0200
Website: concord-engineering.com
Experian BIN: 700970643

Key Personnel: Micheal Fischette
Raymond Johnson
SIC Code: 1542-Nonresidential Construction, Nec
8711-Engineering Services
NAICS Code: 236220-Commercial And Institutional
Building Construction
541330-Engineering Services
Business Type: Corporation
Experian File Established: October 1990
Experian Years on File: 24 Years
Years in Business: 24 Years
Total Employees: 5
Sales: \$6,189,000
Filing Data Provided by: New York
Date of Incorporation: 06/11/2002

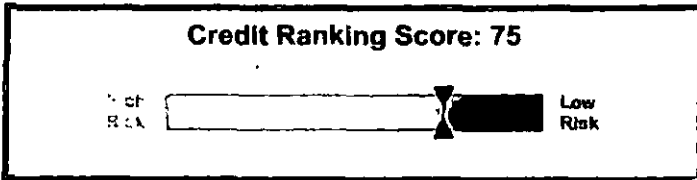
Payment Tradelines (see charts): 10
UCC Filings: 9

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.

✓ **Businesses Scoring Worse:** 75%
✓ **Bankruptcies:** 0
✓ **Liens:** 0
✓ **Judgments Filed:** 0
✓ **Collections:** 0

Credit Summary

[Back to top](#)



The objective of the Credit Ranking Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

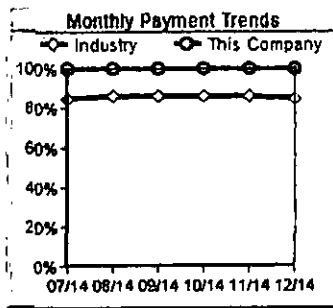
Key Score Factors:

- Number of good commercial accounts.
- Number of commercial accounts with high utilization.
- Ratio of balance to high credit for commercial accounts.
- Pct of new commercial accts to total nbr of accts.

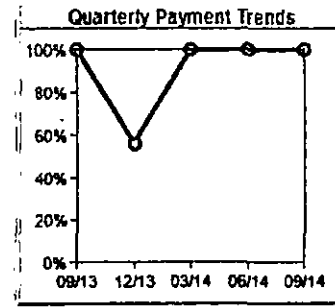
Recommended Action: Low Risk

Payment Summary

[Back to top](#)



*Percentage of on-time payments by month.



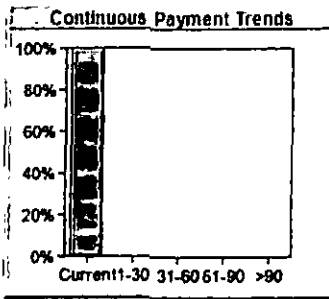
*Percentage of on-time payments by quarter.

Monthly Payment Trends - Recent Activity

Date	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
07/14	\$100	100%	0%	0%	0%	0%
08/14	\$100	100%	0%	0%	0%	0%
09/14	\$200	100%	0%	0%	0%	0%
10/14	\$200	100%	0%	0%	0%	0%
11/14	\$200	100%	0%	0%	0%	0%
12/14	\$300	100%	0%	0%	0%	0%

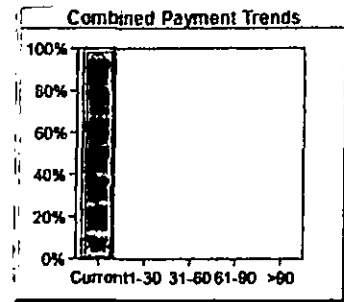
Quarterly Payment Trends - Recent Activity

Date	Balance	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
09/13	\$200	100%	0%	0%	0%	0%
12/13	\$200	56%	44%	0%	0%	0%
03/14	\$300	100%	0%	0%	0%	0%
06/14	\$200	100%	0%	0%	0%	0%
09/14	\$200	100%	0%	0%	0%	0%



*Continuous distribution with DBT.

Insufficient information to produce Newly Reported Payment Trends chart.



*Combined distribution with DBT.

Number of Accounts: 4
Present Balance: \$300
Highest Balance: \$400

Number of Accounts: 1
Present Balance: \$0
Highest Balance: \$97,400

Number of Accounts: 5
Present Balance: \$300
Highest Balance: \$97,800

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
02/11/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marquis Agency A&E Practice 900 Route 9 North, Suite 503 Woodbridge, NJ 07095 Regional Business Unit	CONTACT NAME: Regional Business Unit PHONE (A/C No. Ext): 800-272-6771 FAX (A/C No.): 732-634-5379 E-MAIL ADDRESS:													
	<table border="1"> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td>INSURER A: RLI Insurance Company</td> <td>13056</td> </tr> <tr> <td>INSURER B:</td> <td></td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: RLI Insurance Company	13056	INSURER B:		INSURER C:		INSURER D:		INSURER E:		INSURER F:
INSURER(S) AFFORDING COVERAGE	NAIC #													
INSURER A: RLI Insurance Company	13056													
INSURER B:														
INSURER C:														
INSURER D:														
INSURER E:														
INSURER F:														
INSURED Concord Engineering Group, Inc Attn: Michael Fischette 520 South Burnt Mill Road Voorhees, NJ 08043														

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSP WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	X	PSB0005125	02/19/2015	02/19/2016	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COM/PROP AGG \$ 4,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		PSA0001976	02/19/2015	02/19/2016	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$		PSE0002273	02/19/2015	02/19/2016	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	PSW0002968	02/19/2015	02/19/2016	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Prof Liability		RDP0018441	01/20/2015	01/20/2016	Per Claim 5,000,000 Aggregate 5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

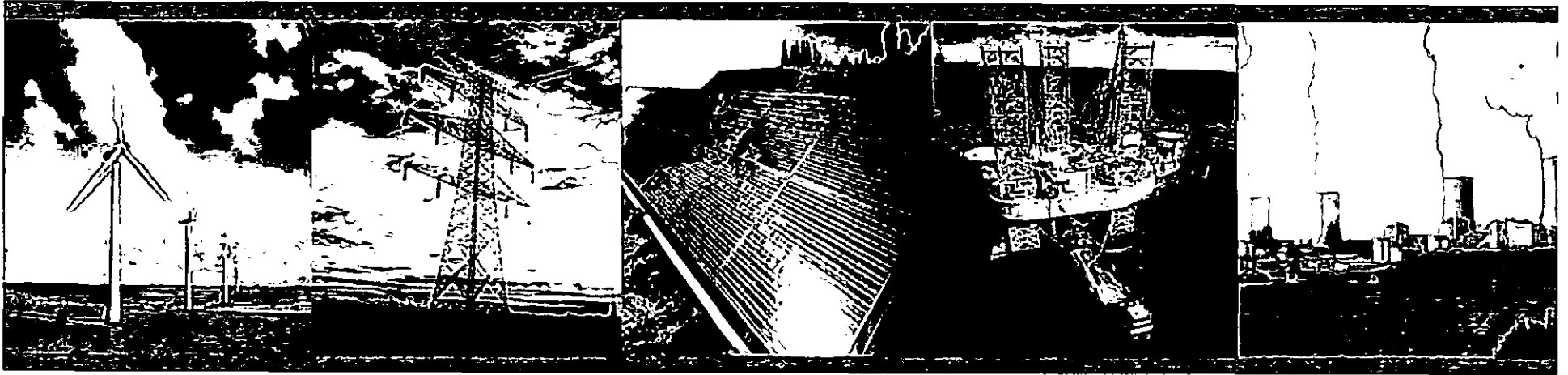
CERTIFICATE HOLDER MIDLCO	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
-------------------------------------	--

Exhibit D

RECEIVED

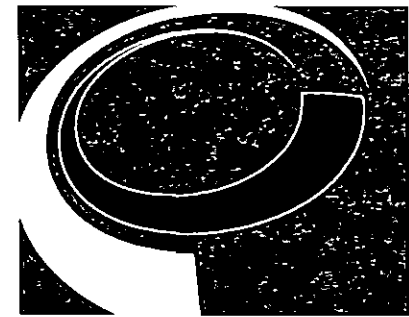
MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

