

BEFORE THE
PENNSYLVANIA PUBLIC UTILITY COMMISSION

REBUTTAL TESTIMONY OF

CONSTANCE E. HEPPENSTALL

ON BEHALF OF
PHILADELPHIA GAS WORKS

Docket No. R-2020-3017206

TOPIC:

Cost of Service

July 13, 2020

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CEH-1R	Revised Cost of Service Study
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CONSTANCE E. HEPPENSTALL

1 I. **INTRODUCTION**

2 Q. **PLEASE STATE YOUR NAME.**

3 A Constance E. Heppenstall.

4 Q. **BY WHOME ARE YOU EMPLOYED?**

5 A. I am employed by Gannett Fleming Valuation and Rate Consultants, LLC.

6 Q. **DID YOU PREVIOUSLY SUBMIT TESTIMONY IN THIS PROCEEDING ON
7 BEHALF OF PGW?**

8 A. Yes, I submitted my direct testimony, PGW St. No. 5 on February 28, 2020.

9 Q. **PLEASE DESCRIBE THE PURPOSE OF YOUR REBUTTAL TESTIMONY.**

10 A. The purpose of my rebuttal testimony is to discuss the testimony and cost of service studies
11 filed by Office of Small Business Administration (OSBA) Witness Robert Knecht, Office
12 of Consumer Advocate (OCA) Witness Jerome Mierzwa and Philadelphia Industrial and
13 Commercial Gas Users Group (PICGUG) Witness Jeffry Pollock.

14 Q. **ARE YOU SUBMITTING A REVISED COST OF SERVICE STUDY WITH YOUR
15 REBUTTAL TESTIMONY?**

16 A. Yes, as Exhibit CEH-1R. In response to items uncovered during discovery, I revised
17 Exhibit CEH-1 to include the following changes:

- 18 • Change the allocation factor for OPEB revenues to Factor 1A
19 • Perform a Direct allocation of ECR Revenue to customer classes.
20 • Revise ROR calculation.
21 • Revise allocation for Services

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- 1 • Revised Labor Allocation.

2 In addition, Exhibit CEH-1 was revised to reflect a 50-50 allocation of mains to Average
3 and Excess rather than the allocation based on peak demand versus average throughput,
4 the revised allocation of Late Payment Fees and the revised allocation of costs related to
5 LIURP and CRP Forgiveness as further discussed in my rebuttal testimony.

6 **Q. DOES THE REVISED COST OF SERVICE CHANGE THE COMPANY'S**
7 **RECOMMENDATION FOR THE REVENUE ALLOCATION OR CUSTOMER**
8 **CHARGE INCREASE.**

9 A. No, it does not.

10 **II. REBUTTAL OF OSBA WITNESS ROBERT KNECHT**

11 **Q. OSBA WITNESS KNECHT SUBMITTED A COST OF SERVICE STUDY ALONG**
12 **HIS TESTIMONY. PLEASE COMMENT ON HIS STUDY.**

13 A. Mr. Knecht has put forward a number of modifications or adjustments to my COSS. Some
14 are policy differences and some are alleged corrections of errors. In any event, I do not
15 necessarily agree with them. However, as Mr. Knecht states on page 3 in his direct
16 testimony, the results of Mr. Knecht's alternative cost of service study is not "directionally
17 different" from the Company's results. Therefore, I have no significant issue with the
18 results of his cost of service study.

19 **Q. HOWEVER, DO YOU HAVE A COMMENT REGARDING MR. KNECHT'S**
20 **ASSERTION THAT THE COMPANY HAS CHANGED ITS APPROACH**
21 **REGARDING THE ALLOCATION OF COSTS RELATED TO LIURP AND CRP**
22 **FORGIVENESS?**

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1 A. Yes, I do. The Company did not intentionally change its approach. The Company
2 acknowledges that these costs should have been allocated in the same manner as the
3 revenues related to these costs and should be allocated using Factor 1A. I have corrected
4 this error in PGW Exhibit CEH-1R. In addition, we have determined that the costs related
5 to CRP Forgiveness were actually included in Uncollectible Accounts (Account 904) not
6 Account 921 as indicated in a response to a data request. See these corrections and revised
7 allocation in Exhibit CEH-1R.

8 **III. REBUTTAL OF OCA WITNESS JEROME D. MIERZWA**

9 **Q. OCA WITNESS JEROME MIERZWA ALSO SUBMITTED A COST OF SERVICE
10 ALONG WITH HIS TESTIMONY. PLEASE COMMENT ON HIS STUDY.**

11 A. Mr. Mierzwa asserts that the Company's cost of service study misallocates costs related to
12 mains investment. He recommends that PGW use the Peak & Average method of
13 allocating mains as opposed to the Average and Excess method used in the Company's
14 cost of service.

15 **Q. WHY DID PGW USE THE AVERAGE AND EXCESS METHOD IN THE COST
16 OF SERVICE STUDY?**

17 A. I used the Average and Excess Method (A&E method), as described in *Gas Rates*
18 *Fundamentals*, because the Pennsylvania Public Utility Commission's (PA PUC's)
19 decision and guidance in a fully litigated gas case approved the methodology of using the
20 A&E method in Docket No. R-00061398 for PPL Gas Utilities Corporation in 2006. In
21 addition, this methodology was used and approved in the PGW's last fully litigated case,

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1 Docket No. R-00061931 in 2007. In contrast, in support of his methodology, Mr. Mierzwa
2 cites PA PUC cases from 1994 and before, a full decade before the cases cited above.

3 **Q. DID YOU NONETHELESS MODIFY YOUR COST OF SERVICE STUDY TO**
4 **DEMONSTRATE THE EFFECT OF CHANGING RATIOS USED IN THE**
5 **AVERAGE AND EXCESS METHOD AS RECOMMENDED BY MR. MIERZWA?**

6 A. Yes. In Exhibit CEH-1, I weighted the Average Daily Throughput in Factor 3 at 0.26505
7 and the Maximum Day Extra Demand at 0.73495, based on the ratio of peak day to average
8 day. However, as the mains investment allocation method used in Docket No. R-00061931
9 used a weighting of 0.50 for Average Daily Throughput and 0.50 for Maximum Day Extra
10 Demand, I revised Factor 3 in Exhibit CEH-1R to reflect these weightings. This revision
11 should satisfy Mr. Mierzwa's assertion that "on systems such as PGW's with little or no
12 customer class load diversity, the A&E method collapses into a pure peak allocation."
13 (OCA Statement No. 4, page 8, lines 17-18) as the allocation of mains investments is no
14 longer weighted by the peak day to average day ratio.

15 **Q. DOES THIS REVISION REVISE PGW'S RECOMMENDATION FOR**
16 **REVENUES BY CLASS UNDER PROPOSED RATES?**

17 A. No, this change in the weightings does not cause a substantial change in the results of the
18 cost of service study and revenues under proposed rates are still moving toward the cost of
19 service by class.

20 **Q. OTHER THAN PA PUC PRECEDENT, IS THERE ANOTHER REASON TO**
21 **REJECT MR. MIERZWA'S USE OF PEAK & AVERAGE METHOD OF**
22 **ALLOCATING MAINS INVESTMENTS?**

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1 A. Yes, the Peak & Average Method tends to over allocate costs to average daily throughput.
2 In Mr. Mierzwa's cost of service study, his method of allocating mains investment uses a
3 weighting of 0.50 for the full peak demand which has a component of average daily usage
4 (peak demand = average daily throughput + excess demand), and a weighting of 0.50 on
5 average daily throughput. This method has the effect of weighting the average usage twice,
6 once in the peak demand and once in average daily throughput.

7 Q. **PLEASE COMMENT ON MR. MIERZWA'S OTHER ADJUSTMENTS TO THE
8 COST OF SERVICE STUDY.**

9 A. Mr. Mierzwa's other adjustments to PGW's cost of service study have a small effect on the
10 overall results of his cost of service study. Therefore, I will not comment on each of the
11 specific adjustments. However, I do agree with his assertion that Late Payment Fees, as
12 part of Other Revenues should be broken out and allocated differently. In Exhibit CEH-
13 1R, these revenues are broken out separately and allocated based on number of customers,
14 so that 94% of these revenues are allocated to the residential class.

