Case 15-70766-JAD Doc 15 Filed 11/18/15 Entered 11/18/15 11:52:47 Desc Main Document Page 2 of 2

relief sought may be entered and the hearing may not be held if you do not timely file

IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA (Johnstown) M-2015-2472452

IN RE:

SOMERSET REGIONAL WATER RESOURCES, LLC,

Debtor,

SOMERSET REGIONAL WATER RESOURCES, LLC,

Movant,

NO RESPONDENTS.

Related to Doc. No. 14 Hearing Date and Time;

Bankruptcy No. 15-70766-JAD

Chapter 11

Document No.

Docember 18, 2015 at 10:00 a.m.

### NOTICE OF HEARING WITH RESPONSE DEADLINE REGARDING APPLICATION FOR APPROVAL OF COMPASS ADVISORY PARTNERS, LLC AS EINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015

TO THE RESPONDENT(S);

You are hereby notified that the above Movant seeks an order affecting your rights or property,

You are further notified to the with the Clerk and serve upon the undersigned altorney for Movant a response to the Motion no later than Decomber 7, 2015, i.e., seventien (17) days after the date of service below, in accordance with the Federal Rules Of Bankruptcy Procedure, Local Rules And Procedures of this Court, and the procedure of the Presiding Judge as found on the Judge's web page at <u>www.puwb.uscouffs.av</u>. If you fail to timely respond, the Motion muy be granted by the Court by default without a hearing. Please refer to the Judge's calendar posted on the website at <u>www.phwb.uscouffs.gov</u> to verify if a default order was signed or if the hearing will go forward as scheduled.

You should take this to your lawyor at once.

A hearing will be held on December 18, 2015 at 10:00 a.m. before Judge Jeffery A. Deller in Courtroom B. First Floor Penn Traffic Building, 319 Washington Street, Johnstown, Pennsylvania 15901°. Only a limited time of 10 minutes is being provided on the calendar. No witnesses will be heard. If there is an issue of fact, an evidentary hearing will be scheduled at a later date by the Court. An order granting the

Case 15-70766-JAD Doc 14 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Main Document Page 1 of 6

> IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA (Johnstown)

> > Bankruptcy No. 15-70766-JAD

Chapter 11

IN RE:

SOMERSET REGIONAL WATER RESOURCES, LLC,

Debtor.

SOMERSET REGIONAL WATER RESOURCES LLC.

Movant

NO RESPONDENTS.

# APPLICATION FOR APPROVAL OF COMPASS ADVISORY PARTNERS, LLC AS FINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015

AND NOW, comes Somerset Regional Water Resources, LLC, by and through its Counsel, Robert O Lampl, John P. Lacher, David L. Fuchs and Ryan J. Cooney, and fites this APPLICATION FOR APPROVAL OF COMPASS ADVISORY PARTNERS, LLC AS FINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015, as follows:

The Movant Is Somersal Regional Water Resources, LLC, the Debter in this
Chapter 11 Case.

2. This Chapter 11 Case was commenced on November 9, 2015.

3. The Debtor is need of the services of Financial Advisors to assist in, among

other things, the financial administration of its Estate and to assist the Debtor in the following:

Date of Service: November 18, 2015

and serve a written response.

 Agr Robert O Lampl.

 ROBERT O LAMPL

 PA I.D. #19809

 JOHN P. LACHER

 PA I.D. #02297

 DAVID L. FUCHS

 PA I.D. #056694

 RYAN J. COONEY

 PA I.D. #319213

 Counsel for the Debtor

 960 Penn Avenue, Suite 1200

 Pittsburgh, PA 15222

 (412) 392-0330 (phone)

 (412) 392-0335 (facsimile)

\*NOTE: Video Conferencing equipment has been installed in Courtroom B in Johnstown, Ponnsylvania and also in Courtroom D in Pittsburgh, Ponnsylvania. Attorneys may appear at either Courtroom B in Johnstown, or Courtroom D in Pittsburgh.



Case 15-70766-JAD Doc 14 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Main Document Page 2 of 6

- Assist the Debtor with its "communications plan" and provide support for follow-up with its major customers, kay suppliers, employees, secured lenders and various lessors to confirm the continuing operations of the business;
- Assist the Debtor in various liquidity management activities including, but not limited to, review and validation of its 13-week cash flow forecast and analyzing working capital requirements;
- c. Assist the Client by providing hands-on oversight and control of its cash collections activities and its cash disbursements activities during this case. These activities will be critical for this Chapter 11 case during the next 8-10 weeks; and on a week-to-week basis thereafter;
- d. Assist with the analysis/determination of the current market values of the Debtor's numerous assets. This analysis will include estimates of "going-concern" values of the debtor's operating assets and estimated "figuidation values" if the debtor's assets need to be sold on a obscement basis;
- Assist the Debtor in developing and implementing "cost reduction programs" that will be needed at the onset of the Chapter 11 case;
- Assist the Debtor with the validation and development of its 2016 business plan; including M-T-M financial projections and other such related prospective financial information needed by the Debtor's management team and its creditors;
- Assist the Debtor in developing contingency plans for its daily operations, as needed;
- Assist the Debtor in fulfilling its financial reporting requirements, including, but not limited to, development of schedules and statements and monthly operating reports during this chapter 11 case;
- Assist in the analysis and development of strategies for communications and negotiations with the Debtor's creditors;
- j. Assist the Debtor in negotiations and respond to other information requests from the Official Committee of Unsecured Creditors, the United States Trustee and any other constituencies or parties in interest in connection with this chapter 11 case;
- Assist with the Debtor's efforts to raise new funding to support ongoing operations and its exit from Chapter 11;