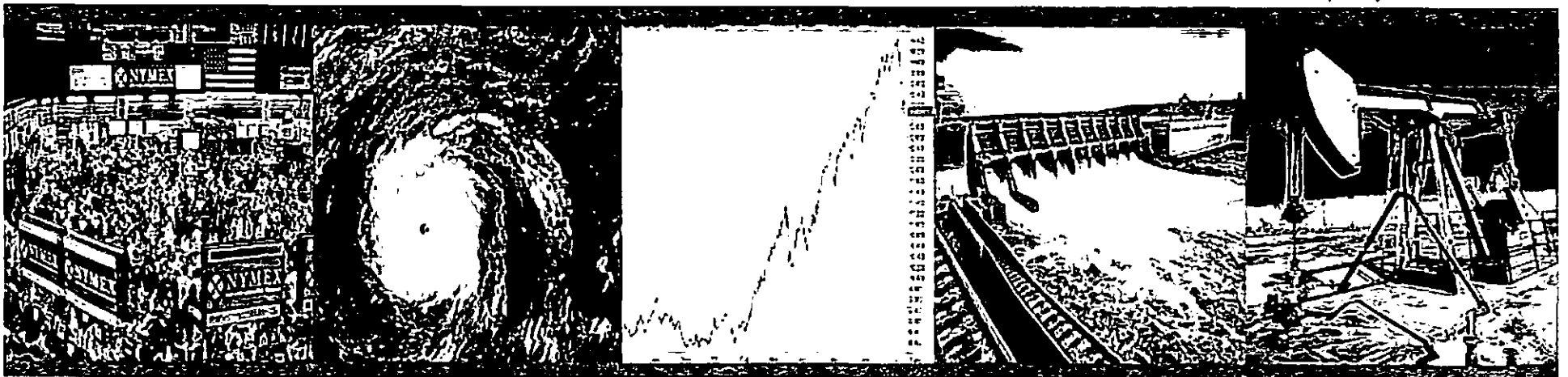


CONCORD

ENERGY SERVICES



Company Presentation



Our Commitment



CES is committed to providing turnkey solutions designed to:

- ❖ Reduce exposure to energy market risks
- ❖ Identify cost savings opportunities
- ❖ Reduce utility costs
- ❖ Stabilize budgets
- ❖ Improve energy commodity procurement decisions
- ❖ Improve bottom line financial performance.

Unless commitment is made,
there are only promises and hopes;
but no plans.

Peter F. Drucker

We are committed to our clients

We are committed to our people

We are committed to delivering beyond your expectations

Products & Services



- ❖ Energy Advisory and Consulting for Energy Commodities
 - ❖ Load Aggregations and Cooperative Purchasing Programs
 - ❖ Online Bidding and Reverse Auction Tools
 - ❖ Renewable energy purchasing strategies
- ❖ Utility and Rate Tariff Consulting
 - ❖ New Construction / Acquisitions / EE Projects
- ❖ Utility Bill Verification – electric, solar, thermal, water, sewer
- ❖ Peak Demand Reduction and Curtailment Consulting
- ❖ Energy Conservation
 - ❖ Energy Star Benchmarking
 - ❖ Energy Budgeting / Forecasting
 - ❖ Energy Efficiency
 - ❖ On Bill Financing Strategies / Grants and Incentives

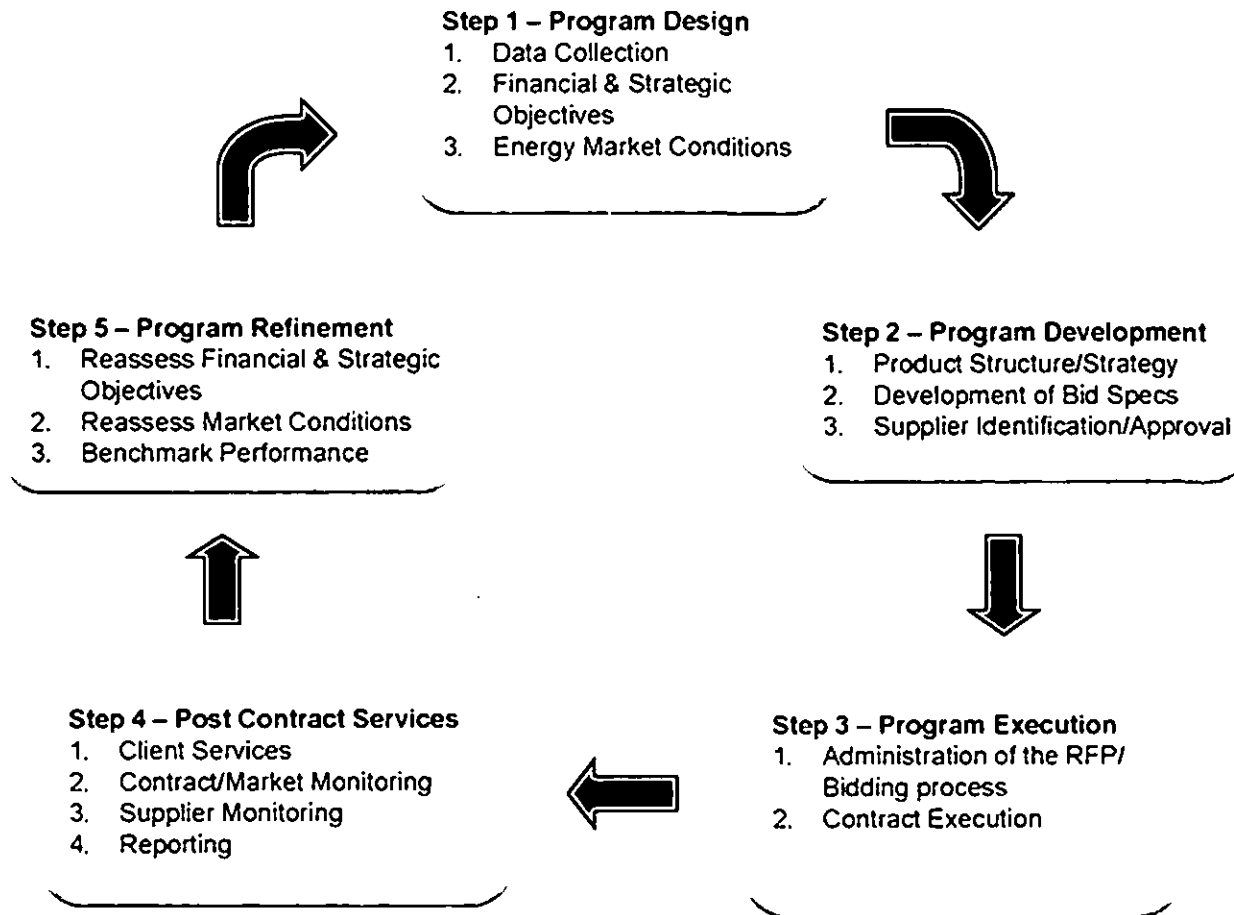
Energy Advisory Services



- ❖ **Advisors:** At Concord, we provide all of the necessary tools and information required to make educated energy purchasing decisions. We are a neutral, full service energy procurement advisor.
- ❖ **Independent Thinking:** Concord Energy Services is a privately owned corporation and has been in business since 1989. We do not have to answer to shareholders, nor do we face the pressure of having to meet monthly or quarterly quotas. This ensures that we can endeavor to correctly time the market and provide advice strictly on the merits of the contract savings.
- ❖ **Energy Purchasing Experts:** Our team has extensive experience purchasing electricity, natural gas, fuel oil, and renewable energy products in various markets with over 25 years of experience. Our Consultants are licensed Certified Energy Procurement Professionals (CEP) by the AEE. Our growing client base allows us to leverage natural gas and electricity load in deregulated markets and provide clients with competitive pricing and product options. We currently manage over 3 billion kWh and over 1 million DTH.
- ❖ **Client Advocate:** We are passionate about representing the best interests of our clients.

Energy Advisory Services

Our Process



Objectivity



Concord works exclusively on behalf of its clients and directly with the Top Regional and National energy suppliers in the country to provide reliable energy at competitive prices.

We are not a supplier, vendor or broker.

Our recommendations are objective and our client's interests are never compromised.



PPL ENERGYPLUS



**Washington Gas
Energy Services**
A Washington Gas Affiliated Company



UGI Energy Services, Inc.
GASMARK • POWERMARK



Regulatory and Market Reporting

CONCORD ENERGY SERVICES



CONCORD ENERGY SERVICES

July 2013 Regulatory Updates

Below is information regarding regulatory rulings that may apply to certain contracts on bills for electric accounts. A summary of the applicable charges and the regulatory ruling is as follows:

Energy Distribution Company	Adoption of a Load Based Generation Capacity Requirement	Transmission Adjustment Charges & Transmission Enhancement Charges	Reliability Must Run Charge	Revised Renewable Portfolio Standards
Allegheny Power - NJ	+	+	+	+
Arlene City Electric	+	+	+	+
Chesapeake East and Electric	+	+	+	+
Chesapeake Electric	+	+	+	+
Delaware Power - NJ	+	+	+	+
Delmarva Power - DE	+	+	+	+
Edison - NJ	+	+	+	+
Edison - NJ	+	+	+	+
Energy Central Power & Light	+	+	+	+
Public Service Electric & Gas	+	+	+	+

Adoption of a Load Based Generation Capacity Requirement
The Federal Energy Regulatory Commission (FERC) recently implemented a load based capacity requirement for load serving entities with supply facilities to consumers and the PJM interconnection in December of 2012. FERC stated the adoption would ensure reliability of electric supply to consumers. These changes are generated by the regulatory requirements of the commission in the area of more information regarding the implementation, please visit www.ferc.gov or www.pjm.com.