15 IV. **REBUTTAL OF PICGUG WITNESS JEFFRY POLLOCK**

16 Q. **PICGUG WITNESS JEFFRY POLLOCK ALSO SUBMITTED A COST OF
17 SERVICE ALONG WITH HIS TESTIMONY. PLEASE COMMENT ON HIS
18 STUDY.**

19 A. Mr. Pollock generally agrees with the Company's cost of service study. However, he has
20 three areas of disagreement:
21 1. The Average and Excess (A&E) method of allocating mains investment as it relates
22 to Rate IT volumes.

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- 1 2. The use of Peak Day demand rather than Design Day.
- 2 3. The classification of distribution mains totally to the demand function.

3 **Q. PLEASE COMMENT ON MR. POLLOCK'S DISAGREEMENT RELATED TO**
4 **THE COMPANY'S A&E METHOD.**

5 Unlike Mr. Mierzwa, Mr. Pollock does not disagree with using the Average & Excess
6 method of allocating mains investments. However, he does disagree with the inclusion of
7 Rate IT customers' peak usage in the allocation. He argues that since the Rate IT customers
8 are interruptible, they should not be allocated any peak-related costs (page 10, line 19) and
9 their peak usage should be excluded from the calculation.

10 **Q. DO YOU AGREE?**

- 11 A. No, I do not. The Rate IT customers receive firm service under normal conditions which
12 include a January peak day. Over the last 40 years, due to reduced throughput throughout
13 the system, PGW has maintained and supported the system so that it can meet Rate IT
14 customer peak demands. Therefore, the Rate IT customers should be allocated costs related
15 to peak design.

16 **Q. PLEASE COMMENT ON MR. POLLOCK'S RECOMMENDATION**
17 **REGARDING DESIGN DAY.**

- 18 A. Mr. Pollock recommends that the Company be required to provide the design day demands
19 by customer class in the next base rate proceeding. The Company agrees to this request.

20 **Q. PLEASE COMMENT ON MR. POLLOCK'S DISAGREEMENT RELATED TO**
21 **CLASSIFICATION OF DISTRIBUTION MAINS AS DEMAND RELATED.**

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1 A. Mr. Pollock recommends that 20% of mains investment be classified as customer-related
2 to be recovered as part of the customer charge. PGW did not propose to classify a portion
3 of distribution mains as customer related due to the order in Docket No. R-00061931 that
4 specifically prohibits PGW from allocating distribution mains to customer-related costs.
5 On page 41, the order states “We find....PGW’s proposal to allocate a percentage of costs
6 of the distribution mains as a customer cost not to be acceptable.” In addition, we are not
7 aware of the PA PUC approving this classification in any natural gas rate cases.

8 V. **CUSTOMER COSTS**

9 Q. **DID THE COMPANY SUBMIT A SCHEDULE SHOWING DIRECT CUSTOMER
10 COSTS?**

11 A. Yes, Schedule G of the cost of service study shows the calculation of direct customer costs
12 per bill and by customer class.

13 Q. **DID ANY OF THE PARTIES ADDRESS OR REVISE THE CALCULATION OF
14 THESE COSTS IN THEIR DIRECT TESTIMONY?**

15 A. No, they did not.

16 Q. **WHAT RESIDENTIAL CUSTOMER CHARGE CAN PGW SUPPORT BASED ON
17 SCHEDULE G.**

18 A. Schedule G of Exhibit CEH-1 supported a residential customer charge of \$29.66, higher
19 than the Company’s requested customer charge of \$19.25. The revised Schedule G in
20 Exhibit CEH-1R still supports a customer charge in excess of \$19.25. However, in the
21 interest of gradualism, the Company proposed a customer charge of \$19.25, not the full
22 amount that could currently be supported of \$26.54.

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1 VI. **CONCLUSION**

2 Q. **DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

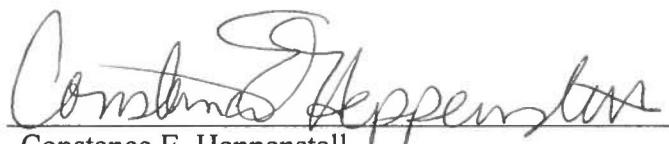
3 A. Yes, it does.

VERIFICATION

I, Constance E. Heppenstall, hereby state that: (1) I am employed by Gannett Fleming Valuation and Rate Consultants, LLC as Senior Project Manager, Rate Studies; (2) I have been retained by Philadelphia Gas Works ("PGW") and am authorized to present testimony on its behalf; (3) the facts set forth in my testimony are true and correct to the best of my knowledge, information and belief; and (4) I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

July 13, 2020

Dated



Constance E. Heppenstall
Senior Project Manager, Rate Studies
Gannett Fleming Valuation and Rate Consultants, LLC

EXHIBIT

CEH-1R

Philadelphia Gas Works Exhibit CEH-1R
Witness: C.E. Heppenstall

PHILADELPHIA GAS WORKS

REBUTTAL

COST OF SERVICE ALLOCATION STUDY

AS OF AUGUST 31, 2021

GANNETT FLEMING VALUATION AND RATE CONSULTANTS, LLC
Valley Forge, Pennsylvania

PHILADELPHIA GAS WORKS

COMPARISON OF COST OF SERVICE WITH REVENUES UNDER PRESENT AND PROPOSED RATES
BY SERVICE CLASSIFICATION FOR THE TWELVE MONTHS ENDED AUGUST 31, 2021

Service Classification (1)	Pro Forma Cost of Service (in 000's)			Pro Forma Margin Revenues,			Revenue Increase		
	Under Present Rates		Under Proposed Rates		Amount (in 000's)		Amount		Percent Increase
	Amount (2)	Percent (3)	Amount (4)	Percent (5)	Amount (6)	Percent (7)	(8)	(9)	(8)
Residential	\$ 358,503	75.6%	\$ 318,467	78.9%	\$ 377,566	79.6%	\$ 59,098	18.6%	
Commercial	68,927	14.5%	59,883	14.8%	63,183	13.3%	3,300	5.5%	
Industrial	4,956	1.0%	4,681	1.2%	4,894	1.0%	213	4.5%	
Municipal	6,952	1.5%	4,541	1.1%	5,476	1.2%	935	20.6%	
PHA - GS	2,066	0.4%	1,354	0.3%	1,679	0.4%	325	24.0%	
PHA - Rate 8	2,659	0.6%	2,598	0.6%	2,724	0.6%	127	4.9%	
NGVS	6	0.0%	2	0.0%	2	0.0%	-	0.0%	
Interruptible	30,389	6.4%	12,700	3.1%	18,700	3.9%	6,000	47.2%	
Total	\$ 474,458	100.0%	\$ 404,225	100.0%	\$ 474,223	100.0%	\$ 69,998	17.3%	
GTS and Other Contract Revenue	1,840		1,840		1,840		-		
Other Surcharges and Revenue	73,105		73,105		73,105		-		
Other Operating Revenues	27,525		27,525		27,525		-		
Total Other Revenues	102,470		102,470		102,470		-		
Total	\$ 576,928		\$ 506,695		\$ 576,693		\$ 69,998	13.8%	

