

# TRISTATE

## TRISTATE HOUSEHOLD GOODS TARIFF CONFERENCE, INC.

### MAILING ADDRESS

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### OFFICE HOURS

Monday–Friday  
8:30 A.M.—5:00 P.M.

KENNETH D. SATALOFF, EXECUTIVE SECRETARY

EMAIL: [tristatetariff@gmail.com](mailto:tristatetariff@gmail.com)

May 8, 2012

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
P. O. Box 3265  
Harrisburg, PA 17105-3265

Dear Secretary Chiavetta

Enclosed is the request and affidavit justifying an increase in the hourly rates for Glose Moving & Storage, Inc., P.U.C. No. A-00094076.

The request was originally submitted on March 19, 2012. It is requested that this matter be acted upon as soon as possible.

Very truly yours,



Kenneth D. Sataloff  
Executive Secretary  
KDS/mlm  
Enclosures

## **GLOSE MOVING AND STORAGE**

### **Headquarters:**

**7066 Snowdrift Road  
Allentown, Pennsylvania 18106  
(610)391-8300**

March 13, 2012

Mr. Robert Bingaman  
Compliance Manager  
Bureau of Technical Utility Services  
Pennsylvania Public Utility Commission  
PO Box 3265  
Harrisburg, PA 17105-3265

Dear Mr. Bingaman:

Please use this letter as our affidavit in which we refer to Title 52, Section 23.67 Financial Data which provides that no justification will be required in support of a proposed increase in rates if the projected increased income does not exceed one (1) percent of the Pennsylvania gross revenues. Listed herein are the figures that will show the qualification.

Your applicant is seeking a 3.2% increase in hourly rates for Bucks and Montgomery Counties. In 2011, our company generated a total of \$220,900 in local moving revenue. Applying the 3.2% x 220,900 generates a \$7,069 of income.

Your applicant is seeking a 2.3% increase in hourly rates for Chester County. In 2011, our company generated a total of \$41,300 in local revenue. Applying the 2.3% x \$41,300 generates \$950 of income.

Your applicant is seeking a 2.3% increase in hourly rates for Delaware County. In 2011, our company generated a total of \$32,750 in local moving revenue. Applying the 2.3% x \$32,750 generates \$753 of income.

Your applicant is seeking a 4.3% increase in hourly rates for Lancaster and Lebanon Counties. In 2011, our company generated a total of \$75,600 in local moving revenue. Applying the 4.3% x \$75,600 generates \$3251 of income.


Your applicant is seeking a 2.3% increase in hourly rates for Philadelphia County. In 2011, our company generated a total of \$26,100 in local moving revenue. Applying the 2.3% x \$26,100 generates \$600 of income.

Totaling the new income should the proposed increase be approved as follows results in \$12,623. For calendar year 2011 your applicant generated total PA income of \$2,280,447.

Applying under PA Code, Title 52, Section 23.67 and applying 1% of \$2,280,447 results a total of \$22,804 compared to the projected revenues of \$12,623.

We trust this information will be helpful in support of our contention that no further justification data will be required in the processing of our very minimal increase in hourly rates.

Very truly yours,

A handwritten signature in cursive script that reads "Rick Christ".

Rick Christ  
President