



WPPSEF

WEST PENN POWER
SUSTAINABLE
ENERGY FUND

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April 20, 2017

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Ms. Rosemary Chiavetta
Secretary's Bureau
Pennsylvania Public Utilities Commission
Commonwealth Keystone Building
2nd Floor, Room-N201
400 North Street
Harrisburg, PA 17120

Re: Nomination of Mr. John Kline to the West Penn Power Sustainable Energy Fund Board of Directors (Docket Number M-00031715F0005).

Dear Ms. Chiavetta,

On behalf of the West Penn Power Sustainable Energy Fund (WPPSEF), I am submitting the nomination of Mr. John Kline to serve on the WPPSEF Board of Directors. The WPPSEF Board approved this nomination at their March 22, 2017 board meeting. Mr. Kline, if approved by the PA Public Utility Commission, will replace former Board Director Mr. Patrick O'Brien who represented environmental interveners interest and provided his banking expertise in loan request evaluation and structure.

Mr. Kline has nearly 30 years experience in commercial banking with a diverse business clientele. This expertise is invaluable to WPPSEF's continued success. John is the Senior Vice President of S&T Bank where he serves as a commercial loan regional manager/ market executive. We are excited to provide John the opportunity to join the WPPSEF Board. I have attached Mr. Kline's resume for PUC consideration.

Respectfully Submitted,

Director, WPPSEF

Cc:
Mr. Jim Smith, Economic Growth Connection of Westmoreland
Mr. Scott Gebhardt, PA Public Utility Commission
file

John P. Kline
314 Laurent Lane
Greensburg, PA 15601

February 21, 2017

Joel Morrison
WPPSEF Administrator
The Pennsylvania State University
C-211 CUL
University Park, PA 16801-2323

Dear Mr. Morrison:

I am pleased to provide my letter of interest for your open board position. In response to your request, I have attached my resume also.

I am definitely interested in the board position as we discussed in person. I feel that I am qualified for the following reasons:

- I am a resident of Pennsylvania and have been a resident of Westmoreland County since 1998 which is covered by the West Penn Power service region.
- I have almost 30 years in commercial banking with a very diverse business clientele.
- I have younger children and am most certainly interested in them having a safe environment. Additionally, I grew up on a farm in northern Cambria County so I have an affinity for a clean environment.
- I have worked with a commercial developer who already constructed one LEED certified building and is currently constructing a second with the goal of being LEED certified.
- My career progression and board (including officer positions) involvement indicate my ability to meet the remaining criteria as illustrated on the letter to interested candidates. I would describe myself as a people person who strives to help out but is willing to share my opinion in a very respectable manner.

If you have additional questions, please call me at 724.875.7648. I look forward to hearing from you.

Sincerely,



John P. Kline

Enclosure

JOHN P. KLINE

314 Laurentz Lane
Greensburg, PA 15601
(724) 875-7648

OBJECTIVE:

Obtain a position where my managerial, technical, computer and commercial lending and underwriting skills can provide a mutually beneficial relationship.

BUSINESS RELATED SKILLS:

◆Management

◆Diplomacy

◆Computer Literacy

EDUCATION:

INDIANA UNIVERSITY OF PENNSYLVANIA, INDIANA, PENNSYLVANIA

Bachelor of Sciences, Accounting, May 1987

PROFESSIONAL EXPERIENCE:

S&T BANK, INDIANA, PENNSYLVANIA

Senior Vice President, Commercial Banker, June 2013-June 2014; Commercial Loan Regional Manager/Market Executive, July 2014 to Present

- ◆Manage Commercial Banking Team of five individuals throughout Western Pennsylvania
- ◆Assist team to grow loan and deposit portfolio through existing client base and new referrals
- ◆Monitor portfolio management of commercial banking team
- ◆Work as liaison between executive management and commercial bankers.
- ◆Work as Market Executive to ensure collaboration and successes between commercial banking, retail banking, cash management, merchant card, insurance and trust
- ◆Strengthen Bank's market presence through community interaction

FIRST COMMONWEALTH BANK (WHOLLY OWNED SUBSIDIARY OF FIRST COMMONWEALTH FINANCIAL CORPORATION), INDIANA, PENNSYLVANIA

Senior Vice President, Senior Middle Market Banker, January 2012 to May 2013 [Focus on Commercial & Industrial]

- ◆Maintained loan portfolio of \$80 million outstanding and \$20 million unfunded
- ◆Grew loan and deposit portfolio through existing client base and new referrals
- ◆Cross-sold and referred related Bank products and services such as cash management, merchant card, insurance and trust
- ◆Monitored and collected slow or delinquent loans
- ◆Resolved or coordinated resolution of client/auditor/examiner issues
- ◆Strengthened Bank's market presence through community interaction
- ◆Member of Officer's Loan Committee, January 2012 to May 2013

FIRST COMMONWEALTH BANK (WHOLLY OWNED SUBSIDIARY OF FIRST COMMONWEALTH FINANCIAL CORPORATION), INDIANA, PENNSYLVANIA

Vice President, Corporate Loan Officer, March 2003 to December 2012 [Focus on Investment Real Estate]