PHILADELPHIA GAS WORKS

DEVELOPMENT OF RATE OF RETURN BY SERVICE CLASSIFICATION
UNDER PRESENT RATES

Item (1)	Cost of Service (2)	Residential (3)	Commercial (4)	Industrial (5)	Municipal (6)	PHA-GS (7)	PHA-Rate 8 (8)	NGVS (9)	Interruptible (10)
1. Revenues From Tariff Sales and Transportation	\$ 403,583	\$ 318,467	\$ 59,883	\$ 4,681	\$ 4,541	\$ 1,354	\$ 2,256	\$ 2	\$ 12,700
2. Other Revenues	102,170	77,998	17,463	1,307	1,592	409	714	-	2,987
3. Total Operating Revenues	506,353	396,465	77,346	5,988	6,133	1,762	2,970	2	15,687
4. Less: Operating Expenses and City Contribution	406,205	311,946	61,011	4,485	6,057	1,710	2,380	3	20,833
5. Income Before Interest and Surplus	98,149	84,519	16,335	1,523	76	52	590	(1)	(4,946)
6. Less: Interest and City Contribution	47,078	34,441	7,236	511	712	210	284	-	3,682
7. Current Revenue Over/Under Requirements	51,071	50,078	9,099	1,012	(636)	(158)	306	(1)	(8,628)
8. Original Cost Measure of Value (Factor 15.)	1,543,980	1,129,528	237,329	16,771	23,348	6,900	9,317	23	120,764
9. Rate of Return before Interest and Surplus, Percent	6.36%	4.43%	3.83%	6.03%	-2.73%	-2.28%	3.26%	-2.94%	-7.14%
10. Relative Rate of Return	1.00	0.70	0.60	0.95	-0.43	-0.36	0.52	-0.46	-1.12

PHILADELPHIA GAS WORKS

DEVELOPMENT OF RATE OF RETURN BY SERVICE CLASSIFICATION
UNDER PROPOSED RATES

Item (1)	Cost of Service (2)	Residential (3)	Commercial (4)	Industrial (5)	Municipal (6)	PHA-GS (7)	PHA-Rate 8 (8)	NGVS (9)	Interruptible (10)
1. Revenues From Tariff Sales and Transportation	4,4223	\$ 377,566	\$ 63,183	\$ 4,884	\$ 5,476	\$ 1,679	\$ 2,724	\$ 2	\$ 18,700
2. Other Revenues	102,470	77,882	17,436	1,302	1,587	414	713	-	3,136
3. Total Operating Revenues	576,684	455,447	80,619	6,195	7,063	2,092	3,438	2	21,836
4. Less: Operating Expenses and City Contribution	411,354	315,192	60,957	4,481	6,040	1,737	2,315	3	20,588
5. Income Before Interest and Surplus	165,340	140,255	19,662	1,734	1,023	365	1,063	(1)	1,248
6. Less: Interest	47,078	34,460	7,224	510	710	211	283	-	3,678
7. Current Revenue Over/Under Requirements	118,262	105,795	12,438	1,224	313	144	780	(1)	(2,430)
8. Original Cost Measure of Value (Factor 15.)	1,543,982	1,130,161	1 ¹	16,739	23,295	6,915	9,299	23	120,628
9. Rate of Return before Interest and Surplus, Percent	10.71%	12.41%	8.30%	10.36%	4.39%	5.14%	11.43%	-2.94%	1.03%
10. Relative Rate of Return	1.00	1.16	0.77	0.97	0.41	0.48	1.07	-0.27	0.10

PHILADELPHIA GAS WORKS
SUMMARY COST OF SERVICE BY SERVICE CLASSIFICATION

Cost Function	Cost of Service (Schedule E)	Residential	Commercial	Industrial	Municipal	PHA-GS	PHA - Rate 8	NGVS	Interruptible
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Volumetric Costs									
Residential	\$ 186,012	\$ 186,012							
Commercial	44,423								
Industrial	3,751								
Municipal	4,484								
PHA-GS	972								
PHA-RR	1,688								
NGVS	5								
Interruptible	30,341								
Total Volumetric Costs	271,876	186,012	44,423	3,751	4,484	972	1,688	5	30,341
Customer Costs									
Residential	172,491	\$ 172,491							
Commercial	24,504	\$ 24,504							
Industrial	1,205								
Municipal	2,468								
PHA-GS	1,094								
PHA-RR	1								
NGVS	48								
Interruptible									
Total Customer Costs	201,811	172,491	24,504	1,205	2,468	1,094	\$ 771	\$ 1	\$ 48
Total Excluding Gas Costs									
	\$ 473,687	\$ 358,503	\$ 68,327	\$ 4,966	\$ 6,952	\$ 2,066	\$ 2,659	\$ 6	\$ 30,389

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2021 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFICATIONS

Account	Factor Ref.	Cost of Service in '000's	Volumetric Costs			Customer Costs												
			(3)	(4)	(5)	Residential	Commercial	Municipal	Industrial	PHA - GS	PHA - R8	PHA - R8	NGVS	Interruptible	Customer Costs	(16)	(17)	(18)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)
OPERATION AND MAINTENANCE EXPENSES																		
PRODUCTION EXPENSES																		
Manufactured Gas Production Expenses																		
701 Operation Labor and Expenses	1	259		208		44		3		4		1						
702 Salaries and Wages	1	350		281		59		4		5		2						
703 Other Expenses	1	5		4		1		-		-		-						
706 Maintenance of Structures	1	232		186		30		2		3		1						
707 Maintenance of Boiler Plant Equipment	1	0		0		-		-		-		-						
708 Maintenance of Other Production Plant	1	0		0		-		-		-		-						
710 Operation Supervision and Engineering	1	74.4		596		125		8		10		3		1				
712 Other Power Expenses	1	(435)		(435)		(6)		(2)		(7)		(1)						
734 Duplicate Charge - Credit	1	1,367		1,086		231		15		18		6						
735 Mac. Production Expenses	1	373		299		63		4		5		2						
740 Maintenance Supervision and Engineering	1	125		100		21		1		2		1						
741 Maintenance of Structures	1	100		100		100		1		1		1						
742 Maintenance of Production Equipment	1	449		360		76		5		6		2						
Total Manufactured Gas Production Expenses		3,361		2,995		567		36		46		16		1		0	0	0
Other Gas Supply Expenses																		
804 Natural Gas Transmission Line Purchases	1	4,939		3,960		833		53		67		21		5				
807 Purchased Gas Expense	1	-		-		-		-		-		-		-				
808 Purchases Gas Cost Adjustments	1	378		303		64		4		5		2		-				
812 Gas Used for Operations	1	2,625		2,105		443		28		35		11		3				
813 Other Gas Supply Expenses	1	7,342		6,368		1,340		85		107		34		8				
Total Natural Gas Production Expenses		11,203		9,063		1,907		121		163		50		9				
OTHER STORAGE EXPENSE																		
Operating Supervision and Engineering	2A	1,551		1,196		276		31		6		14		-				
840 Operating Labor and Expenses	2A	3,312		2,554		594		55		66		12		31				
842 Rents	2A	296		228		53		5		6		1		3				
843 Maintenance	2A	7,554		5,625		1,355		125		151		28		70				
850 Openain Supervision and Engineering	2A	1,550		1,195		278		26		31		6		14				
Total Natural Gas Storage Expenses		14,263		10,398		2,558		237		285		53		132				

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2002 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFIERS

Account	Factor Ref.	Cost of Service in '000's	Volumetric Costs						Customer Costs								
			(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)
DISTRIBUTION EXPENSES																	
875 Suspensions And Encumbrances	3	2062	673	181	15	18	3	8	150	738	191	13	25	5	7	-	
877 Director-Led Capitalized Warts	3	1364	1339	23	34	6	15	-	232	-	-	-	-	-	-	-	
878 Maint. And Repair-Gen. Expenses	3	2100	1,660	443	38	45	9	21	-	321	-	-	-	-	-	-	
879 Maint. Taxes	3	4186	7,390	1,587	424	37	43	8	20	-	344	-	-	-	-	-	
880 M & R Station Expenses-Hotel	3	19,815	3932	105	3	11	2	-	-	32	-	-	-	-	-	-	
881 M & R Station Expenses-Corporate Station	3	19,105	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
882 M & R Station Expenses-Corporate And Hotel	4	8,986	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
883 Other Indirect Expenses	4	11,311	14,29	913	73	41	17	41	-	-	825	-	-	-	-	-	
884 Other Indirect Expenses	3	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
885 Maint. Of Diesel And Inert Gas	8	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
886 Maint. Of Natural Gas	3	29	116	.48	2	1	1	-	-	25	4	1	1	-	-	-	
887 Maint. Of Natural Gas	3	1035	18,665	4,555	423	505	93	222	1	4,371	-	-	-	-	-	-	
888 Maint. Of Natural Gas	3	1035	1,177	15	18	3	8	-	-	156	-	-	-	-	-	-	
889 Maint. Of Natural Gas	3	62	62	-	-	-	-	-	-	62	-	-	-	-	-	-	
890 Maint. Of Measuring Station Expenses	3	1,04	346	91	8	9	2	4	-	80	-	-	-	-	-	-	
891 Maint. Of Manufacturing Station Expenses-Industrial	6	1,314	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
892 Maint. Of Manufacturing Station Expenses-Citywide	6	1,315	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
893 Maint. Of Meter And House Regulation	7	2,467	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total Distribution Expenses		88,294	28,652	7,648	661	779	143	357	4	6,747	31,190	8,053	563	1,047	192	279	4
CUSTOMER ACCOUNTING EXPENSES																	
917 Supervision	7	2,192	-	-	-	-	-	-	-	-	2,263	-	3	4	9	5	2
918 Advertising Expenses	7	29,761	-	-	-	-	-	-	-	-	28,776	-	37	1	3	2	1
919 Customer Relations-Other	7	32,905	14,105	14,105	2,107	8	76	76	-	-	28,39	4,403	35	50	50	60	25
920 Professional Accountants-Mktg.	12	1,145	1,145	1,145	2,907	235	270	48	73	-	-	-	-	-	-	-	-
921 Professional Accountants-Corp. Functions	12	12,165	9,366	9,366	-	-	-	-	-	-	-	-	-	-	-	-	-
922 Professional Accountants-Corp. Functions	12	11,111	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Customer Accounting Expenses		65,860	38,441	3,194	249	210	210	124	125	-	10,396	7,700	4,685	4,897	46	55	28
CUSTOMER SOURCE AND INFORMATION EXPENSES																	
938 Computer Assets And Equipment	7	5,410	-	-	-	-	-	-	-	-	5,116	-	270	6	9	22	12
Total Customer Service & Info Expenses		5,314	-	-	-	-	-	-	-	-	5,108	270	6	9	22	12	5
ADMINISTRATIVE AND GENERAL EXPENSES																	
920 Administrative & General-Salaries	10	1,031	5,457	1,247	103	121	30	51	-	549	6,220	52	49	90	34	50	3
921 Admin. Supplies And Expenses	10	5,906	4,300	1,164	1,205	2,063	223	85	110	-	1,132	13,724	1,04	100	196	75	64
922 Admin. Taxes	10	32,905	11,903	11,903	4,40	43	17	8	11	-	-	-	-	-	-	-	-
927 Administrative Expenses-Tax-Served-Civil	10	1,111	1,111	1,111	1,109	1,109	1,109	1,109	1,109	-	(1,109)	(13,180)	(1,784)	(1,03)	(197)	(17)	(6)
928 Administrative Expenses-Tax-Served-Civil	10	1,111	1,111	1,111	1,109	1,109	1,109	1,109	1,109	-	(1,109)	(13,180)	(1,784)	(1,03)	(197)	(17)	(6)
929 Benefits And Commissions	11	31,811	61,407	32,003	8,072	1,07	26	52	-	1,123	1,123	1,123	1,123	1,123	1,123	1,123	1
930 Bonus And Premiums And Benefits	11	16,000	11,572	11,572	3,582	291	334	59	1,237	5,713	12,755	1,038	58	58	58	42	8
931 CPE Funding-3rd Charge	11	9,422	4,906	1,237	1,03	25	40	4	110	8,07	1,168	8	14	4	6	1	1
932 CPE Funding-Salary	11	1347	676	1,134	1,134	134	134	134	134	58	782	110	h	11	4	4	5

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2002 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFICATIONS

Account	Factor Ref.	Cost of Service in '000's	Customer Costs						Customer Costs
			Residential (4)	Commercial (5)	Industrial (6)	Municipal (7)	PWA-GS (8)	PWA-RB (9)	NGVS (10)
DEPRECIATION AND AMORTIZATION EXPENSE									
305 Structures and Improvements	1	785	632	133	3	11	3	-	-
316 Better Built Buildings	10	5,612	2,026	482	38	45	11	19	-
327 Other Construction	11	(714)	(66)	(60)	(5)	(1)	(1)	(1)	1
311 Jrs. Computer Equipment	10	8,282	3,033	592	57	67	17	28	-
312 Old Computer Equipment	10	(553)	(276)	(276)	(52)	(52)	(1)	(1)	2
Total Administrative & General Expenses		137,388	71,216	18,731	1,343	1,812	70	1	-
Total Operation and Maintenance Expenses		320,916	158,344	34,038	2,085	3,298	728	1,391	2
DEPRECIATION AND AMORTIZATION EXPENSE									
315 Structures and Improvements	1	785	632	133	3	11	3	-	-
316 Better Built Buildings	10	5,612	2,026	482	38	45	11	19	-
327 Other Construction	11	(714)	(66)	(60)	(5)	(1)	(1)	(1)	1
311 Jrs. Computer Equipment	10	8,282	3,033	592	57	67	17	28	-
312 Old Computer Equipment	10	(553)	(276)	(276)	(52)	(52)	(1)	(1)	2
Total Administrative & General Expenses		137,388	71,216	18,731	1,343	1,812	70	1	-
Total Depreciation & Amortization Expenses		67,634	22,046	5,468	463	550	169	237	-
Cost of Removal	12	4,500	1,786	480	39	47	9	21	-
Total Operating Expenses		395,859	162,376	39,966	3,307	852	169	217	2

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2021 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFIERS

Account (1)	Factor Ref. (2)	Cost of Service in '000's (3)	Voluntary Costs						Customer Costs							
			Residential (4)	Commercial (5)	Municipal (6)	PHA-GS (7)	PHA-RB (8)	NGVS (9)	Res. (10)	Intangible (11)	Cum. (12)	PHA-GS (13)	PHA-RB (14)	NGVS (15)	Intermittent (16)	
INTEREST AND OTHER EXPENSE																
Interest on Long Term Debt (26,351)	12	64,442	21,541	4,548	475	5h1	116	261	1	4,752	18,271	14	56	17	2	
(26,351)	12	36,523	3,395	5,526	345	5h2	116	261	1	4,750	13,320	14	56	17	2	
Less from Expenditure of Debt Loss from Expenditure of Debt	12	63,143	637,7	2,296	13	23	4	10	1	4,742	11,328	15	56	17	2	
Total Interest and Other Expenses	12	47,072	1,705	4,466	33	46	9	21	1	4,747	11,328	9	21	11	5	
CITY PAYMENT	12	18,300	7,136	1,841	158	186	36	83	-	1,496	6,041	921	38	44	26	
NET INCOME	12	18,493	46,967	12,119	1,039	12,226	230	546	2	9,255	39,065	6,063	248	563	68	
TOTAL COST OF SERVICE		56,984	295,346	56,641	4,915	5,095	1,277	2,495	5	33,463	20,346	29,622	1,347	2,044	62	
Less: Other Revenues																
Interest, Service and Other Income	13	1,340	1,112	157	65	17	15	34	-	438	2,481	379	15	18	11	
Interest, Rent and Other Revenues	13	7,364	3,245	518	67	79	17	34	-	436	2,309	381	19	38	17	
Other Revenues	13	1,051	677	168	14	17	4	7	-	31	580	80	4	8	3	
Net Payment Fees	13	10,201	-	-	-	-	-	-	-	-	3,833	514	12	23	9	
Less: Surcharge	13	6,000	14,760	3,549	298	349	75	50	-	1,944	12,444	1,076	83	168	76	
Less: Billing Fee	13	1,600	11,527	1,510	491	314	59	73	-	-	-	-	-	54	-	
Less: Unbilled	13	1,246	9,368	2,907	235	270	48	70	-	-	-	-	-	-	-	
Less: JURF	13	7,386	5,778	1,704	145	67	30	23	-	-	-	-	-	-	-	
Less: Contract Recovery	13	1,165	543	656	35	3	23	-	-	-	-	-	-	-	-	
Contract Revenues	13	1,345	750	187	15	4	8	131	-	549	88	4	9	3	1	
TOTAL COST OF SERVICE RELATED TO TARIFF SALES AND TRANSPORTATION		\$ 474,451	\$ 186,012	\$ 44,423	\$ 3,751	\$ 4,484	\$ 972	\$ 1,888	\$ 5	\$ 30,341	\$ 172,491	\$ 24,504	\$ 1,205	\$ 2,468	\$ 1,094	\$ 771
															48	

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 1. ALLOCATION OF COSTS WHICH VARY DIRECTLY WITH SALE OF GAS

Factors are based on the pro forma average daily sales volumes for each service classification.