- Assist with the Debtor's efforts to market and sell certain segments 1. of the business and/or certain assets, including but not limited to: (i) coordination of the marketing/sale processes; (ii) developing target prospects lists; (iii) preparing a supporting documentation to assist in the marketing process; and (iv) negotiating offers from qualified bidders for the certain of Debtor's business segments and/or specific assets:
- Assist the Debtor in establishing a "virtual data room" to support due m. diligence efforts of qualified bidders as needed;
- Assist the Debtor with the development of an appropriate Plan of n. Reorganization that will need to be reviewed with all of the creditors and subsequently submitted for approval as required, and
- ο. Provide support to the Debtor on other activities as mutually agreed upon by Ine Debtor and Compass; and as approved by the Bankruptcy Court.

The Debtor wishes to retain Compass Advisory Partners, LLC ("Compass")

under the terms and conditions set forth in the letter of representation (Engagement Letter), an executed copy of which is attached hereto as EXHIBIT A

5. The Debtor has selected Compass to serve in the role of financial advisor and Chiel-Restructuring-Officer in this chapter 11 case based on the firm's previous experience with operational and financing issues facing distressed companies and insolvent businesses. Compass is a recognized financial advisory services firm with extensive experience in bankruotey and teorganization proceedings, including, without limitation, representing debtors, debtors-in-possession, trustees, creditors and creditors' committees, and others in chapter 11 and chapter 7 cases. Its practice spans many other areas of business, including, without limitation, oil & gas related companies, coal-mining companies, construction contractors and a variety of industrial manufacturing and distribution companies in the U.S. Compass is also experienced with mergers/acquisitions/divestitures and it employs corporate linence specialists who can

Case 15-70766-JAD Doc 14 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Main Documen: Page 5 of 6 Document

> IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA (Johnstown)

IN RE:

4.

Bankruptcy No. 15-70766-JAD

Chapter 11

SOMERSET REGIONAL WATER RESOURCES, LLC,

SOMERSET REGIONAL WATER

Movant,

Debtor.

NO RESPONDENTS

RESOURCES, LLC,

## CERTIFICATE OF SERVICE

Robert O Lampl, John P. Lacher, David L. Fuchs and Ryan J. Cooney, hereby

certify that on the 18th, day of November, 2015, a true and correct copy of the within

APPLICATION FOR APPROVAL OF COMPASS ADVISORY PARTNERS, LLC AS

FINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015 was served

upon the following, (via electronic service and/or First-Class U.S. Mail);

Office of the U.S. Trustee 1001 Liberty Avenue 970 Liberty Center Pittsburgh, PA 15222

Jack Teilz Compass Advisory Partners, LLC 306 Fourth Avenue, Suite 701 Pittsburgh, PA 15222

٩

develop and implement refinancing strategies and asset-sale strategies, as needed. Compass's professionals have been successfully engaged in chapter 11 cases filed in. but not limited to, the United States Bankruptcy Courts in Pittsburgh, Pennsylvania; Erie, Pennsylvania; Scranton, Pennsylvania; Youngtown, Ohio; Columbus, Ohio; Wheeling, West Virginia; and Lexington, Kentucky,

6. The Debtor believes that Compass is experienced in these matters and is well qualified to perform all of the foregoing services necessary and required by the Debtor.

7. Compass does not have any connection with the Debtor nor represents any interest adverse to the Debtor or any other party-in-interest.

WHEREFORE, the Debter respectfully requests that this Honorable Court approve Compass Advisory Partners, LLC as Financial Advisors, nunc pro tunc, as of November 9, 2015.

Date: November 18, 2015

<u>/s/ Robert O Lampl</u> ROBERT O LAMPL PA I.D. #19809 JOHN P. LACHER PA I.D. #62297 DAVID L. FUCHS PA I.D. #205694 RYAN J. COONEY PA I.D. #319213 Counsel for the Debtor 960 Penn Avenue, Suite 1200 Pitlsburgh, PA 15222 (412) 392-0330 (phone) (412) 392-0335 (facsimile) Email: flampl@lampliaw.com

Respectfully Submitted,

Case 15-70766-JAD Doc 14 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Main Document Page 6 of 6

Date: November 18, 2015

/s/ Robert O Lampi ROBERT O LAMPL PA I.D. #19809 JOHN P. LACHER PA I.D. #62297 DAVID L. FUCHS PA I.D. #205694 RYAN J. COONEY PA I.D. #319213 Counsel for the Debtor 960 Penn Avenue, Suite 1200 Piltsburgh, PA 15222 (412) 392-0330 (phone) (412) 392-0335 (facsimile) Email: nampi@iampilaw.com