Transmission Adjustment Charges & Transmission Enhancement Charges
FERC approved certain items to be taken into account for adjusting transmission rate charges placed on accounts. These changes are effective as of June of 2013 and they are projected to change annually. Transmission enhancement charges have also been approved to ensure cost recovery of electric supply. Costs associated with enhancement charges are regulated by PJM based on benefits provided to certain consumers. This is also projected to change annually.

Revised Renewable Portfolio Standards
FERC approved a new cap and floor for the PJM must run charge, also known as the generation cost charge, as a result of extra costs by PJM to maintain some electric generation facilities in a market-based environment. For more information regarding these changes, please visit www.ferc.gov or www.pjm.com.

Revised Renewable Portfolio Standards
In 2007 and 2013, the Maryland General Assembly and the Delaware General Assembly imposed laws that increased the cost of renewable portfolio standards to comply with generation and increase the volume of renewable resources. As a result, many parties affected by the implementation of RPS effective of June 1, 2013.

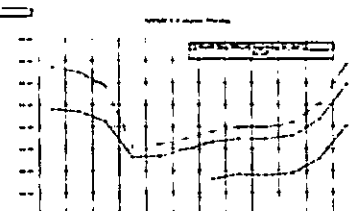
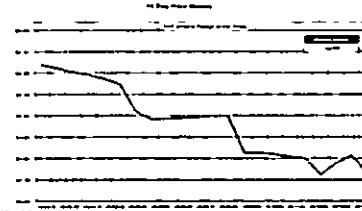
Energy Market Commentary

June 25, 2013



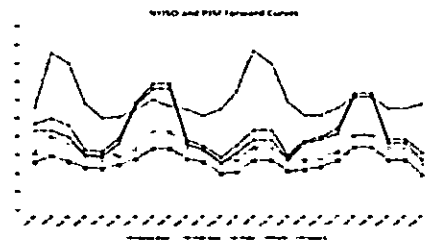
Natural Gas

Natural gas has taken a little over 12% from the close of \$4.26 reached a few days prior to the Memorial Day holiday weekend. Pricing has remained below \$4 for the past 7 trading sessions. July natural gas closed on Friday to end the session at \$3.733. This past Tuesday, gas fell to a three-month low, closing at \$3.724 per MMBtu, the lowest settlement price since March 13th of this year. The latest storage report showed an increase of 95 Bcf, 587 Bcf less than last year at this time and 56 Bcf below the 5-year average of 2,405 Bcf. Futures have risen nearly 15% since the beginning of the year. Temperatures are anticipated to be above normal across the central U.S. from June 18 through June 22 before the heat spreads to the Northeast and West Coast over the next five days, according to NWSA Weather Services in Gaithersburg, Maryland. Natural gas prices should move higher over the next few weeks as this summer's build in cooling demand begins to impact storage levels. The charts below show futures (left) and pricing for the past 3 weeks (right).



4 Month Strip	2011	2012	2013
As of 6/25/13	\$4.03	\$4.18	\$4.27
12 Month Strip Prices (\$/Dth)			
2011		\$4.38	\$4.44

Power Curves



PSECO	Last 5 Trading Months (USD per MWh)				
	Aug	Daily Change	1 Week Ago	3 Week Ago	1 Week % Change
12-month	35.17	-0.43	35.24	-0.07	-0.2%
24-month	51.60	-0.11	51.58	0.01	0.0%
36-month	42.77	-0.33	42.93	-0.16	-0.4%
PJM West					
12-month	39.43	-0.52	39.43	-0.03	-0.1%
24-month	39.28	-0.41	39.31	-0.03	-0.1%
36-month	39.43	-0.33	39.47	-0.04	-0.1%
NYISO					
12-month	41.79	-0.52	41.81	-0.03	-0.1%
24-month	41.77	-0.9	41.78	-0.01	0.0%
36-month	42.82	-0.33	42.98	-0.07	-0.2%
NYISO Day Ahead (USD per MWh)					
Zone F	39.91	2.18	34.68	5.23	15.0%
Zone G	38.97	2.07	31.72	7.25	18.2%
Zone J	42.68	2.23	38.21	4.47	10.2%
NYISO Zone J					
12-month	49.22	-0.58	49.16	0.07	0.1%
24-month	48.71	-0.44	48.73	-0.02	-0.0%
36-month	48.45	-0.42	48.72	-0.07	-0.1%

Power Market Drivers (potential impact factors on wholesale electricity markets)

Bullish	Bearish
New and coal plant retirements	Abundant cheap gas reserves
Nuclear storage deficit refile 2012	US and China economic slowdown
Regional capacity constraints	Recent market highs and technical resistance levels

DISCLAIMER: The information, opinions, estimates, projections and other materials contained herein are provided as of the date hereof and are subject to change without notice. All prices herein are indicated. Some of the information, opinions, estimates, projections and other materials contained herein may have been obtained from anonymous sources. In making, without limitation, exchanges, news, press releases, market data, press releases and other sources, and Concord Engineering Group, Inc. (Concord) makes every effort to ensure that the information herein has been obtained or derived from sources believed to be reliable and to be correct, substantial and complete. However, Concord does not accept any responsibility for any errors or omissions that may be contained herein and accepts no liability whatsoever for any loss arising from any use of or reliance on the information, opinions, estimates, projections and other materials contained herein, whether relied upon by the recipient or user or any other third party (including, without limitation, any member of the recipient's user).



Value Added Services

CONCORD
ENERGY SERVICES



- ❖ Comprehensive and customized approach toward Energy Asset Management Strategies
- ❖ Laser-focus on exceeding Client's expectations and needs
- ❖ In-depth understanding of historical energy prices, trends, and commodity rate structures e
- ❖ Negotiation of fair contractual term and condition provisions
 - ❖ Normalization of supplier quotes; Removal of hidden charges; Removal of unilateral price escalation clauses
- ❖ Aggressive, market-based pricing with wholesale transparency
- ❖ Management of meter adds/deletes
- ❖ Resolution of billing issues and discrepancies

- ❖ **Continuous Support and Service** with active and on-going Portfolio Management; identification of future buying opportunities with a focus on lowering costs and mitigating energy market risks



Benefits to our Clients



- ❖ **Integrity:** At the end of the day, whether a potential customer does business with us or not, we hold this attribute as our number one resource.

- ❖ **Objectivity:** CES works exclusively on behalf of its clients. We are not a supplier, vendor or broker. Our recommendations are objective and our client's interests are never compromised.

- ❖ **Experience:** CES's team brings over 20 years of experience in utility rate/design, utility marketing/billing, and deregulation sales of retail electricity and natural gas. We understand both sides of the industry and bring that knowledge to our clients.
 - ❖ Our team of highly skilled energy professionals possess a diversity of talent and experience providing our clients with the highest level of knowledge, background and skill.

We hold the following certifications:

- Certified Energy Manager (CEM)
- Certified Energy Procurement Professional (CEP)
- LEED AP
- Certified GeoXchange Designer (CGD)
- Certified Building Commissioning Professional (CBCP)
- Certified Cogeneration Professional (CGP)

Utility Bill Verification

CONCORD
ENERGY SERVICES



In partnership with **Utilivus**, our leading Utility Bill Verification process ensures that all electric and solar, natural gas, water, and wastewater charges are accurate and that costs including taxes are optimized.

- ❖ The process starts with developing an *understanding of how each client's organization is structured and operates* to identify any unique characteristics that impact utility consumption.
- ❖ The next step is a *careful examination of each billing* to confirm that all aspects of the bill are correct.
- ❖ *Historical consumption and charges are reviewed to identify prior billing errors* and observe seasonal patterns that can impact rate selections.
- ❖ We work directly with utility providers to recover refunds and implement savings opportunities - providing a complete turn-key solution that minimizes the impact on our clients

* Service fees are based on a Contingency/Shared savings model

Month	Water Reading	Current	Usage	Rate
11/0	710	1090	120	181.61

Account Summary	
Previous Bill Amount	\$181.61
Payment(s) Received through 09/10/11 - Thank You	\$0.00
Balance	\$181.61
Current Billing and Other Basic Charges	\$15.00
Water Base Rate	\$182.40
Water Usage	\$32.20
Sewer Base Rate	\$18.01
Sewer Usage	\$2.48
Tax Comm Environ Quality	\$250.69
Total Current Charges	\$250.69
Total Amount Due By 10/10/11	\$275.51
Total Amount Due After 10/10/11	\$275.51

Energy Conservation

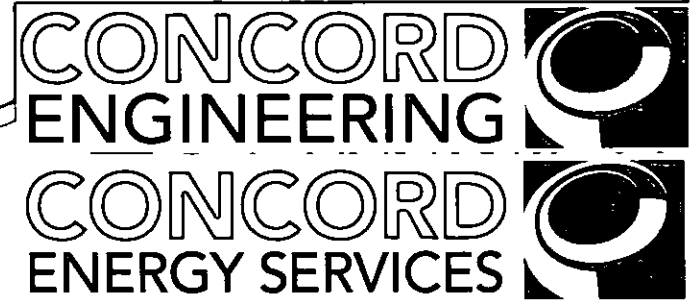


As a nationally recognized and industry leader in energy engineering and management firm, Concord supports an organization-wide energy management approach to help our clients reach their operational and financial goals, enhancing sustainability and preserving the environment.