Service Classification (1)	Pro Forma Average Daily PGC Volumes (Mcf) (2)	Allocation Factor 1 (3)	Pro Forma Average Daily Firm Sales (Mcf) (4)	Allocation Factor 1A (5)
<u>Volumetric Costs</u>				
Residential	90,870	0.80171	95,087	0.72327
Commercial	19,118	0.16867	29,515	0.22451
Industrial	1,212	0.01070	2,387	0.01816
Municipal	1,532	0.01352	2,744	0.02087
PHA GS	487	0.00430	487	0.00370
PHA R8	122	0.00108	1,245	0.00947
NGVS	2	0.00002	2	0.00002
Interruptible	-	-	-	-
Total	<u>113,343</u>	<u>1.00000</u>	<u>131,467</u>	<u>1.00000</u>

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTORS 2 AND 2A. CALCULATION OF MAXIMUM DAY EXTRA DEMAND FACTORS.

Factors are based on the maximum day extra demand throughput for each classification.

Service Classification (1)	Pro Forma Average Daily Throughput Volumes (Mcf) (2)	Peak Day Capacity (Mcf) (3)	Extra Capacity (Mcf) (4)=(3)-(2)	Allocation Factor 2 (5)	Allocation Factor 2A*
<u>Volumetric Costs</u>					
Residential	95,087	429,513	334,426	0.71231	0.77118
Commercial	29,515	107,276	77,761	0.16563	0.17932
Industrial	2,387	9,559	7,172	0.01527	0.01654
Municipal	2,744	11,394	8,650	0.01842	0.01995
PHA GS	487	2,119	1,633	0.00348	0.00376
PHA R8	1,245	5,251	4,006	0.00853	0.00924
NGVS	2	6	4	0.00001	0.00001
Interruptible	37,849	73,696	35,847	0.07635	
Total	<u>169,316</u>	<u>638,814</u>	<u>469,499</u>	<u>1.00000</u>	<u>1.00000</u>

* Factor 2A excludes Interruptible volumes.

Load Factor	0.265047	0.734953
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PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 3. ALLOCATION OF COSTS ASSOCIATED WITH DISTRIBUTION

Factors are based on the weighting of the factors derived from average daily throughput volumes volumes and from maximum day extra capacity demand for each service classification, as follows:

Service Classification	Average Daily Throughput			Maximum Day Extra Demand		
	MCF/Day	Allocation Factor	Weighted Factor* $(4)=(3)\times 0.50000$	Allocation Factor 2	Weighted Factor* $(6)=(5)\times 0.50000$	Allocation Factor 3 $(7)=(4)+(6)$
(1)	(2)	(3)	(4)=(3)\times 0.50000	(5)	(6)=(5)\times 0.50000	(7)=(4)+(6)
Volumetric Costs						
Residential	95,087	0.56160	0.28078	0.71231	0.35613	0.63691
Commercial	29,515	0.17432	0.08716	0.16563	0.08282	0.16998
Industrial	2,387	0.01410	0.00705	0.01527	0.00764	0.01469
Municipal	2,744	0.01621	0.00811	0.01842	0.00921	0.01732
PHA GS	487	0.00287	0.00144	0.00348	0.00174	0.00318
PHA R8	1,245	0.00735	0.00368	0.00853	0.00427	0.00795
NGVS	2	0.00001	0.00001	0.00001	0.00001	0.00002
Interruptible	37,849	0.22354	0.11177	0.07635	0.03818	0.14995
Total	<u>169,316</u>	<u>1.00000</u>	<u>0.50000</u>	<u>1.00000</u>	<u>0.50000</u>	<u>1.00000</u>

* The weighting of the factors is based on the percentage of average daily throughput.

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 4. ALLOCATION OF COSTS ASSOCIATED WITH METERS AND ACCOUNTS 381

Factors are based on the cost of meters by class included in Accounts 381 Meters and M&R Equipment.

Service Classification (1)	Original Cost of Meters (2)	Allocation Factor (3)
<u>Customer Costs</u>		
Residential	\$ 57,306,393	0.71560
Commercial	18,004,478	0.22483
Industrial	1,311,869	0.01638
Municipal	2,474,336	0.03090
PHA - GS	344,988	0.00431
PHA - Rate 8	636,266	0.00795
NGVS	2,419	0.00003
Interruptible	-	-
<hr/>		
Total	<u>\$ 80,080,750</u>	<u>1.00000</u>

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 5. ALLOCATION OF COSTS ASSOCIATED WITH INDUSTRIAL MEASURING AND REGULATING EQUIPMENT.

Directly assigned to the Industrial Class

Service Classification (1)	Allocation Factor (1)
Volumetric	
Industrial	1.0000

FACTOR 6. ALLOCATION OF COSTS ASSOCIATED WITH SERVICES AND HOUSE REGULATORS.

Factors are based on the cost of services by class included in Account 380, Service Lines.

Service Classification (1)	Original Cost of Service Lines (2)	Allocation Factor (3)
<u>Customer Costs</u>		
Residential	\$ 682,254,829	0.87688
Commercial	82,378,351	0.10588
Industrial	1,036,743	0.00133
Municipal	5,079,791	0.00653
PHA - GS	5,560,935	0.00716
PHA - Rate 8	1,725,978	0.00222
NGVS	1	-
Interruptible	-	-
Total	\$ 778,036,628	1.00000

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 7. ALLOCATION OF COSTS ASSOCIATED WITH CUSTOMER ACCOUNTING
AND METER READING.

Factors are based on the number of customers for each classification, as follows.

Service Classification <u>(1)</u>	Number of Customers <u>(2)</u>	Allocation Factor 7 <u>(3)</u>
<u>Customer Costs</u>		
Residential	479,356	0.94122
Commercial	24,915	0.04892
Industrial	594	0.00117
Municipal	850	0.00167
PHA - GS	2,011	0.00395
PHA - Rate 8	1,129	0.00222
NGVS	3	0.00001
Interruptible	427	0.00084
Total	<u>509,286</u>	<u>1.00000</u>

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 8. ALLOCATION OF DISTRIBUTION OPERATION OTHER EXPENSES AND RENT.

Factors are based on distribution operation expenses other than those being allocated.

Service Classification (1)	Operation Expenses (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 24,445	0.33202
Commercial	6,525	0.08862
Industrial	564	0.00766
Municipal	665	0.00903
PHA GS	122	0.00166
PHA R8	305	0.00414
NGVS	1	0.00001
Interruptible	5,756	0.07818
<u>Customer Costs</u>		
Residential	26,611	0.36146
Commercial	6,871	0.09332
Industrial	463	0.00629
Municipal	893	0.01213
PHA GS	163	0.00221
PHA R8	238	0.00323
NGVS	1	0.00001
Interruptible	2	0.00003
Total	\$ 73,625	1.00000

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 9. ALLOCATION OF DISTRIBUTION ASSETS

Factors are based on distribution assets other than those being allocated.

Service Classification (1)	Rate Base Costs (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 474,874	0.37949
Commercial	126,735	0.10128
Industrial	10,953	0.00875
Municipal	12,913	0.01032
PHA GS	2,371	0.00189
PHA R8	5,927	0.00474
NGVS	15	0.00001
Interruptible	111,802	0.08935
<u>Customer Costs</u>		
Residential	425,443	0.33999
Commercial	66,720	0.05332
Industrial	2,527	0.00202
Municipal	6,003	0.00480
PHA GS	3,303	0.00264
PHA R8	1,758	0.00140
NGVS	4	-
Interruptible	-	-
Total	\$ 1,251,348	1.00000

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 10. ALLOCATION OF ADMINISTRATIVE AND GENERAL EXPENSES.