Nicholas Arrington



 $(\mathbf{A})$ 

>

COMPASS ADVISORY PARTNERS, LLC MANAGLATINE CONSULTING I INVESTMENT BANKING WWW.COMPARADINELY ASHELS (UM

	Nicholas W. Arrington Managing Pariner
306 FOURTH AVENUE SUITS 701	NickgiCompassAdvitoryPartners.com (0) 412 697.2631
PITTINBURGH, PENNSYLVANIA 15222	+ (e) 412.651.6543

November 9, 2015

Mr. Larry Mostaller, CEO Somerset Regional Water Resources, LLC 139 Hatt Union Street Somerset, PA 15501

Dear Mr. Mostoller;

This letter agreement ("Agreement") is by and between Somerset Regional Water Resources, LLC ("SRWR" or the "Client"), and Compass Advisory Parmers, LLC ("Compass") with an address of 306 Fourth Avenue, Suite 781, Partsburgh, PA 15222.

WHERBAS, Client has filed a petition for relief under Chapter 11 or Title 11 of the United States Code (the "Bunkruptey Code") in the United States Dankruptey Court for the Western District of Pennsylvania (the "Bankruptey Court").

AND

WHEREFAS, Client desires to engage Compass to perform certain services to assist the Client in the management/administration of the Chapter 11 case and negotiation of various issues with its secured larger and its answering creditors in order to formulate nu seceptable Plm of Reorganization pursuant to its recent isankingtey filling.

NOW, THEREFORE, in consideration of the mitual promises herein contained, the parties herein, intending to be legally bound hereby, agree as follows:

Subject to the terms and conditions hereinatter set forth. Client hereby engages Compass to perform certain advisory services and Compass hereby accepts such engagement, effective as of November 9, 2015. Compass activities shall, at all times, be in compliance with all applicable laws and regulations.

ADVISORY SERVICES: Compass shall provide certain advisory services in conjunction with the Chapter 11 case and provide support services related to the possible sale of certain assets of debtor-in-possession. In providing these Advisory Services, Compass' personnel shall

# EXHIBIT A

Case 15-70766-JAD Doc 14-1 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Exminit A Page 3 of 7

Page 3

- 1 Assist with the Debtor's ciforts to market and kell certain tegments of the hattiness and/or certain assess, including but not himited to (i) coordination of the marketing/sale processes (ii) velocing target prospects lists; (iii) preparing a supporting documentation to assist in the marketing process; and (iv) negotiating offers from qualified bidders for the certain of Debtor's business segments and/or specific assets;
- m. Assist the Debtor in establishing a "virtual data room" to support due diligence efforts of outlified bidders as needed; and
- n Assist the Debtor with the development of an appropriate Plan of Reorganization and Disclosure Statement that will need to be reviewed/negotiated with all of the creditors and subsequently submitted for approval as required by the Bankruptcy Court.
- Provide support to the Debtor on other activities as mutually ugreed upon by the Debtor and Compass; and as approved by the Bankruptcy Court.

Work Products

Compass shall provide work products in the form of financial analysis, written memoranda and other supplemental information as required conjunction with the administration of this Chapter 11 cases as needed. Based on previous experience in similar Chapter 11 cases our efforts will also include negotiations with the secured lenders and unsecured readitors of SRWR

#### PROFESSIONAL FEES

In consideration for Compass providing its services, the Client shall pay all Professional Feer (at the hourly rates indicated below), as well as, certain out-of-pocket expenses at described below. All payments by the Client will be subject to the prior approval of the U.S. Bankeuptey Court as set to this in the Retention Order.

Compass will provide the following professionals to complete the activities set forth in this Agreement at bourly rates as follows: Nick Arrington @ 5300/n; Ken Thomas @ 5273/n; Donita Rudy @ 5275/n; and Jack Teiz: @ 5325/n; Mr. Teitz, as Director-in-Charge, will be responsible for the day-to-uday execution of this traggement. He will be ansited by other professional staff, as needed. We will prepare a monthly iterrized invoice for submission to the Client in accordance with preserbed requirements of the Bankruptey Court (i.e. hours in tenths, etc.) and will file or serve tines statements and all related fee upplications in accordance with the procedures approved by the Bankruptey Court or required by the Bankruptey Code. Payment of our invoices will occur in necordance with the npplicable provisions of the Bankruptey Code and upon issuance of the applicable orders of the Bankruptey Court.

#### EXPENSES

Reimbursuble expenses include reasonable and customary out-of-pocket expenses incurred on this engagement including costs for mileage, travel and travel-related expenses, costs for ads indices related to the pending sale, outside printing and reproduction services, and overnight delivery Page 2

work collaboratively with the Client's management team and its legal professionals to support this Chapter case as needed.