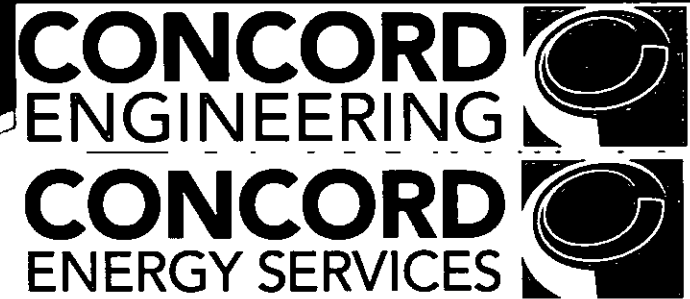
- ❖ Energy Star Portfolio Benchmarking
 - ❖ Philadelphia, New York and District of Columbia
- ❖ Energy Efficiency Solutions
 - ❖ PA ACT129 CSP (Conservation Service Provider)
 - ❖ PECO Trade Ally
 - ❖ Owners Engineering / LEED
 - ❖ Energy Audits
 - ❖ Design/Build/Construction Management
 - ❖ CHP / Microgrid / Renewable Energy
 - ❖ Sustainable Commissioning
- ❖ TurnKey Solutions
- ❖ On-Bill Financing / Grants and Incentives



Partial Client List



Thank You



Vicki Molloy, CEP
Vice President, Energy Services
Concord Energy Services
A division of Concord Engineering
3020 Market St.
Philadelphia, PA. 19104
C: 609-304-4071
vmolloy@concord-engineering.com

State of New Jersey



Board of Public Utilities

44 S. Clinton Ave., P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

**Concord Engineering Group
d/b/a Concord Energy Services
520 South Burnt Mill Road
Voorhees, New Jersey 08043**

To conduct business in the State of New Jersey as an

Energy Agent



Kristi Izzo

Kristi Izzo
Secretary of the Board

Registration No. EA-0086
Effective Date: July 23, 2014
Expiration Date: July 22, 2015

State of New Jersey



Board of Public Utilities

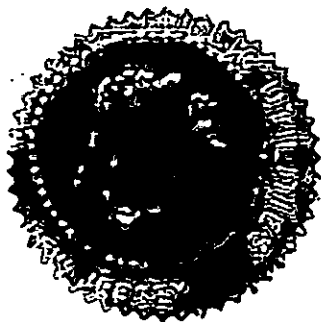
44 S. Clinton Ave., P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

**Concord Engineering Group
d/b/a Concord Energy Services
520 South Burnt Mill Road
Voorhees, New Jersey 08043**

To conduct business in the State of New Jersey as a

Private Aggregator



Handwritten signature of Kristi Izzo in black ink.

Kristi Izzo
Secretary of the Board

Registration No. PA-0077
Effective Date: July 23, 2014
Expiration Date: July 22, 2015

State of New Jersey



Board of Public Utilities

44 S. Clinton Ave., P.O. Box 350, Trenton, New Jersey 08625

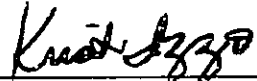
HEREBY REGISTERS

**Concord Engineering Group
d/b/a Concord Energy Services
520 South Burnt Mill Road
Voorhees, New Jersey 08043**

To conduct business in the State of New Jersey as an

Energy Consultant

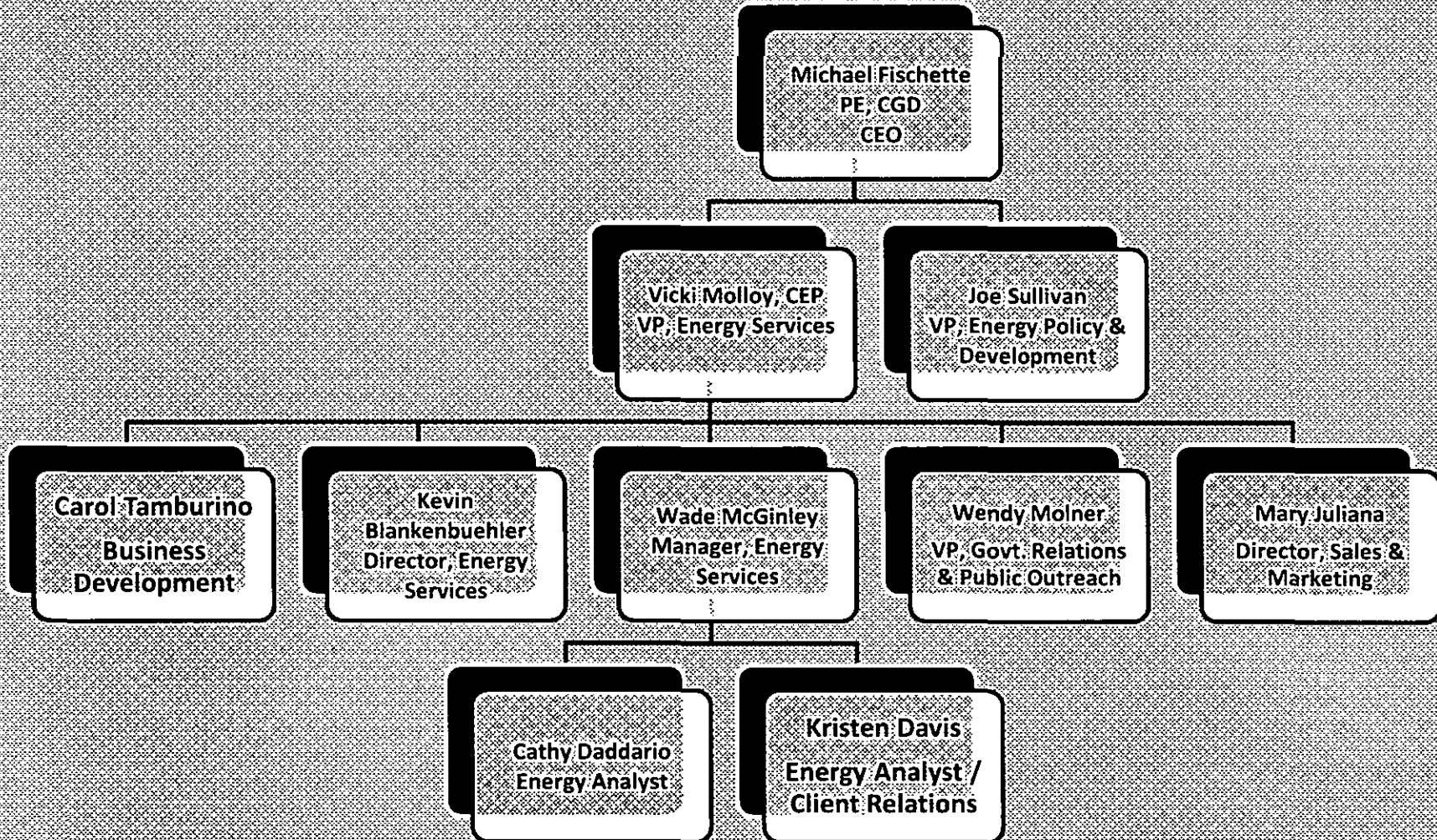




Kristi Izzo
Secretary of the Board

Registration No. EC-0025
Effective Date: July 23, 2014
Expiration Date: July 22, 2015

Team Organizational Chart





Background

Ms. Molloy has over 15 years of regulated and deregulated energy industry experience. She has held various management positions with retail natural gas and electricity suppliers and utilities to include Sempra Energy Solutions, South Jersey Energy Solutions and South Jersey Gas. She has extensive experience in commodity rate tariffs, natural gas and electricity energy supply and energy service contracting to include demand side management, energy efficient lighting, HVAC, cogeneration and performance contracting. She was actively involved in the rate negotiation strategies with Rate Payers Advocate and the NJ Board of Public Utilities and has served on the State of Maine Task Force to Advance Energy Efficiency, Conservation and Independence for state facilities.