Factors are based on the allocation of operation and maintenance expenses.

Service Classification (1)	Operation & Maintenance Expenses (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 67,127	0.3662
Commercial	15,307	0.0835
Industrial	1,262	0.0069
Municipal	1,487	0.0081
PHA GS	370	0.0020
PHA R8	621	0.0034
NGVS	1	0.0000
Interruptible	6,747	0.0368
<u>Customer Costs</u>		
Residential	77,659	0.4236
Commercial	10,210	0.0557
Industrial	597	0.0033
Municipal	1,111	0.0061
PHA GS	421	0.0023
PHA R8	364	0.0020
NGVS	1	0.0000
Interruptible	35	0.0002
Total	<u>\$ 183,321</u>	<u>1.0000</u>

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 11. ALLOCATION OF LABOR RELATED TAXES AND BENEFITS.

Factors are based on the allocation of total operation and maintenance direct labor expense to service classifications as shown on the following page.

Service Classification (1)	Total Labor Expense (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 71,548	0.52066
Commercial	18,046	0.13132
Industrial	1,498	0.01090
Municipal	1,778	0.01294
PHA GS	365	0.00266
PHA R8	733	0.00533
NGVS	2	0.00001
Interruptible	12,773	0.09295
<u>Customer Costs</u>		
Residential	27,667	0.20133
Commercial	2,445	0.01779
Industrial	114	0.00083
Municipal	207	0.00151
PHA GS	129	0.00094
PHA R8	93	0.00068
NGVS	-	-
Interruptible	20	0.00015
Total	\$ 137,418	1.00000

PHILADELPHIA GAS WORKS
FACTOR 11 - ALLOCATION OF LABOR COSTS TO
CUSTOMER CLASS SERVICE CLASSIFICATIONS

Account (1)	Factor (2)	Customer Costs														
		Volumetric Costs						Non-Volumetric Costs								
		Labor Costs (3)	Residential (4)	Commercial (5)	Industrial (6)	Municipal (7)	PMA GS (8)	PMA IRP (9)	PMA Intangible (11)	Res. (12)	Con. (13)	Ind. (14)	Man. (15)	Man. (16)	PMA Rate 8 (17)	PMA Rate 9 (18)
OPERATION AND MAINTENANCE EXPENSES																
02	Post Debt (35)	279														
03	Professional Services	10	\$ 92	\$ 14	\$ 8	\$ 3	\$ 1	\$ 4	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3
04	Corporate Communications	10	1,167	397	89	7	4	2	4	39	39	39	39	39	39	39
05	Printers Supplies	10	4,188	1,534	350	79	34	11	14	164	164	164	164	164	164	164
07	Legal Services	10	1,358	497	113	9	11	3	5	50	50	50	50	50	50	50
08	Commercial Resource Center	7	959													
10	Gas Costs & Acquisition	1	2,314	1,855	336	25	31	10	2							
11	Vp Reg Customer & Customer Programs	10	1,118	1,149	252	22	26	6	11	116	116	116	116	116	116	116
12	Human Resources	10	1,002	367	114	7	8	2	1	37	37	37	37	37	37	37
13	Chief Operating Officer	10	79	29	7					3	3	3	3	3	3	3
14	Secretary	10	182	68	16	2	1	1	1	7	7	7	7	7	7	7
15	Vp Regulation & Legislative Affairs	10	96	35	8					4	4	4	4	4	4	4
16	Us Supply Chain	10	0													
17	Us Budget/Strategic Development	10	594	218	46	4	5	1	2	22	22	22	22	22	22	22
18	Gas Planning & Markets	10	446	208	46	4	1	2	2	20	20	20	20	20	20	20
19	Customer Review	7	878	-	-	-	-	-	-	826	826	826	826	826	826	826
20	By-Pass/Bonus	10	55	29	5					23	23	23	23	23	23	23
21	Employee Benefits	3	911	528	156	13	16	3	7	137	137	137	137	137	137	137
22	Employee Benefits	1	308	493	95	95	8	2	1							
23	Executive Services	10	1,410	291	64	4	4	4	2	24	24	24	24	24	24	24
24	Facilities, Labor & Corp. Office	10	245	99	33	2	2	1	1	3	3	3	3	3	3	3
25	Facilities, Maintenance & Repair	10	100	329	71	1	1	1	1	3	3	3	3	3	3	3
26	Finance	10	914	355	76	6	7	2	3	24	24	24	24	24	24	24
27	Gas Marketing	7	2,024	2,024	-	-	-	-	-	1,907	1,907	1,907	1,907	1,907	1,907	1,907
28	Gas Mktg & Reg. Svcs	7	9,229	-	-	-	-	-	-	8,687	8,687	8,687	8,687	8,687	8,687	8,687
29	Customer Service	10	1,603	507	134	1	1	1	6	59	59	59	59	59	59	59
30	Auditors & Registrars	10	1,065	317	72	6	7	2	3	32	32	32	32	32	32	32
31	Treasor	10	5,054	1,857	422	35	41	10	17	136	136	136	136	136	136	136
32	Attactor Services	7	2,119	-	-	-	-	-	-	2,141	2,141	2,141	2,141	2,141	2,141	2,141
33	Debt Services	3	27,056	17,633	4,736	4,57	485	88	220	4,162	4,162	4,162	4,162	4,162	4,162	4,162
34	Gas Power	3	3	10,862	24,532	6,636	5,7	124	309	5,628	5,628	5,628	5,628	5,628	5,628	5,628
35	Gas Processing	1	10,862	8,708	1,832	1,76	1,7	1,7	47	126	126	126	126	126	126	126
36	Internal Auditing	10	297	108	25	2	1	1	11	2	2	2	2	2	2	2
37	Strategic & Supply Chain	3	71	45	12	1	1	1	11	11	11	11	11	11	11	11
38	Strategic Gas Management	3	446	353	94	8	10	2	4	83	83	83	83	83	83	83

PHILADELPHIA GAS WORKS
FACTOR 11 ALLOCATION OF LABOR COSTS TO
CUSTOMER CLASS SERVICE CLASSIFICATIONS

Account (1)	Factor (2)	Labor Costs (3)	Volumetric Costs						Customer Costs								
			Residential (4)	Commercial (5)	Industrial (6)	Municipal (7)	PHA-RB (8)	MGVS (9)	Interruption (10)	Res. (11)	Con. (12)	Inst. (13)	Mail (14)	PHA-GS (15)	PHA-Fate S (16)	MGVS (17)	Interruption (18)
41	VP Marketing	10	1.16	49	1*	1	-	-	5	47	8	-	1	-	-	-	
59	Manufactural Development	10	936	343	78	8	2	1	34	36	52	2	2	2	2	2	
6C	Marketing	10	2,016	984	720	19	5	9	99	1,119	1,60	9	6	6	6	6	
65	Market Research	10	259	95	22	2	1	1	10	111	14	1	1	1	1	1	
67	Corporate Planning	10	550	27	46	4	4	2	20	234	31	2	3	3	3	3	
68	Customer Programs	7	710	1,944	1,085	45	108	20	49	693	34	1	3	2	2	1	
71	Sales & Plan.	3	6,738	1,426	33	18	18	18	18	931	-	-	-	-	-	-	
72	Customer Management	3	2,442	2,442	2,442	2,442	2,442	2,442	2,442	3,316	-	-	-	-	-	-	
73	Retail Operations	10	1,210	1,210	1,210	1,210	1,210	1,210	1,210	1,210	1,382	183	11	20	8	7	
77	Executive Management and Technology	3	1,223	912	216	10	24	4	10	1,391	-	-	-	-	-	-	
TOTAL LABOR RELATED COST FOR ALLOCATION			\$ 137,524	71,546	13,046	1,396	1,775	\$ 366	\$ 753	5	\$ 27,773	\$ 27,067	5	\$ 2,115	\$ 114	\$ 207	\$ 35

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 12. ALLOCATION OF SURPLUS AND INTEREST EXPENSE.