Compass will provide the tollowing services in connection with its role us financial advisors and Chief-Restructuring-Officer for SRWR:

- a. Assist the Debtor with its "commanications plan" and provide support for follow-up with its major customers, key suppliers, employency, secured lenders and various lessors to confirm the continuing operations of the business:
- b. Assist the Debtor in various liquidity management activities including, but not limited to, review and validation of its 13-week cash flow forecast and analyzing working capital requirements;
- c Assist the Client by providing hands-on oversight and control of its each collections activities and its each disbursements activities during this case. These activities will be critical for this Chapter 11 case during the next 8-10 weeks; and on a week-to-week basis thereafter.
- d. Assist with the analysis/determination of the current market values of the Debtor's numerous assets. This analysis will include estimates of "going-concern" values of the debtor's operating assets and estimated "figuidation values" it any the debtor's assets need to be still on a piecernical basis and subject to approval by the Bankinspicy Court
- Assist the Debtor in developing and implementing "cost reduction programs" that will be needed at the anset of the Chapter 11 case until weekly revenues begin to increase.
- f Assist the Debtor with the validation and development of its 2016 business plan; including M-T-A- linearcial projections and other such related prospective financial information needed by the 1/bitor's management learn and its re-cillors;
- g. Assis: the Debtor in developing contingency plans for its daily operations, as needed;
- h Assist the Debtor in fulfilling its financial reporting requirements, including, but not limited to, development of schedules and statements and monthly operating reports during this chapter 11 case.
- Assist in the analysis and development of strategies for communications and regoliations with the Debtor's creditors;
- j. Assist the Debtor in negotiations and respond to other information requests from the Official Compliance of Unaccured Creditors, the United States Trustee and any other constituencies or parties in interest in connection with this chapter 11 case;
- Assist with the Debtor's efforts to mise new funding to support ongoing operations during this Chapter 11 case and its exit from Chapter 11.

Case 15-70766-JAD Doc 14-1 Filed 11/18/15 Entered 11/16/15 11:14:58 Desc Exhibit A Page 4 of 7

Page 4

services, if needed. Reimbursement of all expenses will be subject to the approval of SRWR and the Bankruptcy Court.

#### PAYMENT TERMS - RETAINER

Upon execution of this Agreement and approval by the Bankruptcy Court, Client shall pay to Compass a retainer opposit in the annount of \$50,000 (the "<u>Retainet Deposit</u>") upon the approval by the Bankruptcy Court. The parties agree and acknowledge that the Retainet Deposit shall be held until the termination of this engagement and then credited against amounts otherwise owed to Compase by SRWR upon the termination of this Agreement.

ADDITIONAL TERMS AND CONDITIONS

The Client acknowledges and agrees that Compass has been retained solely to provide the advisory services set (orth in this Agreement Compass shall act as an independent contractor, and any duties of Compass arising out of its engagement hereunder shall be owed solely to the Client. Also, since Compass with a exting on the Client's behalt, the Client agrees to the indemnitication and other obligations set forth in the Standard Terms and Conditions section befow.

Dispute Resolution: Any controversy, dispute, or cloim between the parties relating to this Agreement shall be resolved by the Bankruptey Court.

Authority: Subject to the Bankruptey Court's approval of the terms of this engagement, the Client has the power and authority to make and entry out the terms of this Agreement, and has taken all necessary action to authorize the execution, delivery and performance of this Agreement. Subject to entry of the Retention Order, this Agreement is the tegally binding obligation of the Client, enforceable in accordance with its terms. This Agreement constitutes the sole and exclusive agreement between the parties hereto and supersects all prior agreements, neptresentations, and understandings of the parties. No modification of this Agreement, shall be binding unless agreed to in writing by the parties and approved by the Bankruptey Court, if applicable.

Chapter 11 Case and Retention Agreement: Because the Client is a debtor-in-possession under Chapter 11 of the Barkruptcy Code, the Client agrees to file an application seeking an order retaining Compass in accordance with the terms of this Agreement (the "Retention Order"), pursuant to sections 327(a) and 328(a) of the Bankruptcy Code. The Client's legal counsel shall supply Compass with a dratt of such application and the proposed order authorizing Compass, retention that is proposed to be submitted to the Bankruptcy Court in advance of the filing of such application.

Payment of Compast' fees and expenses shall be subject to (i) the jurisdiction and approval of the Backruptery Court under section 330 of the Backruptery Code and any order approval of compast' retention, (ii) any applicable fee and expense guidelines and/or orders and (iii) any requirements governing interim and final tee applications. The Client will use its best offorts to obtain Court approval of a payment procedures order that provides for monthly payments of not less than 80% of its professional fees and 100% of expenses and, to obtain a "carve our" or similar arrangement to the extent necessary to ensure payment of Compast' fees and expenses. Page 5

In go agreeing to seek. Compass' compensation under section 328(a) of the Hankruptcy Code, the Chem acknowledges that it believes that Compass's experience and expertise, its knowledge of the industry in which the Chent operated and the capital markets and is other capabilities will imare to the benefits of the Client, that the value to the Client of Compass' services hereunder derives in substantial part from that expertise and experience and that, accordingly, the structure and mount of the first payable to Compass hereunder are reasonable regardless of the number of hours to be expended by Compass' professionals in performance of the services to be provided hereunder.