- ◆Maintained loan portfolio of \$150 million outstanding and \$20 million unfunded
- ◆Grew loan and deposit portfolio through existing client base and new referrals
- ◆Cross-sold and referred related Bank products and services such as cash management, merchant card, insurance and trust
- ◆Monitored and collected slow or delinquent loans
- ◆Resolved or coordinated resolution of client/auditor/examiner issues
- ◆Strengthened Bank's market presence through community interaction
- ◆Member of Officer's Loan Committee, January 2011 to December 2011

FIRST COMMONWEALTH BANK (WHOLLY OWNED SUBSIDIARY OF FIRST COMMONWEALTH FINANCIAL CORPORATION), INDIANA, PENNSYLVANIA

Vice President, Watch List Portfolio Manager, June 2002 to March 2003

- ◆Maintained primary watch list consisting of a \$250 million portfolio
- ◆Reviewed all potential loan loss worksheets to assign specific allocations for loan loss reserve
- ◆Worked with officers to determine strategy (retain or exit)
- ◆Coordinated officer responses to Loan Review upgrade or downgrade recommendations
- ◆Managed the collection/workout of approximately \$10 million in commercial loans
- ◆Served as member of Watch List Committee and Loan Loss Reserve Committee of FCFC

SOUTHWEST BANK (WHOLLY OWNED SUBSIDIARY OF FIRST COMMONWEALTH FINANCIAL CORPORATION), GREENSBURG, PENNSYLVANIA

Vice President/Manager, Credit Administration & Loan Documentation, February 1998 to June 2002

- ◆Reported to Senior Lender and Executive Vice President of Growth
- ◆Oversaw portfolio management, credit analysis, loan documentation and loan processing

- ◆ Provided assistance to loan officers about loan structure and credit worthiness of borrowers
- ◆ Served as a voting member of Lending Team
- ◆ Served on Policy & Procedures and Credit Quality Committees of FCFC
- ◆ Reviewed loan documents prior to execution by customers
- ◆ Researched and resolved internal and external auditors' and examiners' questions
- ◆ Prepared annual budget and reviewed monthly for variances
- ◆ Prepared performance evaluations and recommended merit increases for twelve employees
- ◆ Prepared board reports and presented commercial loan data to Executive Committee of Board
- ◆ Served as member of a process improvement team (sponsored by Duquesne University)
- ◆ Served as president and vice president of the Southwest Bank Employee Club

S&T BANK, INDIANA, PENNSYLVANIA

Assistant Vice President/Assistant Manager, Credit Analysis, August 1993 to February 1998

- ◆ Assigned loan proposals, analyses and traditional cash flows to credit analysts
- ◆ Reviewed above items prior to submission to loan officers, management and loan committees
- ◆ Provided assistance to loan officers about loan structure and credit worthiness of borrowers
- ◆ Prepared performance evaluations and recommended merit increases for five analysts
- ◆ Served as secretary of regional loan committee
- ◆ Assisted manager with the interview and selection of employment candidates

S&T BANK, INDIANA, PENNSYLVANIA

Supervisor, Credit Analysis, April 1990 to August 1993

- ◆ Assigned loan proposals, analyses and traditional cash flows to credit analysts
- ◆ Reviewed above items prior to submission to loan officers, management and loan committees
- ◆ Provided assistance to loan officers about loan structure and credit worthiness of borrowers
- ◆ Prepared performance evaluations for five analysts

S&T BANK, INDIANA, PENNSYLVANIA

Credit Analyst II, August 1988 to April 1990

- ◆ Prepared loan proposals, analyses and traditional cash flows utilizing an automated spreadsheet package

UNITED STATES NATIONAL BANK, JOHNSTOWN, PENNSYLVANIA

Credit Analyst, August 1987 to August 1988

- ◆ Prepared loan proposals, analyses and traditional cash flows utilizing an automated spreadsheet package

COMMUNITY INVOLVEMENT:

- | | |
|--|---|
| United Way of Southwestern PA (Merged Summer 2015) | ◆ Member of Local Operating Board of Westmoreland County, 2013-Present
◆ Secretary of Local Operating Board of Westmoreland County, 2014-Present |
| Westmoreland County Chamber of Commerce | ◆ Member of Board, 2016-Present |
| St. Anne Home | ◆ Member of Board, 2005-2012; 2015-Present
◆ Chairman of Board, 2007-2012; 2016-Present |
| Salvation Army | ◆ Member of Advisory Board, 2009-present
◆ Chairman of Board, 2010-present |
| Westmoreland Frick Hospital Foundation | ◆ Member of Board, 2012-Present |
| Economic Growth Connection | ◆ Member of Board, 2013-Present |
| Greensburg Community Development Corporation | ◆ Member of Board, 2010-2016
◆ Treasurer of Board, 2014-2016 |
| Blessed Sacrament Cathedral | ◆ Member of Finance Counsel, 2009-present |
| Westmoreland County Children's Bureau | ◆ Member of Advisory Board, 2005-2014
◆ Treasurer of Advisory Board, 2005-2011 |
| Rotary International | ◆ Member, 2004-present
◆ Director, 2007-2009; 2012-2014 |

REFERENCES AVAILABLE UPON REQUEST

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