Factors are based on the result of allocating the original cost measure of value, as presented on the following pages.

Service Classification (1)	Original Cost Less Depreciation (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 612,020	0.39640
Commercial	157,909	0.10227
Industrial	13,505	0.00875
Municipal	15,968	0.01034
PHA GS	3,100	0.00201
PHA R8	7,108	0.00460
NGVS	17	0.00001
Interruptible	120,588	0.07810
<u>Customer Costs</u>		
Residential	518,141	0.33559
Commercial	79,013	0.05117
Industrial	3,234	0.00209
Municipal	7,327	0.00475
PHA GS	3,815	0.00247
PHA R8	2,191	0.00142
NGVS	6	-
Interruptible	40	0.00003
Total	<u>\$ 1,543,982</u>	<u>1.00000</u>

FACTOR 13. ALLOCATION OF REGULATORY COMMISSION EXPENSES, ASSESSMENTS AND OTHER REVENUES.

Factors are based on the allocated cost of service excluding those items being allocated.

Service Classification (1)	Total Cost of Service (2)	Allocation Factor (3)
<u>Volumetric Costs</u>		
Residential	\$ 200,625	0.40744
Commercial	49,926	0.10140
Industrial	4,165	0.00846
Municipal	4,908	0.00997
PHA GS	1,051	0.00213
PHA R8	2,105	0.00428
NGVS	4	0.00001
Interruptible	26,950	0.05473
<u>Customer Costs</u>		
Residential	173,655	0.35268
Commercial	23,586	0.04789
Industrial	1,171	0.00238
Municipal	2,366	0.00481
PHA GS	1,060	0.00215
PHA R8	762	0.00155
NGVS	1	-
Interruptible	57	0.00012
Total	<u>\$ 492,393</u>	<u>1.00000</u>

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2002 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFIERS

Account (1)	Factor Ref. (2)	Cost of Service in '000's (3)	Customer Costs						Customer Costs (15)	Rateable (16)	
			Residential (4)	Commercial (5)	Industrial (6)	Municipal (7)	PWA-GS (8)	PWA-RB (9)	NGVS (10)		
RATE BASE											
334 Land and Land Rights	1	1,483	1,165	295	15	20	6	2	-	-	-
335 Structures and Improvements	1	14,148	11,443	4,346	151	41	14	-	-	-	-
336 Other Plant, Fixtures, Etc.	1	414	332	70	4	6	2	-	-	-	-
337 Other Proprietary Equipment	1	135	108	23	1	2	1	-	-	-	-
338 Proprietary Equipment	1	501	409	88	5	7	2	-	-	-	-
339 Other Equipment	1	78	63	13	1	1	-	-	-	-	-
340 Construction Equipment	1	11	10	-	-	-	-	-	-	-	-
341 Other Construction Equipment	1	10	-	-	-	-	-	-	-	-	-
342 Other Equipment	1	13,261	10,931	2,237	132	778	57	14	-	-	-
343 Total Rate Base	1	29,092	24,454	5,160	523	406	129	32	-	-	-
STORAGE AND PROCESSING PLANT											
350 Land and Land Rights	2b	328	253	59	5	7	1	3	-	-	-
351 Structures and Improvements	24	684	5121	1,191	113	32	25	01	-	-	-
352 Pipe Lines	2A	362	189	169	16	(1)	(2)	(0)	-	-	-
353 Pipeline Equipment	2A	11,177	11,177	1,313	-	-	-	-	-	-	-
354 Pipeline Equipment	2A	5,441	5,440	1,521	143	164	32	71	-	-	-
355 Vessel and Regulating Equipment	2A	5,646	4,278	936	92	21	51	-	-	-	-
356 Compressor Equipment	2A	0,142	4,738	1,101	102	23	23	57	-	-	-
357 Measuring and Regulating Equipment	2A	1,282	989	230	21	26	5	12	-	-	-
358 Other Equipment	2A	13,166	10,075	2,343	218	261	49	71	-	-	-
Total Storage and Processing Plant	2A	41,310	31,910	7,421	685	827	156	312	-	-	-
DISTRIBUTION PLANT											
374 Land and Land Rights	9	101	38	10	1	1	-	-	34	5	-
375 Structures and Improvements	9	7,071	6,901	1,202	1,174	2,341	6,854	16	113,033	(1)	-
376 Mains and Pipelines	3	7,381	4,614	2,517	2,740	-	-	-	-	-	-
377 Customer Equipment	3	33	33	20	6	30	70	-	-	-	-
378 Vessels & Regulating Equipment	3	9,495	6,047	1,514	133	64	30	1,424	-	-	-
379 Years	6	333,300	333,300	-	-	-	-	-	345,352	4,664	523
380 Vessel Holdings	4	91,484	-	-	-	-	-	-	36,342	11,575	843
382 Customer Equipment	4	69,910	-	-	-	-	-	-	42,046	13,376	479
383 Customer Installations	6	1,131	-	-	-	-	-	-	282	1,130	2
384 Customer Piping Installations	6	44	-	-	-	-	-	-	51	6	-
385 Industrial Measuring & Regulating Equipment	5	.86	-	-	-	-	-	-	-	-	-
387 Other Equipment	9	1,172	4,018	1,233	107	20	23	38	4,138	486	58
Total Distribution on Plant	9	1,203,022	479,522	27,976	11,183	3,042	2,394	157	112,387	429,308	1,775
GENERAL PLANT											
393 Land and Land Rights	10	371	1,309	510	25	30	7	13	137	207	12
395 Structures and Improvements	10	72,432	26,522	6,548	493	587	146	246	1	2,650	9
396 Office Furniture And Equipment	10	48,652	21,844	4,981	411	484	121	402	1	2,135	44
397 Franchising Equipment	10	14,144	4,100	1,718	1,03	117	78	40	-	6,131	19
398 Store Equipment	10	5,668	5,668	2,195	500	44	1	-	553	6,311	33
399 Tools, Shop and Garage Equipment	10	5,895	2,195	866	18	49	12	30	-	2,538	74
400 Other Operated Equipment	10	2,16	-	-	-	-	-	-	220	2,538	14
Total General Plant	10	19,276	17,221	11,183	3,042	2,394	157	112,387	429,308	1,775	1

PHILADELPHIA GAS WORKS
COST OF SERVICE AS OF AUGUST 31, 2002 AT PROPOSED REVENUE LEVEL ALLOCATED TO
CUSTOMER CLASS SERVICE CLASSIFICATIONS

Account (1)	Factor Ref. (2)	Cost of Service in '000's (3)	Customer Costs															
			Residential (4)	Commercial (5)	Industrial (6)	Municipal (7)	PHG-GS (8)	PHG-RB (9)	Intangible (10)	NGVS (11)	PHG-GS (12)	PHG-RB (13)	Ind (14)	Man (15)	PHG-GS (16)	PHG-RB (17)	NGVS (18)	Tolerable (19)
327 Communication Equipment	10	1,415	519	118	13	11	3	5	57	596	79	5	1	3	-	-	-	
328 Telecommunications Equipment	11	10,917	1,989	912	75	189	22	5	432	4,526	98	25	22	-	-	-	-	
Total Sector Plant		108,886	61,044	14,021	1,632	1,370	340	573	2	5,215	7,540	561	1,023	338	336	2	32	
Total Plant		150,386	597,331	56,559	13,229	5,024	3,119	6,972	17	13,112	53,148	76,779	3,03	7,084	3,723	2,411	6	32
OTHER RATE BASE ELEMENTS																		
>25% Wkly Cost Other One Time Sales Elements	10	10,115	11,698	3,150	278	2,205	81	430	1,276	16,393	2,524	1,313	242	50	50	50	50	
Total Wkly Cost Other One Time Sales Elements		10,115	11,698	3,150	278	2,205	81	430	1,276	16,393	2,524	1,313	242	50	50	50	50	
Total Measure of Value		\$ 154,386	\$ 612,020	\$ 157,689	\$ 13,595	\$ 15,368	\$ 3,160	\$ 7,108	\$ 17	\$ 120,568	\$ 518,141	\$ 709,13	\$ 3,234	\$ 7,327	\$ 3,815	\$ 2,811	\$ 6	\$ 40

PHILADELPHIA GAS WORKS

FACTORS FOR ALLOCATING COST OF SERVICE TO SERVICE CLASSIFICATIONS

FACTOR 14. ALLOCATION OF UNCOLLECTIBLES NOT RECOVERED FROM MFC

Factors are based on 3-year average of uncollectibles.