Standard of Care and Waitranty Disclaimer: Compass performs its services in necordance with standards of skill and care generally observed by "turnaround" consultants of recognized national standing in the United States. If Compass fulls to meet such standards, the soft encedy of Ellent shall be to terminate this Agreement and recover any direct damages Elliett may prove. Neither Compass non-any of its directors, thateholders, officers, employees, consultants of other ugents (collectively with Compass the "Compass Parities") shall be liable for any lost of loss of profits, any indirect, incidental or consequential damages, or any claim, loss or expense for while indemnification would be provided under this Agreement. In perfumining its services under this Agreement, Compass is not assuming any responsibility for the Client's decision to pursue or nut to prave any business strategy or to effect or not to effect by restructuring, business combination, refinancing or other transaction, not shall Compass be responsible for providing any tax, legal or other specialist advice. Compass makes no representations or warrantee, express or implied, concerning the value of its services or the results that may be obtained there from. Cumpass statement reporting e consulting engagement that its subject to the rules of the AICPA or other state and national bodies.

Elimitation of Elability and Indemnity: Compass' sole obligation under this Agreement is to the Client, and any advice (written or ont) given by Compass to the Client in connection with Compass' engagement under this Aqueement is solely for use and benefit of the Client. In no event, tegrathess of the legal theory advanced, shall any Compass parts be (i) responsible other than for gross negligence, willful mineonduct, bad fath or knowing violation of have or (ii) liable to any third party. The obligations of Compass are solely corporate obligations, and no officer, director, remplyce, agent, consultant, stareholder or controlling person of Compass the "Compass Parties") shall be subject to any personal liability whatsoever to any person, nor will any such claim be asserted by the Client, whether on its own behalf of any other person.

The Client (as debtor-in-possession) shall indemnify, detend and hold hamilets the Compass Parties against any and all claims, costs, demands, duranges, assessments, actions, suits or other proceedings. Itabilities, judgments, penalties, fines or amounts paid in stitlement, expenses, and autorneys less (whether incurred at the tila) or appellato level, in an arbitration, in bankniptey (including, without limitation, any adversary proceeding, contexted maiter or application), or otherwise notwithstanding any limitation set forth in above arising out of, connected with or telated to the services performed under this Agreement, whether or not such Climis are attributable in whole or in part to negligence by Compass, other than Claims that use finally determined by judgment or in binding arbitration to have resulted from acts or omissions by Compass that involve gross negligence, willful misconduct (including had faith and self-desting) or a knowing, violation

Case 15-70766-JAD	Doc 14-1	Filed 11/18/15	Entered 11/18/15 11:14:58	Desc	
Exhibit A Page 7 of 7					

Page 7

Period of Service and Termination: Either the Client or Compass may terminate this Agreement upon receipt of written notice to that effect by the other party. Upon any termination of this Agreement, Compass will be entitled to payment of all tees and roimbursement of all out-of-pocket expenses, as described above, and will be entitled to its tees and expenses as set forth above upon the approval of the barkruptcy court.

Successors and Assigns: This Agreement shall be binding upon and inure to the benefit of the Client, Compass, each Indemnified Person and their respective heirs, executors, administrators, successors and assigns.

General Provisions: This Agreement shall be binding on the parties and their respective successors and assigns, but neither party may assign any benefit or delegate any duty under this Agreement, voluntarily or by operation of law, without the writen consent of the other party. This Agreement constitutes the parties' entire agreement with respect to its subject mater and is included to supersede all prior negotiations, discussions and agreement and fully to integrate the parties' agreement. This Agreement may be executed by focsimite and in any number of counterparts, each of which shall constitute an original and all of which shall constitute one agreement.

After reviewing this Agreement, please confirm that the foregoing is in accordance with your understanding by signing and returning this fetter, whereupon it shall be out binding Agreement.

This Agreement shall be effective as ut the date it is approved by the Banktuptcy Court.

Sincerely, Compass Advisory Partners, LLC

N' Arrington

. .

Nicholas W. Arrington, Partner

Agreed and accepted this \_\_\_\_ day of November, 2015;

Somereet Regional Water Resources, LLC, us Debtor-In-Postession

B, Larry Mostoller, CEO

Cc: Robert O. Lampl, Esq. - attorney for SRWR

### Page 6

of law. Compass shall give prompt written nutice to the Chent of any Chaim for which indemnification shall not be affected by any failure or delay by Compass to give such notice, except to the extent that the rights and remedies of the indemnifying party shall have been materially prejudiced as a result of such failure or delay. The Client shall pay all costs and expenses, including reasonable attorneys' tees, incurred by Compass to enforce its rights under this Agreentent. The Client agrees that, without Compass' prior written consent to the entry of any Judgment in any pending or threatened claim, action, or proceeding or investigation in respecor which indemnification or contribution could be sough hereunder (whether or not Compass or may other Compass Party are an actual or potential party to such claim, action or proceeding or investigation), unless such settlement, compromise or consent includes as uncouditional release of each Compass Party from all liability arising out of such claim, action or proceeding or investigation.