Education

University of New Orleans – B.S. Business Administration & Marketing

Registrations

Certified Energy Procurement Professional – Assoc. Energy Engineers

**Selected Project
Experience**

Atlantic City Convention and Visitors Authority – Lead Consultant providing strategy, development and implementation of third party electric energy supply in Atlantic City Electric service territory. Final contracts valued in excess of \$1.4 million dollars.

County of Passaic Energy Cooperative Pricing System – Lead Energy Agent for Passaic, Hudson & Sussex Counties for electricity and natural gas procurement.

Trump Entertainment Resorts – Lead Consultant providing strategy, development and implementation of third party electric energy supply in Atlantic City Electric's service territory. Final contracts valued in excess of \$20 million dollars.

State of Maine – Lead Consultant providing strategy, development and implementation of third party electric, natural gas and fuel oil supply agreements for all state facilities leased and owned by the State of Maine. Final Contracts valued in excess of \$8 million dollars.

J&J Snack Foods, Inc. - Lead Consultant providing strategy, development and implementation of third party electric energy supply for electric and natural gas supply in South Jersey Gas, Atlantic City Electric, PSE&G, PPL, and PECO's service territories. Final contracts valued in excess of \$4 million dollars.

American Water, Inc. - Lead Consultant providing strategy, development and implementation of third party electric energy supply in Atlantic City Electric, PSE&G, JCP&L, Rockland and Orange, PECO, PPL, Penelec, Met-ED and Allegheny service territories. Final contracts valued in excess of \$35 million dollars.

Pitcairn Properties - Energy Agent and Consultant responsible for providing energy management consulting strategies and solutions that focus on energy usage and cost reductions for their multifamily and commercial properties located in NY, PA, NJ, DE and GA.

Cushman Wakefield - Energy Agent and Consultant responsible for providing energy management consulting strategies and solutions that focus on energy usage and cost reductions for their commercial properties.

New Jersey Manufacturing Extension Program - Concord is the exclusive Energy Agent and Energy Consultant representing NJMEP and its 11,000 manufacturing clients in the development of an energy aggregation procurement program for electricity, natural gas and fuel oil, utility bill verification and audit services for natural gas, electricity, solar, water and waste water and peak demand and demand response management consulting.



EXPERIENCE SUMMARY

Thirty four years of progressive supervisory, management, and executive experience in the energy sector including construction management, planning, contract administration and negotiation, financing, financial management, facilities management, design, engineering and technical supervision, building commissioning, energy and environmental policy, legislation and regulation. Involved in a wide variety of projects including State energy policy, legislation, building and facilities construction, hazardous waste clean-up, air pollution control, district heating and cooling, nuclear and fossil power, on and off site water, sewer, natural gas, and electric utilities. Frequently requested speaker at energy and business events.

PROFESSIONAL EXPERIENCE

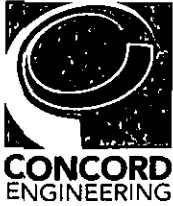
Concord Engineering Group, (CEG) Voorhees, New Jersey
Vice President Energy Policy & Development – July 2011 to present

- Provides corporate direction on core issues regarding utility, state and federal energy policies and programs
- Supports project development in the power sector including combined heat and power as well as grid supply generation
- Advise Independent Power Producers (IPPs) and host energy users regarding power purchase agreements, thermal/electric contracts and public private partnership (P3) third party owned agreements.
- Liaison to government agencies/legislators regarding energy policy
- Consultant for Re-negotiation and contract extension for Trenton District Energy contract with third party owner and State Treasury office
- Consulting services for NJ Human Services CHP plant, currently a third party CHP plant serving a State Correctional Facility and adjacent Department of Human Services Hospital. Provided input on contract issues renewal, rebid and fair market value assessment.

New Jersey Board of Public Utilities (BPU) Trenton New Jersey
Director, Division of Economic Development and Energy Policy– August 2010 to July 2011

The mission of the Division is to create jobs, retain existing jobs, and stimulate industrial and commercial growth in New Jersey through BPU policies and strategies in the utilities sector. This involves partnering with communities and the private sector to foster job creation by promoting innovation in all regulated areas.

- Responsible for the development of policies that promote competitiveness and facilitate New Jersey's growth and success.
- Energy Policy lead for the agency.
- Management of the American Recovery and Reinvestment Act (ARRA) funds in New Jersey.
- Management of the BPU Clean Energy and Renewable energy programs.
- Served as lead author for New Jersey Energy Master Plan 2011.
- Served as the primary contact with the NJ Legislature regarding energy policy and energy related legislation. In this capacity responsible for developing legislation as well as reviewing proposed bills and providing input and testimony to bills pending before the Senate and Assembly energy and utility committees.
- Developed and implemented \$18 million ARRA Combined Heat and Power grant program. The ARRA CHP grants supported projects which were part of a previous \$60 million Retail Margin CHP interagency initiative canceled due to emergency budget reallocation.



JOSEPH T. SULLIVAN
VICE PRESIDENT, ENERGY POLICY AND DEVELOPMENT

New Jersey Board of Public Utilities (BPU) Newark New Jersey
Business Ombudsman - October 2006 to August 2010

Appointed to serve as the Ombudsman for the BPU. The Ombudsman is the primary contact between the business community and the BPU. In this capacity performed outreach to the business sector for energy use programs and policy.

- Coordinated the energy and environmental policy issues between the BPU and the business community.
- Developed relationships with and working with associations such as NJ Business and Industry, Chemical Industry Council, Large Energy Users Coalition and many individual companies.
- Responsible for the development and design of programs for the business sector and management of retail margin funds. Programs included Load Management Demand Response rebates and incentives to coordinate with the PJM ISO programs, Combined Heat and Power.
- Assigned to the 2008 State Energy Master Plan working group as the principal BPU representative to the Peak Demand working group; drafted the Thermal Storage Strategy, Combined Heat and Power Strategy, and Demand Response Generation Strategy.
- Responsible for developing energy strategies for the Governors Office of Economic Growth to assist large energy users in New Jersey cope with high energy costs. In this role identified businesses with opportunities for CHP and provided technical assistance.
- Developed legislation and authorization to use Retail Margin Funds for CHP development. Wrote RFP and developed joint grant management agreements with NJEDA.

The College of New Jersey (TCNJ) – Ewing, New Jersey
Director of Facilities – June 1999 to October 2006

Managed and directed the operation and maintenance of the TCNJ physical plant, consisting of over 48 buildings comprising 2.5 million square feet on a 210 acre campus, a group of 64 full time staff including a 24/7 central utility power plant. In recognition of the performance of the cogeneration facility, The College received the EPA's Combined Heat and Power Energy Star Award for 2001.

- Responsible for developing deferred maintenance and asset renewal plans.
- Participated in the planning and design of new campus buildings. Working with design and construction professionals to integrate building systems to provide functional, cost effective and efficient buildings.
- Prepared and implemented campus infrastructure maintenance and major projects for all utilities electric, chilled water, steam, water, fire, communications, and central energy management.
- Managed the upgrade to the 3 MW cogeneration central utility plant to a 5.2 MW combustion turbine cogeneration unit including EPA Title V Air Permit.
- Managed replacement and upgrades of high-pressure steam boilers.
- Oversaw design and construction of hybrid chiller plant including installation and start up of 4,000 ton steam turbine chiller plant and chilled water underground distribution upgrade.
- Oversaw planning design and construction of new 26 KV high tension service electric substation to replace obsolete 13 KV substation.
- Developed a 600 kw fuel cell project including \$2.2 million in state and federal grants
- Developed campus wide metering project and initiated PJM load shedding demand response program.
- Developed a third party financed \$1.2 million Energy Service Company (ESCO) lighting project.
- Restructured The College's purchasing of standby and supplemental electric power, natural gas and fuel oil based on financial and availability risk management.



JOSEPH T. SULLIVAN
VICE PRESIDENT, ENERGY POLICY AND DEVELOPMENT

State of New Jersey, Division of Property Management and Construction – Trenton, New Jersey
Director, Office of Energy and Utility Management (OEUM) – September 1995 to June 1999

Appointed to State Senior Executive Service to oversee the Department of Treasury's central management group for utility and energy supplies and services, with responsibility for annual utilities budget in excess of \$100 million. Specific projects include VFD's, lighting, cogeneration, emergency generators, boilers, chillers, natural gas conversions, HVAC, and district heating and cooling.

- Responsible for all State Treasury supply side and demand side issues for electric power, natural gas, oil, water and waste water.
- Responsible for combined heat and power and district heating and cooling, design and construction projects.
- Departmental lead for ESCO contracting, performance contracts, contract negotiations, and project finance.
- Developed and implemented joint tax exempt financing with NJ Economic Development Authority for \$13 million energy efficiency renovation program, and Master Lease Financing for multiple projects of \$1 million to \$1.5 million.
- Assigned by the NJ State Treasurer to renegotiate \$35 million lease purchase contract for NJ Sports and Exposition Authority.
- Coordinated and managed statewide underground storage tank project, which involved removal, remediation and replacement for over 1200 underground storage tanks.

