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May 4, 2018

BY ELECTRONIC FILING

Rosemary Chiavetta, Secretary PA Public Utility Commission 400 North Street Commonwealth Keystone Building Harrisburg, PA 17120

Re: Notice of En Banc Hearing on Implementation of Supplier Consolidated Billing--Docket No. M-2018-2645254

Dear Secretary Chiavetta:

Advanced Energy Management Alliance ("AEMA") is writing to indicate our support for implementation of a supplier consolidated billing (SCB) program in Pennsylvania and to request the opportunity to present a witness at the June 14, 2018 *En Banc* hearing. AEMA is a trade association under Section 501(c)(6) of the Federal tax code whose members include national distributed energy resource companies and advanced energy management service and technology providers, including demand response ("DR") providers, as well as some of the nation's largest demand response and distributed energy consumers. AEMA members use and deploy distributed energy resources ("DER" or "DERs"), including advanced energy management solutions, to achieve electricity cost savings for consumers, contribute to reliability and resilience, and provide sustainable solutions for a modern electric grid. This letter represents the

collective consensus of AEMA as an organization, although it does not necessarily represent the individual positions of the full diversity of AEMA member companies.

Both supporters and opponents of SCB acknowledge that new products and services will be enabled by adoption of a SCB program. Suppliers issuing their own bills will not be tethered to utility restrictions regarding number of lines available, standardized messaging and prohibitions on bill inserts. AEMA is most enthusiastic about SCB enabling non-commodity products and services to be billed and even marketed on one supplier-issued bill. Through supplier consolidated billing, electric generation suppliers in Pennsylvania would have the opportunity to bill for as many products and services as they can offer and/or consumers want. These products and services could include energy management devices such as smart thermostats, usage monitoring, smart home equipment, and other innovative solutions for consumers. The ability to offer these services and include customer charges on one conveniently packaged supplier consolidated bill is a game-changer for the retail market in Pennsylvania and will open the market up to increased competition amongst suppliers as well as related companies offering tangential products and services—all while increasing customer choice in Pennsylvania. AEMA believes that SBC is one of the key building blocks for success of a truly competitive market.

Thus, AEMA strongly supports adoption of an SBC program and looks forward to working with the Commission to enable it to become a reality. Thank you for consideration of these comments and please reach out should you have any questions or require additional information from AEMA.

Respectfully submitted,

Katherine Hamilton

Executive Director

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CC: Daniel Mumford, Director of the Office of Competitive Market Oversight