If for any reason the foregoing indemnification is determined to be unavailable to any Compass Party or insufficient to fully indemnify any such person, then the Client will contribute to the amount part or paynole by such person as a result of any such claims in such proportion us is appropriate to reflect both the relative benefit and the relative fault of the Client on the one hand, and the Compass Parties on the other hand, and any other relevant equilable considerations in connection with the matters as to which such claims relate, provided, however, that in no event shall the amount to be contributed by all Compass Parties in the aggregate exceed the amount of compensation actually received by Compass under this Agreement.

Notwithstanding anything to the centrary in this Agreement, during the pendency of any chapter i) case, the Client shall have no obligation under these indemnification provisions to indemnify any person, or provide contribution or reimburement to any person. (or any claim or expense under these indemnification provisions to the extent that it is either: (i) judicially determined (the determination having become finally by the Bunkruptey Court to have tristen from that person's gross negligence or will(ul missonduct (including bad tuith any self-deuling) or (i) settled prior to a judicial determination as to that person's gross negligence or will(ul misconduct (including bad faith and self-deuling), but determined by the Bankruptey Court, after notice and a hearing, to be a claim or expense for which that person should not receive indemnity, contribution or emburgement under the terms of the Agreement, as multified the Retention for entity.

Jurisdiction: Applicable Law: This Agreement shall be interpreted under and governed by the laws of the Commonwealth of Pennsylvania. The Client and Compass irrevocably consent to the jurisdiction of the U.S. Bankruptey Court

Limitation of Authority: The relationship between the Client and Compass treated, with respect to Compass, is one of independent contractor, and Compass shall have no authority to legally bind Client in any manner whatsoever, except as specified herein. Compass may, in the performance of its dutes, negotine on behalf of the Client with virous parties, including but not limited to redutes, stockholders and employees of Client, and governmental entities. But unless authorized in writing by the Client, in no case shall Compass have any authority or be under any duty whatmever to execute documents in the name of or on behalf of the Client with respect to such negotiations or the transactions contemplated therein.

Case 15-70766-JAD Doc 14-2 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Verification Page 1 of 8

#### IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA (Johnstown)

Bankruptcy No. 15-70768-JAD

Chapter 11

IN RE:

SOMERSET REGIONAL WATER RESOURCES, LLC,

Debter.

SOMERSET REGIONAL WATER RESOURCES, LLC,

Movant,

NO RESPONDENTS.

### VERIFICATION OF JOHN W. TEITZ IN SUPPORT OF THE DEBTOR'S APPLICATION FOR AN ORDER AUTHORIZING THE RETENTION AND EMPLOYMENT OF THE COMPASS ADVISORY PARTNERS. LLC AS FINANCIAL ADVISORS NUNC PRO TUNC AS OF NOVEMBER 9, 2015

Pursuant to Bankruptcy Rule 2014 John W. Teilz declares:

I am a Director of Compass Advisory Partners, LLC ("Compass").

which has offices at 306 fourth Avenue Suite 701, Pittsburgh, Pennsylvania 15222, and as such, am duly authorized to submit this declaration on behalf of Compass (the "<u>Toilz</u> <u>Declaration</u>") in support of the Application of the Debtor to Retain and Employ Compass Advisory Partners, LLC as Financial Advisors, <u>Nune Pro Tunc</u> as of November 9, 2015 (the "<u>Application</u>").<sup>2</sup> Except as otherwise noted, I have personal knowledge of the matters set forth nerein.

 Compass is an established financial advisory services firm with extensive experience in bankruptcy and reorganization proceedings, including, without Ę.

Capitalized terms not otherwise defined herein have the meanings given to them in the Application

Inimitation, representing deptors, debtors in possession, trustees, creditors and creditors' committees, and others in chapter 11 and chapter 7 cases. Its practice also spans also many other areas of business, including, a wide variety of oil and gas related companies, industrial manufacturing and other services/distribution companies. Compass is also a-peneticed in negotiating with secured lenders, vendors and unsocured parties. These negotiations typically relate to DIP loans, plans of reorganization, mergeralacquisitions, asset safes transactions and refated corporate finance/restructuring activities that benefit all parties,

 Compass' professionals (including me) have been engaged in numerous chapter 11 cases filed in, but not limited to, the U.S. Brinkruptcy Courts located in Pittsburgh, PA; Erie, PA; Scranton, PA; Youngtown, OH; Columbus, OH, Wheeling, WV, and Lexington, KY.

4 I will be serving as the lead consultant, and will be assisted by other Complets personnel on an as-needed basis. I have considerable experience as a turnaround manager, management consultant and financial advisor, providing leadership and/or management for underperforming companies desirous of change through linancial restructuring or asset sales – primarily on a\*going-concern\* basis to maximize recoveries to all creditors.