State of New Jersey, General Services Administration – Trenton, New Jersey
Project Manager, Contract Administration – September 1994 to August 1995

- Aggregated all state facility natural gas procurement into a competitive bid process. Successfully initiated state procurement of deregulated transportation service for both firm and interruptible commodities.
- Responsible for central plant design interface, evaluation of proposals for offsite heating and cooling, and selection and analysis of onsite boilers, chillers and generators for construction of a \$235 million, 3,300-bed state prison complex. Follow up through startup and commissioning.

State of New Jersey, Department of Environmental Protection and Energy – Trenton, New Jersey
Manager Engineering and Technical Programs – April 1992 to August 1994

- Supervised and directed energy policy and programs within State Energy Office, including energy conservation grants of approximately \$4 million annually to schools and hospitals, and the State Energy Conservation Bond fund, a \$50 million program for energy conservation in state buildings.
- Provided technical support and analysis of utility integrated resource planning, demand side management programs, and integration of environmental and energy policy. Major areas of involvement include National Clean Air Act, National Energy Policy Act, Alternative Fuel Vehicles, and the State Energy Master Plan.
- Departmental lead for the review and approval of the grants and technical support for the Stockton State College Campus Geothermal Heat Pump project

State of New Jersey, Department of Treasury – Trenton, New Jersey
Project Manager – January 1986 to April 1992

- Coordinate technical and administrative staff for the preparation of technical specifications and bid documents.
- Represent the Department of Treasury for interagency initiatives on Global Warming, New Jersey Energy Master Plan.
- Project Manager for the New Jersey State Facility Cogeneration Project, involving construction of cogeneration plants at six state-owned facilities, three of which were developed as third party
-



**CONCORD
ENGINEERING**

JOSEPH T. SULLIVAN

VICE PRESIDENT, ENERGY POLICY AND DEVELOPMENT

- development contracts to build, own, and operate; three cogeneration plants were constructed as state-owned and operated facilities.

Stone & Webster Engineering Corporation – Cherry Hill, New Jersey

Power Division Engineer – June 1980 to January 1986

- Major projects include Niagara Mohawk Nine Mile Point Two Nuclear Power Station, Sohio Coal Aqueous Fuel Project, Deepwater Station- Atlantic City Electric.

Johnson March Incorporated – Philadelphia, Pennsylvania

Assistant Construction Manager – June 1979 to June 1980

- Responsibilities include equipment selection and layout, piping system sizing, design interface with draftsmen and engineering groups, and design and implementation of computerized estimating systems.

Catalytic Incorporated – Philadelphia, Pennsylvania

August 1974 to January 1979

- Employed on-site at chemical and petrochemical refinery shutdowns. Positions include Field Supervisor, Assistant Planner Scheduler, and Estimator at major oil refineries.

EDUCATION AND CERTIFICATIONS

Wilkes College, Wilkes Barre, Pennsylvania – Bachelor of Physics – 1977

Certified Public Manager – Rutgers University / Farleigh Dickenson University

Certified Cogeneration Professional – Association of Energy Engineers

Certified Energy Purchasing Professional – Association of Energy Engineers

SPEAKING ENGAGEMENTS (over the past year)

Globalcon

International District Energy Association

NJAEE Energy Futures Forum

USDOE Industrial Users Combined Heat and Power Forum

EPA CHP Conference

South Jersey Industries Annual Shareholders meeting 2008-2011

NJ League of Municipalities

NJBIA Managing Energy Costs seminar

NJIT guest lecture/seminar Graduate school of engineering

NJHEPS Energy Conference

PROFESSIONAL APPOINTMENTS

Advisory Council New Jersey Meadowlands Authority Business Incubator (current)

Vice Chair Energy Working Group New Jersey Higher Education Partnership for Sustainability (1999-2006)

New Jersey Clean Energy Council (2001-2006)

PROFESSIONAL MEMBERSHIPS

New Jersey Clean Energy Council, Board of Public Utilities

Association of Heating Refrigeration and Air-conditioning Engineers

Association of Energy Engineers

New Jersey Higher Education Partnership for Sustainability



Background

Kevin Blankenbuehler has worked at Concord for five years and has gained extensive experience in performing comprehensive site surveying of building's HVAC, plumbing, and lighting systems, and has done so for over 12 million square foot of space. In addition to building side equipment Kevin is experienced in renewable energy technologies, such as solar and wind, and has performed numerous feasibility and financial analyses for clients on the viability of renewable energy. Mr. Blankenbuehler performs building load analysis for existing and proposed building systems, develops energy conservation measures and performs technical and financial analysis of each measure. He evaluates Client's energy bills, i.e. water, sewer, electric, natural gas; analyzes renewable energy applications, including photovoltaic power, solar hot water, and wind generation; prepares energy audit reports and review recommendations with Clients; and is experienced in Trane Trace 700, and DOE eQuest building energy simulation software.

Education

Bachelor of Science in Mechanical Engineering
Rutgers, the State University of New Jersey, New Brunswick, NJ

**Selected
Project
Experience**

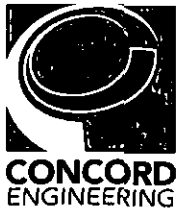
Burlington County Bridge Commission Energy Engineering – As Project Manager/Point of Contact, coordinated program guidelines and requirements, developed energy audit and final scope for implementation, worked with BCBC and owner's representative to assure that quality control was satisfactory, and provided oversight for Direct Install work provided in BCBC facilities.

Burlington County Administrative Complex Energy Efficiency & Infrastructure Upgrades – As Energy Engineer, developed ECMs for inclusion in overall project scope, provided support to engineering staff for creation of M & V plans, and reviewed multiple options and opportunities for energy savings throughout the Mt. Holly complex.

Atlantic City Convention Center & Visitors Authority, Atlantic City, NJ – Performed an evaluation of the feasibility and constructability of installing a 1.5 megawatt wind turbine on a site adjacent to the convention center. The study included an electric utility bill and profile analysis; site area selection and considerations; wind resource analysis using historical data; turbine size selection; review of environmental, federal, state, and local permitting requirements; building side electrical interconnection review; and a complete project economic analysis with construction costs estimates, energy cost offsets, and available grants and incentives. Most recently in 2009 Concord assisted the Authority in receiving grant money from the American Reinvestment and Recovery Act (ARRA) grant money through the State of New Jersey's "State Energy Program" solicitation for clean energy projects, which received approximately \$73 million dollars.

Ocean County College, Ocean County, NJ – Provided walk-through audit of twenty three (23) buildings totaling 415,000 sq. ft. Developed life cycle cost analysis for all owner requested energy conservation measures, to develop an Energy Performance Contract bid document for the College. Developed a Request for Proposal to engage a solar developer for power purchase agreement for the college, this included a campus wide site assessment for system size feasibility, review of bids, and recommendation to the college.

Borough of Milltown, Milltown, NJ – Performed a municipal wide energy audit and alternative energy study for six (6) buildings totaling over 111,000 sq. ft., which included the Municipal/Police Station, Senior Center, Public Library, Rescue Squad, Parkview School, and Joyce Kilmer School. Evaluated HVAC systems, domestic hot water, water



KEVIN BLANKENBUEHLER
DIRECTOR OF ENERGY SERVICES

conservation, lighting, CO2 controls, and roof mounted Photovoltaic Solar Panel installation.

Borgata Casino Hotel, Atlantic City, NJ – CAE/CEG performed a complete energy audit/survey and utility evaluation of the entire 3,000,000 sq. ft. casino hotel complex. In addition, a complete re-commissioning of all HVAC equipment is in progress. Also, analyzed the thermal contract and billing from the Marina Energy, LLC energy plant for chilled and hot water supply. Performed solar feasibility study that involved installing a Solar Array on the parking garage deck.

Whole Earth Center, Princeton, NJ – Developed Trane Trace 700 energy simulation model for a 2,200 sq. ft. addition to analyze building qualifications for “LEED-NC 2.2” certification Energy & Atmosphere (EA) credits using the performance rating methodology.

Ocean City - City of Ocean City, Ocean City, NJ – Performed a municipal energy audit and alternative energy study for twenty-two (22) municipal owned buildings. This included an evaluation of all practical energy and water conservation measures.

1040 N. Kings Highway Office, Cherry Hill, NJ- Developed complete energy study using Trane Trace 700 building energy simulation model and life cycle cost analysis to convert 96,000 sq. ft. building air system from dual-duct to variable air volume system. Also provided all MEP design documents and engineering services for the replacement of boilers, domestic hot water system and ventilation control systems. Processed all NJ SmartStart_{tm} applications for rebate incentives.