Service Classification (1)	3-Year Average Uncollectibles (2)	Allocation Factor (3)
<u>Customer Costs</u>		
Residential	\$ 36,884,034	0.96587
Commercial	996,900	0.02611
Industrial	33,769	0.00088
Municipal	-	-
PHA GS	272,444	0.00713
PHA R8	484	0.00001
Total	<u>38,187,631</u>	<u>1.00000</u>

PHILADELPHIA GAS WORKS

CALCULATION OF CUSTOMER COSTS PER BILL BY SERVICE CLASSIFICATION

	<u>Cost of Service</u> (1)	<u>Residential</u> (2)	<u>Commercial</u> (3)	<u>Industrial</u> (4)	<u>Municipal</u> (5)	<u>PHA - GS</u> (6)	<u>PHA - R8</u> (7)	<u>NGVS</u> (8)	<u>Interruptible</u> (9)
Fully Allocated Customer Costs									
Customer Costs (in 1,000's)	235,146	\$ 201,245	\$ 27,622	\$ 1,342	\$ 2,744	\$ 1,253	\$ 877	\$ 1	\$ 62
Number of Customers	509,286	479,356	24,915	594	850	2,011	1,129	3	427
Customer Cost per bill									
		\$ 34.99	\$ 92.38	\$ 188.19	\$ 269.02	\$ 51.92	\$ 64.73	\$ 27.78	\$ 12.10
Direct Customer Costs (in 1000's)									
O & M Expenses:									
874 Mains And Services Expenses									
Mains									
Services									
876 M & R Station Expenses - Industrial	19,108	13,674	4,296	313	590	82	152	1	-
878 Meter and House Regulator Expenses	8,685	6,223	1,955	142	289	37	69	-	-
879 Customer Installations Expenses	1,815	1,592	192	2	12	13	4	-	-
892 Maintenance of Services	2,987	2,783	145	3	5	12	7	-	2
893 Maintenance of Meters & House Regulators	2,193	2,063	107	3	4	9	5	-	2
901 Supervision	761	716	37	1	1	3	2	-	1
902 Meter Reading Expenses	29,896	28,139	1,463	36	50	118	66	-	25
903 Customer Records & Coll Expenses	10,731	10,365	280	9	-	77	-	-	-
904 Uncollectible Accounts	5,510	5,186	270	6	9	22	12	-	5
906 Customer Assistance Expenses									
Subtotal O & M Expenses	81,666	70,741	8,745	514	940	373	317	1	36

PHILADELPHIA GAS WORKS

CALCULATION OF CUSTOMER COSTS PER BILL BY SERVICE CLASSIFICATION

	<u>Cost of Service</u> (1)	<u>Residential</u> (2)	<u>Commercial</u> (3)	<u>Industrial</u> (4)	<u>Municipal</u> (5)	<u>PHA - GS</u> (6)	<u>PHA - R8</u> (7)	<u>NGVS</u> (8)	<u>Interruptible</u> (9)
<u>Depreciation Expense</u>									
380 Services	21,736	19,060	2,301	29	142	156	48	-	-
381 Meters	2,886	2,066	649	47	88	12	23	-	-
382 Meter Installations	2,692	1,927	605	44	83	12	21	-	-
383 House Regulators	54	48	6	-	-	-	-	-	-
384 House Regulator Installations	95	68	21	2	3	-	1	-	-
385 Industrial M & R Equipment	12	11	1	-	-	-	-	-	-
386 Structures And Improvements	-	-	-	-	-	-	-	-	-
391 Office Furniture And Equipment	-	-	-	-	-	-	-	-	-
Subtotal Depreciation	27,475	30,285	4,521	176	419	217	126	-	2
<u>Rate Base</u>									
380 Services	393,500	345,052	41,664	523	2,570	2,817	874	-	-
381 Meters	51,484	36,842	11,575	843	1,591	222	409	2	-
382 Meter Installations	59,398	42,506	13,355	973	1,835	256	472	2	-
383 House Regulators	1,132	992	120	2	7	8	3	-	-
384 House Regulator Installations	57	51	6	-	-	-	-	-	-
385 Industrial M & R Equipment	186	-	-	-	-	-	-	-	-
386 Structures And Improvements	35,718 *	30,683	4,034	236	439	167	144	1	14
391 Office Furniture And Equipment	29,416 *	25,270	3,322	194	362	137	118	1	11
Subtotal Rate Base	570,892	481,396	74,076	2,957	6,804	3,607	2,021	6	25
Surplus and Interest @ 10.7%	61,220	51,623	7,944	317	730	387	217	1	3
Total Direct Customer Costs	\$ 178,632	\$ 152,649	\$ 21,210	\$ 1,007	\$ 2,089	\$ 977	\$ 660	\$ 2	\$ 40
Number of Customers	509,286	479,356	24,915	594	850	2,011	1,129	3	427
Direct Costs per bill	\$ 26.54	\$ 70.94	\$ 141.23	\$ 204.77	\$ 40.48	\$ 48.70	\$ 45.65	\$ 7.74	

* Customer cost portion of account.

PHILADELPHIA GAS WORKS

CALCULATION OF MERCHANT FUNCTION CHARGE

Line No.		Residential	Commercial	Industrial	Municipal	PHA - GS	PHA - Rate 8	NGVS	Interruptible	Total
(1)	Non-Gas Revenue - Proposed Rates	\$ 377,566	\$ 63,183	\$ 4,884	\$ 5,476	\$ 1,679	\$ 2,724	\$ 2	\$ 18,700	\$ 474,223
(2)	GCR Revenue	\$ 149,009	\$ 31,492	\$ 1,936	\$ 2,519	\$ 800	\$ 201	\$ 4	-	\$ 156,010
(3)	Total Revenue - Lines (1)+(2)	\$ 526,574	\$ 94,665	\$ 6,880	\$ 7,995	\$ 2,478	\$ 2,926	\$ 6	\$ 18,700	\$ 660,234
(4)	Percent of GCR to Total Revenue - Lines (2)/(3)	28.30%	33.28%	28.97%	32.27%	-	-	-	-	33,101
(5)	Uncollectible Account 904 (000's)	31,971	884	29	-	236	-	-	-	-
(6)	Uncollectible Account 904 to GCR (000's) - Line (4) X (5)	9,048	287	8	-	76	-	-	-	-
(7)	Uncollectible Share of Revenue, % - Line (6)/(2)	6.07%	0.91%	0.42%	-	9.52%	-	-	-	-
(8)	Uncollectible Account 904 to GCR - Line (6) X 1000	9,047,867	287,455	8,459	-	76,160	-	-	-	-
(9)	Annual Firm Sales Service Volumes	33,167,501	6,978,235	442,503	569,040	222,298	804	-	-	41,370,382
(10)	Merchant Function Charge per MCF - Line (8)/(9)	0.2728	0.0412	0.0191	-	0.3426	-	-	-	-

PHILADELPHIA GAS WORKS

CALCULATION OF GAS PROCUREMENT CHARGE

Natural Gas Supply Service, Acquisition and Management and Benefits	\$ 375,503
Storage Gas Working Capital Plus Cash Working Capital - Cost	509,583
Total GPC Costs	<hr/> <u>\$ 885,086</u>
Annual Firm Sales Service Volumes - MCF	41,370,382
Gas Procurement Charge	0.0214

PHILADELPHIA GAS WORKS

CALCULATION OF TED RIDER RATE OF RETURN

Line No.

Revenue from TED Rider Customer - Pro Forma 8/31/2021

(1)	Pro Forma Revenue Excluding GCR - TED	\$ 91,224
(2)	PGW Investment	\$ 152,000
(3)	Rate of Return - Line (1) divided by Line (2)	60.02%