5. Compass is well-suited for the type of representation required by the Debtor, insofar as the firm possesses extensive investment banking and financial advisory experience, including, among other things, dealing with the various financial issues finding distressed and insolvent businesses of similar size and complexity as the Debtor's husiness. As a result, Compass is well-qualified to serve as the financial advisor

Case 15-70766-JAD Doc 14-2 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Verification Page 4 of 8

Interest of the estate or of any class of creditors or equity holders, by reason of any direct or indirect relationship to, connection with or interest in, the Debtor or for any other reason. 9. Compass conducted a search of its client's database for relationship with parties who may be impacted or involved in this chapter 11 case. These parties (the "<u>Interested Parties</u>") were identified by the Debtor and are listed on the attached Schedule 1. In the past, Compass has worked on matters unrelated to this Debtor or this chapter 11 case with muny of the secured lenders that are listed on Exhibit 1. Compass's prior engagement by these Interested Parties in matters unrelated to the Debtor or this chapter 11 case will not impact Compass's engagement in this chapter 11 case. Compass may have negotiated with other Interested Parties in other bankruptcy or workout cases, but has never been relained, nor has worked directly for, those persons or entities. Compass does not and will not represent any of these parties in connection with this chapter 11 case.

10. The entitles disclosed herein have been identified by Compass using its reasonable efforts. The Schedule of Interested Parties may have changed without our knowledge and may change during the pendency of the chapter 11 case. Compass will periodically review its files during the pendency of the chapter 11 case to ensure that no conflicts or other disqualifying circumstances exist or arise. If any new relevant facts or relationships are discovered or arise, Compass will use reasonable efforts to identify such further developments and will promptly file a supplemental Teitz Declaration. Compass believes that its connections with such other persons in unrelated matters would not affect its representation of the Debtor in this proceeding. and its Chief-Restructoring-Office for the Debtor In this case,

# Professional Services To Be Rendered

a As described in groater datail in, and subject to the terms of, the Engagement Letter, and subject to the Court's approval of the Application, the Debter has engaged Compass to serve as financial advisor and Chief Restructuring Officer to the Debter in connection with the turn-around efforts and financial restructuring of the Debter's business via this Chapter 11 case.

### Disinterestedness of Compass

7. Based on the results of the search conducted by Compass, as described morefully below, and based on my understanding of the Bankruptcy Code, the Bankruptcy Rules and the practices being followed in other chapter 11 cases, to the best of my knowledge, none of Compass's officers or employees thereof, or 1, has any connection with the Debtor, its creditors, other parties in-interest (as reasonably known to us), their respective altorneys, the U.S. Trustee or any person employed in the Office of the U.S. Trustee or the Bankruptcy Judge presiding over this case, except as disclosed or otherwise described herein.

5. To the best of my knowledge, Compass is a "disinterested person" as delined in section 101(14) of the Bankruptcy Code, as modified by section 1107(b) of the Bankruptcy Code, and as required by section 327(a) of the Bankruptcy Code, in that (a) Compass is not a creditor, equity security holder or insider of the Debtor; (b) Compass is not and was not, within two years of the Petition Date, a director, officer or employee of the Debtor; and (c) Compass does not have an interest materially adverse to the

Case 15-70766-JAD Doc 14-2 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Ventication Page 5 of 8

11. Compass is engaged in numerous transactions involving many different attorneys, accountants, investment bankers, investment and other funds and financial consultants, some of which may represent claimants and parties-in-interest in this chapter 11 casa. Furthermore, Compass may have in the past, and may in the luture, be represented by several attorneys and law firms in the legal community, some of whom might be involved in this proceeding. In addition, Compass has In the past, and likely will in the future, be working with other professionals involved in this case in matters unrelated to the Deotor or this chapter-11 case. Based on our current knowledge of the professionals involved, and to the best of my knowledge, none of those business relations or potential business relations constitutes interests materially adverse to the Debtor herein in matters upon which Compass is to be employed.

12. To the best of my knowledge, Compass has not been ratained to assist any ontity or parson other than the Debter on matters relating to, or in connection with, this chapter 11 case. If this Court approves the proposed employment of Compass by the Debtor, Compass will not accept any engagement or perform any services for any entity or person other than the Debtor in this situation. Compass may, however, continue to provide professional services to entities or persons that may be parties in interest in the chapter 11 case; provided, however, that such services do not relate to, or have any direct connection with, this chapter 11 case.

 In-sum, Compass does not believe that its relationship with any of the identified parties-in-interest will adversely affect its engagement by the Debtor in the chapter 11 case. Case 15-70766-JAD Doc 14-2 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Ventication Page 5 of 8

## Professional Fees and Expenses

14 The Engagement Letter and the Application accurately describe the

manner in which Compass vill be compensated for its services in its roles as financial advisor and investment banker for the Debtor.

15. As more fully set forth in the Engagement Letter, Compass's loss for

professional services are based upon its standard hourly rates. The hourly rates set forth below are subject to periodic increases in the normal course of business, often due to increased experience of a particular professional. Compass will give prior notice to the Debtor of any such periodic increase:

\$275.00/hr.