Boardwalk Hall, Atlantic City, NJ – Performed a lighting audit and developed retrofit lighting strategies for offices, meeting rooms, common areas and loading dock. Processed all NJ SmartStart_{tm} applications for prescriptive incentive utility rebates.

Mt. Airy Casino Resort, Mt. Pocono, PA – CEG performed an energy audit and alternative energy study for the 500,000 square-foot casino and hotel. The audit included recommendations for energy efficiency upgrades to the lighting and HVAC systems, in addition to a small combined heat and power plant, and solar photovoltaic system.

Vineland Development Center, Vineland, NJ– Performed an energy audit of the 42 building campus for a total of approximately 630,000 square-feet. The audit included energy conservation upgrades across all buildings for HVAC, lighting, and plumbing systems. It also included a combined heat and power study for 600 kilowatt of gas turbines, and renewable energy technologies including a ground mounting solar array and solar hot water system.

Holy Spirit High School, Absecon, NJ – Assisted the client in securing substantial incentives to perform energy efficiency upgrade projects utilizing the NJ Clean Energy Pay for Performance Program. The project included a boiler upgrade that converted from fuel oil to natural gas, new domestic hot water boiler system, variable speed hot water pumping controls, and new classroom thermostat and heating control valves. Once installation is completed and savings are verified through one year the school will realize and incentive that covered 36% of the project costs.



Background

Ms. Molner has 20 years of experience in client relations, community outreach and governmental relations

Education & Certifications

Upsala College – B.S. Public Policy
Harvard University Certificate Program for Public Involvement

Professional Experience

Concord Engineering Group, Voorhees, NJ
Vice-President Government Relations (9/08-present)

- Liaison to government entities and authorities
- Management of government affairs and public policy consultants
- Liaison to government entities and authorities
- Responsible for business development
- Management of community outreach initiatives
- Tradeshow coordination

Clough Harbour & Assoc., Parsippany, NJ
Assistant Director, Business Development (2/07 to 9/08)

- Responsible for the overall business development in New Jersey
- Responsible for developing marketing plans
- Responsible for conference/trade show planning
- Developed teaming opportunities with other engineering firms
- Provided dedicated total quality client services

NJTransit, Newark, NJ
Regional Manager, Community Relations (7/98 to 2/07)

- Managed the community outreach for high profile projects, including HBLR, NYS&W, Madison Train Station Restoration, Morristown Station ADA, and Lackawanna Cut-Off
- Facilitated community forums and public hearings to advance projects
- Liaison to elected federal, state, county, local officials, community groups and rail coalitions
- Provided solutions, compromises and crisis management to local transit problems
- Developed and maintained a strong network of statewide relationships

NJDOT, Trenton, NJ
Director, Legislative Relations (3/97 to 7/98)

- Advanced the Department's legislative agenda
- Monitored transportation legislation
- Responded to legislative inquiries
- Negotiated amendments to legislation
- Developed key relationships with legislators and staff

Select Project Experience

NJDOT, Trenton, NJ
Director, Community Relations (2/96 to 2/97)

- Directed the Department's public outreach effort
- Directed Community Relations staff of 10
- Monitored personnel issues



WENDY KUSER MOLNER
VICE PRESIDENT, GOVERNMENT RELATIONS

NJDOT, I-287 Extension: Community outreach director for this high profile public opposition project.

NJDOT, Sussex Turnpike: Gained county freeholder support for this project that was designed for over 20 years but never completed due to public opposition. Project is currently under construction.

NJDOT, Route 23 Highway Improvements: Managed the public outreach during design and construction that included the following municipalities: Riverdale, Butler and Kinnelon.

NJDOT, Houses Corner Rd: Directed the public involvement effort of this intersection improvement in Sparta during design and construction.

NJTransit, Lackawanna Cut-Off: Public involvement manager for the \$551 million, 88-mile single-track rail service restoration project. Managed the public involvement and outreach including the organization of the public meeting on the DEA. Monitored, coordinated and provided information to local, county and state officials.

NJTransit, West Trenton Passenger Rail Service: Public involvement manager for the restoration of commuter rail service, a 27-mile line which would connect the existing Raritan Valley line providing local services into Newark Penn Station. Managed the public involvement and outreach including the organization of the public meetings on the DEA.

NJTransit, NYS&W Passenger Rail Service: Coordinated the public involvement and outreach, including the organization of public meetings during the EA process. The outcome was "no build."

NJTransit, Hudson-Bergen Light Rail: Managed the public outreach effort for a new light rail service in Jersey City. Coordinated the speaker bureau at NJT to provide informed public discussion of this project.

NJTransit, Morris & Essex Line Grade Crossing Renewal Projects: Managed the community outreach program, including coordination with business and local stakeholders for schedule and detours.

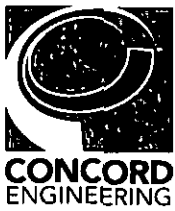
NJTransit, Madison Station Historic Restoration & ADA Project: Coordinated the public outreach for this \$15 million restoration and ADA project.

NJTransit, Wayne Park & Ride: Coordinated the public outreach effort that included negotiations with Willowbrook Mall. Also worked with the public, mayor and other municipal officials designing the details of the intermodal facility.

NJTransit, Noise & Safety: Worked with various municipalities and the public on noise issues on the rail and highway side. Impacted areas resulting in projects such as pedestrian fencing, noise walls and grade crossing renewals.

NJTransit, Mt. Arlington Train Station: Managed the public outreach for this new train station in Morris County, including finding solutions to public opposition to the selection of the original site. This project is currently under construction.

NJTransit, Stockholm Park & Ride: Coordinated public outreach for a new park and ride for Sussex County.



WENDY KUSER MOLNER
VICE PRESIDENT, GOVERNMENT RELATIONS

NJTransit, Peapack Gladstone Line Pole Replacement Project: Coordinated the ten-town public outreach for this project that can only be constructed on weekends.

NJTransit, Transit-Oriented Development: Community liaison and outreach coordinator to the following redevelopment projects: Dover, Somerville, Netcong and Morristown.

NJTransit, Raritan Rail Yard: Worked with residents and local officials to find solutions to noise issues resulting in construction of electric wayside power allowing engines to be shut down overnight.

Exhibit E

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MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



MICHAEL FISCHETTE, PE, CGD
CHIEF EXECUTIVE OFFICER

Background

Mr. Fischette is the President of Concord Engineering Group, Inc. As one of the original owners who developed the company in 1989, he assumes responsibility for operations, finance and marketing. Mr. Fischette also functions as a Corporate Officer for Concord Atlantic Engineers and Concord Facilities Services, Inc.

Education

Rutgers University – B.S. Mechanical Engineering, 1980

Registrations

Registered Professional Engineer

- Delaware No. 9184
- Kentucky No. 27498
- Nevada No. 20974
- New Hampshire No. 13430
- New Jersey No. GE-33798
- New York No. 087954
- Maryland No. 18402
- Massachusetts No. 48916
- Pennsylvania No. PE-038212-R
- Virginia No. 402048257
- Washington, DC No. PE906001

Certified GeoExchange Designer CGD – Assoc. Energy Engineers

Professional Organizations

American Society of Heating, Refrigeration, and Air Conditioning Engineers (ASHRAE)
International Ground Source Heat Pump Association (IGSHPA)
Association of Energy Engineers (AEE)

Selected Project Experience

Overall time management, design and technical coordination between engineering disciplines, field engineering, and budget for various power, industrial and commercial facilities and plant modifications. Projects such as fossil power plants, industrial plants, combined cycle plants, corporate headquarters, institutional and educational projects, warehouse, etc.

Approval of specifications and engineering drawings, specializing in energy management studies, fuel conversions, utility rate analysis and negotiations. Responsible for technical review of HVAC projects for facilities including: thermal storage, ground source heat pump, water source heat pump and central plant systems. Developed alternative financing contracts to implement energy conservation projects through lease-purchase agreements.

Educational facility marketing and engineering management for over 2 million square feet of space. Including over twenty one (21) operating geothermal schools in New Jersey.

Responsible for marketing, sales, engineering management and quality control for all onsite generation projects including distributed generation, combined heat and power, landfill power projects and other renewable energy sources.

Energy Management for the food industry. Specific projects included chilled water and ice storage, peak demand leveling and utility rate negotiation and auditing.

Key assignments prior to Concord Engineering: Stone & Webster Engineering Corporation: Test development for plant and component ASME PTC performance tests, field engineering for oil and coal power plants.

Test Director, loss of power, loss of coolant test for Hope Creek Nuclear Station.

Exhibit F

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MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Exhibit G

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MAR 20 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix A

APPLICATION AFFIDAVIT

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[Commonwealth/State] of Pennsylvania :

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

ss.

