## **VERIFIED STATEMENT OF APPLICANT**

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

A-2015-2475605					
PUC Application Docket No.					
Jennifer	- Wade Spinelli				
Legal Name of Applicant					
,	Spintours				
Trade Name, if any					
227 Chinkapin Dr.	Natrona Heights	PA	15065		
Street Address (principal place of business)	City or Municipality	State	Zip Code		

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole
proprietor making the statement, this will be the same information as provided above. If an
employee/officer of applicant is making the statement, give name, title, business address and telephone
number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak
for the business.

SAME AS ABOVE Sole Proprietor

List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

PA P.U.C. SECRETARY'S BUREAU

2015 JUN 18 AM 10: 05

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

I have run trips outside of PA prior to this. I have been on multiple trips with other companies. I have researched trips and learned from that. I have worked with other companies providing field trips when I was a teacher. I feel contident in my ur facilities, record maintenance plan and your communication network. Please include a Planning

Custamer

Service

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

I use a home office with Desk, Computer, Phone & Printer.

Business hours are 8a-5p but I often make Preceive calls

outside of those hours. I keep email man and excel records

of a 11 customers & bus services to be received. I contact

customers continually to be sure service is good.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

No Employees. I personally plan and attendeach trip I do.

- 6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:
  - a. Your hiring standards for drivers;
  - b. Your system to ensure prospective drivers will be subject to a criminal background check;
  - c. Your driver training program;
  - d. Your system for ensuring that your drivers are properly licensed at all times;
  - e. Your system to ensure that all drivers will be subject to a criminal background check every two years:
  - f. Your policies regarding alcohol and drug use by your drivers.

I only use PUC licensed Bus Companies. I do not have any buses. I am only a broker.

7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below. Taxicabs and limousines may not be used if the vehicle's age is greater than eight model years.

<u>YEAR</u>	<u>MAKE</u>	<u>MODEL</u>	SEATING CAPACITY	<u>VEHICLE ID#</u>
$\phi$	Broker	Only.		
	<u> </u>			

- 8. Describe your vehicle safety program. Please include the following in your explanation:
  - a. Your periodic vehicle maintenance plan;
  - b. Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business;
  - c. Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only);
  - d. Your system for replacing vehicles once they are greater than eight model years in age in compliance with 52 Pa. Code, Section 29.314(d) (applicable to taxicabs) or 52 Pa. Code, Section 29.333(e) (applicable to limousines);
  - e. Your system for ensuring the filing of an annual vehicle list (taxicabs and limousines);
  - f. Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants).

\$ Broker Only

9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

& Broker only

- 10. Please describe your customer service standards. Within your description, please explain:
  - a. Your plan to inform customers of the procedures for filing complaints with the PUC;
  - b. Your intended customer complaint resolution procedure.

Customers will understand that they can call or use on line forms
to file a complaint. I will use the online Customer Complaint Options
a complaint checklist to try + resolve the issue as soon as
possible + as simply as possible.

11. Criminal Record. Have you been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

YES

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

## Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.

(Signature)

6-15-15 (Date)

(Name and Title, printed or typed)

Jennifer Spirulli owner

# Statement of Financial Position (Balance Sheet) As of (date) \_\_\_\_\_6-15-15\_\_\_\_

### <u>ASSETS</u>

RECEIVED

Current Assets Cash	\$3,000,00	2015 JUN 18 AM 10: 05
Accounts Receivable	7,400	· ////////////////////////////////////
		PA P.U.C.
Notes Receivable		SECRETARY'S BUREAU
Other Current Assets (specify)		\$3,000,000
Total Current Assets		
Tangible Assets	d	
Motor Vehicle Equipment	Ψ	
Less: Accumulated Depreciation	-m/	
-	<u> </u>	<u> </u>
Building and Structures	<u> </u>	
Less: Accumulated Depreciation		
<u>-</u>	φ =	=
Office Equipment		<del> </del>
Less: Accumulated Depreciation		
•	d =	:
Land	<u> </u>	
Investments and Funds (specify)		
Intangible Assets		
Other Assets (advances and idle equipment – specify)		
TOTAL ASSETS		\$3,000-00
TOTAL ASSETS		¥ 3,000
<u>LIABILITIES</u>		·
Current Liabilities (Due within one year of date)		_
Accounts Payable	1 to Ocalors	The state of the s
Notes Payable	<u></u>	
Equipment Obligations		
• •		
Other Liabilities (Attach schedule)  Total Current Liabilities		
Long Term Liabilities (Due after one year of date)		
Accounts Payable		
Notes Payable		
Equipment Obligations		
Other Liabilities (Attach Schedule)		
Total Long Term Liabilities		
TOTAL LIABILITIES		
		00
NET WORTH (Partnerships and individuals, only)		\$3,000.00
		<del></del>
OWNER'S EQUITY (Corporations only)		
Capital Stock $arphi$		
Additional Paid-in Capital		<del></del>
Retained Earnings		
Less: Treasury Stock -		·
Total Owner's Equity	<del></del>	
• •		<del></del>
TOTAL LIABILITIES & OWNER'S EOUITY		

#### STATEMENT OF FINANCIAL POSITION One Year Projected Income Statement

REVENUE and GAINS	~0.0
Operating Revenue	<u> 420,000</u>
Net Revenue from non-carrier operations	<del>0</del> <del>0</del>
Dividend and interest revenues	0
Other non-operating revenue	<del>0</del> -
Gains	<del>0</del>
Total Revenue and Gains	<u> </u>
<u>EXPENSES</u>	
Equipment Maintenance and Garage Expense	_ <del></del>
Insurance Expense	\$947.00
Employee Salaries	0
Supervisory Salaries	<u> </u>
Officer Salaries	⊕ ⊕ ⊕ ₩ \$20,800
Fuel Expense	<u> </u>
Purchased Transportation (Lease Expense)	# \$20,800
Materials and Supplies Expense	
General Office Expense	<del></del>
Advertising Expense	
Telephone Expense	250
Accounting Expense	_ <del></del>
Legal Expense	<u> </u>
Uncollectible Revenue	<u> </u>
Depreciation Expense	<u>++</u>
Amortization	<u> </u>
Operating Taxes and Licenses	
Rent Expense	<u> </u>
Loss	<u> 1001                                 </u>
Total Operating Expenses and Losses	<u>1900,400</u>
Net Income Before Taxes	
Provision for Income Taxes	0

Net Income (Loss)

## **Spintours** 227 Chinkapin Drive Natrona Heights, PA 15065

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Common Weath of Pennsylvania Pennsylvania Public Utility Commission do Joshua S. Kwiatkowski

P.O. BOX 3265

Harrisburg: PA
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