1. Nicht	olas Arrington	\$300.00/hr.
	W. (Jack) Teilz	\$325 00/nr.
	bomes	\$275.00/bt.

э.	Ken inomas	
4	Donita Rudy	

In addition to the fees just described, the Debtor has also agreed to reimburse Compasy for its reasonable out-of pocket expenses incurred in connection with the Engagement Letter, including, but not limited to, costs for travel, accommodations, business meals, tetecommunications, messengers, councers and other fees which may arise from time-to-time in this case. Reimbursemont is subject to approval by the Debtor and the Bankruptor Court.

16. The fees and expense reimbursement arrangement described herein

are consistent with Compass's normal and customary billing practices for companies of

the Debtor's size and complexity.

17. Compass intends to apply to this Court for allowances of

compensation for professional services and reinibursement of expenses incurred in this case in accordance with applicable provisions of the Bankruptcy Code, Bankruptcy Rules, Local Bankruptcy Rules and orders of this Court

Case 15-70766-JAD Doc 14-2 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Ventication Page 8 of 8

Verification Schedule 1

- 1 Ameriserv
- 2, Somerset Trust
- 3. Paccar Finance
- 4, John Deare Finance

5. Ally Bank

Nov 18 10/26684.5-707863040 Doc 14-2 Filed 11/18/15 Entered 44/13/15 11:14:58 Desc Verification Page 7 of 8

18. Compass has egreen to accept as compensation such sums as may be allowed by the Court on the backs of (a) the professional time spent, (b) the ratins charged for such services, (c) the necessity of such services to the administration of the estate and (d) the reasonableness of the time within which the services were performed in relation to the reasonable achieved.

19. Compass understances and acknowledges that in the event the Court approves its relation by the Dobtor, Compass's fees and expense shall be subject to the jurisdiction and approvel of the Court under sections 327(a) and 328(a) of the Bankrustey Code and any applicable fees and expense guideline order.

#### Disclosure of Compensation

20 Compass has not shared or agreed to share any of its companying in connection with this matter with any other person.

21. No promises have been raceived by Compass, or by any employee thereof, as to companisation in connection with this case other thim in accordance with the provisions of the Bankruptcy Code.

Date: November 18, 2015

ŕ

Case 15-70766-JAD Doc 14-3 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Proposed Order Page 1 of 2

#### IN THE UNITED STATES BANKRUPTCY COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA (Johnstown)

IN RE:

SOMERSET REGIONAL WATER RESOURCES, LLC, Bankruptcy No. 15-70766-JAD Chapter 11

Debtor,

SOMERSET REGIONAL WATER RESOURCES, LLC,

Movant,

NO RESPONDENTS.

## ORDER APPROVING APPLICATION FOR RETENTION OF FINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015

AND NOW, this \_\_\_\_\_\_ day of \_\_\_\_\_\_\_, 2015, upon consideration of the APPLICATION FOR APPROVAL OF COMPASS ADVISORY PARTNERS AS FINANCIAL ADVISORS, NUNC PRO TUNC, AS OF NOVEMBER 9, 2015, it is ORDERED, ADJUDGED and DECREED as follows:

 The above referenced Application is hereby approved nunc pro tunc, as of November 9, 2015.

 Compass Advisory Partners, LLC, 306 Fourth Avenue, Suite 701, Pittsburgh, PA 15222 is heroby appointed as Financial Advisors for the Debtor in this bankruptcy proceeding for the reasons set forth in the Application.

3. Professional persons or entities performing services in the above case are advised that approval of fees for professional services will be based not only on the amount involved and the results accomplished, but other factors as well including: the time and labor reasonably required by the applicant to perform, the novelty and difficulty Case 15-70766-JAD Doc 14-3 Filed 11/18/15 Entered 11/18/15 11:14:58 Desc Proposed Order Page 2 of 2

of the issues presented, the skill requisite to perform the service property, the preclusion of other employment due to acceptance of this case, the customary fee for similar services, the time limitations imposed by the client or the circumstances encountered while performing the services, the experience, reputation and ability of the professional(s) involved. The undesireability of the case, the nature and length of the professional relationship with the client, and, awards in similar cases.

4. Approval of any application for appointment of a professional in which certain less are requested for various identified professionals is not an agreement by the Court to allow such fees at the requested hourly rates. Final compensation, awarded only after notice and hearing, may be more or less than the requested hourly rates based on application of the above-mentioned lactors in granting approval by Court Order.

5. Applicant shall serve the within Order on all interested parties and file a cortificate of service.

DATE: \_\_\_\_\_

JEFFERY A. DELLER United States Banktuptcy Judge

Case Administrator to mail to:

Trustee Debtor Counsel Realton/Broker Office of the U.S. Trustee Robert O Lampl Law Office 960 Penn Avenue, Suite 1200 Pittsburgh, PA 15222

.

. Υ. PITTSBURGH PA 150 18 NOV '15 PMAL 02 1P



. .

Commonwealth of Pennsylvania PO Box 3265 Harrisburg, PA 17105-3265

## 17105326565