County of Pennsylvania :

Michael Fischette, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the CEO (Office of Affiant) of Concord Engineering Group, Inc. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]


That the Applicant herein Concord Engineering Group, Inc. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein Concord Engineering Group, Inc. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Concord Engineering Group, Inc. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

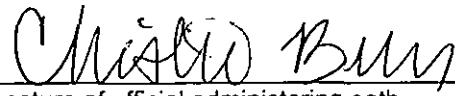
That the Applicant herein Concord Engineering Group, Inc. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.



Signature of Affiant

Sworn and subscribed before me this 2nd day of March, 2015.



Signature of official administering oath

My commission expires _____.

CHRISTINE E BROWN
NOTARY PUBLIC
STATE OF NEW JERSEY
ID # 50006531
MY COMMISSION EXPIRES DECEMBER 1, 2019

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MAR 20 2015

OPERATIONS AFFIDAVIT

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

[Commonwealth/State] of Pennsylvania :

: ss.

County of Pennsylvania :

Michael Fischette, Affiant, being duly [sworn/affirmed] according to law,
deposes and says that:

[He/she is the CEO (Office of Affiant) of Concord Engineering Group, Inc.
(Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Concord Engineering Group, Inc. the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Concord Engineering Group, Inc. the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Concord Engineering Group, Inc. the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That ~~Concord Engineering Group~~^{Inc.} the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 2nd day of March, 2015.



Signature of official administering oath

My commission expires _____

CHRISTINE E BROWN
NOTARY PUBLIC
STATE OF NEW JERSEY
ID # 50006531
MY COMMISSION EXPIRES DECEMBER 1, 2019

March 6, 2015

Kristen Davis
Energy Analyst
Concord Engineering Group, Inc.
520 S. Burnt Mill Road
Voorhees, NJ, 08043

Dear Ms. Davis:

We are pleased that Concord Engineering Group, Inc. has applied for a license to provide Natural Gas Supply Service on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Concord Engineering Group, Inc. could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. We have determined at this time that Concord Engineering Group, Inc has met the financial security requirement to provide Natural Gas Supply Service to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Concord Engineering Group, Inc changes in the future, Columbia Gas might deem it appropriate to require Concord Engineering Group, Inc to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-6841 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,



Michele Caddell
Manager of Choice and Nominations



National Fuel

MAR 9 2015

March 2, 2015

Victoria Molloy
Vice President, Energy Services
Concord Engineering Group, Inc.,
520 South Burnt Hill Road
Voorhees, NJ 08043

Re: Security Requirement for Concord Engineering Group, Inc:

Dear Victoria,

National Fuel Gas Distribution Corporation ("NFGDC") is aware Concord Engineering Group, Inc. (CEG) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, CEG must furnish acceptable security to each utility where CEG will do business. As such, under its tariff, NFGDC could require CEG to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that CEG intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, CEG will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, CEG does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by CEG change in the future, NFGDC reserves the right to require security from CEG as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7599.

Yours truly,

Nathan E. Barnes
Transportation Services Department

Lynda W. Petrichevich
Director, Rates, Planning and Forecasting

Peoples Service Company LLC
Phone: 412-208-6528; Fax: 412-208-6577
Email: lpetrichevich@peoples-gas.com

March 3, 2015

Victoria Molloy
Vice President, Energy Services
Concord Engineering Group, Inc.
520 South Burnt Hill Road
Voorhees, NJ 08043

Dear Ms. Molloy:

We are pleased that Concord Engineering Group, Inc. has applied for a license to provide natural gas broker/marketer services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division (“the Companies”).

Since Concord Engineering Group, Inc. is not currently operating, and has no immediate plan to operate a Pool on the Peoples systems, we have determined at this time that Concord Engineering Group, Inc. does not need a bond or other financial security requirement to provide these services to the Company’s customers.

If the creditworthiness requirement or the Company’s exposure to Concord Engineering Group, Inc. provision of services on the Peoples’ system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6528 or by email at Lynda.W.Petrichevich@peoples-gas.com.

Sincerely,



Lynda W. Petrichevich
Director – Rates, Planning and Forecasting
Peoples Natural Gas Company LLC

Cc: Steven Kolich
Carol Miller



UGI Utilities, Inc.
2525 North 12th Street
Suite 360
Post Office Box 12677
Reading, PA 19612-2677
(610) 796-3400 Telephone

March 10, 2015

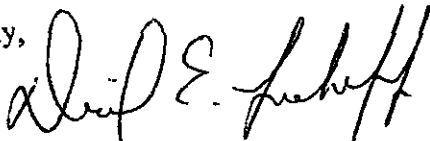
Kristen Davis
Energy Analyst
Concord Engineering Group, Inc. d/b/a/ Concord Energy Services
520 S. Burnt Mill Rd.
Voorhees, NJ 08043

RE: Concord Engineering Group, Inc. d/b/a/ Concord Energy Services
application to serve as a Natural Gas Broker

Dear Ms. Davis,

UGI Utilities Inc ("UGIU") has reviewed your application with the Pennsylvania Public Utility Commission. Based on your assertion that Concord Engineering Group, Inc. d/b/a/ Concord Energy Services ("CONCORD") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities Inc. ("UGIU") has concluded that CONCORD will not need to post security with UGI-Central Penn Gas ("CPG"), UGI-Penn Natural Gas ("PNG") or UGI Utilities Gas Division ("UGI"). This is based on the declaration that CONCORD will not be taking title to gas or directly serving end use customers. This also assumes that CONCORD will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU tariffs. If CONCORD wishes to directly serve Choice customers in the service territories of UGI, PNG and/or CPG in the future as a natural gas supplier, it will have to post security as specified in the respective UGI tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions that you may have.

Sincerely,


David E. Lahoff
Manager, Tariff & Supplier Administration
UGI Utilities, Inc.



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

March 5, 2015

VIA EMAIL

Kristen Davis, Energy Analyst
Concord Energy Services
520 S. Burnt Mill Rd.
Voorhees, NJ 08043
kdavis@concord-engineering.com

RE: Concord Engineering Group, Inc.

Dear Ms. Davis:

We understand that Concord Engineering Group, Inc. has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Concord Engineering Group, Inc. intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Concord Engineering Group, Inc. will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Concord Engineering Group, Inc. as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker/ss

Robert J. Crocker
President & CEO

RJC/ss

cc: M. Johnston, Valley Energy



PECO Energy Company
Gas
2301 Market Street, S9-3
Philadelphia, PA 19101

www.exeloncorp.com

An Exelon Company

March 17, 2015



Victoria Malloy
520 S. Burnt Mill Rd.
Voorhees, NJ 08043

Re: Bonding Requirements

Dear Victoria Malloy:

PECO is aware that has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, Concord Engineering Group, Inc. could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Concord Engineering Group, Inc. has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that Concord Engineering Group, Inc. does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Concord Engineering Group, Inc. or the creditworthiness requirement for PECO's exposure to Concord Engineering Group, Inc. changes in the future, PECO reserves the right to require Concord Engineering Group, Inc. to provides a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

A handwritten signature in black ink that reads "Carlos P. Thillet".

Carlos P. Thillet
Manager, Gas Supply and Transportation
2301 Market St S9-1
Philadelphia, Pa 19103



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

March 11, 2015

Ms. Victoria Molloy
Vice President, Energy Services
Concord Energy Services
520 South Burnt Mill Road
Voorhees, NJ 08043

Re: Security Requirement Bond for Concord Energy Services

Dear Ms. Molloy:

Philadelphia Gas Works ("PGW") is aware that Concord Energy Services has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Concord Energy Services must furnish acceptable security to each utility where Concord Energy Services will do business. As such, under its tariff, Philadelphia Gas Works could require Concord Energy Services to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Concord Energy Services intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, Concord Energy Services will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Concord Energy Services does not need to post a bond or other form of security to operate in its service territory. If the services provided by Concord Energy Services, should change, Philadelphia Gas Works reserves the right to require security Concord Energy Services as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at (215) 684-6278.

Sincerely,

A handwritten signature in black ink that reads "Nicholas LaPergola".

Nicholas LaPergola
Director
Gas Supply, Transportation & Control

NLb

RECEIVED

Appendix C

MAR 20 2015

**Example
CERTIFICATE OF SERVICE**

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

On this the 13 day of March 2015, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120


Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.4996 FAX: 614.460.6442 theckathorn@nisource.com	Equitable Gas Company Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com
National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: wolfordd@natfuel.com	PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com
The Peoples Natural Gas Company Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com	Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: nicholas.lapergola@pgworks.com
Peoples TWP LLC (Formerly T. W. Phillips) Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com	UGI David Lahoff 2525 N. 12 th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com

<p>UGI Central Penn David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>	<p>UGI Penn Natural David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: bobc@ctenterprises.org</p>	



Michael Fischette, CEO
Concord Engineering Group, Inc.